

Residual Values

Published residual values assume vehicles are in “**AVERAGE**” condition at lease termination. Not included are abnormal wear & tear and the direct expense of terminating a vehicle, including a completed condition report and storing or moving the vehicle until it is sold. If the lease or loan contract does not include a termination fee for this direct expense then the residual value should be reduced.

The residual values shown in this guide should not be used for the following:

- 1) Vehicles not originally sold in the United States or vehicles not originally sold through factory authorized distributors (Gray Market).
- 2) Emergency, municipal, or law enforcement vehicles.
- 3) Delivery vehicles or taxi cabs.
- 4) Modified, customized or racing equipped vehicles.
- 5) Rental vehicles.
- 6) Five or more similar vehicles leased or sold to a single entity and terminating within 60 days of one another.

Sample Page

Lease Term

| HONDA | | 24 | 36 | 48 | 60 | MRM |
|--------------------------|--|---------------------------|----|---------------------------|----|-------|
| PRELUDE (Group 4) | | | | | | |
| 1 | BB6*4 2d Coupe | 62 | 55 | 49 | 44 | 24700 |
| 2 | BB615 2d Coupe SH | 62 | 56 | 50 | 46 | 26200 |
| | deduct w/o AutoTran (ex 2) | 3 | 3 | 2 | 2 | |
| Factory Model Number | Applicable add/deducts with exceptions | Residual Value Percentage | | Maximum Residualized MSRP | | |

An asterisk (*) represents a "wild card" designation. The number or letter in this position varies depending on optional equipment (i.e., automatic transmission, sunroof, etc.).

MRM™ Maximum Residualized MSRP

The "MRM" represents the maximum dollar MSRP that should be used when applying our Residual Value Percentages. It is possible that a manufacturer's Gross MSRP (before any discounts) may exceed the ALG MRM. The "MRM" has been developed to ensure that vehicles do not become "over accessorized" and create an unreasonable risk of retaining the predicted Residual Value. It is equivalent to the ALG Dollar Guide calculation with every listed option included.

How to Calculate a Residual Value

Locate the vehicle to be financed. Multiply the GROSS Manufacturer's Suggested Retail Price, before any discounts, by the percentage shown in this guide. Certain dealer installed options can be added to the MSRP for residual calculation. See page 8 for more information.

$$\text{MSRP} \times \% = \text{Residual Value}$$

If there is no established MSRP (i.e., Ford Trucks) then:

$$\text{Factory Invoice} \times 115\% = \text{MSRP}$$

Typical Lease Calculation

| | |
|--|-----------------|
| Term | 36 Month |
| Manufacturer's Suggested Retail Price | \$20,000 |
| Capitalized Cost (Selling Price) | \$19,000 |
| Residual | \$10,000 |
| Capitalized Cost | 19,000 |
| Residual Value | <u>- 10,000</u> |
| Total Depreciation | = 9,000 |
| Monthly Depreciation (total depreciation ÷ term) | 250.00 |
| Monthly Lease Fee (.00400 × (19,000 + 10,000)) | <u>+ 116.00</u> |
| Monthly Rent | 366.00 |
| Tax 6% (if applicable) | <u>21.96</u> |
| Total Monthly Rent | 387.96 |

Monthly Interest Formula

(Shown as Monthly Lease Fee above)

Following is the formula to determine how many dollars of interest are needed monthly to attain the yield shown:

| | | <u>Money</u> | |
|-----------------------|---|---------------|---------------|
| | | <u>Factor</u> | <u>Yield*</u> |
| (Cap Cost + Residual) | x | .00325 | 7.8% |
| (Cap Cost + Residual) | x | .00350 | 8.4% |
| (Cap Cost + Residual) | x | .00375 | 9.0% |
| (Cap Cost + Residual) | x | .00400 | 9.6% |
| (Cap Cost + Residual) | x | .00425 | 10.2% |
| (Cap Cost + Residual) | x | .00450 | 10.8% |
| (Cap Cost + Residual) | x | .00475 | 11.4% |
| (Cap Cost + Residual) | x | .00500 | 12.0% |
| (Cap Cost + Residual) | x | .00525 | 12.6%* |

The

Yield will vary slightly depending on the length of the lease.

Dealer Installed Optional Equipment

Front Air Conditioning is the only dealer installed option which may be included in the MSRP for residual value calculation. Add the dealer's suggested retail price to the MSRP on the vehicle before multiplying by the appropriate percentage.

Max Amount

Air Conditioning (*Front only*) 900

The "Maximum Amount" for Air Conditioning may be added to the MSRP as long as the final MSRP does not exceed the MRM.

In the event that there is no dealer suggested retail price, use the dealer cost plus 15%.

Residuals For Van Conversions

- 1) Conversion van residuals will be based solely on the value of the van without the conversion package.
- 2) Adjustments for low mileage and/or the North Shore Bank enhancement/action programs can be applied. See enhancement/action section on inside cover of the residual guide.

Terms:

FACTORY MODEL NUMBERS - This is the factory designated model number. An asterisk (*) indicates a wild card designation. A number or letter found in this position will vary depending on optional equipment (i.e., transmission, sunroof, etc.).

FINV (Factory Invoice) – The Dealer cost of the vehicle and all the equipment shown for each car listed. It includes the destination charges (freight) and dealer holdback (if applicable).

MILEAGE – To adjust a residual for excess mileage use the "Mileage Adjustment Chart".

MONEY FACTOR – The factor used to create the desired monthly interest charge. Add the Capitalized Cost (MSRP) and Residual Value together and multiply by the appropriate factor. This formula comes close to creating a consistent yield on each lease.

MSRP – The gross manufacturer's suggested retail price before any optional equipment package discounts plus the destination charge (freight). If an optional equipment package is shown on the vehicle then the package price is included in the MSRP.

OPTION PACKAGE – As a general rule, ALG™ adds an optional equipment package to the vehicle if it is included on the majority of the vehicles being built. The package price is included in the gross MSRP.

RESIDUAL VALUE – An estimate of the value of the vehicle at the end of the lease. All residual values include factory installed standard equipment. Vehicles are assumed to be in "average condition" wholesale value.

Mileage Adjustments (Lease Inception)

Residual Values are based on **15,000** miles per year. Use the mileage chart below to adjust the residual value for a low mileage lease and/or miles on the car at lease inception.

Mileage Adjustment Chart

| Mileage At Lease Inception | Terms | | | | |
|-------------------------------------|--------------------------|-------|-------|-------|-----------|
| | 24mo | 36mo | 48mo | 60mo | All Terms |
| | Yearly Mileage Allowance | | | | |
| | 12000 | 12000 | 12000 | 12000 | 15000 |
| 0 - 500 | 0.9% | 1.4% | 1.8% | 2.3% | 0.0% |
| 501 - 3000 | 0.5% | 1.0% | 1.4% | 1.9% | -0.7% |
| 3001 - 6000 | 0.0% | 0.7% | 1.3% | 2.0% | -1.3% |
| 6001 - 9000 | -0.7% | 0.0% | 0.7% | 1.3% | -2.0% |
| 9001 - 12000 | -1.3% | -0.7% | 0.0% | 0.7% | -2.6% |
| 12001 - 15000 | -2.0% | -1.3% | -0.7% | 0.0% | -3.3% |

Example: Vehicle has 6,000 miles at lease inception. Customer plans to drive 15,000 miles per year. Multiply MSRP (including factory adds) by 1.4% and subtract from residual value.

| ACURA | 24 | 36 | 48 | 60 | mrm |
|---------------------------------------|----|----|----|----|-------|
| TLX | | | | | |
| 1 4dr Sdn (UB1F3KJW) | 52 | 45 | 38 | 33 | 34000 |
| 2 4dr Sdn Tech (UB1F5KKNW) | 52 | 45 | 38 | 34 | 37700 |
| 3 4dr Sdn Tech A-Spec (UB1F6KK'W) | 52 | 45 | 38 | 33 | 40400 |
| 4 4dr Sdn V6 (UB2F3KJW) | 52 | 45 | 38 | 34 | 37200 |
| 5 4dr Sdn V6 Tech (UB2F4KKNW) | 52 | 45 | 38 | 34 | 41100 |
| 6 4dr Sdn V6 A-Spec (UB2F6KK'W) | 52 | 45 | 38 | 34 | 43800 |
| 7 4dr Sdn V6 Advance (UB2F8KKNW) | 50 | 43 | 37 | 33 | 45000 |
| 8 4dr Sdn V6 AWD (UB3F3KJW) | 54 | 47 | 40 | 35 | 39200 |
| 9 4dr Sdn V6 Tech AWD (UB3F4KKNW) | 54 | 46 | 40 | 35 | 43100 |
| 10 4dr Sdn V6 A-Spec AWD (UB3F6KK'W) | 54 | 46 | 40 | 35 | 45800 |
| 11 4dr Sdn V6 Advance AWD (UB3F8KKNW) | 52 | 45 | 38 | 34 | 47000 |
| RDX | | | | | |
| 1 4dr Wgn (TC1H3KJW) | 63 | 55 | 48 | 41 | 38300 |
| 2 4dr Wgn Tech (TC1H5KKNW) | 61 | 53 | 46 | 39 | 41500 |
| 3 4dr Wgn A-Spec (TC1H6KKNW) | 60 | 52 | 45 | 38 | 44500 |
| 4 4dr Wgn Advance (TC1H7KKNW) | 60 | 51 | 44 | 38 | 46400 |
| 5 4dr Wgn AWD (TC2H3KJW) | 62 | 54 | 47 | 40 | 40300 |
| 6 4dr Wgn Tech AWD (TC2H5KKNW) | 61 | 52 | 46 | 39 | 43500 |
| 7 4dr Wgn A-Spec AWD (TC2H6KKNW) | 59 | 51 | 44 | 38 | 46500 |
| 8 4dr Wgn Advance AWD (TC2H7KKNW) | 59 | 51 | 44 | 37 | 48400 |

| AUDI | 24 | 36 | 48 | 60 | mrm |
|---------------------------|----|----|----|----|-------|
| A8 | | | | | |
| 1 4dr Sdn L 3.0T (4N85DA) | 47 | 38 | 33 | 28 | 96600 |

| BUICK | 24 | 36 | 48 | 60 | mrm |
|----------------------------------|----|----|----|----|-------|
| CASCADA | | | | | |
| 1 2dr Conv (4WT67) | 47 | 39 | 31 | 23 | 34400 |
| 2 2dr Conv Premium (4WT67) | 44 | 37 | 29 | 22 | 37400 |
| 3 2dr Conv Sport Touring (4WT67) | 44 | 36 | 29 | 22 | 38200 |
| LACROSSE | | | | | |
| 1 4dr Sdn (4ZF79) | 60 | 53 | 44 | 37 | 30500 |
| 2 4dr Sdn Preferred (4ZB79) | 51 | 45 | 38 | 31 | 36000 |
| 3 4dr Sdn Essence (4ZB79) | 48 | 42 | 35 | 29 | 44300 |
| 4 4dr Sdn Premium I (4ZC79) | 46 | 41 | 34 | 28 | 45700 |
| 5 4dr Sdn Avenir (4ZD79) | 46 | 41 | 35 | 30 | 49300 |
| 6 4dr Sdn Sport Touring (4ZE79) | 48 | 42 | 36 | 30 | 44400 |
| 7 4dr Sdn Essence AWD (4ZP79) | 50 | 43 | 37 | 32 | 46600 |
| 8 4dr Sdn Premium I AWD (4ZG79) | 48 | 42 | 35 | 30 | 48100 |
| 9 4dr Sdn Avenir AWD (4ZH79) | 48 | 42 | 35 | 31 | 51500 |

| ENCORE 2WD | 24 | 36 | 48 | 60 | mrm |
|---------------------------------|----|----|----|----|-------|
| 1 4dr Wgn (4JU76) | 55 | 48 | 40 | 32 | 24200 |
| 2 4dr Wgn Preferred (4JU76) | 52 | 45 | 38 | 30 | 27400 |
| 3 4dr Wgn Sport Touring (4JU76) | 50 | 43 | 36 | 29 | 30300 |
| 4 4dr Wgn Essence (4JV76) | 48 | 41 | 35 | 28 | 35100 |

| ENCORE AWD | 24 | 36 | 48 | 60 | mrm |
|---------------------------------|----|----|----|----|-------|
| 1 4dr Wgn Preferred (4JM76) | 53 | 47 | 40 | 32 | 28900 |
| 2 4dr Wgn Sport Touring (4JM76) | 51 | 45 | 38 | 31 | 31800 |
| 3 4dr Wgn Essence (4JN76) | 49 | 43 | 37 | 29 | 36600 |

| ENVISION 2WD | 24 | 36 | 48 | 60 | mrm |
|-----------------------------|----|----|----|----|-------|
| 1 4dr Wgn (4XR26) | 52 | 47 | 40 | 34 | 33000 |
| 2 4dr Wgn Preferred (4XR26) | 49 | 45 | 38 | 32 | 35600 |
| 3 4dr Wgn Essence (4XS26) | 49 | 44 | 37 | 32 | 40300 |

| ENVISION AWD | 24 | 36 | 48 | 60 | mrm |
|------------------------------|----|----|----|----|-------|
| 1 4dr Wgn Preferred (4XY26) | 51 | 46 | 39 | 33 | 37400 |
| 2 4dr Wgn Essence (4XZ26) | 51 | 46 | 39 | 33 | 42100 |
| 3 4dr Wgn Premium (4XT26) | 53 | 48 | 40 | 34 | 44100 |
| 4 4dr Wgn Premium II (4XU26) | 51 | 46 | 39 | 33 | 48100 |

| ENCLAVE 2WD | 24 | 36 | 48 | 60 | mrm |
|---------------------------|----|----|----|----|-------|
| 1 4dr Wgn (4NF56) | 56 | 48 | 40 | 31 | 41000 |
| 2 4dr Wgn Essence (4NB56) | 56 | 48 | 41 | 32 | 47000 |
| 3 4dr Wgn Premium (4NC56) | 52 | 45 | 38 | 29 | 53800 |
| 4 4dr Wgn Avenir (4ND56) | 51 | 44 | 37 | 29 | 57900 |

| ENCLAVE AWD | 24 | 36 | 48 | 60 | mrm |
|---------------------------|----|----|----|----|-------|
| 1 4dr Wgn Essence (4NH56) | 57 | 50 | 42 | 32 | 48100 |
| 2 4dr Wgn Premium (4NJ56) | 52 | 45 | 38 | 29 | 56100 |
| 3 4dr Wgn Avenir (4NK56) | 51 | 44 | 37 | 29 | 60200 |

| CADILLAC | 24 | 36 | 48 | 60 | mrm |
|--|----|----|----|----|--------|
| ATS COUPE | | | | | |
| 1 2dr Cpe 2.0L (6AB47) | 49 | 38 | 34 | 30 | 41700 |
| 2 2dr Cpe 2.0L AWD (6AB47) | 50 | 39 | 34 | 30 | 43900 |
| 3 2dr Cpe 2.0L Luxury (6AC47) | 49 | 39 | 35 | 30 | 47300 |
| 4 2dr Cpe 2.0L Luxury AWD (6AC47) | 50 | 39 | 35 | 31 | 49400 |
| 5 2dr Cpe 3.6L Premium Luxury (6AD47) | 50 | 39 | 34 | 30 | 50400 |
| 6 2dr Cpe 3.6L Premium Luxury AWD (6AD47) | 50 | 39 | 35 | 30 | 52500 |
| 7 2dr Cpe 3.6L Premium Performance (6AG47) | 50 | 38 | 34 | 29 | 53000 |
| 8 2dr Cpe V (6AE47) | 50 | 42 | 37 | 33 | 77300 |
| CTS SEDAN | | | | | |
| 1 4dr Sdn 2.0L (6AF69) | 36 | 31 | 27 | 24 | 54200 |
| 2 4dr Sdn 2.0L AWD (6AF69) | 38 | 32 | 28 | 24 | 56200 |
| 3 4dr Sdn 2.0L Luxury (6AH69) | 39 | 33 | 29 | 25 | 55000 |
| 4 4dr Sdn 2.0L Luxury AWD (6AH69) | 39 | 33 | 29 | 25 | 58200 |
| 5 4dr Sdn 3.6L Luxury (6AH69) | 40 | 34 | 29 | 25 | 56900 |
| 6 4dr Sdn 3.6L Luxury AWD (6AH69) | 40 | 34 | 29 | 25 | 59600 |
| 7 4dr Sdn 3.6L Premium Luxury (6AK69) | 39 | 33 | 29 | 25 | 64700 |
| 8 4dr Sdn 3.6L Premium Luxury AWD (6AK69) | 38 | 32 | 29 | 25 | 68800 |
| 9 4dr Sdn 3.6L V-Sport (6AL69) | 41 | 35 | 30 | 26 | 64900 |
| 10 4dr Sdn 3.6L V-Sport Premium Luxury (6AL69) | 38 | 32 | 28 | 24 | 75200 |
| 11 4dr Sdn V (6AJ69) | 42 | 36 | 31 | 27 | 104400 |

| CADILLAC | 24 | 36 | 48 | 60 | mrm |
|--|----|----|----|----|-------|
| XTS | | | | | |
| 1 4dr Sdn (6GB69) | 31 | 28 | 22 | 17 | 48400 |
| 2 4dr Sdn Luxury (6GC69) | 32 | 29 | 22 | 18 | 55700 |
| 3 4dr Sdn Premium Luxury (6GD69) | 33 | 29 | 23 | 18 | 61500 |
| 4 4dr Sdn Platinum (6GE69) | 33 | 28 | 22 | 18 | 67900 |
| 5 4dr Sdn Luxury AWD (6GX69) | 33 | 29 | 23 | 18 | 57700 |
| 6 4dr Sdn Premium Luxury AWD (6GY69) | 33 | 29 | 23 | 18 | 63700 |
| 7 4dr Sdn Platinum AWD (6GZ69) | 33 | 29 | 23 | 18 | 70100 |
| 8 4dr Sdn V-Sport Platinum AWD (6GZ69) | 36 | 30 | 24 | 19 | 74800 |

| XT4 2WD | 24 | 36 | 48 | 60 | mrm |
|----------------------------------|----|----|----|----|-------|
| 1 4dr Wgn Luxury (6ZB26) | 51 | 45 | 39 | 33 | 39800 |
| 2 4dr Wgn Premium Luxury (6ZC26) | 48 | 42 | 37 | 31 | 47400 |
| 3 4dr Wgn Sport (6ZE26) | 46 | 40 | 35 | 30 | 49400 |

| XT4 AWD | 24 | 36 | 48 | 60 | mrm |
|----------------------------------|----|----|----|----|-------|
| 1 4dr Wgn Luxury (6ZB26) | 52 | 45 | 39 | 33 | 42300 |
| 2 4dr Wgn Premium Luxury (6ZC26) | 49 | 43 | 37 | 32 | 50000 |
| 3 4dr Wgn Sport (6ZE26) | 47 | 41 | 36 | 30 | 52000 |

| XT5 2WD | 24 | 36 | 48 | 60 | mrm |
|----------------------------------|----|----|----|----|-------|
| 1 4dr Wgn Base (6NF26) | 50 | 43 | 37 | 32 | 43200 |
| 2 4dr Wgn Luxury (6NH26) | 49 | 42 | 36 | 31 | 51700 |
| 3 4dr Wgn Premium Luxury (6NJ26) | 50 | 44 | 37 | 31 | 56100 |

| XT5 AWD | 24 | 36 | 48 | 60 | mrm |
|----------------------------------|----|----|----|----|-------|
| 1 4dr Wgn Base (6NF26) | 51 | 45 | 38 | 33 | 46200 |
| 2 4dr Wgn Luxury (6NH26) | 49 | 44 | 38 | 32 | 54300 |
| 3 4dr Wgn Premium Luxury (6NJ26) | 51 | 45 | 39 | 33 | 58700 |
| 4 4dr Wgn Platinum (6NK26) | 47 | 42 | 36 | 30 | 67600 |

| ESCALADE 2WD | 24 | 36 | 48 | 60 | mrm |
|--|----|----|----|----|-------|
| 1 4dr Wgn (6C15706) | 57 | 49 | 41 | 34 | 79500 |
| 2 4dr Wgn Luxury (6C15706) | 57 | 49 | 41 | 35 | 85200 |
| 3 4dr Wgn Premium Luxury (6C15706) | 56 | 47 | 40 | 34 | 89200 |
| 4 4dr Wgn Platinum (6C15706) | 56 | 48 | 41 | 34 | 96600 |
| 5 4dr Wgn ESV (6C15906) | 56 | 47 | 40 | 34 | 82600 |
| 6 4dr Wgn ESV Luxury (6C15906) | 56 | 47 | 40 | 34 | 88200 |
| 7 4dr Wgn ESV Premium Luxury (6C15906) | 54 | 46 | 39 | 33 | 92200 |
| 8 4dr Wgn ESV Platinum (6C15906) | 55 | 47 | 40 | 33 | 99600 |

| ESCALADE AWD | 24 | 36 | 48 | 60 | mrm |
|--|----|----|----|----|--------|
| 1 4dr Wgn (6K15706) | 57 | 49 | 42 | 35 | 82600 |
| 2 4dr Wgn Luxury (6K15706) | 57 | 49 | 42 | 36 | 88200 |
| 3 4dr Wgn Premium Luxury (6K15706) | 56 | 47 | 41 | 35 | 92200 |
| 4 4dr Wgn Platinum (6K15706) | 56 | 48 | 41 | 35 | 99600 |
| 5 4dr Wgn ESV (6K15906) | 56 | 48 | 41 | 35 | 85600 |
| 6 4dr Wgn ESV Luxury (6K15906) | 56 | 48 | 41 | 35 | 91200 |
| 7 4dr Wgn ESV Premium Luxury (6K15906) | 54 | 46 | 40 | 34 | 95200 |
| 8 4dr Wgn ESV Platinum (6K15906) | 55 | 47 | 40 | 34 | 102700 |

| CHEVROLET | 24 | 36 | 48 | 60 | mrm |
|---------------------------|----|----|----|----|-------|
| SPARK | | | | | |
| 1 5dr HB LS MT (1DR48) | 33 | 26 | 19 | 16 | 14800 |
| 2 5dr HB LS AT (1DR48) | 38 | 30 | 22 | 18 | 15900 |
| 3 5dr HB 1LT MT (1DS48) | 37 | 30 | 22 | 18 | 16800 |
| 4 5dr HB 1LT AT (1DS48) | 41 | 32 | 24 | 20 | 17900 |
| 5 5dr HB 2LT MT (1DT48) | 38 | 30 | 22 | 19 | 18700 |
| 6 5dr HB 2LT AT (1DT48) | 41 | 33 | 24 | 20 | 19800 |
| 7 5dr HB ACTIV MT (1DQ48) | 40 | 31 | 23 | 19 | 17300 |
| 8 5dr HB ACTIV AT (1DQ48) | 43 | 34 | 25 | 21 | 18400 |

| SONIC | 24 | 36 | 48 | 60 | mrm |
|------------------------------|----|----|----|----|-------|
| 1 4dr Sdn LS MT (1JU69) | 34 | 27 | 20 | 18 | 17000 |
| 2 4dr Sdn LS AT (1JU69) | 37 | 29 | 22 | 19 | 18300 |
| 3 4dr Sdn LT MT (1JV69) | 34 | 27 | 20 | 18 | 19700 |
| 4 4dr Sdn LT AT (1JV69) | 38 | 30 | 23 | 20 | 21000 |
| 5 4dr Sdn Premier MT (1JW69) | 38 | 30 | 23 | 19 | 21800 |
| 6 4dr Sdn Premier AT (1JW69) | 40 | 31 | 24 | 21 | 22500 |
| 7 5dr HB LT MT (1JV48) | 40 | 32 | 24 | 21 | 20400 |
| 8 5dr HB LT AT (1JV48) | 43 | 34 | 26 | 22 | 21800 |
| 9 5dr HB Premier MT (1JW48) | 40 | 31 | 24 | 21 | 22500 |
| 10 5dr HB Premier AT (1JW48) | 42 | 33 | 26 | 21 | 24000 |

| CRUZE | 24 | 36 | 48 | 60 | mrm |
|---------------------------|----|----|----|----|-------|
| 1 4dr Sdn LT (1BR69) | 48 | 44 | 38 | 31 | 19100 |
| 2 4dr Sdn LS (1BR69) | 47 | 42 | 36 | 29 | 21300 |
| 3 4dr Sdn LT (1BT69) | 44 | 40 | 34 | 28 | 25000 |
| 4 4dr Sdn Premier (1BS69) | 46 | 41 | 35 | 29 | 26500 |
| 5 4dr HB LS (1BR68) | 49 | 44 | 38 | 30 | 21800 |
| 6 4dr HB LT (1BT68) | 48 | 42 | 37 | 29 | 25700 |
| 7 4dr HB Premier (1BS68) | 47 | 42 | 36 | 29 | 26800 |
| 8 4dr Sdn Diesel (1BT69) | 46 | 41 | 35 | 28 | 29300 |
| 9 4dr HB Diesel (1BT68) | 48 | 42 | 37 | 30 | 29100 |

| BOLT EV | 24 | 36 | 48 | 60 | mrm |
|--------------------------|----|----|----|----|-------|
| 1 5dr HB LT (1FB48) | 44 | 36 | 28 | 21 | 39700 |
| 2 5dr HB Premier (1FC48) | 42 | 35 | 27 | 21 | 44000 |

| IMPALA | 24 | 36 | 48 |
|--------|----|----|----|
|--------|----|----|----|

| CHEVROLET | | | | | |
|--------------------------------------|----|----|----|----|--------|
| | 24 | 36 | 48 | 60 | mrm |
| CORVETTE STINGRAY CONVERTIBLE | | | | | |
| 1 2dr Conv 1LT (1YV67) | 53 | 47 | 43 | 38 | 67800 |
| 2 2dr Conv 2LT (1YV67) | 52 | 46 | 42 | 37 | 72400 |
| 3 2dr Conv 3LT (1YV67) | 50 | 44 | 41 | 36 | 76000 |
| 4 2dr Conv Z51 1LT (1YX67) | 53 | 47 | 43 | 38 | 72100 |
| 5 2dr Conv Z51 2LT (1YX67) | 51 | 46 | 41 | 37 | 76600 |
| 6 2dr Conv Z51 3LT (1YX67) | 50 | 44 | 40 | 36 | 80200 |
| 7 2dr Conv GS 1LT (1YW67) | 52 | 46 | 42 | 37 | 79400 |
| 8 2dr Conv GS 2LT (1YW67) | 51 | 45 | 41 | 36 | 84100 |
| 9 2dr Conv GS 3LT (1YW67) | 50 | 44 | 40 | 35 | 86200 |
| 10 2dr Conv Z06 1LT (1YZ67) | 56 | 50 | 45 | 39 | 95500 |
| 11 2dr Conv Z06 2LT (1YZ67) | 55 | 49 | 44 | 39 | 99200 |
| 12 2dr Conv Z06 3LT (1YZ67) | 53 | 47 | 42 | 37 | 103000 |
| 13 2dr Conv ZR1 1ZR (1YV67) | 47 | 42 | 38 | 33 | 134500 |
| 14 2dr Conv ZR1 3ZR (1YV67) | 45 | 40 | 36 | 32 | 142800 |

| CHEVROLET TRUCKS | | | | | |
|---------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| TRAX 2WD | | | | | |
| 1 4dr Wgn LS (1JU76) | 48 | 39 | 32 | 26 | 22900 |
| 2 4dr Wgn LT (1JU76) | 48 | 39 | 32 | 27 | 26700 |
| 3 4dr Wgn Premier (1JU76) | 47 | 38 | 32 | 26 | 28800 |
| TRAX AWD | | | | | |
| 1 4dr Wgn LS (1JR76) | 52 | 43 | 36 | 29 | 24400 |
| 2 4dr Wgn LT (1JST6) | 50 | 41 | 34 | 28 | 28200 |
| 3 4dr Wgn Premier (1JT76) | 50 | 41 | 34 | 28 | 30300 |

| | | | | | |
|----------------------------------|----|----|----|----|-------|
| EQUINOX 2WD | | | | | |
| 1 4dr Wgn L (1XP26) | 56 | 49 | 39 | 34 | 24800 |
| 2 4dr Wgn LS (1XP26) | 52 | 45 | 36 | 31 | 28700 |
| 3 4dr Wgn LT (1XR26) | 50 | 44 | 35 | 30 | 33600 |
| 4 4dr Wgn LT FL (1XR26) | 52 | 46 | 37 | 32 | 32200 |
| 5 4dr Wgn 2.0T LT (1XR26) | 50 | 44 | 35 | 30 | 36500 |
| 6 4dr Wgn LT Diesel (1XR26) | 53 | 46 | 37 | 31 | 35700 |
| 7 4dr Wgn Premier (1XS26) | 51 | 45 | 36 | 31 | 38200 |
| 8 4dr Wgn 2.0T Premier (1XS26) | 50 | 43 | 35 | 30 | 41800 |
| 9 4dr Wgn Premier Diesel (1XS26) | 52 | 45 | 37 | 31 | 41000 |

| | | | | | |
|----------------------------------|----|----|----|----|-------|
| EQUINOX AWD | | | | | |
| 1 4dr Wgn LS (1XX26) | 52 | 45 | 36 | 31 | 31100 |
| 2 4dr Wgn LT (1XY26) | 50 | 45 | 36 | 31 | 35400 |
| 3 4dr Wgn LT FL (1XY26) | 53 | 46 | 37 | 32 | 33900 |
| 4 4dr Wgn 2.0T LT (1XY26) | 51 | 45 | 36 | 31 | 38400 |
| 5 4dr Wgn LT Diesel (1XY26) | 52 | 46 | 37 | 32 | 37800 |
| 6 4dr Wgn Premier (1XZ26) | 51 | 45 | 36 | 31 | 40000 |
| 7 4dr Wgn 2.0T Premier (1XZ26) | 51 | 44 | 35 | 30 | 43600 |
| 8 4dr Wgn Premier Diesel (1XZ26) | 52 | 46 | 37 | 32 | 42800 |

| | | | | | |
|------------------------------|----|----|----|----|-------|
| TRaverse 2WD | | | | | |
| 1 4dr Wgn L (1NG56) | 64 | 56 | 45 | 38 | 31000 |
| 2 4dr Wgn LS (1NB56) | 59 | 52 | 42 | 35 | 35800 |
| 3 4dr Wgn 1FL (1NB56) | 59 | 52 | 42 | 35 | 34900 |
| 4 4dr Wgn 2FL (1NC56) | 59 | 51 | 42 | 35 | 37300 |
| 5 4dr Wgn LT Cloth (1NC56) | 58 | 51 | 41 | 34 | 40100 |
| 6 4dr Wgn LT Leather (1NC56) | 57 | 49 | 40 | 33 | 44500 |
| 7 4dr Wgn RS (1NC56) | 56 | 48 | 39 | 33 | 46000 |
| 8 4dr Wgn Premier (1NE56) | 52 | 45 | 37 | 31 | 50300 |

| | | | | | |
|--------------------------------|----|----|----|----|-------|
| TRaverse AWD | | | | | |
| 1 4dr Wgn LS (1NV56) | 59 | 53 | 44 | 37 | 37800 |
| 2 4dr Wgn 1FL (1NV56) | 59 | 52 | 44 | 37 | 36900 |
| 3 4dr Wgn 2FL (1NW56) | 59 | 53 | 44 | 37 | 39300 |
| 4 4dr Wgn LT Cloth (1NW56) | 57 | 50 | 42 | 35 | 42100 |
| 5 4dr Wgn LT Leather (1NW56) | 56 | 50 | 42 | 35 | 46600 |
| 6 4dr Wgn RS (1NW56) | 56 | 49 | 39 | 33 | 49300 |
| 7 4dr Wgn Premier (1NX56) | 52 | 46 | 39 | 32 | 52700 |
| 8 4dr Wgn High Country (1NX56) | 51 | 45 | 38 | 32 | 56200 |

| | | | | | |
|-----------------------------|----|----|----|----|-------|
| TAHOE 2WD | | | | | |
| 1 4dr Wgn LS (CC15706) | 56 | 50 | 43 | 35 | 51900 |
| 2 4dr Wgn LT (CC15706) | 57 | 51 | 44 | 36 | 60500 |
| 3 4dr Wgn Premier (CC15706) | 54 | 49 | 42 | 35 | 69600 |

| | | | | | |
|-----------------------------|----|----|----|----|-------|
| TAHOE AWD | | | | | |
| 1 4dr Wgn LS (CK15706) | 57 | 50 | 42 | 35 | 55600 |
| 2 4dr Wgn LT (CK15706) | 58 | 51 | 44 | 36 | 63900 |
| 3 4dr Wgn Premier (CK15706) | 55 | 49 | 42 | 34 | 73700 |

| | | | | | |
|--------------------------------|----|----|----|----|-------|
| EXPRESS CARGO VAN | | | | | |
| 1 3dr Van 2500 135wb (CG23405) | 44 | 38 | 34 | 30 | 39700 |
| 2 3dr Van 2500 155wb (CG23705) | 45 | 39 | 35 | 31 | 41700 |

| | | | | | |
|-----------------------------|----|----|----|----|-------|
| EXPRESS PASSENGER | | | | | |
| 1 3dr Van 2500 LS (CG23406) | 43 | 36 | 32 | 28 | 42600 |
| 2 3dr Van 2500 LT (CG23406) | 43 | 37 | 32 | 28 | 42900 |

| | | | | | |
|-----------------------------|----|----|----|----|-------|
| SUBURBAN 2WD | | | | | |
| 1 4dr Wgn LS (CC15906) | 57 | 50 | 41 | 33 | 54700 |
| 2 4dr Wgn LT (CC15906) | 55 | 48 | 40 | 32 | 62200 |
| 3 4dr Wgn Premier (CC15906) | 50 | 44 | 37 | 30 | 71800 |

| | | | | | |
|-----------------------------|----|----|----|----|-------|
| SUBURBAN AWD | | | | | |
| 1 4dr Wgn LS (CK15906) | 57 | 50 | 41 | 33 | 58500 |
| 2 4dr Wgn LT (CK15906) | 56 | 49 | 40 | 32 | 65500 |
| 3 4dr Wgn Premier (CK15906) | 50 | 44 | 37 | 30 | 76200 |

| | | | | | |
|-------------------------------|----|----|----|----|-------|
| COLORADO 2WD | | | | | |
| 1 Ext Cab (12M53) | 71 | 67 | 56 | 49 | 21800 |
| 2 Ext Cab Work Truck (12M53) | 64 | 60 | 51 | 44 | 28300 |
| 3 Ext Cab LT (12N53) | 62 | 57 | 49 | 43 | 33100 |
| 4 Ext Cab Z71 (12P53) | 61 | 57 | 49 | 42 | 35600 |
| 5 Crew Cab Work Truck (12*43) | 66 | 60 | 52 | 45 | 31700 |
| 6 Crew Cab LT (12*43) | 62 | 57 | 49 | 43 | 40300 |
| 7 Crew Cab Z71 (12*43) | 63 | 58 | 50 | 43 | 41100 |

| CHEVROLET TRUCKS | | | | | |
|-------------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| COLORADO 4WD | | | | | |
| 1 Ext Cab Work Truck (12M53) | 65 | 60 | 52 | 46 | 32600 |
| 2 Ext Cab LT (12N53) | 62 | 58 | 51 | 44 | 37800 |
| 3 Ext Cab Z71 (12P53) | 64 | 59 | 51 | 45 | 39300 |
| 4 Ext Cab ZR2 (12P53) | 65 | 60 | 53 | 46 | 47000 |
| 5 Crew Cab Work Truck (12*43) | 68 | 63 | 55 | 48 | 35200 |
| 6 Crew Cab LT (12*43) | 66 | 61 | 53 | 47 | 43800 |
| 7 Crew Cab Z71 (12*43) | 66 | 61 | 53 | 46 | 44800 |
| 8 Crew Cab ZR2 (12P43) | 69 | 63 | 55 | 48 | 48500 |

| | | | | | |
|-----------------------------------|----|----|----|----|-------|
| SILVERADO 1500 LD 2WD | | | | | |
| 1 Double Cab Work Truck (CC15753) | 51 | 44 | 39 | 36 | 36400 |
| 2 Double Cab LT w/1LT (CC15753) | 50 | 43 | 38 | 35 | 43300 |

| | | | | | |
|-----------------------------------|----|----|----|----|-------|
| SILVERADO 1500 2WD | | | | | |
| 1 Crew Cab Work Truck (CC10*43) | 67 | 59 | 52 | 47 | 41400 |
| 2 Crew Cab Custom (CC10*43) | 66 | 58 | 51 | 46 | 42800 |
| 3 Crew Cab LT w/1LT (CC10*43) | 65 | 57 | 51 | 45 | 49000 |
| 4 Crew Cab RST (CC10*43) | 64 | 56 | 50 | 44 | 51900 |
| 5 Crew Cab LTZ w/1LT (CC10*43) | 63 | 55 | 49 | 43 | 53700 |
| 6 Crew Cab High Country (CC10*43) | 62 | 55 | 49 | 43 | 57100 |

| | | | | | |
|-----------------------------------|----|----|----|----|-------|
| SILVERADO 2500HD 2WD | | | | | |
| 1 Double Cab Work Truck (CC25953) | 50 | 43 | 38 | 32 | 40000 |
| 2 Double Cab LT (CC25953) | 46 | 40 | 35 | 30 | 45200 |
| 3 Crew Cab Work Truck (CC25*43) | 59 | 52 | 45 | 38 | 50300 |
| 4 Crew Cab LT (CC25*43) | 53 | 46 | 40 | 34 | 59900 |
| 5 Crew Cab LTZ (CC25*43) | 60 | 52 | 45 | 38 | 65500 |
| 6 Crew Cab High Country (CC25743) | 60 | 52 | 45 | 39 | 70400 |

| | | | | | |
|-----------------------------------|----|----|----|----|-------|
| SILVERADO 1500 LD 4WD | | | | | |
| 1 Double Cab Work Truck (CK15753) | 52 | 46 | 41 | 38 | 40300 |
| 2 Double Cab LT w/1LT (CK15753) | 51 | 45 | 41 | 37 | 46900 |
| 3 Double Cab LT w/2LT (CK15753) | 51 | 46 | 41 | 37 | 48300 |

| | | | | | |
|--|----|----|----|----|-------|
| SILVERADO 1500 4WD | | | | | |
| 1 Crew Cab Work Truck (CK10*43) | 65 | 59 | 53 | 47 | 44700 |
| 2 Crew Cab Custom (CK10*43) | 64 | 58 | 52 | 47 | 45900 |
| 3 Crew Cab Custom Trail Boss (CK10*43) | 63 | 57 | 51 | 46 | 47500 |
| 4 Crew Cab LT w/1LT (CK10*43) | 61 | 56 | 50 | 45 | 53600 |
| 5 Crew Cab RST (CK10*43) | 61 | 56 | 50 | 45 | 55300 |
| 6 Crew Cab LT Trail Boss (CK10*43) | 61 | 55 | 49 | 44 | 56400 |
| 7 Crew Cab LTZ w/1LT (CK10*43) | 60 | 54 | 48 | 43 | 60700 |
| 8 Crew Cab High Country (CK10*43) | 60 | 54 | 48 | 43 | 63000 |

| | | | | | |
|-----------------------------------|----|----|----|----|-------|
| SILVERADO 2500HD 4WD | | | | | |
| 1 Double Cab Work Truck (CK25*53) | 59 | 52 | 45 | 38 | 42900 |
| 2 Double Cab LT (CK25*53) | 53 | 46 | 40 | 34 | 51100 |
| 3 Crew Cab Work Truck (CK25*43) | 67 | 58 | 50 | 43 | 54200 |
| 4 Crew Cab LT (CK25*43) | 57 | 50 | 43 | 37 | 63900 |
| 5 Crew Cab LTZ (CK25*43) | 64 | 55 | 48 | 41 | 69600 |
| 6 Crew Cab High Country (CK25743) | 65 | 56 | 49 | 42 | 73600 |

| CHRYSLER | | | | | |
|----------------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| 300 | | | | | |
| 1 4dr Sdn Touring (LXCH48) | 43 | 36 | 31 | 27 | 31000 |
| 2 4dr Sdn Touring AWD (LXFH48) | 44 | 37 | 32 | 27 | 33300 |
| 3 4dr Sdn Touring L (LXCH48) | 41 | 35 | 30 | 25 | 38300 |
| 4 4dr Sdn Touring L AWD (LXFH48) | 41 | 35 | 30 | 25 | 40900 |
| 5 4dr Sdn 300S (LXCL48) | 41 | 35 | 30 | 25 | 45200 |
| 6 4dr Sdn 300S AWD (LXFL48) | 42 | 35 | 30 | 25 | 44400 |
| 7 4dr Sdn Limited (LXCS48) | 40 | 34 | 29 | 24 | 44000 |
| 8 4dr Sdn Limited AWD (LXFS48) | 40 | 34 | 29 | 24 | 46500 |
| 9 4dr Sdn C (LXCR48) | 41 | 35 | 30 | 25 | 50200 |

| | | | | | |
|--|----|----|----|----|-------|
| PACIFICA | | | | | |
| 1 4dr Wgn L (RUC53) | 54 | 49 | 38 | 30 | 29200 |
| 2 4dr Wgn LX (RUC53) | 55 | 49 | 38 | 30 | 33100 |
| 3 4dr Wgn Touring Plus (RUCR53) | 52 | 47 | 37 | 29 | 38200 |
| 4 4dr Wgn Touring L (RUC53) | 51 | 46 | 36 | 28 | 41800 |
| 5 4dr Wgn Touring L Plus (RUCP53) | 51 | 45 | 36 | 28 | 43400 |
| 6 4dr Wgn Limited (RUJ53) | 50 | 45 | 35 | 28 | 50200 |
| 7 4dr Wgn Hybrid Touring Plus (RUEP53) | 46 | 41 | 32 | 25 | 44800 |
| 8 4dr Wgn Hybrid Touring L (RUEH53) | 47 | 42 | 33 | 26 | 46300 |
| 9 4dr Wgn Hybrid Limited (RUES53) | 49 | 44 | 34 | 27 | 49700 |

| DODGE | | | | | |
|----------------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| CHARGER | | | | | |
| 1 4dr Sdn SXT (LDDM48) | 53 | 45 | 38 | 35 | 35200 |
| 2 4dr Sdn SXT AWD (LDES48) | 54 | 47 | 39 | 36 | 39000 |
| 3 4dr Sdn GT (LDD548) | 53 | 45 | 38 | 35 | 37100 |
| 4 4dr Sdn R/T (LDDP48) | 54 | 47 | 39 | 35 | 42600 |
| 5 4dr Sdn R/T Scat Pack (LDDR48) | 60 | 52 | 45 | 40 | 48200 |
| 6 4dr Sdn SRT Hellcat (LDDT48) | 58 | 50 | 43 | 38 | 74600 |

| | | | | | |
|----------------------------|----|----|----|----|-------|
| GRAND CARAVAN | | | | | |
| 1 4dr Wgn SE (RTKH53) | 46 | 36 | 28 | 24 | 31200 |
| 2 4dr Wgn SE Plus (RTKH53) | 44 | 34 | 27 | 23 | 33800 |
| 3 4dr Wgn SXT (RTKM53) | 42 | 33 | 26 | 22 | 36100 |

| | | | | | |
|------------------------|----|--|--|--|--|
| CHALLENGER | | | | | |
| 1 2dr Cpe SXT (LADH22) | 51 | | | | |

DODGE TRUCKS 24 36 48 60 mrm

DURANGO 4WD

| | | | | | |
|-----------------------------|----|----|----|----|-------|
| 1 4dr Wgn SXT (WDEL75) | 60 | 53 | 44 | 38 | 35600 |
| 2 4dr Wgn SXT Plus (WDEL75) | 55 | 49 | 41 | 35 | 42300 |
| 3 4dr Wgn GT (WDEH75) | 60 | 53 | 44 | 37 | 43000 |
| 4 4dr Wgn GT Plus (WDEH75) | 56 | 50 | 42 | 35 | 49400 |
| 5 4dr Wgn Citadel (WDEP75) | 55 | 49 | 41 | 34 | 57000 |
| 6 4dr Wgn RT (WDES75) | 53 | 48 | 40 | 33 | 56600 |
| 7 4dr Wgn SRT (WDEX75) | 49 | 44 | 37 | 30 | 75300 |

FIAT 24 36 48 60 mrm

500L

| | | | | | |
|-----------------------------|----|----|----|----|-------|
| 1 4dr Wgn Pop (BGFH44) | 35 | 29 | 21 | 14 | 24900 |
| 2 4dr Wgn Trekking (BGFH44) | 39 | 32 | 24 | 16 | 27000 |
| 3 4dr Wgn Lounge (BGF44) | 40 | 34 | 25 | 17 | 27200 |

124 SPIDER

| | | | | | |
|---|----|----|----|----|-------|
| 1 2dr Conv Classica (BAFH27) | 52 | 46 | 41 | 36 | 29000 |
| 2 2dr Conv Lusso (BAFS27) | 52 | 46 | 41 | 36 | 34300 |
| 3 2dr Conv Elaborazione Abarth (BAFX27) | 49 | 44 | 40 | 34 | 37700 |

FORD 24 36 48 60 mrm

MUSTANG

| | | | | | |
|-----------------------------------|----|----|----|----|-------|
| 1 2dr Cpe EcoBoost (P8T) | 48 | 43 | 40 | 37 | 32000 |
| 2 2dr Conv EcoBoost (P8U) | 44 | 39 | 36 | 34 | 37700 |
| 3 2dr Cpe Premium EcoBoost (P8T) | 49 | 42 | 39 | 36 | 37300 |
| 4 2dr Conv Premium EcoBoost (P8U) | 46 | 39 | 36 | 33 | 42200 |
| 5 2dr Cpe GT (P8C) | 51 | 48 | 43 | 39 | 41300 |
| 6 2dr Cpe GT Premium (P8C) | 53 | 47 | 43 | 38 | 45900 |
| 7 2dr Conv GT Premium (P8F) | 50 | 44 | 40 | 36 | 51300 |
| 8 2dr Cpe Bullitt (P8K) | 50 | 44 | 40 | 36 | 49900 |

FORD TRUCKS 24 36 48 60 mrm

FLEX 2WD

| | | | | | |
|-------------------------|----|----|----|----|-------|
| 1 4dr Wgn SE (K5B) | 48 | 41 | 31 | 24 | 31900 |
| 2 4dr Wgn SEL (K5C) | 46 | 39 | 29 | 23 | 41000 |
| 3 4dr Wgn Limited (K5D) | 44 | 37 | 28 | 22 | 45600 |

FLEX AWD

| | | | | | |
|----------------------------------|----|----|----|----|-------|
| 1 4dr Wgn SEL (K6C) | 47 | 40 | 31 | 24 | 43000 |
| 2 4dr Wgn Limited (K6D) | 44 | 38 | 29 | 23 | 47600 |
| 3 4dr Wgn Limited EcoBoost (K6D) | 45 | 39 | 30 | 24 | 51100 |

ECOSPORT 2WD

| | | | | | |
|--------------------------|----|----|----|----|-------|
| 1 4dr Wgn S (S2F) | 51 | 42 | 33 | 25 | 21200 |
| 2 4dr Wgn SE (S2G) | 50 | 41 | 33 | 24 | 26200 |
| 3 4dr Wgn Titanium (S2K) | 54 | 44 | 35 | 26 | 27500 |

ECOSPORT 4WD

| | | | | | |
|--------------------------|----|----|----|----|-------|
| 1 4dr Wgn S (S3F) | 56 | 46 | 37 | 27 | 22900 |
| 2 4dr Wgn SE (S3G) | 55 | 45 | 36 | 26 | 27300 |
| 3 4dr Wgn SES (S3J) | 58 | 47 | 38 | 28 | 28600 |
| 4 4dr Wgn Titanium (S3K) | 59 | 48 | 38 | 28 | 28900 |

TRANSIT CONNECT CARGO

| | | | | | |
|---------------------|----|----|----|----|-------|
| 1 4dr Van XL (**E) | 42 | 37 | 27 | 24 | 27100 |
| 2 4dr Van XLT (**F) | 42 | 37 | 27 | 24 | 32500 |

TRANSIT CONNECT WAGON

| | | | | | |
|---------------------------|----|----|----|----|-------|
| 1 4dr Wgn XL (**E) | 44 | 38 | 30 | 27 | 32000 |
| 2 4dr Wgn XLT (**F) | 47 | 40 | 32 | 29 | 37000 |
| 3 4dr Wgn Titanium (E**G) | 48 | 41 | 33 | 30 | 37600 |

F-250 SUPER DUTY 2WD

| | | | | | |
|-----------------------------|----|----|----|----|-------|
| 1 Reg Cab XL (F2A) | 43 | 34 | 26 | 20 | 48100 |
| 2 Reg Cab XLT (F2A) | 41 | 33 | 25 | 19 | 52800 |
| 3 SuperCab XL (X2A) | 49 | 40 | 30 | 23 | 50300 |
| 4 SuperCab XLT (X2A) | 46 | 37 | 29 | 22 | 55700 |
| 5 SuperCab Lariat (X2A) | 44 | 36 | 28 | 21 | 62800 |
| 6 Crew Cab XL (W2A) | 59 | 56 | 44 | 34 | 51800 |
| 7 Crew Cab XLT (W2A) | 56 | 51 | 40 | 31 | 58300 |
| 8 Crew Cab Lariat (W2A) | 55 | 48 | 38 | 29 | 65100 |
| 9 Crew Cab King Ranch (W2A) | 51 | 44 | 35 | 27 | 77300 |

F-250 SUPER DUTY 4WD

| | | | | | |
|-----------------------------|----|----|----|----|-------|
| 1 Reg Cab XL (F2B) | 55 | 47 | 38 | 30 | 50600 |
| 2 Reg Cab XLT (F2B) | 53 | 45 | 36 | 29 | 54300 |
| 3 SuperCab XL (X2B) | 59 | 51 | 41 | 33 | 53200 |
| 4 SuperCab XLT (X2B) | 56 | 48 | 39 | 31 | 57500 |
| 5 SuperCab Lariat (X2B) | 55 | 47 | 38 | 31 | 64900 |
| 6 Crew Cab XL (W2B) | 70 | 65 | 54 | 44 | 54700 |
| 7 Crew Cab XLT (W2B) | 67 | 62 | 51 | 41 | 60100 |
| 8 Crew Cab Lariat (W2B) | 61 | 53 | 44 | 36 | 70800 |
| 9 Crew Cab King Ranch (W2B) | 59 | 52 | 43 | 35 | 77500 |
| 10 Crew Cab Platinum (W2B) | 60 | 53 | 43 | 36 | 77900 |
| 11 Crew Cab Limited (W2B) | 57 | 50 | 41 | 34 | 83400 |

GMC TRUCKS 24 36 48 60 mrm

TERRAIN 2WD

| | | | | | |
|------------------------------|----|----|----|----|-------|
| 1 4dr Wgn SL (TXL26) | 53 | 46 | 37 | 29 | 26300 |
| 2 4dr Wgn SLE (TXL26) | 48 | 42 | 34 | 26 | 36600 |
| 3 4dr Wgn SLE Diesel (TXL26) | 50 | 44 | 35 | 28 | 37100 |
| 4 4dr Wgn SLT (TXM26) | 48 | 42 | 34 | 27 | 40500 |
| 5 4dr Wgn SLT Diesel (TXM26) | 52 | 45 | 36 | 29 | 39400 |
| 6 4dr Wgn Denali (TXN26) | 52 | 45 | 36 | 29 | 44700 |

TERRAIN AWD

| | | | | | |
|------------------------------|----|----|----|----|-------|
| 1 4dr Wgn SLE (TXB26) | 50 | 45 | 36 | 29 | 38400 |
| 2 4dr Wgn SLE Diesel (TXB26) | 52 | 47 | 37 | 30 | 39000 |
| 3 4dr Wgn SLT (TXC26) | 50 | 45 | 36 | 29 | 42300 |
| 4 4dr Wgn SLT Diesel (TXC26) | 53 | 48 | 38 | 31 | 41200 |
| 5 4dr Wgn Denali (TXD26) | 53 | 47 | 38 | 31 | 46400 |

GMC TRUCKS 24 36 48 60 mrm

ACADIA 2WD

| | | | | | |
|--------------------------|----|----|----|----|-------|
| 1 4dr Wgn SL (TNH26) | 60 | 53 | 44 | 36 | 30000 |
| 2 4dr Wgn SLE1 (TNB26) | 53 | 46 | 38 | 32 | 34600 |
| 3 4dr Wgn SLE2 (TNC26) | 53 | 46 | 38 | 32 | 39900 |
| 4 4dr Wgn SLT1 (TND26) | 54 | 47 | 39 | 32 | 42300 |
| 5 4dr Wgn SLT2 (TNE26) | 52 | 46 | 37 | 31 | 45700 |
| 6 4dr Wgn Denali (TNF26) | 56 | 49 | 40 | 33 | 50300 |

ACADIA AWD

| | | | | | |
|--------------------------|----|----|----|----|-------|
| 1 4dr Wgn SLE1 (TNJ26) | 55 | 48 | 39 | 33 | 37700 |
| 2 4dr Wgn SLE2 (TNK26) | 54 | 47 | 39 | 33 | 44000 |
| 3 4dr Wgn SLT1 (TNL26) | 54 | 48 | 39 | 32 | 46400 |
| 4 4dr Wgn SLT2 (TNM26) | 54 | 47 | 38 | 32 | 47700 |
| 5 4dr Wgn Denali (TNN26) | 57 | 49 | 41 | 34 | 52400 |

YUKON 2WD

| | | | | | |
|--|----|----|----|----|-------|
| 1 4dr Wgn SLE (TC15706) | 59 | 52 | 44 | 36 | 53600 |
| 2 4dr Wgn SLT Standard Edition (TC15706) | 57 | 50 | 42 | 34 | 59600 |
| 3 4dr Wgn SLT (TC15706) | 52 | 46 | 39 | 32 | 65600 |
| 4 4dr Wgn Denali (TC15706) | 56 | 50 | 43 | 36 | 73200 |

YUKON 4WD

| | | | | | |
|--|----|----|----|----|-------|
| 1 4dr Wgn SLE (TK15706) | 59 | 52 | 44 | 36 | 56600 |
| 2 4dr Wgn SLT Standard Edition (TK15706) | 57 | 51 | 42 | 34 | 62600 |
| 3 4dr Wgn SLT (TK15706) | 52 | 47 | 40 | 33 | 67900 |
| 4 4dr Wgn Denali (TK15706) | 55 | 50 | 42 | 35 | 77000 |

SAVANA CARGO VAN

| | | | | | |
|--------------------------------|----|----|----|----|-------|
| 1 3dr Van 2500 135wb (TG23405) | 45 | 39 | 33 | 25 | 39700 |
| 2 3dr Van 2500 155wb (TG23705) | 46 | 40 | 34 | 26 | 41700 |

SAVANA PASSENGER

| | | | | | |
|-----------------------------|----|----|----|----|-------|
| 1 3dr Van 2500 LS (TG23406) | 45 | 37 | 32 | 22 | 42600 |
| 2 3dr Van 2500 LT (TG23406) | 45 | 37 | 32 | 22 | 42900 |

YUKON XL 2WD

| | | | | | |
|--|----|----|----|----|-------|
| 1 4dr Wgn SLE (TC15906) | 57 | 51 | 42 | 35 | 56300 |
| 2 4dr Wgn SLT Standard Edition (TC15906) | 55 | 48 | 41 | 34 | 62900 |
| 3 4dr Wgn SLT (TC15906) | 51 | 45 | 38 | 32 | 68300 |
| 4 4dr Wgn Denali (TC15906) | 54 | 49 | 42 | 35 | 76700 |

YUKON XL 4WD

| | | | | | |
|--|----|----|----|----|-------|
| 1 4dr Wgn SLE (TK15906) | 57 | 51 | 43 | 35 | 59400 |
| 2 4dr Wgn SLT Standard Edition (TK15906) | 55 | 48 | 41 | 34 | 65700 |
| 3 4dr Wgn SLT (TK15906) | 50 | 45 | 38 | 32 | 70800 |
| 4 4dr Wgn Denali (TK15906) | 53 | 48 | 41 | 34 | 79800 |

CANYON 2WD

| | | | | | |
|-------------------------------|----|----|----|----|-------|
| 1 Ext Cab SL (T2M53) | 70 | 65 | 55 | 47 | 22700 |
| 2 Ext Cab Work Truck (T2M53) | 63 | 58 | 50 | 42 | 29100 |
| 3 Ext Cab SLE (T2N53) | 62 | 56 | 48 | 41 | 33200 |
| 4 Crew Cab Work Truck (T2*43) | 68 | 62 | 53 | 46 | 31600 |
| 5 Crew Cab SLE (T2*43) | 65 | 59 | 50 | 43 | 39000 |
| 6 Crew Cab SLT (T2*43) | 63 | 57 | 49 | 42 | 43000 |
| 7 Crew Cab Denali (T2*43) | 71 | 63 | 54 | 46 | 46200 |

CANYON AWD

| | | | | | |
|---|----|----|----|----|-------|
| 1 Ext Cab Work Truck (T2M53) | 68 | 61 | 53 | 46 | 33500 |
| 2 Ext Cab SLE (T2N53) | 65 | 59 | 51 | 44 | 36700 |
| 3 Ext Cab All Terrain (T2N53) | 64 | 58 | 50 | 43 | 39800 |
| 4 Ext Cab All Terrain w/ Leather (T2P53) | 64 | 58 | 50 | 43 | 41200 |
| 5 Crew Cab SLE (T2*43) | 67 | 60 | 52 | 45 | 42800 |
| 6 Crew Cab All Terrain (T2*43) | 67 | 60 | 52 | 45 | 45200 |
| 7 Crew Cab All Terrain w/ Leather (T2*43) | 68 | 60 | 52 | 45 | 45800 |
| 8 Crew Cab SLT (T2*43) | 66 | 59 | 51 | 44 | 46600 |
| 9 Crew Cab Denali (T2*43) | 73 | 65 | 56 | 48 | 49600 |

SIERRA 1500 2WD

| | | | | | |
|--------------------------|----|----|----|----|-------|
| 1 Crew Cab (TC10*43) | 66 | 57 | 54 | 46 | 42800 |
| 2 Crew Cab SLE (TC10*43) | 63 | 55 | 51 | 44 | 49100 |
| 3 Crew Cab SLT (TC10*43) | 63 | 55 | 51 | 44 | 54600 |

SIERRA 1500 DENALI 2WD

| | | | | | |
|----------------------|----|----|----|----|-------|
| 1 Crew Cab (TC10*43) | 65 | 59 | 54 | 48 | 57800 |
|----------------------|----|----|----|----|-------|

SIERRA 1500 LIMITED 2WD

| | | | | | |
|----------------------------|----|----|----|----|-------|
| 1 Double Cab (TC15753) | 56 | 49 | 43 | 37 | 38300 |
| 2 Double Cab SLE (TC15753) | 51 | 45 | 40 | 34 | 44800 |

SIERRA 2500HD 2WD

| | | | | | |
|-----------------------------------|----|----|----|----|-------|
| 1 Double Cab Work Truck (TC25953) | 61 | 52 | 44 | 37 | 40000 |
| 2 Double Cab SLE (TC25953) | 55 | 46 | 39 | 34 | 49200 |
| 3 Crew Cab Work Truck (TC25*43) | 69 | 59 | 50 | 43 | 51300 |
| 4 Crew Cab SLE (TC25*43) | 60 | 52 | 43 | 37 | 63200 |
| 5 Crew Cab SLT (TC25*43) | 57 | 49 | 41 | 36 | 58900 |

SIERRA 2500HD DENALI 2WD

| | | | | | |
|----------------------|----|----|----|----|-------|
| 1 Crew Cab (TC25743) | 59 | 53 | 45 | 38 | 70800 |
|----------------------|----|----|----|----|-------|

SIERRA 1500 4WD

| | | | | | |
|--------------------------|----|----|----|----|-------|
| 1 Crew Cab (TK10*43) | 62 | 57 | 53 | 46 | 46100 |
| 2 Crew Cab SLE (TK10*43) | 59 | 54 | 50 | 44 | 53000 |
| 3 Crew Cab SLT (TK10*43) | 58 | 54 | 49 | 43 | 62700 |
| 4 Crew Cab AT4 (TK10*43) | 59 | 54 | 50 | 44 | 65700 |

SIERRA 1500 DENALI 4WD

| | | | | | |
|----------------------|----|----|----|----|-------|
| 1 Crew Cab (TK10*43) | 60 | 55 | 50 | 44 | 68900 |
|----------------------|----|----|----|----|-------|

SIERRA 1500 LIMITED 4WD

| | | | | | |
|----------------------------|----|----|----|----|-------|
| 1 Double Cab (TK15753) | 55 | 50 | 44 | 38 | 43800 |
| 2 Double Cab SLE (TK15753) | 51 | 47 | 41 | 36 | 48300 |

SIERRA 2500HD 4WD

| | | | | | |
|-----------------------------------|----|----|----|----|-------|
| 1 Double Cab Work Truck (TK25*53) | 64 | 56 | 48 | 42 | 43600 |
| 2 Double Cab SLE (TK25*53) | 57 | 50 | 43 | 37 | 55200 |
| 3 Crew Cab Work Truck (TK25*43) | 71 | 62 | 53 | 46 | 56200 |
| 4 Crew Cab SLE (TK25*43) | 62 | 54 | 46 | 40 | 68200 |
| 5 Crew Cab SLT (TK25*43) | 57 | 50 | 43 | 37 | 73000 |

SIERRA 2500HD DENALI 4WD

| | | | | | |
|----------------------|----|----|----|----|-------|
| 1 Crew Cab (TK25743) | 61 | 55 | 48 | 41 | 75300 |
|----------------------|----|----|----|----|-------|

2019 New Models

HONDA 24 36 48 60 mrm

INSIGHT

| | | | | | | |
|---|-----------------------------|----|----|----|----|-------|
| 1 | 4dr Sdn LX (ZE4F1KEW) | 56 | 49 | 39 | 32 | 23800 |
| 2 | 4dr Sdn EX (ZE4F5KEW) | 57 | 50 | 40 | 33 | 25000 |
| 3 | 4dr Sdn Touring (ZE4F9KKNW) | 56 | 49 | 40 | 33 | 29000 |

FIT

| | | | | | | |
|----|--|----|----|----|----|-------|
| 1 | 5dr HB LX MT (GK5G4KEW) | 56 | 49 | 43 | 36 | 17100 |
| 2 | 5dr HB LX AT (GK5H4KEW) | 58 | 51 | 45 | 38 | 17900 |
| 3 | 5dr HB LX AT w/Honda Sensing (GK5H5KEW) | 57 | 50 | 44 | 37 | 18900 |
| 4 | 5dr HB Sport MT (GK5G6KEW) | 55 | 48 | 42 | 36 | 18400 |
| 5 | 5dr HB Sport AT (GK5H6KEW) | 57 | 50 | 44 | 37 | 19200 |
| 6 | 5dr HB Sport AT w/Honda Sensing (GK5H7KEW) | 56 | 50 | 44 | 37 | 20200 |
| 7 | 5dr HB EX MT (GK5G8KJW) | 56 | 49 | 43 | 36 | 19100 |
| 8 | 5dr HB EX AT (GK5H8KJW) | 58 | 51 | 45 | 37 | 19900 |
| 9 | 5dr HB EX-L AT (GK5H9KJNW) | 57 | 51 | 44 | 37 | 21500 |
| 10 | 5dr HB EX-L AT w/Nav (GK5H0KKNW) | 56 | 49 | 43 | 36 | 22500 |

HR-V 2WD

| | | | | | | |
|---|--------------------------|----|----|----|----|-------|
| 1 | 4dr Wgn LX (RU5H3KEW) | 61 | 54 | 49 | 44 | 21600 |
| 2 | 4dr Wgn Sport (RU5H1KEW) | 60 | 53 | 48 | 44 | 23300 |
| 3 | 4dr Wgn EX (RU5H5KJW) | 62 | 55 | 50 | 45 | 24800 |
| 4 | 4dr Wgn EX-L (RU5H7KJNW) | 61 | 54 | 49 | 44 | 26400 |

HR-V AWD

| | | | | | | |
|---|-----------------------------|----|----|----|----|-------|
| 1 | 4dr Wgn LX (RU6H3KEW) | 62 | 55 | 50 | 46 | 23000 |
| 2 | 4dr Wgn Sport (RU6H1KEW) | 61 | 54 | 49 | 45 | 24700 |
| 3 | 4dr Wgn EX (RU6H5KJW) | 63 | 56 | 51 | 46 | 26200 |
| 4 | 4dr Wgn EX-L (RU6H7KJNW) | 62 | 55 | 50 | 45 | 27800 |
| 5 | 4dr Wgn Touring (RU6H9KKNW) | 60 | 53 | 49 | 44 | 29600 |

ODYSSEY

| | | | | | | |
|---|------------------------------------|----|----|----|----|-------|
| 1 | 4dr Wgn LX (RL6H2KEW) | 64 | 55 | 47 | 40 | 31100 |
| 2 | 4dr Wgn EX (RL6H5KEXW) | 66 | 56 | 49 | 41 | 35100 |
| 3 | 4dr Wgn EX-L (RL6H7KJXW) | 63 | 54 | 47 | 40 | 38700 |
| 4 | 4dr Wgn EX-L w/Nav/RES (RL6H7KKNW) | 62 | 53 | 46 | 39 | 40700 |
| 5 | 4dr Wgn Touring (RL6H8KXW) | 57 | 49 | 43 | 36 | 45700 |
| 6 | 4dr Wgn Elite (RL6H9KXW) | 58 | 50 | 43 | 36 | 48000 |

PILOT 2WD

| | | | | | | |
|---|---|----|----|----|----|-------|
| 1 | 4dr Wgn LX (YF5H1KEW) | 63 | 57 | 49 | 40 | 32500 |
| 2 | 4dr Wgn EX (YF5H3KEXW) | 65 | 59 | 50 | 42 | 35400 |
| 3 | 4dr Wgn EX-L (YF5H5KJNW) | 68 | 61 | 52 | 43 | 38800 |
| 4 | 4dr Wgn EX-L w/RES & Nav (YF5H4KKNW) | 66 | 59 | 51 | 42 | 40800 |
| 5 | 4dr Wgn Touring w/RES & Nav (YF5H9KKNW) | 65 | 58 | 50 | 42 | 43600 |
| 6 | 4dr Wgn Touring w/Pass (YF5H6KKNW) | 65 | 58 | 50 | 42 | 43900 |

PILOT 4WD

| | | | | | | |
|---|---|----|----|----|----|-------|
| 1 | 4dr Wgn LX (YF6H1KEW) | 63 | 56 | 48 | 41 | 34400 |
| 2 | 4dr Wgn EX (YF6H3KEXW) | 66 | 58 | 50 | 42 | 37300 |
| 3 | 4dr Wgn EX-L (YF6H5KJNW) | 68 | 60 | 51 | 43 | 40700 |
| 4 | 4dr Wgn EX-L w/RES & Nav (YF6H4KKNW) | 66 | 58 | 50 | 42 | 42700 |
| 5 | 4dr Wgn Touring w/RES & Nav (YF6H9KKNW) | 66 | 58 | 50 | 41 | 45500 |
| 6 | 4dr Wgn Touring w/Pass (YF6H6KKNW) | 66 | 57 | 49 | 41 | 45800 |
| 7 | 4dr Wgn Elite w/RES & Nav (YF6H0KKNW) | 62 | 54 | 46 | 39 | 49100 |

RIDGELINE 2WD

| | | | | | | |
|---|----------------------------|----|----|----|----|-------|
| 1 | Crew Cab RT (YK2F2KEW) | 69 | 64 | 56 | 47 | 31000 |
| 2 | Crew Cab Sport (YK2F1KEW) | 67 | 60 | 52 | 44 | 34400 |
| 3 | Crew Cab RTL (YK2F5KJNW) | 68 | 61 | 53 | 45 | 35900 |
| 4 | Crew Cab RTL-T (YK2F6KKNW) | 67 | 59 | 51 | 43 | 38000 |

RIDGELINE 4WD

| | | | | | | |
|---|------------------------------------|----|----|----|----|-------|
| 1 | Crew Cab Sport (YK3F1KEW) | 69 | 63 | 55 | 46 | 36300 |
| 2 | Crew Cab RTL (YK3F5KJNW) | 69 | 65 | 56 | 47 | 37800 |
| 3 | Crew Cab RTL-T (YK3F6KKNW) | 70 | 63 | 54 | 45 | 39900 |
| 4 | Crew Cab RTL-E (YK3F7KKNW) | 71 | 62 | 53 | 45 | 43000 |
| 5 | Crew Cab Black Edition (YK3F8KKNW) | 69 | 61 | 52 | 44 | 44500 |

HYUNDAI 24 36 48 60 mrm

VELOSTER

| | | | | | | |
|---|--------------------------------------|----|----|----|----|-------|
| 1 | 3dr Cpe MT (F1303F45) | 51 | 47 | 41 | 35 | 19400 |
| 2 | 3dr Cpe AT (F1302F45) | 53 | 48 | 42 | 35 | 20400 |
| 3 | 3dr Cpe AT Premium (F1322F45) | 52 | 47 | 41 | 34 | 23700 |
| 4 | 3dr Cpe MT Turbo R-Spec (F1343F45) | 51 | 46 | 40 | 35 | 23800 |
| 5 | 3dr Cpe AT Turbo (F1362F45) | 54 | 48 | 42 | 35 | 26300 |
| 6 | 3dr Cpe MT Turbo Ultimate (F1383F45) | 51 | 46 | 40 | 34 | 27600 |
| 7 | 3dr Cpe AT Turbo Ultimate (F1382F45) | 52 | 47 | 41 | 34 | 29100 |

SANTA FE 2WD

| | | | | | | |
|---|----------------------------------|----|----|----|----|-------|
| 1 | 4dr Wgn SE (64402F45) | 56 | 53 | 43 | 35 | 26500 |
| 2 | 4dr Wgn SEL (64422F45) | 56 | 52 | 42 | 35 | 28600 |
| 3 | 4dr Wgn SEL Plus (6442F45) | 56 | 52 | 42 | 35 | 30800 |
| 4 | 4dr Wgn Limited (64462F45) | 56 | 52 | 42 | 35 | 33600 |
| 5 | 4dr Wgn Ultimate (64472F45) | 55 | 50 | 41 | 34 | 36500 |
| 6 | 4dr Wgn Limited 2.0T (64482F45) | 57 | 53 | 43 | 35 | 35200 |
| 7 | 4dr Wgn Ultimate 2.0T (64492F45) | 56 | 51 | 42 | 34 | 38100 |

SANTA FE AWD

| | | | | | | |
|---|----------------------------------|----|----|----|----|-------|
| 1 | 4dr Wgn SE (64402A45) | 58 | 54 | 44 | 36 | 28200 |
| 2 | 4dr Wgn SEL (64422A45) | 57 | 53 | 43 | 36 | 30300 |
| 3 | 4dr Wgn SEL Plus (6442A45) | 57 | 53 | 43 | 35 | 32500 |
| 4 | 4dr Wgn Limited (64462A45) | 57 | 53 | 43 | 35 | 35300 |
| 5 | 4dr Wgn Ultimate (64472A45) | 56 | 51 | 42 | 34 | 38200 |
| 6 | 4dr Wgn Limited 2.0T (64482A45) | 58 | 54 | 44 | 36 | 36900 |
| 7 | 4dr Wgn Ultimate 2.0T (64492A45) | 57 | 52 | 43 | 35 | 39800 |

JEEP 24 36 48 60 mrm

COMPASS 2WD

| | | | | | | |
|---|---------------------------|----|----|----|----|-------|
| 1 | 4dr Wgn Sport (MPTL74) | 53 | 47 | 41 | 34 | 25700 |
| 2 | 4dr Wgn Latitude (MPTM74) | 54 | 48 | 41 | 34 | 31000 |
| 3 | 4dr Wgn Limited (MPTP74) | 54 | 48 | 41 | 33 | 33300 |

COMPASS 4WD

| | | | | | | |
|---|----------------------------|----|----|----|----|-------|
| 1 | 4dr Wgn Sport (MPJL74) | 55 | 49 | 42 | 34 | 27500 |
| 2 | 4dr Wgn Latitude (MPJM74) | 56 | 49 | 43 | 34 | 32900 |
| 3 | 4dr Wgn Trailhawk (MPJH74) | 55 | 49 | 42 | 34 | 35100 |
| 4 | 4dr Wgn Limited (MPJP74) | 56 | 49 | 42 | 34 | 34900 |

2019 New Models

JEEP 24 36 48 60 mrm

CHEROKEE 2WD

| | | | | | | |
|---|-------------------------------|----|----|----|----|-------|
| 1 | 4dr Wgn Latitude (KLJM74) | 49 | 44 | 39 | 33 | 29000 |
| 2 | 4dr Wgn Latitude Plus (KLE74) | 53 | 48 | 42 | 35 | 34200 |
| 3 | 4dr Wgn Limited (KLPT74) | 51 | 46 | 40 | 34 | 39000 |
| 4 | 4dr Wgn Overland (KLTS74) | 52 | 46 | 40 | 34 | 41300 |

CHEROKEE 4WD

| | | | | | | |
|---|----------------------------------|----|----|----|----|-------|
| 1 | 4dr Wgn Latitude (KLJM74) | 52 | 47 | 41 | 35 | 31300 |
| 2 | 4dr Wgn Latitude Plus (KLJE74) | 56 | 51 | 44 | 37 | 36200 |
| 3 | 4dr Wgn Trailhawk (KLJH74) | 58 | 52 | 45 | 38 | 39000 |
| 4 | 4dr Wgn Trailhawk Elite (KLJH74) | 56 | 50 | 44 | 36 | 42300 |
| 5 | 4dr Wgn Limited (KLJP74) | 53 | 47 | 41 | 34 | 39600 |
| 6 | 4dr Wgn Overland (KLJS74) | 54 | 48 | 42 | 35 | 42800 |

GRAND CHEROKEE 2WD

| | | | | | | |
|---|---------------------------|----|----|----|----|-------|
| 1 | 4dr Wgn Laredo (WKTHT74) | 55 | 46 | 40 | 37 | 37400 |
| 2 | 4dr Wgn Limited (WKTP74) | 54 | 46 | 40 | 35 | 44800 |
| 3 | 4dr Wgn Overland (WKTS74) | 55 | 47 | 41 | 35 | 49500 |
| 4 | 4dr Wgn Summit (WKT74) | 52 | 44 | 38 | 33 | 56400 |

GRAND CHEROKEE 4WD

| | | | | | | |
|---|----------------------------|----|----|----|----|-------|
| 1 | 4dr Wgn Laredo (WKJH74) | 55 | 48 | 42 | 38 | 39500 |
| 2 | 4dr Wgn Limited (WKJP74) | 55 | 48 | 42 | 37 | 51500 |
| 3 | 4dr Wgn Trailhawk (WKJR74) | 55 | 48 | 42 | 37 | 55300 |
| 4 | 4dr Wgn Overland (WKJS74) | 55 | 48 | 42 | 36 | 57100 |
| 5 | 4dr Wgn Summit (WKJT74) | 52 | 46 | 40 | 34 | 63900 |
| 6 | 4dr Wgn SRT (WKJX74) | 57 | 50 | 43 | 35 | 79300 |
| 7 | 4dr Wgn Trackhawk (WKJM74) | 57 | 51 | 43 | 35 | 98400 |

KIA 24 36 48 60 mrm

OPTIMA

| | | | | | | |
|---|--------------------------|----|----|----|----|-------|
| 1 | 4dr Sdn LX (53222) | 48 | 44 | 38 | 29 | 24300 |
| 2 | 4dr Sdn S (53232) | 49 | 45 | 38 | 29 | 26800 |
| 3 | 4dr Sdn EX (54242) | 48 | 45 | 38 | 29 | 31200 |
| 4 | 4dr Sdn SX Turbo (55282) | 50 | 46 | 40 | 30 | 33900 |

SOUL

| | | | | | | |
|---|-------------------------|----|----|----|----|-------|
| 1 | 4dr Wgn Base MT (B1511) | 49 | 44 | 35 | 32 | 17500 |
| 2 | 4dr Wgn Base AT (B1512) | 52 | 46 | 37 | 33 | 19400 |
| 3 | 4dr Wgn + (B2522) | 51 | 45 | 37 | 33 | 26400 |
| 4 | 4dr Wgn ! (B4542) | 52 | 46 | 37 | 33 | 27900 |

SPORTAGE 2WD

| | | | | | | |
|---|--------------------|----|----|----|----|-------|
| 1 | 4dr Wgn LX (42222) | 49 | 45 | 38 | 30 | 25400 |
| 2 | 4dr Wgn EX (42242) | 51 | 47 | 39 | 31 | 31300 |
| 3 | 4dr Wgn SX (45282) | 54 | 50 | 42 | 34 | 34500 |

SPORTAGE AWD

| | | | | | | |
|---|--------------------|----|----|----|----|-------|
| 1 | 4dr Wgn LX (42422) | 52 | 48 | 41 | 33 | 27000 |
| 2 | 4dr Wgn EX (42442) | 52 | 49 | 42 | 34 | 32900 |
| 3 | 4dr Wgn SX (45482) | 55 | 52 | 44 | 36 | 36000 |

STINGER

| | | | | | | |
|----|-----------------------------|----|----|----|----|-------|
| 1 | 4dr Sdn Base (H5312) | 49 | 42 | 37 | 33 | 37200 |
| 2 | 4dr Sdn Base AWD (H5412) | 51 | 42 | 38 | 34 | 39100 |
| 3 | 4dr Sdn Premium (H5322) | 51 | 43 | 38 | 34 | 40100 |
| 4 | 4dr Sdn Premium AWD (H5422) | 51 | 42 | 38 | 34 | 42300 |
| 5 | 4dr Sdn GT (H6342) | 55 | 45 | 40 | 36 | 40100 |
| 6 | 4dr Sdn GT AWD (H6442) | 55 | 45 | 40 | 36 | 42300 |
| 7 | 4dr Sdn GT1 (H6382) | 56 | 46 | 41 | 36 | 46100 |
| 8 | 4dr Sdn GT1 AWD (H6482) | 56 | 45 | 40 | 36 | 48300 |
| 9 | 4dr Sdn GT2 (H6392) | 54 | 43 | 38 | 34 | 51000 |
| 10 | 4dr Sdn GT2 AWD (H6492) | 53 | 43 | 38 | 34 | 53200 |

SORENTO 2WD

| | | | | | | |
|---|-------------------------------|----|----|----|----|-------|
| 1 | 4dr Wgn L GDI (73212) | 56 | 47 | 39 | 31 | 27000 |
| 2 | 4dr Wgn LX GDI (73222) | 52 | 44 | 37 | 29 | 30800 |
| 3 | 4dr Wgn LX V6 (74222) | 53 | 45 | 37 | 29 | 33400 |
| 4 | 4dr Wgn EX V6 (74242) | 54 | 46 | 38 | 30 | 39100 |
| 5 | 4dr Wgn SX V6 (74282) | 51 | 43 | 36 | 28 | 44000 |
| 6 | 4dr Wgn SX Limited V6 (74292) | 50 | 43 | 36 | 28 | 45700 |

SORENTO AWD

| | | | | | | |
|---|-------------------------------|----|----|----|----|-------|
| 1 | 4dr Wgn LX GDI (73422) | 56 | 46 | 38 | 30 | 32700 |
| 2 | 4dr Wgn LX V6 (74422) | 56 | 47 | 39 | 31 | 35200 |
| 3 | 4dr Wgn EX V6 (74442) | 56 | 47 | 39 | 31 | 40900 |
| 4 | 4dr Wgn SX V6 (74482) | 54 | 45 | 38 | 30 | 44000 |
| 5 | 4dr Wgn SX Limited V6 (74492) | 52 | 44 | 37 | 29 | 47500 |

LEXUS 24 36 48 60 mrm

RC F

| | | | | | | |
|---|--------------------|----|----|----|----|-------|
| 1 | 2dr Cpe RWD (9225) | 61 | 53 | 46 | 39 | 73200 |
|---|--------------------|----|----|----|----|-------|

GS F

| | | | | | | |
|---|----------------|----|----|----|----|-------|
| 1 | 4dr Sdn (9335) | 50 | 40 | 31 | 25 | 88600 |
|---|----------------|----|----|----|----|-------|

NX 300

| | | | | | | |
|---|----------------------------|----|----|----|----|-------|
| 1 | 4dr Wgn (9820) | 59 | 51 | 44 | 36 | 45000 |
| 2 | 4dr Wgn AWD (9824) | 60 | 52 | 45 | 36 | 46400 |
| 3 | 4dr Wgn F Sport (9830) | 59 | 51 | 44 | 36 | 45500 |
| 4 | 4dr Wgn F Sport AWD (9834) | 60 | 52 | 44 | 36 | 47400 |

NX 300H

| | | | | | | |
|---|----------------|----|----|----|----|-------|
| 1 | 4dr Wgn (9844) | 60 | 51 | 44 | 35 | 47800 |
|---|----------------|----|----|----|----|-------|

LINCOLN 24 36 48 60 mrm

MKC

| | | | | | | |
|---|-------------------------------|----|----|----|----|-------|
| 1 | 4dr Wgn Premiere (J1C) | 50 | 41 | 36 | 30 | 35300 |
| 2 | 4dr Wgn Premiere AWD (J1D) | 51 | 42 | 36 | 31 | 37800 |
| 3 | 4dr Wgn Select (J2C) | 51 | 41 | 35 | 30 | 42100 |
| 4 | 4dr Wgn Select AWD (J2D) | 51 | 42 | 36 | 30 | 44500 |
| 5 | 4dr Wgn Reserve (J3C) | 49 | 40 | 34 | 28 | 44800 |
| 6 | 4dr Wgn Reserve AWD (J3D) | 49 | 40 | 34 | 29 | 48800 |
| 7 | 4dr Wgn Black Label (J4C) | 47 | 38 | 32 | 27 | 48700 |
| 8 | 4dr Wgn Black Label AWD (J4D) | 45 | 36 | 31 | 25 | 55700 |

LINCOLN 24 36 48 60 mrm

MKT AWD
 1 4dr Wgn (J5A) 49 39 31 23 51800
 2 4dr Wgn Reserve (J5A) 49 38 31 23 54800

MAZDA 24 36 48 60 mrm

MX-5 MIATA
 1 2dr Conv Sport MT (MX5SP6P) 61 53 47 40 26900
 2 2dr Conv Sport AT (MX5SPA) 62 54 47 40 28300
 3 2dr Conv Club MT (MX5CL6P) 57 50 43 36 32100
 4 2dr Conv Club AT (MX5CLA) 60 52 46 38 31400
 5 2dr Conv Grand Touring MT (MX5GT6P) 60 52 45 38 32000
 6 2dr Conv Grand Touring AT (MX5GTA) 61 53 46 39 33100
 7 2dr Conv RF Club MT (MXRCL6P) 55 48 42 36 37800
 8 2dr Conv RF Club AT (MXRCLA) 61 53 47 39 34200
 9 2dr Conv RF Grand Touring MT (MXRGT6P) 60 53 46 39 35700
 10 2dr Conv RF Grand Touring AT (MXRGTGA) 65 57 50 42 34600

CX-3 2WD
 1 4dr Wgn Sport (CX3SP2A) 59 51 43 35 22000
 2 4dr Wgn Touring (CX3TR2A) 58 50 42 34 26000
 3 4dr Wgn Grand Touring (CX3GT2A) 61 53 45 36 27300

CX-3 AWD
 1 4dr Wgn Sport (CX3SPXA) 59 51 43 35 23400
 2 4dr Wgn Touring (CX3TRXA) 57 50 42 34 27400
 3 4dr Wgn Grand Touring (CX3GTXA) 61 53 45 36 28700

CX-9 2WD
 1 4dr Wgn Sport (CX9SP2A) 62 55 44 38 36500
 2 4dr Wgn Touring (CX9TR2A) 62 55 44 38 40700
 3 4dr Wgn Grand Touring (CX9GT2A) 61 54 44 37 43900

CX-9 AWD
 1 4dr Wgn Sport (CX9SPXA) 61 54 44 37 38400
 2 4dr Wgn Touring (CX9TRXA) 61 55 44 37 42500
 3 4dr Wgn Grand Touring (CX9GTXA) 61 54 44 36 45700
 4 4dr Wgn Signature (CX9SIGXA) 58 51 41 35 48400

MINI 24 36 48 60 mrm

COOPER HARDTOP
 1 3dr HB (19MA) 48 42 35 31 31000
 2 3dr HB S (19MB) 53 46 39 34 34800
 3 3dr HB John Cooper Works (19MC) 52 45 39 34 41600
 4 5dr HB (19M1) 49 43 37 31 31500
 5 5dr HB S (19M3) 54 47 40 35 35300

COOPER CONVERTIBLE
 1 2dr Conv (19MD) 48 38 30 22 35800
 2 2dr Conv S (19ME) 51 41 33 25 41300
 3 2dr Conv John Cooper Works (19MF) 52 41 33 26 47700

COOPER CLUBMAN
 1 4dr Wgn (19MG) 48 40 33 28 32900
 2 4dr Wgn ALL4 (19M5) 49 41 34 28 35000
 3 4dr Wgn S (19MH) 52 43 36 30 39100
 4 4dr Wgn S ALL4 (19M6) 53 44 36 30 40800
 5 4dr Wgn JCW ALL4 (19M1) 53 44 36 30 48000

COOPER COUNTRYMAN
 1 4dr Wgn (19MJ) 48 42 33 27 36100
 2 4dr Wgn ALL4 (19MK) 50 43 34 29 38200
 3 4dr Wgn S (19ML) 47 41 33 27 42200
 4 4dr Wgn S ALL4 (19MM) 50 44 35 30 42800
 5 4dr Wgn John Cooper Works ALL4 (19MO) 51 45 36 30 50200
 6 4dr Wgn PHEV (19MP) 48 42 34 28 48500

MITSUBISHI 24 36 48 60 mrm

ECLIPSE CROSS
 1 4dr Wgn ES (EC45-A) 46 37 30 24 24900
 2 4dr Wgn ES AWD (EC45-B) 49 40 32 26 25500
 3 4dr Wgn LE AWD (EC45-D) 49 40 32 26 26500
 4 4dr Wgn SE AWD (EC45-F) 51 42 34 27 28000
 5 4dr Wgn SEL AWD (EC45-H) 54 43 35 28 31000

OUTLANDER 2WD
 1 4dr Wgn ES (OT45-A) 37 31 26 22 27600
 2 4dr Wgn SE (OT45-E) 41 34 28 24 29700
 3 4dr Wgn SEL (OT45-G) 44 36 30 25 32300

OUTLANDER 4WD
 1 4dr Wgn ES (OT45-D) 41 35 29 25 29100
 2 4dr Wgn SE (OT45-F) 43 37 31 26 31700
 3 4dr Wgn SEL (OT45-H) 46 39 32 27 34400
 4 4dr Wgn GT (OT45-Z) 48 40 34 28 37200

NISSAN 24 36 48 60 mrm

370Z ROADSTER
 1 2dr Conv AT (42019) 46 40 34 28 43200
 2 2dr Conv Touring AT (42119) 46 39 34 28 48000
 3 2dr Conv Sport Touring AT (42219) 44 38 33 27 50800

370Z COUPE
 1 2dr Cpe MT (41069) 52 47 42 36 31200
 2 2dr Cpe AT (41019) 53 48 43 37 32700
 3 2dr Cpe Sport MT (41169) 50 45 41 35 35000
 4 2dr Cpe Sport Touring MT (41269) 49 44 39 34 39400
 5 2dr Cpe Sport Touring AT (41219) 50 45 40 34 40700
 6 2dr Cpe NISMO Tech MT (41369) 43 39 35 30 47100
 7 2dr Cpe NISMO Tech AT (41319) 42 38 34 29 48500

RAM TRUCKS 24 36 48 60 mrm

PROMASTER CITY CARGO
 1 4dr Van (VMDL51) 51 43 39 35 27400
 2 4dr Van SLT (VMDH51) 50 42 38 34 29800

PROMASTER CITY WAGON
 1 4dr Wgn (VMDL51) 48 41 37 33 29300
 2 4dr Wgn SLT (VMDH51) 47 40 36 32 31900

PROMASTER
 1 3dr Van 1500 118wb (VF1L11) 41 34 31 28 34700
 2 3dr Van 1500 136wb (VF1L12) 40 34 31 28 37400
 3 3dr Van 1500 136wb High Roof (VF1L13) 42 35 32 29 38400
 4 3dr Van 2500 136wb (VF2L12) 42 35 32 30 38800
 5 3dr Van 2500 136wb High Roof (VF2L13) 44 37 34 31 39500
 6 3dr Van 2500 159wb High Roof (VF2L16) 44 37 34 31 41300
 7 3dr Van 2500 159wb Window High Roof (VF2L26) 44 37 34 31 42600

RAM 1500 2WD
 1 Quad Cab Tradesman (DT1L41) 62 56 46 41 40700
 2 Quad Cab Lone Star/Big Horn (DT1H41) 59 53 44 39 48000
 3 Quad Cab Laramie (DT1P41) 59 53 44 38 53900
 4 Crew Cab Tradesman (DT1L9*) 61 55 45 40 43900
 5 Crew Cab Lone Star/Big Horn (DT1H9*) 59 53 43 38 51200
 6 Crew Cab Rebel (DT1X98) 58 52 43 38 56800
 7 Crew Cab Laramie (DT1P9*) 59 52 43 38 56800
 8 Crew Cab Laramie Longhorn (DT1R9*) 55 49 40 36 63400
 9 Crew Cab Limited (DT1M9*) 55 50 41 36 65500

RAM 1500 4WD
 1 Quad Cab Tradesman (DT6L41) 65 58 48 42 44300
 2 Quad Cab Lone Star/Big Horn (DT6H41) 62 55 46 40 51700
 3 Quad Cab Rebel (DT6K41) 60 54 44 39 57500
 4 Quad Cab Laramie (DT6P41) 61 54 45 39 57700
 5 Crew Cab Tradesman (DT6L9*) 63 57 47 41 47500
 6 Crew Cab Lone Star/Bighorn (DT6H9*) 61 54 45 40 54800
 7 Crew Cab Rebel (DT6K98) 60 53 44 39 60400
 8 Crew Cab Laramie (DT6P9*) 60 54 44 39 60800
 9 Crew Cab Laramie Longhorn (DT6R9*) 56 50 41 36 67600
 10 Crew Cab Limited (DT6M9*) 57 51 42 37 69200

SUBARU 24 36 48 60 mrm

IMPREZA SEDAN
 1 4dr Sdn MT (KJA) 63 53 46 40 19500
 2 4dr Sdn AT (KJB) 63 55 48 41 21400
 3 4dr Sdn Premium AT (KJD) 62 54 47 40 24600
 4 4dr Sdn Sport MT (KJE) 63 55 48 40 23800
 5 4dr Sdn Sport AT (KJF) 64 56 48 41 26900
 6 4dr Sdn Limited AT (KJG) 62 54 47 39 28900

IMPREZA WAGON
 1 5dr HB MT (KLA) 63 57 49 42 20000
 2 5dr HB AT (KLB) 66 59 51 43 21900
 3 5dr HB Premium AT (KLD) 64 57 50 42 25100
 4 5dr HB Sport MT (KLE) 65 58 50 43 24300
 5 5dr HB Sport AT (KLF) 63 57 49 42 27000
 6 5dr HB Limited AT (KLG) 63 56 49 42 29400

WRX
 1 4dr Sdn WRX MT (KUN) 61 54 47 37 28900
 2 4dr Sdn WRX Premium MT (KUO) 57 51 44 35 32000
 3 4dr Sdn WRX Premium AT (KUP) 58 51 44 36 33100
 4 4dr Sdn WRX Limited MT (KUQ) 58 52 45 36 34800
 5 4dr Sdn WRX Limited AT (KUR) 58 52 45 35 37000
 6 4dr Sdn WRX STI (KUS) 62 56 48 39 39200
 7 4dr Sdn WRX STI Limited w/ Wing Spoiler (KUV) 61 55 47 38 42300
 8 4dr Sdn WRX STI Limited w/ Lip Spoiler (KUW) 61 55 47 38 42300

CROSSTREK
 1 5dr HB MT (KRA) 65 59 49 42 22900
 2 5dr HB AT (KRB) 67 61 51 41 24800
 3 5dr HB Premium MT (KRC) 68 61 52 42 23900
 4 5dr HB Premium AT (KRD) 69 62 52 43 27300
 5 5dr HB Limited AT (KRE) 67 60 51 42 30600

FORESTER
 1 4dr Wgn 2.5i (KFB) 69 60 50 42 25900
 2 4dr Wgn 2.5i Premium (KFF) 69 60 51 42 28900
 3 4dr Wgn 2.5i Sport (KFG) 68 59 50 42 31600
 4 4dr Wgn 2.5i Limited (KFI) 67 59 50 41 33500
 5 4dr Wgn 2.5i Touring (KFJ) 65 57 48 40 35300

LEGACY 2.5i
 1 4dr Sdn (KAB) 58 50 41 33 23800
 2 4dr Sdn Premium (KAD) 56 49 40 32 28100
 3 4dr Sdn Sport (KAE) 55 48 40 32 29900
 4 4dr Sdn Limited (KAF) 55 48 40 32 32300

LEGACY 3.5R
 1 4dr Sdn Limited (KAK) 60 53 43 38 34600

OUTBACK 2.5i
 1 4dr Wgn (KDB) 62 54 44 36 27400
 2 4dr Wgn Premium (KDD) 60 52 43 35 32600
 3 4dr Wgn Limited (KDF) 60 52 43 35 36000
 4 4dr Wgn Touring (KDG) 59 51 42 34 37800

OUTBACK 3.6R
 1 4dr Wgn Limited (KDK) 64 55 48 40 38200
 2 4dr Wgn Touring (KDL) 62 54 47 39 40000

ASCENT
 1 4dr Wgn (KCA) 72 61 50 40 33700
 2 4dr Wgn Premium (KCB) 70 59 49 39 39100
 3 4dr Wgn Premium 7Pass (KCC) 69 58 48 39 40200
 4 4dr Wgn Limited (KCD) 67 57 47 38 43000
 5 4dr Wgn Limited 7Pass (KCE) 67 57 47 38 43000
 6 4dr Wgn Touring (KCG) 65 55 45 36 45700

2019 New Models

| TOYOTA | | | | | |
|------------------------------------|-----------|-----------|-----------|-----------|------------|
| | 24 | 36 | 48 | 60 | mrm |
| COROLLA HATCHBACK | | | | | |
| 1 5dr HB SE MT (6273) | 54 | 45 | 37 | 30 | 21200 |
| 2 5dr HB SE AT (6272) | 57 | 48 | 39 | 32 | 22700 |
| 3 5dr HB XSE MT (6275) | 55 | 46 | 38 | 31 | 24200 |
| 4 5dr HB XSE AT (6274) | 58 | 49 | 40 | 32 | 26700 |
| COROLLA | | | | | |
| 1 4dr Sdn L AT (1832) | 51 | 45 | 38 | 37 | 19700 |
| 2 4dr Sdn LE AT (1852) | 52 | 46 | 39 | 38 | 21400 |
| 3 4dr Sdn XLE AT (1856) | 51 | 45 | 38 | 33 | 23900 |
| 4 4dr Sdn SE MT (1863) | 48 | 42 | 36 | 35 | 23100 |
| 5 4dr Sdn SE AT (1864) | 53 | 47 | 39 | 38 | 22400 |
| 6 4dr Sdn XSE AT (1866) | 51 | 45 | 38 | 33 | 24700 |
| 7 4dr Sdn LE ECO AT (1872) | 53 | 47 | 39 | 34 | 20700 |
| 8 4dr Sdn LE ECO Premium AT (1874) | 52 | 46 | 39 | 33 | 22700 |
| 86 | | | | | |
| 1 2dr Cpe MT (6253) | 55 | 47 | 39 | 32 | 28400 |
| 2 2dr Cpe AT (6252) | 57 | 49 | 40 | 34 | 29100 |
| 3 2dr Cpe GT MT (6255) | 55 | 46 | 39 | 32 | 30500 |
| 4 2dr Cpe GT AT (6254) | 57 | 48 | 40 | 33 | 31300 |
| 5 2dr Cpe TRD MT (6251) | 53 | 45 | 37 | 31 | 34100 |
| AVALON | | | | | |
| 1 4dr Sdn XLE (3544) | 50 | 44 | 38 | 31 | 38600 |
| 2 4dr Sdn XSE (3547) | 50 | 44 | 38 | 32 | 40000 |
| 3 4dr Sdn Limited (3554) | 48 | 42 | 36 | 30 | 44400 |
| 4 4dr Sdn Touring (3548) | 47 | 41 | 35 | 29 | 44800 |
| AVALON HYBRID | | | | | |
| 1 4dr Sdn XLE (3504) | 53 | 46 | 39 | 30 | 39600 |
| 2 4dr Sdn XSE (3507) | 53 | 46 | 39 | 30 | 41100 |
| 3 4dr Sdn Limited (3514) | 51 | 44 | 37 | 29 | 45400 |
| C-HR | | | | | |
| 1 4dr Wgn LE (2402) | 63 | 52 | 46 | 40 | 22300 |
| 2 4dr Wgn XLE (2404) | 60 | 50 | 45 | 39 | 24300 |
| 3 4dr Wgn Limited (2408) | 58 | 49 | 43 | 37 | 28800 |

| VOLKSWAGEN | | | | | |
|--|-----------|-----------|-----------|-----------|------------|
| | 24 | 36 | 48 | 60 | mrm |
| JETTA SEDAN | | | | | |
| 1 4dr Sdn 1.4T S MT (BU32M2) | 43 | 39 | 33 | 29 | 20000 |
| 2 4dr Sdn 1.4T S AT (BU32MS) | 46 | 42 | 35 | 30 | 20800 |
| 3 4dr Sdn 1.4T SE AT (BU33MS) | 47 | 42 | 35 | 30 | 23300 |
| 4 4dr Sdn 1.4T R-Line AT (BU3RMS) | 48 | 43 | 36 | 31 | 24200 |
| 5 4dr Sdn 1.4T SEL AT (BU34MS) | 48 | 43 | 36 | 30 | 25600 |
| 6 4dr Sdn 1.4T SEL Premium AT (BU35MS) | 49 | 43 | 36 | 30 | 28200 |

2018 New Models

| ACURA | 24 | 36 | 48 | 60 | mrm |
|--|----|----|----|----|--------|
| ILX | | | | | |
| 1 4dr Sdn 2.4L (DE2F3JJW) | 43 | 37 | 32 | 28 | 29100 |
| 2 4dr Sdn 2.4L Special Edition (DE2F4JJW) | 43 | 37 | 32 | 28 | 29900 |
| 3 4dr Sdn 2.4L AcuraWatch Plus (DE2F3JJXW) | 45 | 38 | 33 | 28 | 30400 |
| 4 4dr Sdn 2.4L Premium (DE2F7JJNW) | 44 | 38 | 33 | 28 | 31100 |
| 5 4dr Sdn 2.4L Premium & A-Spec (DE2F8JJW) | 43 | 37 | 32 | 28 | 33100 |
| 6 4dr Sdn 2.4L Tech (DE2F7JKNW) | 45 | 39 | 34 | 29 | 34100 |
| 7 4dr Sdn 2.4L Tech & A-Spec (DE2F8JKXW) | 44 | 38 | 33 | 28 | 36100 |
| TLX | | | | | |
| 1 4dr Sdn (UB1F3JJW) | 47 | 41 | 34 | 30 | 34000 |
| 2 4dr Sdn Tech (UB1F5JKNW) | 48 | 41 | 35 | 31 | 37700 |
| 3 4dr Sdn V6 (UB2F3JJW) | 48 | 41 | 35 | 31 | 37200 |
| 4 4dr Sdn V6 Tech (UB2F5JKNW) | 49 | 42 | 36 | 31 | 40900 |
| 5 4dr Sdn V6 A-Spec (UB2F6JK'W) | 47 | 41 | 34 | 30 | 43800 |
| 6 4dr Sdn V6 Advance (UB2F7JKNW) | 46 | 40 | 34 | 30 | 44800 |
| 7 4dr Sdn V6 AWD (UB3F3JJW) | 50 | 43 | 37 | 32 | 39200 |
| 8 4dr Sdn V6 Tech AWD (UB3F5JKNW) | 50 | 43 | 37 | 33 | 42900 |
| 9 4dr Sdn V6 A-Spec AWD (UB3F6JK'W) | 49 | 42 | 36 | 31 | 45800 |
| 10 4dr Sdn V6 Advance AWD (UB3F7JKNW) | 47 | 41 | 35 | 31 | 46800 |
| RLX | | | | | |
| 1 4dr Sdn Tech (KC1F5JKNW) | 39 | 32 | 28 | 25 | 56500 |
| 2 4dr Sdn Hybrid Advance (KC2F9JKNW) | 40 | 33 | 28 | 25 | 63600 |
| RDX | | | | | |
| 1 4dr Wgn (TB3H3JJNW) | 52 | 45 | 39 | 34 | 37000 |
| 2 4dr Wgn AcuraWatch Plus (TB3H3JJXW) | 52 | 45 | 39 | 34 | 38300 |
| 3 4dr Wgn Tech (TB3H5JKNW) | 51 | 44 | 38 | 33 | 40700 |
| 4 4dr Wgn Tech/AcuraWatch Plus (TB3H5JKXW) | 51 | 45 | 39 | 33 | 42000 |
| 5 4dr Wgn Advance (TB3H7JKNW) | 52 | 44 | 38 | 32 | 43700 |
| 6 4dr Wgn AWD (TB4H3JJNW) | 51 | 45 | 39 | 34 | 38500 |
| 7 4dr Wgn AcuraWatch Plus AWD (TB4H3JJXW) | 52 | 45 | 39 | 34 | 39800 |
| 8 4dr Wgn Tech AWD (TB4H5JKNW) | 51 | 44 | 38 | 33 | 42200 |
| 9 4dr Wgn Tech/AcuraWatch Plus AWD (TB4H5JKXW) | 51 | 44 | 39 | 33 | 43500 |
| 10 4dr Wgn Advance AWD (TB4H7JKNW) | 52 | 44 | 38 | 32 | 45200 |
| MDX 2WD | | | | | |
| 1 4dr Wgn (YD3H3JJNW) | 54 | 46 | 39 | 31 | 45200 |
| 2 4dr Wgn Tech (YD3H5JKNW) | 53 | 45 | 38 | 31 | 49600 |
| 3 4dr Wgn Tech w/RES (YD3H7JKNW) | 51 | 44 | 37 | 30 | 51600 |
| 4 4dr Wgn Advance (YD3H8JKNW) | 48 | 41 | 34 | 28 | 55700 |
| 5 4dr Wgn Advance w/RES (YD3H9JKNW) | 47 | 40 | 34 | 28 | 57700 |
| MDX 4WD | | | | | |
| 1 4dr Wgn (YD4H3JJNW) | 55 | 47 | 40 | 33 | 47200 |
| 2 4dr Wgn Tech (YD4H5JKNW) | 53 | 46 | 39 | 32 | 51600 |
| 3 4dr Wgn Tech w/RES (YD4H7JKNW) | 52 | 45 | 38 | 31 | 53600 |
| 4 4dr Wgn Advance (YD4H8JKNW) | 49 | 42 | 36 | 29 | 57700 |
| 5 4dr Wgn Advance w/RES (YD4H9JKNW) | 48 | 41 | 35 | 29 | 59700 |
| 6 4dr Wgn Sport Hybrid Tech (YD7H5JKNW) | 55 | 47 | 40 | 33 | 53100 |
| 7 4dr Wgn Sport Hybrid Advance (YD7H7JKNW) | 51 | 44 | 37 | 31 | 59200 |
| NSX | | | | | |
| 1 2dr Cpe (NC1B0JEW) | 45 | 40 | 35 | 29 | 168700 |

AUDI 24 36 48 60 mrm

| | | | | | |
|--|----|----|----|----|-------|
| A3 | | | | | |
| 1 4dr Sdn 2.0T Premium (8VMBUG) | 47 | 41 | 35 | 29 | 35500 |
| 2 4dr Sdn 2.0T Premium SOA (8VM4UG) | 48 | 42 | 36 | 29 | 36300 |
| 3 4dr Sdn 2.0T Premium Plus (8VMBUG) | 45 | 40 | 34 | 28 | 41000 |
| 4 4dr Sdn 2.0T Premium Plus SOA (8VM4UG) | 46 | 41 | 35 | 28 | 39700 |
| 5 4dr Sdn 2.0T Prestige (8VMBUG) | 44 | 38 | 33 | 28 | 43400 |
| 6 4dr Sdn 2.0T quattro Premium (8VMB8L) | 49 | 43 | 37 | 30 | 38500 |
| 7 4dr Sdn 2.0T quattro Premium SOA (8VM48L) | 50 | 44 | 37 | 31 | 39300 |
| 8 4dr Sdn 2.0T quattro Premium Plus (8VMB8L) | 46 | 41 | 35 | 29 | 44100 |
| 9 4dr Sdn 2.0T quattro Premium Plus SOA (8VM48L) | 48 | 42 | 36 | 30 | 42800 |
| 10 4dr Sdn 2.0T quattro Prestige (8VMB8L) | 46 | 40 | 35 | 29 | 46400 |
| 11 2dr Conv 2.0T Premium (8VEBUG) | 43 | 38 | 32 | 27 | 42800 |
| 12 2dr Conv 2.0T Premium SOA (8VE4UG) | 44 | 38 | 33 | 27 | 43500 |
| 13 2dr Conv 2.0T Premium Plus (8VEBUG) | 42 | 37 | 32 | 26 | 47500 |
| 14 2dr Conv 2.0T Premium Plus SOA (8VE4UG) | 44 | 38 | 33 | 27 | 46200 |
| 15 2dr Conv 2.0T Prestige (8VEBUG) | 42 | 37 | 31 | 26 | 49500 |
| 16 2dr Conv 2.0T quattro Premium (8VEB8L) | 45 | 40 | 34 | 28 | 45500 |
| 17 2dr Conv 2.0T quattro Premium SOA (8VE48L) | 46 | 40 | 35 | 28 | 46300 |
| 18 2dr Conv 2.0T quattro Premium Plus (8VEB8L) | 44 | 39 | 34 | 28 | 50200 |
| 19 2dr Conv 2.0T quattro Premium Plus SOA (8VE48L) | 46 | 40 | 34 | 28 | 48900 |
| 20 2dr Conv 2.0T quattro Prestige (8VEB8L) | 44 | 38 | 33 | 28 | 52300 |
| S3 | | | | | |
| 1 4dr Sdn 2.0T quattro Premium Plus (8VMS1Y) | 51 | 43 | 36 | 29 | 51000 |
| 2 4dr Sdn 2.0T quattro Premium Plus SOA (8VM41Y) | 51 | 44 | 38 | 31 | 50500 |
| 3 4dr Sdn 2.0T quattro Prestige (8VMS1Y) | 50 | 43 | 35 | 29 | 53500 |
| 4 4dr Sdn 2.0T quattro Prestige SOA (8VM41Y) | 50 | 44 | 38 | 31 | 52700 |
| RS 3 | | | | | |
| 1 4dr Sdn (8VMRWY) | 50 | 43 | 36 | 31 | 63000 |
| A3 E-TRON | | | | | |
| 1 5dr HB Premium (8VFBPX) | 50 | 41 | 32 | 24 | 42900 |
| 2 5dr HB Premium SOA (8VF4PX) | 48 | 42 | 36 | 29 | 44900 |
| 3 5dr HB Premium Plus (8VFBPX) | 46 | 38 | 29 | 23 | 49600 |
| 4 5dr HB Premium Plus SOA (8VF4PX) | 45 | 40 | 34 | 28 | 48300 |
| 5 5dr HB Prestige (8VFBPX) | 46 | 38 | 29 | 22 | 51500 |
| A4 | | | | | |
| 1 4dr Sdn 2.0T ultra Prem AT (8W25MG) | 43 | 37 | 33 | 29 | 39800 |
| 2 4dr Sdn 2.0T ultra Prem SOA AT (8W24MG) | 43 | 37 | 33 | 29 | 41500 |
| 3 4dr Sdn 2.0T ultra Prem Plus AT (8W25MG) | 44 | 37 | 33 | 28 | 44700 |
| 4 4dr Sdn 2.0T ultra Prem Plus SOA AT (8W24MG) | 45 | 39 | 34 | 29 | 43300 |
| 5 4dr Sdn 2.0T ultra Prestige AT (8W25MG) | 44 | 37 | 32 | 27 | 48000 |
| 6 4dr Sdn 2.0T quattro Prem MT (8W25N9) | 43 | 37 | 33 | 29 | 44300 |
| 7 4dr Sdn 2.0T quattro Prem SOA MT (8W24N9) | 43 | 37 | 33 | 29 | 46100 |
| 8 4dr Sdn 2.0T quattro Prem AT (8W25NY) | 45 | 39 | 35 | 30 | 44300 |
| 9 4dr Sdn 2.0T quattro Prem SOA AT (8W24NY) | 45 | 39 | 35 | 30 | 46100 |
| 10 4dr Sdn 2.0T quattro Prem Plus MT (8W25N9) | 43 | 37 | 33 | 28 | 49800 |
| 11 4dr Sdn 2.0T quattro Prem Plus SOA MT (8W24N9) | 44 | 38 | 34 | 29 | 48400 |
| 12 4dr Sdn 2.0T quattro Prem Plus AT (8W25NY) | 45 | 39 | 35 | 30 | 49800 |
| 13 4dr Sdn 2.0T quattro Prem Plus SOA AT (8W24NY) | 46 | 40 | 35 | 30 | 48400 |
| 14 4dr Sdn 2.0T quattro Prestige MT (8W25N9) | 44 | 37 | 33 | 28 | 53400 |
| 15 4dr Sdn 2.0T quattro Prestige AT (8W25NY) | 46 | 39 | 34 | 29 | 53400 |

2018 New Models

| AUDI | 24 | 36 | 48 | 60 | mrm |
|---|----|----|----|----|--------|
| ALLROAD | | | | | |
| 1 4dr Wgn Premium (8WH5NY) | 57 | 49 | 41 | 34 | 47600 |
| 2 4dr Wgn Premium SOA (8WH4NY) | 56 | 48 | 40 | 33 | 49600 |
| 3 4dr Wgn Premium Plus (8WH5NY) | 55 | 47 | 39 | 33 | 53000 |
| 4 4dr Wgn Premium Plus SOA (8WH4NY) | 56 | 48 | 40 | 34 | 52000 |
| 5 4dr Wgn Prestige (8WH5NY) | 53 | 46 | 39 | 32 | 57300 |
| 6 4dr Wgn Prestige SOA (8WH4NY) | 53 | 46 | 38 | 32 | 57600 |
| S4 | | | | | |
| 1 4dr Sdn Premium Plus (8W254A) | 48 | 42 | 37 | 31 | 61300 |
| 2 4dr Sdn Prestige (8W254A) | 46 | 41 | 37 | 30 | 64900 |
| TT | | | | | |
| 1 2dr Cpe 2.0T quattro (FV355L) | 54 | 46 | 40 | 33 | 50800 |
| 2 2dr Conv 2.0T quattro (FV955L) | 52 | 44 | 39 | 32 | 54900 |
| TTS | | | | | |
| 1 2dr Cpe 2.0T quattro (FV351L) | 55 | 46 | 40 | 34 | 61600 |
| TT RS | | | | | |
| 1 2dr Cpe 2.5T quattro (FV355Y) | 54 | 46 | 40 | 34 | 72700 |
| A5 | | | | | |
| 1 2dr Cpe 2.0T quattro Premium MT (F535N9) | 48 | 40 | 35 | 29 | 47500 |
| 2 2dr Cpe 2.0T quattro Premium AT (F535NY) | 50 | 42 | 36 | 30 | 47500 |
| 3 2dr Cpe 2.0T quattro Premium Plus MT (F535N9) | 46 | 39 | 33 | 27 | 52500 |
| 4 2dr Cpe 2.0T quattro Premium Plus AT (F535NY) | 48 | 40 | 34 | 28 | 52500 |
| 5 2dr Cpe 2.0T quattro Prestige MT (F535N9) | 45 | 38 | 32 | 27 | 55900 |
| 6 2dr Cpe 2.0T quattro Prestige AT (F535NY) | 47 | 39 | 34 | 28 | 55900 |
| 7 4dr HB 2.0T quattro Premium Sportback (F5A5NY) | 53 | 44 | 38 | 31 | 47300 |
| 8 4dr HB 2.0T quattro Premium Plus Sportback (F5A5NY) | 50 | 42 | 36 | 30 | 52800 |
| 9 4dr HB 2.0T quattro Prestige Sportback (F5A5NY) | 48 | 41 | 35 | 29 | 56800 |
| 10 2dr Conv 2.0T quattro Premium (F575NY) | 47 | 40 | 34 | 28 | 55300 |
| 11 2dr Conv 2.0T quattro Premium Plus (F575NY) | 45 | 38 | 33 | 27 | 58300 |
| 12 2dr Conv 2.0T quattro Prestige (F575NY) | 44 | 37 | 32 | 26 | 62200 |
| S5 | | | | | |
| 1 2dr Cpe Premium Plus (F5354A) | 49 | 42 | 35 | 29 | 65400 |
| 2 2dr Cpe Prestige (F5354A) | 47 | 40 | 34 | 29 | 68100 |
| 3 4dr HB Premium Plus Sportback (F5A54A) | 51 | 44 | 37 | 31 | 65200 |
| 4 4dr HB Prestige Sportback (F5A54A) | 50 | 43 | 37 | 30 | 67900 |
| 5 2dr Conv Premium Plus (F5754A) | 46 | 39 | 34 | 28 | 72000 |
| 6 2dr Conv Prestige (F5754A) | 46 | 39 | 33 | 27 | 74600 |
| RS 5 | | | | | |
| 1 2dr Cpe (F53RXA) | 55 | 47 | 40 | 34 | 84200 |
| A6 | | | | | |
| 1 4dr Sdn 2.0L Premium (4GC58G) | 45 | 38 | 30 | 25 | 52900 |
| 2 4dr Sdn 2.0L Premium Plus (4GC58G) | 44 | 37 | 29 | 25 | 56100 |
| 3 4dr Sdn 2.0L Sport (4GC48G) | 46 | 38 | 30 | 26 | 53300 |
| 4 4dr Sdn 2.0L quattro Premium (4GC58A) | 45 | 37 | 30 | 25 | 55100 |
| 5 4dr Sdn 2.0L quattro Premium Plus (4GC58A) | 44 | 37 | 29 | 25 | 58400 |
| 6 4dr Sdn 2.0L quattro Sport (4GC48A) | 46 | 38 | 30 | 25 | 55500 |
| 7 4dr Sdn 3.0L quattro Premium (4GC53A) | 45 | 38 | 30 | 25 | 60200 |
| 8 4dr Sdn 3.0L quattro Premium Plus (4GC53A) | 44 | 36 | 29 | 24 | 63700 |
| 9 4dr Sdn 3.0L quattro Prestige (4GC53A) | 42 | 35 | 28 | 23 | 67900 |
| 10 4dr Sdn 3.0L quattro Sport (4GC43A) | 47 | 39 | 31 | 26 | 60200 |
| S6 | | | | | |
| 1 4dr Sdn Premium Plus (4GC5FY) | 48 | 39 | 31 | 26 | 81500 |
| 2 4dr Sdn Prestige (4GC5FY) | 47 | 38 | 30 | 25 | 85600 |
| A7 | | | | | |
| 1 4dr Sdn Premium Plus (4GF53A) | 49 | 42 | 36 | 30 | 74800 |
| 2 4dr Sdn Prestige (4GF53A) | 48 | 41 | 35 | 29 | 79600 |
| S7 | | | | | |
| 1 4dr Sdn Premium Plus (4GF5FY) | 51 | 45 | 39 | 33 | 90800 |
| 2 4dr Sdn Prestige (4GF5FY) | 50 | 44 | 38 | 32 | 93900 |
| RS 7 | | | | | |
| 1 4dr Sdn Prestige (4GF5AA) | 57 | 45 | 36 | 29 | 129800 |
| 2 4dr Sdn Performance Prestige (4GF5RA) | 54 | 43 | 35 | 28 | 145000 |
| A8 | | | | | |
| 1 4dr Sdn L 3.0T (4HL54A) | 39 | 32 | 27 | 23 | 86400 |
| 2 4dr Sdn L 4.0T (4HL53A) | 39 | 32 | 28 | 23 | 95700 |
| S8 | | | | | |
| 1 4dr Sdn Plus (4HC55A) | 40 | 33 | 28 | 23 | 134900 |
| R8 | | | | | |
| 1 2dr Cpe V10 RWD AT (4S35AF) | 57 | 48 | 42 | 36 | 156100 |
| 2 2dr Cpe V10 AT (4S35AE) | 50 | 42 | 37 | 31 | 191600 |
| 3 2dr Cpe V10 Plus AT (4S35BE) | 50 | 42 | 37 | 31 | 210000 |
| 4 2dr Conv V10 AT (4S95AE) | 50 | 42 | 37 | 31 | 201600 |
| 5 2dr Conv V10 Plus AT (4S95BE) | 49 | 42 | 37 | 31 | 222500 |
| Q3 | | | | | |
| 1 4dr Wgn 2.0T Premium (8UG5CX) | 46 | 40 | 34 | 29 | 38300 |
| 2 4dr Wgn 2.0T Sport Premium (8UGACX) | 49 | 43 | 37 | 32 | 35500 |
| 3 4dr Wgn 2.0T Premium Plus (8UG5CX) | 45 | 39 | 33 | 29 | 42100 |
| 4 4dr Wgn 2.0T Sport Premium Plus (8UGACX) | 48 | 42 | 36 | 31 | 39000 |
| 5 4dr Wgn 2.0T quattro Premium (8UG5CL) | 48 | 42 | 36 | 31 | 40400 |
| 6 4dr Wgn 2.0T Sport quattro Premium (8UGACL) | 52 | 45 | 38 | 33 | 37600 |
| 7 4dr Wgn 2.0T quattro Premium Plus (8UG5CL) | 47 | 41 | 35 | 30 | 44200 |
| 8 4dr Wgn 2.0T Sport quattro Premium Plus (8UGACL) | 50 | 44 | 38 | 32 | 41100 |

| AUDI | 24 | 36 | 48 | 60 | mrm |
|--------------------------------------|----|----|----|----|-------|
| Q7 | | | | | |
| 1 4dr Wgn 2.0T Premium (4MB5H1) | 55 | 50 | 43 | 36 | 58000 |
| 2 4dr Wgn 2.0T Premium Plus (4MB5H1) | 55 | 49 | 42 | 35 | 61600 |
| 3 4dr Wgn 3.0T Premium (4MB5A1) | 53 | 48 | 41 | 34 | 65500 |
| 4 4dr Wgn 3.0T Premium Plus (4MB5A1) | 54 | 48 | 41 | 34 | 68600 |
| 5 4dr Wgn 3.0T Prestige (4MB5A1) | 51 | 46 | 39 | 32 | 76600 |

| BUICK | 24 | 36 | 48 | 60 | mrm |
|----------------------------------|----|----|----|----|-------|
| CASCADA | | | | | |
| 1 2dr Conv (4WT67) | 42 | 35 | 27 | 21 | 34400 |
| 2 2dr Conv Premium (4WT67) | 40 | 34 | 26 | 20 | 37400 |
| 3 2dr Conv Sport Touring (4WT67) | 40 | 33 | 26 | 20 | 38400 |

| REGAL SPORTBACK | 24 | 36 | 48 | 60 | mrm |
|------------------------------------|----|----|----|----|-------|
| 1 4dr Sdn (4ZU68) | 45 | 39 | 32 | 25 | 26200 |
| 2 4dr Sdn Preferred (4ZW68) | 41 | 34 | 28 | 22 | 32200 |
| 3 4dr Sdn Preferred II (4ZG68) | 41 | 34 | 28 | 22 | 33800 |
| 4 4dr Sdn Preferred II AWD (4ZG68) | 42 | 36 | 30 | 23 | 35800 |
| 5 4dr Sdn Essence (4ZY68) | 42 | 35 | 29 | 22 | 38100 |
| 6 4dr Sdn Essence AWD (4ZH68) | 43 | 36 | 29 | 23 | 40200 |
| 7 4dr Sdn GS AWD (4ZZ68) | 45 | 38 | 32 | 24 | 44800 |

| REGAL TOURX | 24 | 36 | 48 | 60 | mrm |
|---------------------------------|----|----|----|----|-------|
| 1 5dr Wgn AWD (4ZU35) | 48 | 41 | 34 | 27 | 30300 |
| 2 5dr Wgn Preferred AWD (4ZW35) | 46 | 40 | 33 | 26 | 38100 |
| 3 5dr Wgn Essence AWD (4ZY35) | 45 | 38 | 32 | 25 | 42000 |

| LACROSSE | 24 | 36 | 48 | 60 | mrm |
|---------------------------------|----|----|----|----|-------|
| 1 4dr Sdn (4ZF79) | 53 | 47 | 39 | 33 | 31200 |
| 2 4dr Sdn Preferred (4ZB79) | 47 | 42 | 35 | 29 | 35400 |
| 3 4dr Sdn Essence (4ZB79) | 46 | 41 | 34 | 28 | 42000 |
| 4 4dr Sdn Premium I (4ZC79) | 45 | 39 | 33 | 27 | 43600 |
| 5 4dr Sdn Avenir (4ZD79) | 44 | 38 | 33 | 28 | 48000 |
| 6 4dr Sdn Essence AWD (4ZP79) | 45 | 40 | 34 | 29 | 46700 |
| 7 4dr Sdn Premium I AWD (4ZG79) | 44 | 38 | 32 | 27 | 48500 |
| 8 4dr Sdn Avenir AWD (4ZH79) | 45 | 40 | 34 | 29 | 50200 |

| ENCORE 2WD | 24 | 36 | 48 | 60 | mrm |
|---------------------------------|----|----|----|----|-------|
| 1 4dr Wgn (4JU76) | 51 | 44 | 37 | 30 | 24300 |
| 2 4dr Wgn Preferred (4JU76) | 48 | 42 | 35 | 28 | 26100 |
| 3 4dr Wgn Sport Touring (4JU76) | 47 | 41 | 34 | 28 | 29100 |
| 4 4dr Wgn Preferred II (4JU76) | 46 | 40 | 33 | 27 | 30000 |
| 5 4dr Wgn Essence (4JV76) | 45 | 39 | 32 | 26 | 32600 |
| 6 4dr Wgn Premium (4JV76) | 43 | 37 | 31 | 25 | 34800 |

| ENCORE AWD | 24 | 36 | 48 | 60 | mrm |
|---------------------------------|----|----|----|----|-------|
| 1 4dr Wgn Preferred (4JM76) | 49 | 44 | 37 | 30 | 27600 |
| 2 4dr Wgn Sport Touring (4JM76) | 48 | 43 | 36 | 29 | 30600 |
| 3 4dr Wgn Preferred II (4JM76) | 47 | 41 | 35 | 28 | 31600 |
| 4 4dr Wgn Essence (4JN76) | 43 | 38 | 32 | 25 | 34800 |
| 5 4dr Wgn Premium (4JN76) | 44 | 39 | 32 | 26 | 36300 |

| ENVISION 2WD | 24 | 36 | 48 | 60 | mrm |
|-----------------------------|----|----|----|----|-------|
| 1 4dr Wgn (4XR26) | 43 | 39 | 33 | 29 | 35000 |
| 2 4dr Wgn Preferred (4XR26) | 42 | 38 | 32 | 27 | 36900 |
| 3 4dr Wgn Essence (4XS26) | 42 | 38 | 32 | 27 | 42100 |

| ENVISION AWD | 24 | 36 | 48 | 60 | mrm |
|------------------------------|----|----|----|----|-------|
| 1 4dr Wgn Preferred (4XY26) | 43 | 39 | 33 | 28 | 38800 |
| 2 4dr Wgn Essence (4XZ26) | 43 | 39 | 33 | 28 | 44000 |
| 3 4dr Wgn Premium I (4XT26) | 45 | 41 | 34 | 29 | 46200 |
| 4 4dr Wgn Premium II (4XU26) | 43 | 40 | 33 | 28 | 49900 |

| ENCLAVE 2WD | 24 | 36 | 48 | 60 | mrm |
|---------------------------|----|----|----|----|-------|
| 1 4dr Wgn (4NF56) | 50 | 43 | 36 | 27 | 41400 |
| 2 4dr Wgn Essence (4NB56) | 49 | 43 | 36 | 27 | 48200 |
| 3 4dr Wgn Premium (4NC56) | 47 | 41 | 34 | 26 | 53800 |
| 4 4dr Wgn Avenir (4ND56) | 47 | 40 | 34 | 26 | 57900 |

| ENCLAVE AWD | 24 | 36 | 48 | 60 | mrm |
|---------------------------|----|----|----|----|-------|
| 1 4dr Wgn Essence (4NH56) | 49 | 43 | 36 | 27 | 50200 |
| 2 4dr Wgn Premium (4NJ56) | 47 | 41 | 34 | 26 | 56100 |
| 3 4dr Wgn Avenir (4NK56) | 47 | 41 | 34 | 26 | 60200 |

| CADILLAC | 24 | 36 | 48 | 60 | mrm |
|--|----|----|----|----|-------|
| ATS SEDAN | | | | | |
| 1 4dr Sdn 2.0L (6AB69) | 42 | 31 | 27 | 25 | 38600 |
| 2 4dr Sdn 2.0L AWD (6AB69) | 43 | 32 | 28 | 24 | 40900 |
| 3 4dr Sdn 2.0L Luxury (6AC69) | 42 | 31 | 28 | 24 | 43800 |
| 4 4dr Sdn 2.0L Luxury AWD (6AC69) | 43 | 32 | 28 | 25 | 45800 |
| 5 4dr Sdn 3.6L Premium Luxury (6AD69) | 43 | 32 | 28 | 25 | 48800 |
| 6 4dr Sdn 3.6L Premium Luxury AWD (6AD69) | 45 | 33 | 29 | 25 | 50200 |
| 7 4dr Sdn 3.6L Premium Performance (6AG69) | 44 | 32 | 28 | 25 | 50600 |
| 8 4dr Sdn V (6AE69) | 43 | 35 | 31 | 28 | 78500 |

| ATS COUPE | 24 | 36 | 48 | 60 | mrm |
|--|----|----|----|----|-------|
| 1 2dr Cpe 2.0L (6AB47) | 44 | 35 | 31 | 27 | 41600 |
| 2 2dr Cpe 2.0L AWD (6AB47) | 45 | 35 | 31 | 27 | 44000 |
| 3 2dr Cpe 2.0L Luxury (6AC47) | 45 | 35 | 31 | 27 | 46900 |
| 4 2dr Cpe 2.0L Luxury AWD (6AC47) | 45 | 35 | 32 | 28 | 49300 |
| 5 2dr Cpe 3.6L Premium Luxury (6AD47) | 46 | 35 | 31 | 27 | 50600 |
| 6 2dr Cpe 3.6L Premium Luxury AWD (6AD47) | 46 | 36 | 32 | 27 | 52600 |
| 7 2dr Cpe 3.6L Premium Performance (6AG47) | 44 | 34 | 30 | 26 | 54700 |
| 8 2dr Cpe V (6AE47) | 46 | 38 | 34 | 30 | 79400 |

| CTS SEDAN | 24 | 36 | 48 | 60 | mrm |
|--|----|----|----|----|--------|
| 1 4dr Sdn 2.0L CTS (6AF69) | 31 | 27 | 25 | 23 | 54000 |
| 2 4dr Sdn 2.0L CTS AWD (6AF69) | 31 | 27 | 26 | 24 | 54600 |
| 3 4dr Sdn 2.0L Luxury (6AH69) | 34 | 30 | 28 | 25 | 55000 |
| 4 4dr Sdn 2.0L Luxury AWD (6AH69) | 35 | 30 | 29 | 25 | 57000 |
| 5 4dr Sdn 3.6L Luxury (6AJ69) | 35 | 30 | 29 | 25 | 57000 |
| 6 4dr Sdn 3.6L Luxury AWD (6AJ69) | 35 | 31 | 29 | 26 | 59000 |
| 7 4dr Sdn 3.6L Premium Luxury (6AK69) | 33 | 29 | 28 | 24 | 63800 |
| 8 4dr Sdn 3.6L Premium Luxury AWD (6AK69) | 34 | 30 | 28 | 25 | 66500 |
| 9 4dr Sdn 3.6L V Sport (6AL69) | 35 | 31 | 29 | 26 | 66400 |
| 10 4dr Sdn 3.6L V Sport Premium Luxury (6AL69) | 35 | 31 | 29 | 25 | 73700 |
| 11 4dr Sdn V (6AJ69) | 38 | 34 | 31 | 27 | 100800 |

| CADILLAC | 24 | 36 | 48 | 60 | mrm |
|---|----|----|----|----|-------|
| CT6 | | | | | |
| 1 4dr Sdn 2.0L (6KH69) | 41 | 35 | 33 | 27 | 59200 |
| 2 4dr Sdn 2.0L Luxury (6KL69) | 40 | 33 | 31 | 26 | 65200 |
| 3 4dr Sdn 3.6L AWD (6KH69) | 44 | 37 | 34 | 29 | 61200 |
| 4 4dr Sdn 3.6L Luxury AWD (6KL69) | 42 | 36 | 33 | 28 | 66700 |
| 5 4dr Sdn 3.6L Premium Luxury AWD (6KL69) | 42 | 35 | 32 | 27 | 74000 |
| 6 4dr Sdn 3.6L Platinum AWD (6KM69) | 38 | 32 | 29 | 24 | 86200 |
| 7 4dr Sdn 3.0L Luxury AWD (6KL69) | 42 | 35 | 32 | 27 | 73600 |
| 8 4dr Sdn 3.0L Premium Luxury AWD (6KL69) | 41 | 34 | 32 | 26 | 78200 |
| 9 4dr Sdn 3.0L Platinum AWD (6KM69) | 38 | 31 | 28 | 24 | 90200 |
| 10 4dr Sdn 2.0L Plug-in (6KL69) | 39 | 33 | 31 | 26 | 76900 |

| XTS | 24 | 36 | 48 | 60 | mrm |
|--|----|----|----|----|-------|
| 1 4dr Sdn (6GB69) | 28 | 26 | 18 | 17 | 47900 |
| 2 4dr Sdn Luxury (6GC69) | 29 | 26 | 18 | 17 | 55200 |
| 3 4dr Sdn Premium Luxury (6GD69) | 30 | 27 | 19 | 18 | 61000 |
| 4 4dr Sdn Platinum (6GE69) | 30 | 26 | 19 | 18 | 67400 |
| 5 4dr Sdn Luxury AWD (6GX69) | 30 | 27 | 19 | 18 | 57200 |
| 6 4dr Sdn Premium Luxury AWD (6GY69) | 30 | 27 | 19 | 18 | 63800 |
| 7 4dr Sdn Platinum AWD (6GZ69) | 31 | 26 | 19 | 18 | 69600 |
| 8 4dr Sdn V-Sport Platinum AWD (6GZ69) | 33 | 28 | 20 | 19 | 74300 |

| XT5 2WD | 24 | 36 | 48 | 60 | mrm |
|----------------------------------|----|----|----|----|-------|
| 1 4dr Wgn Base (6NF26) | 45 | 40 | 34 | 29 | 43800 |
| 2 4dr Wgn Luxury (6NH26) | 45 | 40 | 34 | 29 | 52300 |
| 3 4dr Wgn Premium Luxury (6NJ26) | 46 | 41 | 35 | 29 | 56900 |

| XT5 AWD | 24 | 36 | 48 | 60 | mrm |
|----------------------------------|----|----|----|----|-------|
| 1 4dr Wgn Base (6NF26) | 47 | 41 | 35 | 30 | 46800 |
| 2 4dr Wgn Luxury (6NH26) | 45 | 40 | 35 | 30 | 54100 |
| 3 4dr Wgn Premium Luxury (6NJ26) | 46 | 42 | 36 | 30 | 59500 |
| 4 4dr Wgn Platinum (6NK26) | 43 | 38 | 33 | 27 | 66800 |

| ESCALADE 2WD | 24 | 36 | 48 | 60 | mrm |
|--|----|----|----|----|-------|
| 1 4dr Wgn (6C15706) | 53 | 44 | 38 | 32 | 79000 |
| 2 4dr Wgn Luxury (6C15706) | 52 | 44 | 37 | 31 | 84700 |
| 3 4dr Wgn Premium Luxury (6C15706) | 50 | 43 | 36 | 31 | 88700 |
| 4 4dr Wgn Platinum (6C15706) | 51 | 43 | 37 | 31 | 96100 |
| 5 4dr Wgn ESV (6C15906) | 52 | 44 | 38 | 32 | 82100 |
| 6 4dr Wgn ESV Luxury (6C15906) | 52 | 44 | 37 | 31 | 87700 |
| 7 4dr Wgn ESV Premium Luxury (6C15906) | 50 | 43 | 36 | 31 | 91700 |
| 8 4dr Wgn ESV Platinum (6C15906) | 51 | 43 | 37 | 31 | 99100 |

| ESCALADE AWD | 24 | 36 | 48 | 60 | mrm |
|--|----|----|----|----|--------|
| 1 4dr Wgn (6K15706) | 52 | 44 | 38 | 33 | 82100 |
| 2 4dr Wgn Luxury (6K15706) | 51 | 44 | 38 | 32 | 87700 |
| 3 4dr Wgn Premium Luxury (6K15706) | 50 | 43 | 37 | 31 | 91700 |
| 4 4dr Wgn Platinum (6K15706) | 50 | 43 | 37 | 32 | 99100 |
| 5 4dr Wgn ESV (6K15906) | 52 | 44 | 38 | 32 | 85100 |
| 6 4dr Wgn ESV Luxury (6K15906) | 51 | 43 | 37 | 32 | 90400 |
| 7 4dr Wgn ESV Premium Luxury (6K15906) | 50 | 43 | 37 | 31 | 94700 |
| 8 4dr Wgn ESV Platinum (6K15906) | 50 | 43 | 37 | 32 | 102100 |

| CHEVROLET | 24 | 36 | 48 | 60 | mrm |
|---------------------------|----|----|----|----|-------|
| SPARK | | | | | |
| 1 5dr HB LS MT (1DR48) | 30 | 24 | 17 | 14 | 14600 |
| 2 5dr HB LS AT (1DR48) | 34 | 27 | 19 | 16 | 15700 |
| 3 5dr HB 1LT MT (1DS48) | 36 | 28 | 21 | 17 | 16600 |
| 4 5dr HB 1LT AT (1DS48) | 38 | 31 | 22 | 18 | 17700 |
| 5 5dr HB 2LT MT (1DT48) | 35 | 28 | 21 | 17 | 18100 |
| 6 5dr HB 2LT AT (1DT48) | 38 | 30 | 22 | 18 | 19200 |
| 7 5dr HB ACTIV MT (1DQ48) | 37 | 29 | 22 | 18 | 17200 |
| 8 5dr HB ACTIV AT (1DQ48) | 39 | 31 | 23 | 19 | 18300 |

| SONIC | 24 | 36 | 48 | 60 | mrm |
|------------------------------|----|----|----|----|-------|
| 1 4dr Sdn LS MT (1JU69) | 29 | 24 | 17 | 15 | 16400 |
| 2 4dr Sdn LS AT (1JU69) | 32 | 26 | 20 | 17 | 18100 |
| 3 4dr Sdn LT MT (1JV69) | 32 | 25 | 19 | 16 | 19100 |
| 4 4dr Sdn LT AT (1JV69) | 34 | 27 | 21 | 17 | 21200 |
| 5 4dr Sdn Premier MT (1JW69) | 34 | 27 | 21 | 17 | 21600 |
| 6 4dr Sdn Premier AT (1JW69) | 36 | 29 | 22 | 18 | 22300 |
| 7 5dr HB LT MT (1JV48) | 37 | 30 | 23 | 19 | 21100 |
| 8 5dr HB LT AT (1JV48) | 39 | 31 | 24 | 20 | 22600 |
| 9 5dr HB Premier MT (1JW48) | 38 | 30 | 23 | 19 | 21800 |
| 10 5dr HB Premier AT (1JW48) | 40 | | | | |

| CHEVROLET | 24 | 36 | 48 | 60 | mrm |
|-------------------------|----|----|----|----|-------|
| CAMARO | | | | | |
| 1 2dr Cpe LS (1AG37) | 45 | 37 | 31 | 30 | 32100 |
| 2 2dr Conv LS (1AG67) | 42 | 35 | 30 | 29 | 36500 |
| 3 2dr Cpe 1LT (1AG37) | 47 | 39 | 33 | 32 | 31800 |
| 4 2dr Conv 1LT (1AG67) | 43 | 36 | 31 | 30 | 37300 |
| 5 2dr Cpe 2LT (1AH37) | 44 | 37 | 32 | 30 | 41200 |
| 6 2dr Conv 2LT (1AH67) | 43 | 37 | 32 | 30 | 45400 |
| 7 2dr Cpe 1SS (1AJ37) | 46 | 39 | 34 | 32 | 44000 |
| 8 2dr Conv 1SS (1AJ67) | 45 | 39 | 34 | 32 | 47700 |
| 9 2dr Cpe 2SS (1AK37) | 44 | 38 | 33 | 31 | 49100 |
| 10 2dr Conv 2SS (1AK67) | 43 | 37 | 33 | 31 | 54200 |
| 11 2dr Cpe ZL1 (1AL37) | 47 | 40 | 36 | 34 | 71200 |
| 12 2dr Conv ZL1 (1AL67) | 47 | 40 | 36 | 34 | 74600 |

| | | | | | |
|----------------------------|----|----|----|----|-------|
| IMPALA | | | | | |
| 1 4dr Sdn LS w/1LS (1GX69) | 43 | 35 | 29 | 25 | 30800 |
| 2 4dr Sdn LT w/1LT (1GY69) | 42 | 35 | 28 | 25 | 36300 |
| 3 4dr Sdn Premier (1GZ69) | 41 | 34 | 28 | 24 | 39600 |

| CORVETTE STINGRAY | 24 | 36 | 48 | 60 | mrm |
|-----------------------------|----|----|----|----|--------|
| 1 2dr Cpe 1LT (1YY07) | 49 | 44 | 40 | 34 | 63600 |
| 2 2dr Cpe 2LT (1YY07) | 47 | 42 | 38 | 32 | 68200 |
| 3 2dr Cpe 3LT (1YY07) | 44 | 40 | 36 | 31 | 72700 |
| 4 2dr Cpe GS 1LT (1YW07) | 47 | 42 | 38 | 32 | 75300 |
| 5 2dr Cpe GS 2LT (1YW07) | 45 | 41 | 37 | 31 | 78800 |
| 6 2dr Cpe GS 3LT (1YW07) | 44 | 40 | 36 | 30 | 82500 |
| 7 2dr Cpe Z51 1LT (1YX07) | 49 | 44 | 40 | 33 | 67600 |
| 8 2dr Cpe Z51 2LT (1YX07) | 47 | 42 | 38 | 32 | 71100 |
| 9 2dr Cpe Z51 3LT (1YX07) | 46 | 41 | 37 | 31 | 75200 |
| 10 2dr Cpe Z06 1LZ (1YZ07) | 53 | 48 | 43 | 36 | 91300 |
| 11 2dr Cpe Z06 2LZ (1YZ07) | 52 | 47 | 42 | 35 | 93900 |
| 12 2dr Cpe Z06 3LZ (1YZ07) | 50 | 45 | 40 | 34 | 97700 |
| 13 2dr Conv 1LT (1YY67) | 48 | 43 | 39 | 33 | 69700 |
| 14 2dr Conv 2LT (1YY67) | 46 | 42 | 38 | 32 | 73200 |
| 15 2dr Conv 3LT (1YY67) | 45 | 40 | 37 | 31 | 76900 |
| 16 2dr Conv GS 1LT (1YW67) | 48 | 43 | 39 | 32 | 78000 |
| 17 2dr Conv GS 2LT (1YW67) | 46 | 41 | 37 | 32 | 82600 |
| 18 2dr Conv GS 3LT (1YW67) | 45 | 41 | 36 | 31 | 86100 |
| 19 2dr Conv Z51 1LT (1YX67) | 49 | 44 | 40 | 33 | 71400 |
| 20 2dr Conv Z51 2LT (1YX67) | 47 | 42 | 38 | 32 | 76900 |
| 21 2dr Conv Z51 3LT (1YX67) | 46 | 41 | 37 | 31 | 79500 |
| 22 2dr Conv Z06 1LZ (1YZ67) | 54 | 48 | 43 | 36 | 95100 |
| 23 2dr Conv Z06 2LZ (1YZ67) | 53 | 47 | 42 | 35 | 97700 |
| 24 2dr Conv Z06 3LZ (1YZ67) | 51 | 45 | 41 | 34 | 101500 |

CHEVROLET TRUCKS

| TRAX 2WD | 24 | 36 | 48 | 60 | mrm |
|---------------------------|----|----|----|----|-------|
| 1 4dr Wgn LS (1JU76) | 47 | 38 | 32 | 26 | 22300 |
| 2 4dr Wgn LT (1JU76) | 47 | 38 | 32 | 26 | 26500 |
| 3 4dr Wgn Premier (1JW76) | 45 | 36 | 30 | 25 | 28600 |

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|---------------------------|----|----|----|----|-------|
| TRAX AWD | | | | | |
| 1 4dr Wgn LS (1JR76) | 48 | 40 | 33 | 27 | 23800 |
| 2 4dr Wgn LT (1JST6) | 48 | 40 | 33 | 27 | 28000 |
| 3 4dr Wgn Premier (1JT76) | 46 | 38 | 31 | 26 | 30100 |

| | | | | | |
|----------------------------------|----|----|----|----|-------|
| EQUINOX 2WD | | | | | |
| 1 4dr Wgn L (1XP26) | 51 | 44 | 35 | 31 | 24900 |
| 2 4dr Wgn LS (1XP26) | 47 | 41 | 32 | 28 | 28500 |
| 3 4dr Wgn LT (1XR26) | 47 | 41 | 33 | 28 | 32400 |
| 4 4dr Wgn 2.0T LT (1XR26) | 48 | 41 | 33 | 29 | 34900 |
| 5 4dr Wgn LT Diesel (1XR26) | 47 | 41 | 33 | 28 | 35900 |
| 6 4dr Wgn Premier (1XS26) | 45 | 39 | 31 | 27 | 37400 |
| 7 4dr Wgn 2.0T Premier (1XS26) | 47 | 40 | 33 | 28 | 39600 |
| 8 4dr Wgn Premier Diesel (1XS26) | 48 | 41 | 33 | 29 | 38900 |

| | | | | | |
|----------------------------------|----|----|----|----|-------|
| EQUINOX AWD | | | | | |
| 1 4dr Wgn LS (1XX26) | 48 | 42 | 33 | 28 | 30200 |
| 2 4dr Wgn LT (1XY26) | 47 | 41 | 33 | 29 | 34100 |
| 3 4dr Wgn 2.0T LT (1XY26) | 47 | 41 | 33 | 28 | 37800 |
| 4 4dr Wgn LT Diesel (1XY26) | 47 | 42 | 33 | 29 | 37600 |
| 5 4dr Wgn Premier (1XZ26) | 45 | 40 | 32 | 28 | 39300 |
| 6 4dr Wgn 2.0T Premier (1XZ26) | 49 | 42 | 34 | 29 | 41400 |
| 7 4dr Wgn Premier Diesel (1XZ26) | 47 | 42 | 34 | 29 | 40800 |

| | | | | | |
|------------------------------|----|----|----|----|-------|
| TRAVERSE 2WD | | | | | |
| 1 4dr Wgn L (1NG56) | 57 | 51 | 41 | 36 | 31000 |
| 2 4dr Wgn LS (1NB56) | 54 | 47 | 38 | 33 | 35600 |
| 3 4dr Wgn 1FL (1NB56) | 54 | 48 | 38 | 33 | 34100 |
| 4 4dr Wgn 2FL (1NC56) | 54 | 47 | 38 | 33 | 36600 |
| 5 4dr Wgn LT Cloth (1NC56) | 53 | 46 | 37 | 32 | 39900 |
| 6 4dr Wgn LT Leather (1NC56) | 50 | 43 | 35 | 31 | 45400 |
| 7 4dr Wgn RS (1NC56) | 50 | 44 | 35 | 31 | 45700 |
| 8 4dr Wgn Premier (1NE56) | 49 | 42 | 35 | 30 | 50500 |

| | | | | | |
|--------------------------------|----|----|----|----|-------|
| TRAVERSE AWD | | | | | |
| 1 4dr Wgn LS (1NV56) | 53 | 48 | 40 | 35 | 37600 |
| 2 4dr Wgn 1FL (1NV56) | 54 | 48 | 40 | 35 | 36100 |
| 3 4dr Wgn 2FL (1NW56) | 54 | 48 | 40 | 35 | 38600 |
| 4 4dr Wgn LT Cloth (1NW56) | 52 | 46 | 39 | 34 | 41900 |
| 5 4dr Wgn LT Leather (1NW56) | 50 | 44 | 37 | 32 | 47500 |
| 6 4dr Wgn Premier (1NX56) | 49 | 43 | 36 | 31 | 52400 |
| 7 4dr Wgn High Country (1NX56) | 48 | 43 | 36 | 31 | 54200 |

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|-----------------------------|----|----|----|----|-------|
| TAHOE 2WD | | | | | |
| 1 4dr Wgn LS (CC15706) | 54 | 48 | 41 | 34 | 47600 |
| 2 4dr Wgn LT (CC15706) | 52 | 46 | 40 | 33 | 61400 |
| 3 4dr Wgn Premier (CC15706) | 49 | 44 | 38 | 31 | 69100 |

| | | | | | |
|-----------------------------|----|----|----|----|-------|
| TAHOE 4WD | | | | | |
| 1 4dr Wgn LS (CK15706) | 55 | 48 | 41 | 33 | 51200 |
| 2 4dr Wgn LT (CK15706) | 53 | 47 | 40 | 33 | 63300 |
| 3 4dr Wgn Premier (CK15706) | 50 | 44 | 38 | 31 | 73400 |

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|-------------------------------|----|----|----|----|-------|
| CITY EXPRESS CARGO VAN | | | | | |
| 1 4dr Van LS (15S60) | 42 | 36 | 30 | 25 | 24700 |
| 2 4dr Van LT (15T60) | 44 | 37 | 32 | 26 | 26600 |

| | | | | | |
|--------------------------------|----|----|----|----|-------|
| EXPRESS CARGO VAN | | | | | |
| 1 3dr Van 2500 135wb (CG23405) | 38 | 34 | 30 | 27 | 36400 |
| 2 3dr Van 2500 155wb (CG23705) | 40 | 35 | 31 | 28 | 38300 |

CHEVROLET TRUCKS

| EXPRESS PASSENGER | 24 | 36 | 48 | 60 | mrm |
|-----------------------------|----|----|----|----|-------|
| 1 3dr Van 2500 LS (CG23406) | 37 | 31 | 27 | 24 | 38700 |
| 2 3dr Van 2500 LT (CG23406) | 36 | 31 | 27 | 24 | 39700 |

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|-----------------------------|----|----|----|----|-------|
| SUBURBAN 2WD | | | | | |
| 1 4dr Wgn LS (CC15906) | 51 | 44 | 37 | 29 | 53800 |
| 2 4dr Wgn LT (CC15906) | 49 | 43 | 36 | 29 | 64200 |
| 3 4dr Wgn Premier (CC15906) | 46 | 40 | 33 | 27 | 70700 |

| | | | | | |
|-----------------------------|----|----|----|----|-------|
| SUBURBAN 4WD | | | | | |
| 1 4dr Wgn LS (CK15906) | 53 | 46 | 38 | 31 | 57300 |
| 2 4dr Wgn LT (CK15906) | 50 | 44 | 36 | 30 | 66700 |
| 3 4dr Wgn Premier (CK15906) | 48 | 42 | 35 | 29 | 74400 |

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|-------------------------------|----|----|----|----|-------|
| COLORADO 2WD | | | | | |
| 1 Ext Cab (12M53) | 71 | 65 | 55 | 48 | 21500 |
| 2 Ext Cab Work Truck (12M53) | 64 | 58 | 49 | 43 | 28200 |
| 3 Ext Cab LT (12N53) | 64 | 57 | 49 | 43 | 32800 |
| 4 Ext Cab Z71 (12P53) | 62 | 56 | 48 | 42 | 34700 |
| 5 Crew Cab Work Truck (12*43) | 69 | 62 | 53 | 45 | 30700 |
| 6 Crew Cab LT (12*43) | 64 | 58 | 50 | 43 | 39700 |
| 7 Crew Cab Z71 (12*43) | 63 | 57 | 49 | 42 | 41000 |

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|-------------------------------|----|----|----|----|-------|
| COLORADO 4WD | | | | | |
| 1 Ext Cab Work Truck (12M53) | 65 | 59 | 51 | 45 | 32400 |
| 2 Ext Cab LT (12N53) | 63 | 58 | 50 | 44 | 37300 |
| 3 Ext Cab Z71 (12P53) | 64 | 58 | 50 | 44 | 38600 |
| 4 Ext Cab ZR2 (12P53) | 64 | 58 | 50 | 44 | 46100 |
| 5 Crew Cab Work Truck (12*43) | 69 | 63 | 55 | 48 | 34500 |
| 6 Crew Cab LT (12*43) | 64 | 58 | 50 | 44 | 44400 |
| 7 Crew Cab Z71 (12*43) | 64 | 58 | 50 | 44 | 45200 |
| 8 Crew Cab ZR2 (12P43) | 68 | 61 | 53 | 47 | 47800 |

| | | | | | |
|------------------------------------|----|----|----|----|-------|
| SILVERADO 1500 2WD | | | | | |
| 1 Reg Cab Work Truck (CC15*03) | 50 | 43 | 39 | 35 | 32900 |
| 2 Reg Cab LS (CC15*03) | 48 | 42 | 38 | 35 | 34200 |
| 3 Reg Cab LT w/1LT (CC15*03) | 46 | 40 | 36 | 32 | 41100 |
| 4 Double Cab Work Truck (CC15753) | 49 | 43 | 38 | 35 | 37300 |
| 5 Double Cab LS (CC15753) | 48 | 42 | 38 | 34 | 38000 |
| 6 Double Cab Custom (CC15753) | 50 | 44 | 39 | 35 | 38900 |
| 7 Double Cab LT w/1LT (CC15753) | 48 | 42 | 37 | 34 | 45900 |
| 8 Double Cab LTZ w/1LT (CC15753) | 49 | 43 | 38 | 34 | 51800 |
| 9 Crew Cab Work Truck (CC15*43) | 53 | 47 | 41 | 37 | 39600 |
| 10 Crew Cab LS (CC15*43) | 52 | 46 | 41 | 36 | 40800 |
| 11 Crew Cab Custom (CC15*43) | 54 | 48 | 42 | 38 | 40000 |
| 12 Crew Cab LT w/1LT (CC15*43) | 50 | 44 | 39 | 35 | 49100 |
| 13 Crew Cab LTZ w/1LT (CC15*43) | 49 | 43 | 38 | 34 | 57300 |
| 14 Crew Cab High Country (CC15*43) | 50 | 44 | 39 | 35 | 59600 |

| | | | | | |
|-----------------------------------|----|----|----|----|-------|
| SILVERADO 2500HD 2WD | | | | | |
| 1 Reg Cab Work Truck (CC25903) | 52 | 46 | 39 | 32 | 47700 |
| 2 Reg Cab LT (CC25903) | 45 | 40 | 34 | 27 | 51700 |
| 3 Double Cab Work Truck (CC25*53) | 48 | 40 | 34 | 29 | 49300 |
| 4 Double Cab LT (CC25*53) | 44 | 37 | 31 | 26 | 57300 |
| 5 Double Cab LTZ (CC25*53) | 48 | 42 | 36 | 30 | 60100 |
| 6 Crew Cab Work Truck (CC25*43) | 57 | 49 | 42 | 35 | 50900 |
| 7 Crew Cab LT (CC25*43) | 50 | 42 | 36 | 31 | 60500 |
| 8 Crew Cab LTZ (CC25*43) | 54 | 46 | 40 | 34 | 65300 |
| 9 Crew Cab High Country (CC25*43) | 54 | 46 | 40 | 34 | 70300 |

| | | | | | |
|------------------------------------|----|----|----|----|-------|
| SILVERADO 1500 4WD | | | | | |
| 1 Reg Cab Work Truck (CK15*03) | 48 | 44 | 39 | 36 | 37600 |
| 2 Reg Cab LS (CK15*03) | 50 | 45 | 41 | 37 | 38600 |
| 3 Reg Cab LT w/1LT (CK15*03) | 47 | 43 | 39 | 36 | 44900 |
| 4 Reg Cab LT w/2LT (CK15*03) | 48 | 43 | 39 | 36 | 45800 |
| 5 Double Cab Work Truck (CK15753) | 51 | 45 | 41 | 37 | 41600 |
| 6 Double Cab LS (CK15753) | 49 | 44 | 39 | 36 | 42400 |
| 7 Double Cab Custom (CK15753) | 50 | 45 | 40 | 37 | 42800 |
| 8 Double Cab LT w/1LT (CK15753) | 49 | 44 | 40 | 36 | 49100 |
| 9 Double Cab LT w/2LT (CK15753) | 49 | 45 | 40 | 36 | 50500 |
| 10 Double Cab LTZ w/1LT (CK15753) | 49 | 44 | 40 | 35 | 55200 |
| 11 Double Cab LTZ w/2LT (CK15753) | 50 | 45 | 40 | 36 | 55900 |
| 12 Crew Cab Work Truck (CK15*43) | 53 | 48 | 43 | 39 | 42500 |
| 13 Crew Cab LS (CK15*43) | 53 | 48 | 43 | 39 | 44000 |
| 14 Crew Cab Custom (CK15*43) | 55 | 50 | 44 | 40 | 43300 |
| 15 Crew Cab LT w/1LT (CK15*43) | 51 | 46 | 41 | 37 | 52100 |
| 16 Crew Cab LT w/2LT (CK15*43) | 52 | 47 | 42 | 37 | 53300 |
| 17 Crew Cab LTZ w/1LT (CK15*43) | 51 | 46 | 41 | 36 | 59300 |
| 18 Crew Cab LTZ w/2LT (CK15*43) | 51 | 46 | 41 | 37 | 59700 |
| 19 Crew Cab High Country (CK15*43) | 50 | 45 | 40 | 36 | 62900 |

2018 New Models

| CHRYSLER | | | | | |
|--|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| PACIFICA | | | | | |
| 1 4dr Wgn L (RUCE53) | 51 | 46 | 36 | 27 | 28400 |
| 2 4dr Wgn LX (RUC153) | 50 | 45 | 35 | 27 | 32800 |
| 3 4dr Wgn Touring Plus (RUCR53) | 47 | 43 | 33 | 26 | 35700 |
| 4 4dr Wgn Touring-L (RUCH53) | 47 | 42 | 33 | 25 | 42300 |
| 5 4dr Wgn Touring-L Plus (RUCP53) | 48 | 43 | 34 | 26 | 42000 |
| 6 4dr Wgn Limited (RUCT53) | 47 | 42 | 33 | 26 | 50000 |
| 7 4dr Wgn Hybrid Touring Plus (RUEP53) | 41 | 37 | 29 | 23 | 45000 |
| 8 4dr Wgn Hybrid Touring-L (RUEH53) | 42 | 38 | 30 | 23 | 45600 |
| 9 4dr Wgn Hybrid Limited (RUES53) | 46 | 41 | 32 | 25 | 47300 |

| DODGE | | | | | |
|----------------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| CHARGER | | | | | |
| 1 4dr Sdn SXT (LDDM48) | 51 | 43 | 36 | 32 | 30700 |
| 2 4dr Sdn SXT Plus (LDDS48) | 50 | 42 | 35 | 32 | 36900 |
| 3 4dr Sdn GT AWD (LDES48) | 49 | 42 | 35 | 31 | 39500 |
| 4 4dr Sdn R/T (LDDP48) | 50 | 43 | 36 | 32 | 41800 |
| 5 4dr Sdn R/T Scat Pack (LDDR48) | 55 | 47 | 41 | 35 | 47300 |
| 6 4dr Sdn SRT 392 (LDDX48) | 47 | 42 | 35 | 31 | 58000 |
| 7 4dr Sdn SRT Hellcat (LDDT48) | 51 | 46 | 39 | 33 | 74300 |

| GRAND CARAVAN | | | | | |
|----------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| 1 4dr Wgn SE (RTKH53) | 42 | 33 | 26 | 23 | 30700 |
| 2 4dr Wgn SE Plus (RTKH53) | 40 | 32 | 25 | 21 | 34400 |
| 3 4dr Wgn SXT (RTKM53) | 40 | 31 | 25 | 21 | 36200 |
| 4 4dr Wgn GT (RTKX53) | 45 | 36 | 29 | 24 | 37400 |

| CHALLENGER | | | | | |
|--------------------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| 1 2dr Cpe SXT (LADH22) | 52 | 47 | 40 | 36 | 31900 |
| 2 2dr Cpe SXT Plus (LADH22) | 53 | 48 | 41 | 37 | 34000 |
| 3 2dr Cpe GT (LAEH22) | 52 | 46 | 40 | 36 | 39100 |
| 4 2dr Cpe R/T (LADP22) | 55 | 50 | 43 | 39 | 40400 |
| 5 2dr Cpe R/T Shaker (LADP22) | 52 | 47 | 40 | 36 | 44500 |
| 6 2dr Cpe T/A (LADP22) | 52 | 47 | 40 | 36 | 45300 |
| 7 2dr Cpe T/A Plus (LADP22) | 51 | 46 | 39 | 35 | 47800 |
| 8 2dr Cpe R/T Plus (LADP22) | 54 | 48 | 42 | 38 | 43300 |
| 9 2dr Cpe R/T Plus Shaker (LADP22) | 52 | 47 | 40 | 36 | 46500 |
| 10 2dr Cpe Scat Pack (LADX22) | 59 | 53 | 46 | 41 | 47500 |
| 11 2dr Cpe Scat Pack Shaker (LADX22) | 59 | 53 | 46 | 41 | 50000 |
| 12 2dr Cpe T/A 392 (LADX22) | 50 | 45 | 39 | 35 | 54500 |
| 13 2dr Cpe SRT 392 (LADS22) | 54 | 49 | 42 | 38 | 55300 |
| 14 2dr Cpe SRT Hellcat (LADR22) | 55 | 49 | 42 | 38 | 72300 |

| DODGE TRUCKS | | | | | |
|------------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| JOURNEY 2WD | | | | | |
| 1 4dr Wgn SE (JCDH49) | 40 | 32 | 25 | 18 | 27200 |
| 2 4dr Wgn SXT (JCDE49) | 39 | 32 | 25 | 18 | 29600 |
| 3 4dr Wgn Crossroad (JCDR49) | 51 | 42 | 33 | 25 | 34200 |
| 4 4dr Wgn GT (JCDX49) | 50 | 41 | 32 | 24 | 37100 |

| JOURNEY AWD | | | | | |
|------------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| 1 4dr Wgn SE (JCEH49) | 42 | 33 | 26 | 19 | 31700 |
| 2 4dr Wgn SXT (JCEE49) | 43 | 34 | 27 | 20 | 32800 |
| 3 4dr Wgn Crossroad (JCER49) | 52 | 41 | 33 | 25 | 37400 |
| 4 4dr Wgn GT (JCEX49) | 51 | 40 | 32 | 24 | 39000 |

| DURANGO 2WD | | | | | |
|----------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| 1 4dr Wgn SXT (WDDL75) | 49 | 44 | 37 | 31 | 37600 |
| 2 4dr Wgn GT (WDDH75) | 52 | 46 | 38 | 32 | 45300 |
| 3 4dr Wgn Citadel (WDDP75) | 50 | 45 | 38 | 31 | 54200 |
| 4 4dr Wgn R/T (WDD575) | 50 | 44 | 37 | 30 | 52000 |

| DURANGO 4WD | | | | | |
|----------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| 1 4dr Wgn SXT (WDEL75) | 50 | 45 | 37 | 32 | 40700 |
| 2 4dr Wgn GT (WDEH75) | 52 | 47 | 39 | 33 | 49400 |
| 3 4dr Wgn Citadel (WDEP75) | 51 | 46 | 38 | 32 | 56900 |
| 4 4dr Wgn R/T (WDES75) | 50 | 45 | 38 | 31 | 55200 |
| 5 4dr Wgn SRT (WDEX75) | 46 | 41 | 34 | 28 | 71400 |

| FIAT | | | | | |
|----------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| 500 | | | | | |
| 1 2dr Cpe Pop (FFFS24) | 31 | 25 | 18 | 13 | 21300 |
| 2 2dr Cpe Lounge (FFFP24) | 31 | 25 | 18 | 13 | 24600 |
| 3 2dr Cpe Abarth (FFFX24) | 28 | 23 | 16 | 12 | 27400 |
| 4 2dr Conv Pop (FFFS27) | 35 | 29 | 21 | 15 | 21500 |
| 5 2dr Conv Lounge (FFFP27) | 33 | 27 | 19 | 14 | 25500 |
| 6 2dr Conv Abarth (FFFX27) | 31 | 24 | 17 | 14 | 28300 |

| 500E | | | | | |
|--------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| 1 2dr Cpe (FFEP24) | 25 | 18 | 15 | 11 | 35300 |

| 500L | | | | | |
|-----------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| 1 4dr Wgn Pop (BGFH44) | 34 | 28 | 20 | 13 | 24100 |
| 2 4dr Wgn Trekking (BGFH44) | 36 | 30 | 22 | 15 | 26400 |
| 3 4dr Wgn Lounge (BGFH44) | 36 | 30 | 22 | 15 | 27200 |

| 500X 2WD | | | | | |
|-----------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| 1 4dr Wgn Pop (FBFL49) | 37 | 34 | 29 | 22 | 25500 |
| 2 4dr Wgn Trekking (FBFM49) | 37 | 34 | 28 | 23 | 29800 |
| 3 4dr Wgn Lounge (FBFP49) | 40 | 37 | 30 | 24 | 30600 |

| 500X AWD | | | | | |
|-----------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| 1 4dr Wgn Pop (FBGL49) | 38 | 37 | 31 | 24 | 26900 |
| 2 4dr Wgn Trekking (FBGM49) | 40 | 35 | 30 | 22 | 31700 |
| 3 4dr Wgn Lounge (FBGP49) | 42 | 37 | 31 | 23 | 32800 |

| 124 SPIDER | | | | | |
|---|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| 1 2dr Conv Classica (BAFH27) | 47 | 42 | 37 | 32 | 29300 |
| 2 2dr Conv Lusso (BAFS27) | 48 | 42 | 38 | 33 | 33500 |
| 3 2dr Conv Elaborazione Abarth (BAFX27) | 47 | 42 | 38 | 32 | 35600 |

2018 New Models

| FORD | | | | | |
|--------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| FIESTA | | | | | |
| 1 4dr Sdn S (P4A) | 32 | 26 | 19 | 14 | 16200 |
| 2 4dr Sdn SE (P4B) | 34 | 28 | 21 | 15 | 19000 |
| 3 4dr Sdn Titanium (P4C) | 38 | 31 | 24 | 18 | 21500 |
| 4 5dr HB S (P4T) | 35 | 29 | 21 | 16 | 16500 |
| 5 5dr HB SE (P4E) | 36 | 30 | 22 | 17 | 19300 |
| 6 5dr HB Titanium (P4F) | 40 | 34 | 26 | 19 | 21800 |
| 7 5dr HB ST (P4G) | 47 | 41 | 32 | 24 | 24700 |

| FOCUS | | | | | |
|--------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| 1 4dr Sdn S (P3E) | 34 | 29 | 26 | 22 | 20200 |
| 2 4dr Sdn SE (P3F) | 37 | 31 | 27 | 23 | 21800 |
| 3 4dr Sdn SEL (P3H) | 39 | 33 | 29 | 24 | 23700 |
| 4 4dr Sdn Titanium (P3J) | 38 | 32 | 28 | 23 | 26800 |
| 5 5dr HB SE (P3K) | 39 | 33 | 29 | 24 | 21800 |
| 6 5dr HB SEL (P3M) | 41 | 34 | 30 | 25 | 23500 |
| 7 5dr HB ST (P3L) | 45 | 39 | 33 | 28 | 32800 |
| 8 5dr HB Titanium (P3N) | 39 | 33 | 29 | 24 | 27000 |
| 9 5dr HB RS (P3T) | 47 | 40 | 34 | 28 | 43400 |

| FOCUS ELECTRIC | | | | | |
|----------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| 1 5dr HB (P3R) | 21 | 17 | 14 | 10 | 31400 |

| C-MAX HYBRID | | | | | |
|-------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| 1 5dr HB SE (P5A) | 41 | 31 | 24 | 20 | 27800 |
| 2 5dr HB Titanium (P5D) | 43 | 32 | 25 | 21 | 30200 |

| FUSION | | | | | |
|----------------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| 1 4dr Sdn S (P0G) | 43 | 36 | 31 | 25 | 23600 |
| 2 4dr Sdn SE (P0H) | 41 | 34 | 29 | 24 | 29100 |
| 3 4dr Sdn SE AWD (P0T) | 45 | 39 | 33 | 27 | 33900 |
| 4 4dr Sdn Titanium (P0K) | 44 | 37 | 32 | 26 | 33500 |
| 5 4dr Sdn Titanium AWD (P0D) | 46 | 39 | 33 | 27 | 35500 |
| 6 4dr Sdn Sport AWD (P0V) | 48 | 42 | 36 | 30 | 38900 |
| 7 4dr Sdn Platinum (P0K) | 42 | 34 | 29 | 23 | 38300 |
| 8 4dr Sdn Platinum AWD (P0D) | 43 | 36 | 30 | 25 | 40300 |
| 9 4dr Sdn Hybrid S (P0L) | 44 | 37 | 32 | 26 | 26600 |
| 10 4dr Sdn Hybrid SE (P0L) | 42 | 35 | 30 | 24 | 32100 |
| 11 4dr Sdn Hybrid Titanium (P0R) | 43 | 36 | 30 | 25 | 34600 |
| 12 4dr Sdn Hybrid Platinum (P0R) | 40 | 34 | 28 | 23 | 38700 |

| FUSION ENERGY | | | | | |
|---------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| 1 4dr Sdn SE Luxury (P0P) | 41 | 31 | 25 | 21 | 35700 |
| 2 4dr Sdn Titanium (P0S) | 40 | 31 | 25 | 21 | 37000 |
| 3 4dr Sdn Platinum (P0S) | 41 | 30 | 24 | 19 | 40700 |

| MUSTANG | | | | | |
|-----------------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| 1 2dr Cpe EcoBoost (P8T) | 46 | 40 | 37 | 34 | 31400 |
| 2 2dr Conv EcoBoost (P8U) | 41 | 36 | 33 | 31 | 37000 |
| 3 2dr Cpe Premium EcoBoost (P8T) | 46 | 40 | 36 | 34 | 35500 |
| 4 2dr Conv Premium EcoBoost (P8U) | 43 | 36 | 34 | 31 | 41100 |
| 5 2dr Cpe GT (P8C) | 47 | 43 | 39 | 35 | 42500 |
| 6 2dr Cpe GT Premium (P8C) | 50 | 44 | 40 | 35 | 44800 |
| 7 2dr Conv GT Premium (P8F) | 47 | 40 | 37 | 33 | 50800 |
| 8 2dr Cpe Shelby GT350 (P8J) | 52 | 45 | 41 | 36 | 72200 |

| TAURUS | | | | | |
|-----------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| 1 4dr Sdn SE (P2D) | 37 | 29 | 24 | 21 | 28500 |
| 2 4dr Sdn SEL (P2E) | 36 | 30 | 25 | 21 | 35200 |
| 3 4dr Sdn SEL AWD (P2H) | 37 | 30 | 25 | 22 | 36700 |
| 4 4dr Sdn Limited (P2F) | 34 | 28 | 24 | 21 | 40900 |
| 5 4dr Sdn Limited AWD (P2J) | 34 | 28 | 24 | 21 | 42600 |
| 6 4dr Sdn SHO AWD (P2K) | 39 | 32 | 28 | 24 | 46300 |

| FORD TRUCKS | | | | | |
|-------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| FLEX 2WD | | | | | |
| 1 4dr Wgn SE (K5B) | 44 | 38 | 28 | 22 | 31800 |
| 2 4dr Wgn SEL (K5C) | 42 | 36 | 27 | 21 | 41600 |
| 3 4dr Wgn Limited (K5D) | 40 | 34 | 26 | 20 | 46100 |

| FLEX AWD | | | | | |
|----------------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| 1 4dr Wgn SEL (K6C) | 42 | 36 | 28 | 22 | 43600 |
| 2 4dr Wgn Limited (K6D) | 39 | 34 | 26 | 20 | 48100 |
| 3 4dr Wgn Limited EcoBoost (K6D) | 40 | 35 | 27 | 21 | 51100 |

| ECOSPORT 2WD | | | | | |
|--------------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| 1 4dr Wgn S (P1R) | 46 | 38 | 30 | 23 | 21200 |
| 2 4dr Wgn SE (P1T) | 47 | 38 | 30 | 23 | 25600 |
| 3 4dr Wgn Titanium (P1V) | 50 | 41 | 32 | 24 | 27200 |

| ECOSPORT 4WD | | | | | |
|---------------------|----|----|----|----|-------|
| | 24 | 36 | 48 | 60 | mrm |
| 1 4dr Wgn S (P1S) | 52 | 42 | 34 | 25 | 22900 |
| 2 4dr Wgn SE (P1U) | 51 | 42 | 33 | 25 | 27100 |
| 3 4dr Wgn SES (P1C) | 55 | 45 | 36 | | |

| FORD TRUCKS | | | | | 24 | 36 | 48 | 60 | mrm |
|------------------------------|---------------------------------|----|----|----|----|-------|----|----|-----|
| EXPLORER 2WD | | | | | | | | | |
| 1 | 4dr Wgn Base (K7B) | 48 | 39 | 28 | 26 | 34400 | | | |
| 2 | 4dr Wgn XLT (K7D) | 49 | 40 | 30 | 27 | 45400 | | | |
| 3 | 4dr Wgn Limited (K7F) | 51 | 43 | 32 | 29 | 47700 | | | |
| EXPLORER 4WD | | | | | | | | | |
| 1 | 4dr Wgn Base (K8B) | 49 | 39 | 28 | 27 | 36600 | | | |
| 2 | 4dr Wgn XLT (K8D) | 50 | 41 | 30 | 28 | 47500 | | | |
| 3 | 4dr Wgn Limited (K8F) | 52 | 43 | 33 | 29 | 49900 | | | |
| 4 | 4dr Wgn Sport (K8G) | 52 | 43 | 33 | 29 | 54700 | | | |
| 5 | 4dr Wgn Platinum (K8H) | 52 | 43 | 33 | 29 | 57700 | | | |
| EXPEDITION 2WD | | | | | | | | | |
| 1 | 4dr Wgn XL (U1F) | 55 | 53 | 40 | 28 | 50000 | | | |
| 2 | 4dr Wgn XLT (U1H) | 51 | 49 | 37 | 26 | 61500 | | | |
| 3 | 4dr Wgn Limited (U1K) | 50 | 47 | 36 | 26 | 71600 | | | |
| 4 | 4dr Wgn Platinum (U1L) | 49 | 46 | 36 | 26 | 76800 | | | |
| 5 | 4dr Wgn MAX XL (K1F) | 53 | 51 | 39 | 27 | 53800 | | | |
| 6 | 4dr Wgn MAX XLT (K1H) | 51 | 49 | 37 | 26 | 63600 | | | |
| 7 | 4dr Wgn MAX Limited (K1K) | 49 | 47 | 36 | 26 | 74400 | | | |
| 8 | 4dr Wgn MAX Platinum (K1L) | 49 | 46 | 36 | 26 | 79500 | | | |
| EXPEDITION 4WD | | | | | | | | | |
| 1 | 4dr Wgn XL (U1G) | 55 | 52 | 40 | 28 | 53100 | | | |
| 2 | 4dr Wgn XLT (U1J) | 51 | 48 | 37 | 26 | 64600 | | | |
| 3 | 4dr Wgn Limited (U2A) | 50 | 47 | 36 | 26 | 74800 | | | |
| 4 | 4dr Wgn Platinum (U1M) | 50 | 46 | 36 | 26 | 80000 | | | |
| 5 | 4dr Wgn MAX XL (K1G) | 54 | 51 | 39 | 27 | 56800 | | | |
| 6 | 4dr Wgn MAX XLT (K1J) | 51 | 48 | 37 | 26 | 67300 | | | |
| 7 | 4dr Wgn MAX Limited (K2A) | 50 | 46 | 36 | 26 | 77600 | | | |
| 8 | 4dr Wgn MAX Platinum (K1M) | 49 | 46 | 36 | 26 | 82700 | | | |
| TRANSIT CONNECT CARGO | | | | | | | | | |
| 1 | 4dr Van XL (**E) | 38 | 33 | 24 | 21 | 26300 | | | |
| 2 | 4dr Van XLT (**F) | 38 | 33 | 24 | 21 | 29000 | | | |
| TRANSIT CONNECT WAGON | | | | | | | | | |
| 1 | 4dr Wgn XL (**E) | 40 | 34 | 27 | 24 | 27500 | | | |
| 2 | 4dr Wgn XLT (**F) | 41 | 35 | 28 | 25 | 33900 | | | |
| 3 | 4dr Wgn Titanium (E*G) | 42 | 36 | 29 | 26 | 34500 | | | |
| TRANSIT CARGO VAN | | | | | | | | | |
| 1 | 3dr Van T150 Low Roof (E**) | 44 | 37 | 31 | 26 | 43100 | | | |
| 2 | 3dr Van T150 Med Roof (E**) | 43 | 37 | 31 | 25 | 45400 | | | |
| 3 | 3dr Van T250 Low Roof (R**) | 43 | 37 | 31 | 25 | 44200 | | | |
| 4 | 3dr Van T250 Med Roof (R**) | 43 | 37 | 31 | 25 | 45900 | | | |
| 5 | 3dr Van T250 High Roof (R2*) | 43 | 37 | 31 | 25 | 47800 | | | |
| 6 | 3dr Van T250 High Roof EL (R3*) | 41 | 35 | 30 | 24 | 51400 | | | |
| TRANSIT WAGON | | | | | | | | | |
| 1 | 3dr Van T150 Low Roof XL (K1*) | 43 | 37 | 30 | 25 | 42000 | | | |
| 2 | 3dr Van T150 Low Roof XLT (K1*) | 44 | 37 | 31 | 25 | 43400 | | | |
| 3 | 3dr Van T150 Med Roof XL (K1C) | 43 | 37 | 30 | 25 | 43100 | | | |
| 4 | 3dr Van T150 Med Roof XLT (K1C) | 43 | 37 | 31 | 25 | 44800 | | | |
| F-150 2WD | | | | | | | | | |
| 1 | Reg Cab XL (F1C) | 50 | 44 | 37 | 31 | 34500 | | | |
| 2 | Reg Cab XLT (F1C) | 45 | 41 | 34 | 29 | 42800 | | | |
| 3 | SuperCab XL (X1C) | 54 | 48 | 40 | 34 | 38900 | | | |
| 4 | SuperCab XLT (X1C) | 47 | 42 | 35 | 30 | 48000 | | | |
| 5 | SuperCab Lariat (X1C) | 49 | 44 | 36 | 31 | 50900 | | | |
| 6 | SuperCrew XL (W1C) | 60 | 53 | 44 | 38 | 41400 | | | |
| 7 | SuperCrew XLT (W1C) | 53 | 47 | 39 | 34 | 50700 | | | |
| 8 | SuperCrew Lariat (W1C) | 50 | 45 | 37 | 32 | 58300 | | | |
| 9 | SuperCrew King Ranch (W1C) | 49 | 43 | 36 | 31 | 62300 | | | |
| 10 | SuperCrew Platinum (W1C) | 49 | 44 | 37 | 32 | 61800 | | | |
| 11 | SuperCrew Limited (W1C) | 48 | 42 | 35 | 31 | 64900 | | | |
| F-250 SUPER DUTY 2WD | | | | | | | | | |
| 1 | Reg Cab XL (F2A) | 40 | 32 | 24 | 19 | 48000 | | | |
| 2 | Reg Cab XLT (F2A) | 39 | 31 | 23 | 18 | 53000 | | | |
| 3 | SuperCab XL (X2A) | 44 | 36 | 28 | 21 | 50200 | | | |
| 4 | SuperCab XLT (X2A) | 42 | 34 | 26 | 20 | 55800 | | | |
| 5 | SuperCab Lariat (X2A) | 41 | 33 | 26 | 20 | 62400 | | | |
| 6 | Crew Cab XL (W2A) | 52 | 48 | 38 | 29 | 51700 | | | |
| 7 | Crew Cab XLT (W2A) | 49 | 45 | 35 | 27 | 58400 | | | |
| 8 | Crew Cab Lariat (W2A) | 48 | 42 | 33 | 26 | 64900 | | | |
| 9 | Crew Cab King Ranch (W2A) | 46 | 40 | 31 | 24 | 75900 | | | |
| F-150 4WD | | | | | | | | | |
| 1 | Reg Cab XL (F1E) | 53 | 48 | 40 | 35 | 39200 | | | |
| 2 | Reg Cab XLT (F1E) | 50 | 45 | 38 | 33 | 46200 | | | |
| 3 | SuperCab XL (X1E) | 57 | 52 | 43 | 37 | 42300 | | | |
| 4 | SuperCab XLT (X1E) | 51 | 46 | 39 | 34 | 51400 | | | |
| 5 | SuperCab Lariat (X1E) | 53 | 48 | 40 | 35 | 53300 | | | |
| 6 | SuperCab SVT Raptor (X1R) | 58 | 52 | 44 | 38 | 59700 | | | |
| 7 | SuperCrew XL (W1E) | 63 | 56 | 48 | 41 | 44900 | | | |
| 8 | SuperCrew XLT (W1E) | 56 | 50 | 43 | 37 | 54200 | | | |
| 9 | SuperCrew Lariat (W1E) | 53 | 47 | 40 | 35 | 61500 | | | |
| 10 | SuperCrew SVT Raptor (W1R) | 61 | 54 | 46 | 40 | 62700 | | | |
| 11 | SuperCrew King Ranch (W1E) | 51 | 46 | 39 | 34 | 66500 | | | |
| 12 | SuperCrew Platinum (W1E) | 52 | 46 | 39 | 34 | 66100 | | | |
| 13 | SuperCrew Limited (W1E) | 50 | 45 | 38 | 33 | 68400 | | | |
| F-250 SUPER DUTY 4WD | | | | | | | | | |
| 1 | Reg Cab XL (F2B) | 48 | 41 | 33 | 26 | 50500 | | | |
| 2 | Reg Cab XLT (F2B) | 47 | 40 | 32 | 25 | 54400 | | | |
| 3 | SuperCab XL (X2B) | 51 | 44 | 36 | 29 | 53100 | | | |
| 4 | SuperCab XLT (X2B) | 49 | 42 | 34 | 27 | 57800 | | | |
| 5 | SuperCab Lariat (X2B) | 48 | 41 | 34 | 27 | 65100 | | | |
| 6 | Crew Cab XL (W2B) | 61 | 56 | 46 | 37 | 54600 | | | |
| 7 | Crew Cab XLT (W2B) | 58 | 53 | 43 | 35 | 60400 | | | |
| 8 | Crew Cab Lariat (W2B) | 54 | 48 | 39 | 32 | 70500 | | | |
| 9 | Crew Cab King Ranch (W2B) | 52 | 46 | 38 | 31 | 76600 | | | |
| 10 | Crew Cab Platinum (W2B) | 53 | 46 | 38 | 31 | 78000 | | | |
| 11 | Crew Cab Limited (W2B) | 50 | 44 | 36 | 30 | 83200 | | | |

| GENESIS | | | | | 24 | 36 | 48 | 60 | mrm |
|-------------------------------|---|----|----|----|----|-------|----|----|-----|
| G80 | | | | | | | | | |
| 1 | 4dr Sdn 3.8L RWD (B2402R65) | 51 | 43 | 36 | 31 | 55000 | | | |
| 2 | 4dr Sdn 3.8L AWD (B2402A65) | 51 | 43 | 36 | 31 | 57500 | | | |
| 3 | 4dr Sdn 3.3T Sport RWD (B2432R65) | 48 | 41 | 35 | 29 | 56300 | | | |
| 4 | 4dr Sdn 3.3T Sport AWD (B2432A65) | 48 | 41 | 35 | 29 | 58800 | | | |
| 5 | 4dr Sdn 5.0L Ultimate RWD (B2452R85) | 48 | 40 | 34 | 29 | 58000 | | | |
| 6 | 4dr Sdn 5.0L Ultimate AWD (B2452A85) | 48 | 40 | 34 | 29 | 60500 | | | |
| G90 | | | | | | | | | |
| 1 | 4dr Sdn 3.3T Premium RWD (E1422R65) | 41 | 33 | 27 | 20 | 69400 | | | |
| 2 | 4dr Sdn 3.3T Premium AWD (E1422A65) | 40 | 33 | 26 | 20 | 71900 | | | |
| 3 | 4dr Sdn 5.0T Ultimate RWD (E1452R85) | 42 | 34 | 27 | 21 | 72900 | | | |
| 4 | 4dr Sdn 5.0T Ultimate AWD (E1452A85) | 42 | 34 | 27 | 20 | 75400 | | | |
| GMC TRUCKS | | | | | | | | | |
| TERRAIN 2WD | | | | | | | | | |
| 1 | 4dr Wgn SL (TXL26) | 48 | 42 | 34 | 26 | 26000 | | | |
| 2 | 4dr Wgn SLE (TXL26) | 43 | 38 | 30 | 24 | 34700 | | | |
| 3 | 4dr Wgn SLE Diesel (TXL26) | 46 | 40 | 32 | 26 | 37000 | | | |
| 4 | 4dr Wgn SLT (TXM26) | 45 | 39 | 32 | 25 | 41400 | | | |
| 5 | 4dr Wgn SLT Diesel (TXM26) | 48 | 42 | 34 | 27 | 40300 | | | |
| 6 | 4dr Wgn Denali (TXN26) | 45 | 39 | 32 | 26 | 43200 | | | |
| TERRAIN AWD | | | | | | | | | |
| 1 | 4dr Wgn SLE (TXB26) | 46 | 42 | 33 | 27 | 38200 | | | |
| 2 | 4dr Wgn SLE Diesel (TXB26) | 48 | 43 | 35 | 28 | 38900 | | | |
| 3 | 4dr Wgn SLT (TXC26) | 47 | 42 | 34 | 28 | 43200 | | | |
| 4 | 4dr Wgn SLT Diesel (TXC26) | 50 | 45 | 36 | 29 | 42100 | | | |
| 5 | 4dr Wgn Denali (TXD26) | 47 | 42 | 34 | 28 | 44900 | | | |
| ACADIA 2WD | | | | | | | | | |
| 1 | 4dr Wgn SL (TNH26) | 54 | 48 | 39 | 32 | 30300 | | | |
| 2 | 4dr Wgn SLE1 (TNB26) | 48 | 43 | 35 | 29 | 35600 | | | |
| 3 | 4dr Wgn SLE2 (TNC26) | 47 | 42 | 34 | 28 | 41900 | | | |
| 4 | 4dr Wgn SLT1 (TND26) | 47 | 41 | 34 | 28 | 44900 | | | |
| 5 | 4dr Wgn SLT2 (TNE26) | 47 | 41 | 34 | 28 | 47300 | | | |
| 6 | 4dr Wgn Denali (TNF26) | 52 | 45 | 37 | 30 | 50000 | | | |
| ACADIA AWD | | | | | | | | | |
| 1 | 4dr Wgn SLE1 (TNJ26) | 48 | 42 | 35 | 28 | 39100 | | | |
| 2 | 4dr Wgn SLE2 (TNK26) | 47 | 41 | 34 | 28 | 46000 | | | |
| 3 | 4dr Wgn SLT1 (TNL26) | 46 | 41 | 34 | 28 | 49900 | | | |
| 4 | 4dr Wgn SLT2 (TNM26) | 48 | 42 | 34 | 28 | 49300 | | | |
| 5 | 4dr Wgn Denali (TNN26) | 53 | 46 | 38 | 31 | 52000 | | | |
| YUKON 2WD | | | | | | | | | |
| 1 | 4dr Wgn SLE (TC15706) | 52 | 46 | 39 | 32 | 55700 | | | |
| 2 | 4dr Wgn SLT Standard Edition (TC15706) | 50 | 44 | 37 | 30 | 61300 | | | |
| 3 | 4dr Wgn SLT (TC15706) | 49 | 43 | 37 | 30 | 65000 | | | |
| 4 | 4dr Wgn Denali (TC15706) | 49 | 44 | 37 | 31 | 77300 | | | |
| YUKON 4WD | | | | | | | | | |
| 1 | 4dr Wgn SLE (TK15706) | 52 | 46 | 39 | 32 | 58900 | | | |
| 2 | 4dr Wgn SLT Standard Edition (TK15706) | 51 | 46 | 39 | 31 | 62600 | | | |
| 3 | 4dr Wgn SLT (TK15706) | 49 | 44 | 38 | 31 | 67200 | | | |
| 4 | 4dr Wgn Denali (TK15706) | 48 | 44 | 38 | 31 | 80300 | | | |
| SAVANA CARGO VAN | | | | | | | | | |
| 1 | 3dr Van 2500 135wb (TG23405) | 40 | 35 | 30 | 23 | 39400 | | | |
| 2 | 3dr Van 2500 155wb (TG23705) | 41 | 36 | 31 | 23 | 41300 | | | |
| SAVANA PASSENGER | | | | | | | | | |
| 1 | 3dr Van 2500 LS (TG23406) | 41 | 34 | 29 | 19 | 41700 | | | |
| 2 | 3dr Van 2500 LT (TG23406) | 41 | 34 | 29 | 20 | 42200 | | | |
| YUKON XL 2WD | | | | | | | | | |
| 1 | 4dr Wgn SLE (TC15906) | 50 | 45 | 37 | 32 | 57800 | | | |
| 2 | 4dr Wgn SLT Standard Edition (TC15906) | 47 | 41 | 35 | 30 | 64300 | | | |
| 3 | 4dr Wgn SLT (TC15906) | 47 | 42 | 36 | 30 | 66100 | | | |
| 4 | 4dr Wgn Denali (TC15906) | 48 | 43 | 37 | 32 | 80100 | | | |
| YUKON XL 4WD | | | | | | | | | |
| 1 | 4dr Wgn SLE (TK15906) | 51 | 45 | 38 | 32 | 60900 | | | |
| 2 | 4dr Wgn SLT Standard Edition (TK15906) | 50 | 44 | 37 | 32 | 66600 | | | |
| 3 | 4dr Wgn SLT (TK15906) | 48 | 43 | 36 | 31 | 69500 | | | |
| 4 | 4dr Wgn Denali (TK15906) | 48 | 44 | 37 | 32 | 83100 | | | |
| CANYON 2WD | | | | | | | | | |
| 1 | Ext Cab SL (T2M53) | 70 | 61 | 52 | 45 | 22400 | | | |
| 2 | Ext Cab Work Truck (T2M53) | 65 | 56 | 48 | 41 | 28700 | | | |
| 3 | Ext Cab SLE (T2N53) | 62 | 54 | 46 | 39 | 33000 | | | |
| 4 | Crew Cab Work Truck (T2*43) | 69 | 59 | 51 | 44 | 31100 | | | |
| 5 | Crew Cab SLE (T2*43) | 63 | 55 | 47 | 40 | 39100 | | | |
| 6 | Crew Cab SLT (T2*43) | 63 | 55 | 47 | 40 | 41800 | | | |
| 7 | Crew Cab Denali (T2*43) | 69 | 60 | 52 | 44 | 45300 | | | |
| CANYON 4WD | | | | | | | | | |
| 1 | Ext Cab Work Truck (T2M53) | 65 | 56 | 49 | 42 | 33300 | | | |
| 2 | Ext Cab SLE (T2N53) | 62 | 54 | 47 | 40 | 36900 | | | |
| 3 | Ext Cab All Terrain (T2N53) | 64 | 55 | 48 | 41 | 38700 | | | |
| 4 | Ext Cab All Terrain w/ Leather (T2P53) | 64 | 55 | 48 | 41 | 39300 | | | |
| 5 | Crew Cab SLE (T2*43) | 65 | 56 | 48 | 42 | 43800 | | | |
| 6 | Crew Cab All Terrain (T2*43) | 62 | 54 | 47 | 40 | 46600 | | | |
| 7 | Crew Cab All Terrain w/ Leather (T2*43) | 64 | 55 | 48 | 41 | 46300 | | | |
| 8 | Crew Cab SLT (T2*43) | 64 | 55 | 48 | 41 | 45900 | | | |
| 9 | Crew Cab Denali (T2*43) | 70 | 60 | 52 | 45 | 49100 | | | |
| SIERRA 1500 2WD | | | | | | | | | |
| 1 | Reg Cab (TC15*03) | 57 | 49 | 43 | 37 | 33200 | | | |
| 2 | Reg Cab SLE (TC15*03) | 48 | 42 | 37 | 32 | 43000 | | | |
| 3 | Double Cab (TC15753) | 58 | 50 | 44 | 38 | 38400 | | | |
| 4 | Double Cab SLE (TC15753) | 50 | 44 | 39 | 33 | 46600 | | | |
| 5 | Double Cab SLT (TC15753) | 53 | 47 | 41 | 35 | 51900 | | | |
| 6 | Crew Cab (TC15543) | 58 | 51 | 45 | 39 | 40100 | | | |
| 7 | Crew Cab SLE (TC15543) | 51 | 45 | 40 | 34 | 50700 | | | |
| 8 | Crew Cab SLT (TC15543) | 52 | 46 | 40 | 35 | 58000 | | | |
| SIERRA 1500 DENALI 2WD | | | | | | | | | |
| 1 | Crew Cab (TC15543) | 58 | 53 | 47 | 41 | 60300 | | | |

GMC TRUCKS 24 36 48 60 mrrm

SIERRA 2500HD 2WD

| | | | | | |
|-----------------------------------|----|----|----|----|-------|
| 1 Reg Cab Work Truck (TC25903) | 49 | 41 | 35 | 30 | 47200 |
| 2 Reg Cab SLE (TC25903) | 46 | 39 | 33 | 28 | 51400 |
| 3 Double Cab Work Truck (TC25*53) | 55 | 46 | 39 | 33 | 49900 |
| 4 Double Cab SLE (TC25*53) | 48 | 41 | 35 | 30 | 60600 |
| 5 Double Cab SLT (TC25*53) | 47 | 40 | 34 | 29 | 63400 |
| 6 Crew Cab Work Truck (TC25*43) | 63 | 54 | 45 | 39 | 52100 |
| 7 Crew Cab SLE (TC25*43) | 55 | 46 | 39 | 34 | 62700 |
| 8 Crew Cab SLT (TC25*43) | 52 | 44 | 37 | 32 | 58500 |

SIERRA 2500HD DENALI 2WD

| | | | | | |
|----------------------|----|----|----|----|-------|
| 1 Crew Cab (TC25743) | 52 | 47 | 40 | 34 | 70800 |
|----------------------|----|----|----|----|-------|

SIERRA 1500 4WD

| | | | | | |
|----------------------------|----|----|----|----|-------|
| 1 Reg Cab (TK15*03) | 55 | 50 | 44 | 38 | 37900 |
| 2 Reg Cab SLE (TK15*03) | 48 | 44 | 39 | 34 | 47100 |
| 3 Double Cab (TK15753) | 56 | 51 | 45 | 39 | 42400 |
| 4 Double Cab SLE (TK15753) | 52 | 47 | 41 | 36 | 50300 |
| 5 Double Cab SLT (TK15753) | 52 | 48 | 42 | 37 | 57200 |
| 6 Crew Cab (TK15*43) | 56 | 51 | 45 | 39 | 45700 |
| 7 Crew Cab SLE (TK15*43) | 51 | 47 | 41 | 36 | 54600 |
| 8 Crew Cab SLT (TK15*43) | 51 | 47 | 41 | 36 | 63000 |

SIERRA 1500 DENALI 4WD

| | | | | | |
|----------------------|----|----|----|----|-------|
| 1 Crew Cab (TK15*43) | 53 | 48 | 42 | 38 | 67000 |
|----------------------|----|----|----|----|-------|

SIERRA 2500HD 4WD

| | | | | | |
|-----------------------------------|----|----|----|----|-------|
| 1 Reg Cab Work Truck (TK25903) | 54 | 47 | 40 | 35 | 51100 |
| 2 Reg Cab SLE (TK25903) | 50 | 43 | 37 | 32 | 56600 |
| 3 Double Cab Work Truck (TK25*53) | 59 | 51 | 44 | 38 | 54100 |
| 4 Double Cab SLE (TK25*53) | 51 | 45 | 38 | 33 | 64700 |
| 5 Double Cab SLT (TK25*53) | 50 | 43 | 37 | 32 | 68100 |
| 6 Crew Cab Work Truck (TK25*43) | 67 | 59 | 50 | 44 | 54400 |
| 7 Crew Cab SLE (TK25*43) | 57 | 50 | 43 | 38 | 65900 |
| 8 Crew Cab SLT (TK25*43) | 53 | 46 | 40 | 35 | 70600 |

SIERRA 2500HD DENALI 4WD

| | | | | | |
|----------------------|----|----|----|----|-------|
| 1 Crew Cab (TK25743) | 54 | 49 | 43 | 37 | 74600 |
|----------------------|----|----|----|----|-------|

HONDA 24 36 48 60 mrrm

FIT

| | | | | | |
|--|----|----|----|----|-------|
| 1 5dr HB LX MT (GK5G4JEW) | 50 | 45 | 40 | 33 | 17100 |
| 2 5dr HB LX AT (GK5H4JEW) | 52 | 46 | 40 | 34 | 17900 |
| 3 5dr HB LX AT w/Honda Sensing (GK5H5JEW) | 52 | 46 | 41 | 34 | 18900 |
| 4 5dr HB Sport MT (GK5G6JEW) | 49 | 43 | 38 | 32 | 18400 |
| 5 5dr HB Sport AT (GK5H6JEW) | 50 | 45 | 39 | 33 | 19200 |
| 6 5dr HB Sport AT w/Honda Sensing (GK5H7JEW) | 51 | 45 | 40 | 33 | 20200 |
| 7 5dr HB EX MT (GK5G8JEW) | 52 | 46 | 40 | 34 | 19100 |
| 8 5dr HB EX AT (GK5H8JEW) | 53 | 47 | 41 | 34 | 19900 |
| 9 5dr HB EX-L AT (GK5H9JEW) | 53 | 46 | 41 | 34 | 21500 |
| 10 5dr HB EX-L AT w/Nav (GK5H0JKNW) | 51 | 45 | 39 | 33 | 22500 |

CIVIC COUPE

| | | | | | |
|-----------------------------------|----|----|----|----|-------|
| 1 2dr LX 2.0L MT (FC4A5JEW) | 50 | 43 | 35 | 29 | 20300 |
| 2 2dr LX 2.0L AT (FC4B5JEW) | 51 | 45 | 37 | 30 | 21100 |
| 3 2dr LX-P 2.0L AT (FC4B0JEW) | 52 | 45 | 37 | 31 | 22100 |
| 4 2dr EX 1.5T MT (FC3A3JEW) | 50 | 44 | 36 | 30 | 22700 |
| 5 2dr EX 1.5T AT (FC3B3JEW) | 52 | 46 | 38 | 31 | 23500 |
| 6 2dr EX-L 1.5T AT (FC3B7JEW) | 52 | 46 | 38 | 31 | 24700 |
| 7 2dr Touring 1.5T AT (FC3B9JKNW) | 52 | 45 | 38 | 32 | 27400 |
| 8 2dr Si MT (FC3A5J)** | 53 | 46 | 38 | 32 | 25000 |

CIVIC SEDAN

| | | | | | |
|--|----|----|----|----|-------|
| 1 4dr LX 2.0L MT (FC2E5JEW) | 50 | 43 | 36 | 30 | 19900 |
| 2 4dr LX 2.0L AT (FC2F5JEW) | 52 | 45 | 37 | 31 | 20700 |
| 3 4dr LX 2.0L AT w/Honda Sensing (FC2F6JEW) | 53 | 45 | 37 | 32 | 21700 |
| 4 4dr EX 2.0L AT (FC2F7JEW) | 54 | 46 | 39 | 32 | 22300 |
| 5 4dr EX 2.0L AT w/Honda Sensing (FC2F8JEW) | 54 | 47 | 39 | 33 | 23300 |
| 6 4dr EX 1.5T MT (FC1E3JEW) | 52 | 45 | 37 | 31 | 22600 |
| 7 4dr EX 1.5T AT (FC1F3JEW) | 54 | 46 | 39 | 33 | 23400 |
| 8 4dr EX 1.5T AT w/Honda Sensing (FC1F4JEW) | 54 | 47 | 39 | 33 | 24400 |
| 9 4dr EX-L 1.5T AT (FC1F7JEW) | 53 | 46 | 38 | 32 | 24900 |
| 10 4dr EX-L 1.5T AT w/Honda Sensing (FC1F8JEW) | 53 | 46 | 39 | 33 | 25900 |
| 11 4dr EX-L 1.5T AT w/Nav (FC1F7JKNW) | 52 | 45 | 38 | 32 | 25900 |
| 12 4dr Touring 1.5T AT (FC1F9JKNW) | 52 | 45 | 38 | 32 | 27700 |
| 13 4dr Si MT (FC1E5J)** | 53 | 46 | 38 | 32 | 25000 |

CIVIC HATCHBACK

| | | | | | |
|--|----|----|----|----|-------|
| 1 5dr LX 1.5T MT (FK7G2JEW) | 52 | 44 | 37 | 32 | 21100 |
| 2 5dr LX 1.5T AT (FK7H2JEW) | 53 | 46 | 39 | 33 | 21900 |
| 3 5dr LX 1.5T AT w/Honda Sensing (FK7H3JEW) | 54 | 46 | 39 | 33 | 22900 |
| 4 5dr Sport 1.5T MT (FK7G4JEW) | 49 | 43 | 36 | 30 | 22700 |
| 5 5dr Sport 1.5T AT (FK7H4JEW) | 52 | 44 | 37 | 32 | 23500 |
| 6 5dr EX 1.5T AT (FK7H5JEW) | 52 | 45 | 38 | 32 | 24200 |
| 7 5dr EX 1.5T AT w/Honda Sensing (FK7H6JEW) | 52 | 45 | 38 | 32 | 25200 |
| 8 5dr EX-L 1.5T AT (FK7H7JKNW) | 51 | 44 | 37 | 32 | 26700 |
| 9 5dr EX-L 1.5T AT w/Honda Sensing (FK7H8JKNW) | 51 | 44 | 38 | 32 | 27700 |
| 10 5dr Sport Touring 1.5T AT (FK7H9JKNW) | 51 | 44 | 37 | 31 | 29700 |
| 11 5dr Type R (FK8G7JGW) | 56 | 49 | 42 | 35 | 35600 |

CLARITY PHEV

| | | | | | |
|------------------------------|----|----|----|----|-------|
| 1 4dr Sdn (ZC5F1JGW) | 51 | 43 | 35 | 29 | 34300 |
| 2 4dr Sdn Touring (ZC5F3JGW) | 51 | 42 | 34 | 28 | 37500 |

HONDA 24 36 48 60 mrrm

ACCORD

| | | | | | |
|---|----|----|----|----|-------|
| 1 4dr Sdn LX AT (CV1F1JEW) | 64 | 55 | 44 | 38 | 24500 |
| 2 4dr Sdn Sport MT (CV1E3JEW) | 58 | 50 | 40 | 34 | 26700 |
| 3 4dr Sdn Sport AT (CV1F3JEW) | 62 | 53 | 43 | 36 | 26700 |
| 4 4dr Sdn EX AT (CV1F4JEW) | 61 | 52 | 42 | 36 | 28400 |
| 5 4dr Sdn EX-L AT (CV1F5JKNW) | 60 | 51 | 42 | 35 | 30900 |
| 6 4dr Sdn EX-L w/Nav AT (CV1F6JKNW) | 57 | 49 | 40 | 34 | 31900 |
| 7 4dr Sdn Touring AT (CV1F9JKNW) | 58 | 49 | 40 | 34 | 34700 |
| 8 4dr Sdn Sport 2.0T MT (CV2E3JEW) | 59 | 50 | 41 | 35 | 31300 |
| 9 4dr Sdn Sport 2.0T AT (CV2F3JEW) | 62 | 53 | 44 | 37 | 31300 |
| 10 4dr Sdn EX-L 2.0T AT (CV2F5JKNW) | 60 | 51 | 43 | 37 | 32900 |
| 11 4dr Sdn EX-L 2.0T w/Nav AT (CV2F6JKNW) | 58 | 49 | 41 | 35 | 33900 |
| 12 4dr Sdn Touring 2.0T AT (CV2F9JKNW) | 58 | 49 | 41 | 35 | 36700 |
| 13 4dr Sdn Hybrid AT (CV3F1JEW) | 61 | 53 | 44 | 36 | 26000 |
| 14 4dr Sdn EX Hybrid AT (CV3F4JEW) | 60 | 51 | 41 | 34 | 29800 |
| 15 4dr Sdn EX-L Hybrid AT (CV3F5JKNW) | 58 | 50 | 40 | 33 | 32400 |
| 16 4dr Sdn EX-L w/Nav Hybrid AT (CV3F6JKNW) | 57 | 49 | 39 | 32 | 33400 |
| 17 4dr Sdn Touring Hybrid AT (CV3F9JKNW) | 55 | 47 | 38 | 31 | 35700 |

HR-V 2WD

| | | | | | |
|----------------------------------|----|----|----|----|-------|
| 1 4dr Wgn LX MT (RU5G3JEW) | 51 | 45 | 42 | 37 | 20700 |
| 2 4dr Wgn LX AT (RU5H3JEW) | 54 | 48 | 44 | 39 | 21500 |
| 3 4dr Wgn EX MT (RU5G5JEW) | 53 | 47 | 43 | 38 | 22800 |
| 4 4dr Wgn EX AT (RU5H5JEW) | 56 | 49 | 45 | 40 | 23600 |
| 5 4dr Wgn EX-L w/Nav (RU5H7JKNW) | 56 | 49 | 44 | 40 | 26200 |

HR-V AWD

| | | | | | |
|----------------------------------|----|----|----|----|-------|
| 1 4dr Wgn LX (RU6H3JEW) | 55 | 49 | 45 | 40 | 22900 |
| 2 4dr Wgn EX (RU6H5JEW) | 57 | 50 | 46 | 42 | 25000 |
| 3 4dr Wgn EX-L w/Nav (RU6H7JKNW) | 56 | 50 | 46 | 41 | 27600 |

CR-V 2WD

| | | | | | |
|----------------------------------|----|----|----|----|-------|
| 1 4dr Wgn LX (RW5H3JEW) | 58 | 47 | 45 | 40 | 25300 |
| 2 4dr Wgn EX (RW1H5JEW) | 65 | 53 | 50 | 44 | 28100 |
| 3 4dr Wgn EX-L (RW1H8JKNW) | 63 | 51 | 48 | 43 | 30600 |
| 4 4dr Wgn EX-L w/Nav (RW1H8JKNW) | 62 | 50 | 48 | 42 | 31600 |
| 5 4dr Wgn Touring (RW1H9JKNW) | 59 | 48 | 46 | 40 | 33800 |

CR-V AWD

| | | | | | |
|----------------------------------|----|----|----|----|-------|
| 1 4dr Wgn LX (RW6H3JEW) | 56 | 45 | 44 | 38 | 26700 |
| 2 4dr Wgn EX (RW2H5JEW) | 63 | 51 | 49 | 43 | 29500 |
| 3 4dr Wgn EX-L (RW2H8JKNW) | 61 | 50 | 47 | 42 | 32000 |
| 4 4dr Wgn EX-L w/Nav (RW2H8JKNW) | 60 | 49 | 47 | 41 | 33000 |
| 5 4dr Wgn Touring (RW2H9JKNW) | 58 | 47 | 45 | 40 | 35200 |

ODYSSEY

| | | | | | |
|--------------------------------------|----|----|----|----|-------|
| 1 4dr Wgn LX (RL6H2JEW) | 59 | 49 | 43 | 36 | 31000 |
| 2 4dr Wgn EX (RL6H5JEW) | 60 | 50 | 43 | 37 | 35000 |
| 3 4dr Wgn EX-L (RL6H7JEW) | 57 | 48 | 42 | 35 | 38500 |
| 4 4dr Wgn EX-L w/Nav/RES (RL6H7JKNW) | 56 | 47 | 41 | 34 | 40500 |
| 5 4dr Wgn Touring (RL6H8JKNW) | 52 | 43 | 38 | 32 | 45700 |
| 6 4dr Wgn Touring Elite (RL6H9JKNW) | 53 | 45 | 39 | 33 | 47800 |

PILOT 2WD

| | | | | | |
|--|----|----|----|----|-------|
| 1 4dr Wgn LX (YF5H1JEW) | 57 | 51 | 44 | 36 | 31900 |
| 2 4dr Wgn EX (YF5H3JEW) | 59 | 53 | 45 | 37 | 34400 |
| 3 4dr Wgn EX w/Honda Sensing (YF5H4JEW) | 60 | 54 | 46 | 38 | 35400 |
| 4 4dr Wgn EX-L (YF5H5JEW) | 61 | 55 | 47 | 39 | 37800 |
| 5 4dr Wgn EX-L w/Honda Sensing (YF5H6JKNW) | 62 | 55 | 47 | 40 | 38800 |
| 6 4dr Wgn EX-L w/RES (YF5H8JKNW) | 60 | 53 | 46 | 38 | 39400 |
| 7 4dr Wgn EX-L w/Nav (YF5H7JKNW) | 60 | 54 | 46 | 39 | 38800 |
| 8 4dr Wgn Touring w/RES & Nav (YF5H9JKNW) | 59 | 52 | 45 | 38 | 43000 |

PILOT 4WD

| | | | | | |
|--|----|----|----|----|-------|
| 1 4dr Wgn LX (YF6H1JEW) | 57 | 50 | 43 | 37 | 33800 |
| 2 4dr Wgn EX (YF6H3JEW) | 59 | 52 | 45 | 38 | 36300 |
| 3 4dr Wgn EX w/Honda Sensing (YF6H4JEW) | 60 | 53 | 45 | 38 | 37300 |
| 4 4dr Wgn EX-L (YF6H5JEW) | 61 | 54 | 46 | 39 | 39700 |
| 5 4dr Wgn EX-L w/Honda Sensing (YF6H6JKNW) | 62 | 55 | 47 | 39 | 40700 |
| 6 4dr Wgn EX-L w/RES (YF6H8JKNW) | 60 | 53 | 45 | 38 | 41300 |
| 7 4dr Wgn EX-L w/Nav (YF6H7JKNW) | 61 | 53 | 46 | 38 | 40700 |
| 8 4dr Wgn Touring w/RES & Nav (YF6H9JKNW) | 59 | 52 | 45 | 37 | 44900 |
| 9 4dr Wgn Elite w/RES & Nav (YF6H0JKNW) | 57 | 50 | 43 | 36 | 48500 |

RIDGELINE 2WD

| | | | | | |
|------------------------------|----|----|----|----|-------|
| 1 Crew Cab RT (YK2F2JEW) | 67 | 63 | 55 | 47 | 30800 |
| 2 Crew Cab Sport (YK2F1JEW) | 65 | 58 | 51 | 43 | 34300 |
| 3 Crew Cab RTL (YK2F5JKNW) | 65 | 59 | 52 | 44 | 35100 |
| 4 Crew Cab RTL-T (YK2F6JKNW) | 64 | 57 | 50 | 42 | 37200 |

RIDGELINE 4WD

| | | | | | |
|--------------------------------------|----|----|----|----|-------|
| 1 Crew Cab Sport (YK3F1JEW) | 66 | 61 | 54 | 46 | 36200 |
| 2 Crew Cab RTL (YK3F5JKNW) | 67 | 62 | 55 | 47 | 37000 |
| 3 Crew Cab RTL-T (YK3F6JKNW) | 67 | 60 | 53 | 44 | 39100 |
| 4 Crew Cab RTL-E (YK3F7JKNW) | 66 | 58 | 51 | 43 | 42800 |
| 5 Crew Cab Black Edition (YK3F8JKNW) | 65 | 57 | 50 | 42 | 44300 |

HYUNDAI 24 36 48 60 mrrm

ACCENT

| | | | | | |
|------------------------------|----|----|----|----|-------|
| 1 4dr Sdn SE MT (17413F45) | 47 | 39 | 28 | 22 | 15900 |
| 2 4dr Sdn SE AT (17412F45) | 50 | 41 | 30 | 24 | 16900 |
| 3 4dr Sdn SEL (17442F45) | 50 | 42 | 30 | 24 | 18200 |
| 4 4dr Sdn Limited (17462F45) | 55 | 45 | 32 | 26 | 19800 |

ELANTRA

| | | | | | |
|-------------------------------|----|----|----|----|-------|
| 1 4dr Sdn SE MT (4*413F45) | 35 | 33 | 26 | 21 | 17900 |
| 2 4dr Sdn SE AT (4*412F4*) | 39 | 36 | 30 | 23 | 18900 |
| 3 4dr Sdn SEL (4*442F4*) | 42 | 39 | 32 | 25 | 19800 |
| 4 4dr Sdn Value (4*422F4*) | 43 | 40 | 32 | 25 | 20800 |
| 5 4dr Sdn ECO (47432F45) | 40 | 38 | 30 | 24 | 21500 |
| 6 4dr Sdn Limited (4*462F4*) | 41 | 38 | 31 | 24 | 25300 |
| 7 4dr Sdn Sport MT (48473F45) | 43 | 40 | 32 | 25 | 24200 |
| 8 4dr Sdn Sport AT (48472F45) | 44 | 41 | 33 | 26 | 25300 |

ELANTRA GT

| | | | | | |
|------------------------------|----|----|----|----|-------|
| 1 5dr HB MT (D2523F45) | 46 | 37 | 31 | 28 | 20500 |
| 2 5dr HB AT (D2522F45) | 48 | 38 | 33 | 29 | 25200 |
| 3 5dr HB Sport MT (D2543F45) | 47 | 39 | 33 | 30 | 24400 |
| 4 5dr HB Sport AT (D2542F45) | 49 | 40 | 34 | 31 | 29400 |

HYUNDAI 24 36 48 60 mrm

| Model | 24 | 36 | 48 | 60 | mrm |
|--------------------------------------|----|----|----|----|-------|
| SONATA | | | | | |
| 1 4dr Sdn SE (28402F4*) | 49 | 44 | 36 | 30 | 23000 |
| 2 4dr Sdn SEL (28422F4*) | 48 | 43 | 35 | 30 | 24900 |
| 3 4dr Sdn Sport (284C2F45) | 49 | 44 | 36 | 30 | 26100 |
| 4 4dr Sdn SEL+ (284D2F4*) | 49 | 44 | 36 | 31 | 24900 |
| 5 4dr Sdn Sport+ (284E2F45) | 50 | 45 | 37 | 31 | 26000 |
| 6 4dr Sdn Limited (28472F4*) | 47 | 42 | 35 | 29 | 30300 |
| 7 4dr Sdn Limited Tech (284F2F4*) | 53 | 45 | 36 | 28 | 30000 |
| 8 4dr Sdn Sport 2.0T (28432F45) | 48 | 43 | 36 | 30 | 28500 |
| 9 4dr Sdn Limited 2.0T (28452F45) | 49 | 44 | 37 | 30 | 33400 |
| 10 4dr Sdn Limited 2.0T+ (284G2F45) | 51 | 46 | 38 | 31 | 32800 |
| 11 4dr Sdn Eco (28492F45) | 48 | 43 | 35 | 29 | 23600 |
| 12 4dr Sdn Hybrid (G1402F45) | 53 | 46 | 36 | 28 | 26400 |
| 13 4dr Sdn Limited Hybrid (G14*2F45) | 51 | 44 | 35 | 27 | 33500 |

| Model | 24 | 36 | 48 | 60 | mrm |
|---|----|----|----|----|-------|
| KONA 2WD | | | | | |
| 1 4dr Wgn SE (Q0402F45) | 52 | 44 | 37 | 31 | 20500 |
| 2 4dr Wgn SEL (Q0422F45) | 52 | 44 | 37 | 31 | 23300 |
| 3 4dr Wgn SEL w/ Contrast Roof (Q0432F45) | 53 | 45 | 37 | 32 | 23500 |
| 4 4dr Wgn Limited (Q0452F45) | 55 | 46 | 39 | 33 | 25700 |
| 5 4dr Wgn Limited Lime (Q0462F45) | 55 | 46 | 39 | 33 | 25700 |
| 6 4dr Wgn Ultimate (Q0472F45) | 55 | 47 | 39 | 33 | 28400 |
| 7 4dr Wgn Ultimate Lime (Q0482F45) | 55 | 47 | 39 | 33 | 28400 |

| Model | 24 | 36 | 48 | 60 | mrm |
|---|----|----|----|----|-------|
| KONA AWD | | | | | |
| 1 4dr Wgn SE (Q0402A45) | 54 | 46 | 38 | 32 | 21800 |
| 2 4dr Wgn SEL (Q0422A45) | 54 | 46 | 38 | 32 | 24600 |
| 3 4dr Wgn SEL w/ Contrast Roof (Q0432A45) | 54 | 46 | 39 | 33 | 24800 |
| 4 4dr Wgn Limited (Q0452A45) | 56 | 47 | 40 | 34 | 27000 |
| 5 4dr Wgn Limited Lime (Q0462A45) | 56 | 47 | 40 | 34 | 27000 |
| 6 4dr Wgn Ultimate (Q0472A45) | 57 | 48 | 40 | 34 | 29700 |
| 7 4dr Wgn Ultimate Lime (Q0482A45) | 57 | 48 | 40 | 34 | 29700 |

| Model | 24 | 36 | 48 | 60 | mrm |
|-------------------------------|----|----|----|----|-------|
| TUCSON 2WD | | | | | |
| 1 4dr Wgn SE (84412F45) | 51 | 44 | 35 | 29 | 23600 |
| 2 4dr Wgn SEL (84422F45) | 53 | 45 | 36 | 30 | 24800 |
| 3 4dr Wgn SEL Plus (844C2F45) | 53 | 45 | 37 | 32 | 27700 |
| 4 4dr Wgn Sport (844D2F45) | 53 | 44 | 36 | 31 | 26200 |
| 5 4dr Wgn Value (844E2F45) | 53 | 44 | 36 | 31 | 27600 |
| 6 4dr Wgn Limited (844G2F45) | 51 | 43 | 36 | 31 | 31500 |

| Model | 24 | 36 | 48 | 60 | mrm |
|-------------------------------|----|----|----|----|-------|
| TUCSON AWD | | | | | |
| 1 4dr Wgn SE (84412A45) | 52 | 46 | 37 | 31 | 25000 |
| 2 4dr Wgn SEL (84422A45) | 53 | 47 | 38 | 32 | 26200 |
| 3 4dr Wgn SEL Plus (844C2A45) | 53 | 47 | 39 | 33 | 29100 |
| 4 4dr Wgn Sport (844D2A45) | 53 | 46 | 38 | 32 | 27600 |
| 5 4dr Wgn Value (844E2A45) | 52 | 46 | 38 | 32 | 29000 |
| 6 4dr Wgn Limited (844G2A45) | 51 | 45 | 37 | 32 | 32900 |

| Model | 24 | 36 | 48 | 60 | mrm |
|------------------------------------|----|----|----|----|-------|
| SANTA FE SPORT 2WD | | | | | |
| 1 4dr Wgn Sport (63402F45) | 46 | 42 | 35 | 28 | 31500 |
| 2 4dr Wgn Sport 2.0T (63442F45) | 48 | 43 | 36 | 30 | 32400 |
| 3 4dr Wgn Ultimate 2.0T (63462F45) | 46 | 41 | 34 | 28 | 37000 |

| Model | 24 | 36 | 48 | 60 | mrm |
|------------------------------------|----|----|----|----|-------|
| SANTA FE SPORT AWD | | | | | |
| 1 4dr Wgn Sport (63402A45) | 48 | 43 | 35 | 29 | 33000 |
| 2 4dr Wgn Sport 2.0T (63442A45) | 49 | 44 | 36 | 31 | 33900 |
| 3 4dr Wgn Ultimate 2.0T (63462A45) | 47 | 42 | 35 | 30 | 38600 |

| Model | 24 | 36 | 48 | 60 | mrm |
|---------------------------------------|----|----|----|----|-------|
| SANTA FE 2WD | | | | | |
| 1 4dr Wgn SE (J0412F65) | 54 | 47 | 38 | 26 | 33900 |
| 2 4dr Wgn SE Ultimate (J0422F65) | 52 | 46 | 36 | 26 | 40600 |
| 3 4dr Wgn Limited Ultimate (J0482F65) | 52 | 45 | 36 | 26 | 41300 |

| Model | 24 | 36 | 48 | 60 | mrm |
|---------------------------------------|----|----|----|----|-------|
| SANTA FE AWD | | | | | |
| 1 4dr Wgn SE (J0412A65) | 56 | 48 | 39 | 29 | 35700 |
| 2 4dr Wgn SE Ultimate (J0422A65) | 54 | 46 | 38 | 28 | 42400 |
| 3 4dr Wgn Limited Ultimate (J0482A65) | 54 | 46 | 37 | 28 | 43100 |

| Model | 24 | 36 | 48 | 60 | mrm |
|-----------------------------|----|----|----|----|-------|
| IONIQ | | | | | |
| 1 5dr HB Blue (N0502F4S) | 48 | 44 | 37 | 28 | 23100 |
| 2 5dr HB SEL (N0522F4S) | 48 | 44 | 37 | 28 | 25200 |
| 3 5dr HB Limited (N0542F4S) | 46 | 43 | 36 | 27 | 30000 |

| Model | 24 | 36 | 48 | 60 | mrm |
|-------------------------------------|----|----|----|----|-------|
| IONIQ PHEV | | | | | |
| 1 5dr HB Plug-In (P0502F4P) | 48 | 44 | 37 | 28 | 25900 |
| 2 5dr HB Plug-In Limited (P0542F4P) | 46 | 43 | 35 | 27 | 31300 |

| Model | 24 | 36 | 48 | 60 | mrm |
|------------------------------|----|----|----|----|-------|
| IONIQ EV | | | | | |
| 1 5dr HB Electric (M0502FEZ) | 40 | 37 | 31 | 23 | 30400 |
| 2 5dr HB Limited (M0532FEZ) | 40 | 37 | 31 | 23 | 36900 |

JEEP 24 36 48 60 mrm

| Model | 24 | 36 | 48 | 60 | mrm |
|-----------------------------|----|----|----|----|-------|
| RENEGADE 2WD | | | | | |
| 1 4dr Wgn Sport (BUTL74) | 47 | 38 | 35 | 29 | 26000 |
| 2 4dr Wgn Latitude (BUTM74) | 45 | 36 | 34 | 28 | 30900 |
| 3 4dr Wgn Limited (BUTP74) | 49 | 40 | 36 | 30 | 31000 |

| Model | 24 | 36 | 48 | 60 | mrm |
|------------------------------|----|----|----|----|-------|
| RENEGADE 4WD | | | | | |
| 1 4dr Wgn Sport (BUJL74) | 49 | 41 | 38 | 32 | 26400 |
| 2 4dr Wgn Latitude (BUJM74) | 48 | 40 | 37 | 31 | 30900 |
| 3 4dr Wgn Limited (BUJP74) | 51 | 43 | 39 | 33 | 32500 |
| 4 4dr Wgn Trailhawk (BUJH74) | 52 | 43 | 40 | 33 | 33800 |

| Model | 24 | 36 | 48 | 60 | mrm |
|-----------------------------|----|----|----|----|-------|
| COMPASS 2WD | | | | | |
| 1 4dr Wgn Sport (MPTL74) | 51 | 45 | 37 | 29 | 25400 |
| 2 4dr Wgn Latitude (MPTM74) | 51 | 45 | 37 | 29 | 30400 |
| 3 4dr Wgn Limited (MPTP74) | 51 | 45 | 38 | 29 | 32900 |

| Model | 24 | 36 | 48 | 60 | mrm |
|------------------------------|----|----|----|----|-------|
| COMPASS 4WD | | | | | |
| 1 4dr Wgn Sport (MPJL74) | 52 | 46 | 38 | 29 | 26900 |
| 2 4dr Wgn Latitude (MPJM74) | 52 | 47 | 39 | 29 | 31900 |
| 3 4dr Wgn Trailhawk (MPJH74) | 52 | 46 | 38 | 29 | 34800 |
| 4 4dr Wgn Limited (MPJP74) | 53 | 47 | 39 | 29 | 34500 |

JEEP 24 36 48 60 mrm

| Model | 24 | 36 | 48 | 60 | mrm |
|---------------------------------------|----|----|----|----|-------|
| WRANGLER JK | | | | | |
| 1 2dr Conv Sport (JKJL72) | 59 | 55 | 51 | 48 | 31300 |
| 2 2dr Conv Sahara (JKJP72) | 59 | 56 | 52 | 48 | 39300 |
| 3 2dr Conv Rubicon (JKJS72) | 57 | 54 | 50 | 47 | 44800 |
| 4 4dr Conv Unlimited Sport (JK*M74) | 67 | 63 | 58 | 54 | 35200 |
| 5 4dr Conv Unlimited Sahara (JKJP74) | 61 | 57 | 53 | 50 | 44200 |
| 6 4dr Conv Unlimited Rubicon (JKJS74) | 61 | 58 | 54 | 50 | 48000 |

| Model | 24 | 36 | 48 | 60 | mrm |
|---------------------------------------|----|----|----|----|-------|
| WRANGLER | | | | | |
| 1 2dr Conv Sport (JLJL72) | 60 | 57 | 54 | 51 | 34400 |
| 2 2dr Conv Sport S (JLJL72) | 60 | 57 | 54 | 51 | 39500 |
| 3 2dr Conv Rubicon (JLJS72) | 58 | 55 | 52 | 49 | 48900 |
| 4 4dr Conv Unlimited Sport (JLJL74) | 68 | 65 | 62 | 58 | 37400 |
| 5 4dr Conv Unlimited Sport S (JLJL74) | 67 | 64 | 60 | 56 | 43200 |
| 6 4dr Conv Unlimited Sahara (JLJP74) | 60 | 57 | 54 | 51 | 50500 |
| 7 4dr Conv Unlimited Rubicon (JLJS74) | 63 | 60 | 56 | 53 | 53800 |

| Model | 24 | 36 | 48 | 60 | mrm |
|---------------------------------|----|----|----|----|-------|
| CHEROKEE 2WD | | | | | |
| 1 4dr Wgn Latitude (KLJM74) | 43 | 39 | 34 | 26 | 28400 |
| 2 4dr Wgn Latitude Plus (KLE74) | 44 | 40 | 35 | 26 | 31400 |
| 3 4dr Wgn Limited (KLTP74) | 43 | 39 | 34 | 26 | 36400 |
| 4 4dr Wgn Overland (KLTS74) | 43 | 39 | 33 | 25 | 42100 |

| Model | 24 | 36 | 48 | 60 | mrm |
|----------------------------------|----|----|----|----|-------|
| CHEROKEE 4WD | | | | | |
| 1 4dr Wgn Latitude (KLJM74) | 47 | 43 | 38 | 29 | 31800 |
| 2 4dr Wgn Latitude Plus (KLJE74) | 47 | 42 | 37 | 29 | 35100 |
| 3 4dr Wgn Trailhawk (KLJH74) | 47 | 42 | 37 | 29 | 40700 |
| 4 4dr Wgn Limited (KLJP74) | 46 | 42 | 36 | 28 | 38000 |
| 5 4dr Wgn Overland (KLJS74) | 46 | 41 | 36 | 28 | 42300 |

| Model | 24 | 36 | 48 | 60 | mrm |
|-----------------------------|----|----|----|----|-------|
| GRAND CHEROKEE 2WD | | | | | |
| 1 4dr Wgn Laredo (WKTJ74) | 52 | 44 | 37 | 34 | 36600 |
| 2 4dr Wgn Limited (WKTJ74) | 51 | 44 | 37 | 33 | 49400 |
| 3 4dr Wgn Overland (WKTS74) | 51 | 43 | 37 | 32 | 55400 |
| 4 4dr Wgn Summit (WKTJ74) | 48 | 42 | 35 | 30 | 60200 |

| Model | 24 | 36 | 48 | 60 | mrm |
|------------------------------|----|----|----|----|-------|
| GRAND CHEROKEE 4WD | | | | | |
| 1 4dr Wgn Laredo (WKJH74) | 53 | 46 | 39 | 35 | 38000 |
| 2 4dr Wgn Limited (WKJP74) | 52 | 46 | 39 | 35 | 50800 |
| 3 4dr Wgn Trailhawk (WKJR74) | 53 | 47 | 40 | 35 | 54200 |
| 4 4dr Wgn Overland (WKJS74) | 51 | 45 | 38 | 33 | 58500 |
| 5 4dr Wgn Summit (WKJT74) | 49 | 43 | 37 | 32 | 63800 |
| 6 4dr Wgn SRT (WKJX74) | 51 | 46 | 38 | 32 | 78100 |
| 7 4dr Wgn Trackhawk (WKJM74) | 52 | 47 | 39 | 32 | 96300 |

KIA 24 36 48 60 mrm

| Model | 24 | 36 | 48 | 60 | mrm |
|-------------------------|----|----|----|----|-------|
| RIO | | | | | |
| 1 4dr Sdn LX MT (31421) | 40 | 33 | 25 | 23 | 14800 |
| 2 4dr Sdn LX AT (31422) | 41 | 33 | 25 | 22 | 15900 |
| 3 4dr Sdn S AT (31442) | 44 | 37 | 28 | 25 | 17000 |
| 4 4dr Sdn EX AT (31462) | 43 | 36 | 28 | 24 | 19500 |
| 5 5dr HB LX MT (31521) | 43 | 36 | 27 | 24 | 15100 |
| 6 5dr HB LX AT (31522) | 43 | 36 | 27 | 24 | 16200 |
| 7 5dr HB S AT (31542) | 47 | 38 | 29 | 25 | 17300 |
| 8 5dr HB EX AT (31562) | 46 | 38 | 29 | 25 | 19800 |

| Model | 24 | 36 | 48 | 60 | mrm |
|-------------------------|----|----|----|----|-------|
| FORTE | | | | | |
| 1 4dr Sdn LX MT (C3421) | 40 | 33 | 27 | 25 | 17900 |
| 2 4dr Sdn LX AT (C3422) | 42 | 36 | 29 | 26 | 19200 |
| 3 4dr Sdn S AT (C3442) | 46 | 39 | 32 | 28 | 21400 |
| 4 4dr Sdn EX AT (C5462) | 46 | 39 | 32 | 28 | 24500 |

| Model | 24 | 36 | 48 | 60 | mrm |
|------------------------|----|----|----|----|-------|
| FORTE 5-DOOR | | | | | |
| 1 5dr HB LX AT (C5522) | 43 | 37 | 31 | 29 | 20300 |
| 2 5dr HB EX AT (C5562) | 46 | 39 | 33 | 30 | 24900 |
| 3 5dr HB SX MT (C6581) | 43 | 38 | 31 | 28 | 27200 |
| 4 5dr HB SX AT (C6582) | 46 | 39 | 32 | 29 | 27000 |

| Model | 24 | 36 | 48 | 60 | mrm |
|-----------------------------|----|----|----|----|-------|
| OPTIMA | | | | | |
| 1 4dr Sdn LX (53222) | 42 | 39 | 33 | 26 | 23800 |
| 2 4dr Sdn S (53232) | 43 | 41 | 34 | 26 | 24800 |
| 3 4dr Sdn LX Turbo (54222) | 41 | 38 | 33 | 25 | 25300 |
| 4 4dr Sdn EX (53242) | 42 | 39 | 33 | 25 | 29200 |
| 5 4dr Sdn SX Turbo (55282) | 45 | 42 | 35 | 27 | 32200 |
| 6 4dr Sdn Hybrid (Z5222) | 36 | 33 | 28 | 22 | 28400 |
| 7 4dr Sdn EX Hybrid (Z5242) | 36 | 34 | 29 | 23 | 34300 |
| 8 4dr Sdn EX PHEV (X5242) | 34 | 32 | 27 | 20 | 39000 |

| Model | 24 | 36 | 48 | 60 | mrm |
|---------------------------|----|----|----|----|-----|
| CADENZA | | | | | |
| 1 4dr Sdn Premium (E4222) | | | | | |

2018 New Models

| KIA | 24 | 36 | 48 | 60 | mrm |
|-----------------------------------|-----------|-----------|-----------|-----------|------------|
| STINGER | | | | | |
| 1 4dr Sdn Base (H5312) | 51 | 39 | 34 | 31 | 33700 |
| 2 4dr Sdn Base AWD (H5412) | 50 | 38 | 34 | 30 | 35900 |
| 3 4dr Sdn Premium (H5322) | 49 | 37 | 33 | 30 | 38900 |
| 4 4dr Sdn Premium AWD (H5422) | 49 | 37 | 33 | 29 | 41200 |
| 5 4dr Sdn GT (H6342) | 53 | 40 | 36 | 32 | 40200 |
| 6 4dr Sdn GT AWD (H6442) | 53 | 40 | 35 | 32 | 42400 |
| 7 4dr Sdn GT1 (H6382) | 53 | 40 | 35 | 32 | 45100 |
| 8 4dr Sdn GT1 AWD (H6482) | 53 | 40 | 36 | 32 | 48400 |
| 9 4dr Sdn GT2 (H6392) | 52 | 39 | 35 | 31 | 50100 |
| 10 4dr Sdn GT2 AWD (H6492) | 52 | 39 | 35 | 31 | 52300 |
| SEDONA | | | | | |
| 1 4dr Wgn L (64212) | 46 | 42 | 35 | 25 | 29600 |
| 2 4dr Wgn LX (64222) | 45 | 41 | 34 | 25 | 34700 |
| 3 4dr Wgn EX (64242) | 45 | 40 | 34 | 25 | 37400 |
| 4 4dr Wgn SX (64282) | 43 | 39 | 33 | 24 | 40300 |
| 5 4dr Wgn SX-L (64292) | 42 | 38 | 32 | 23 | 45600 |
| SORENTO 2WD | | | | | |
| 1 4dr Wgn L GDI (73212) | 46 | 38 | 34 | 25 | 26900 |
| 2 4dr Wgn LX GDI (73222) | 43 | 36 | 32 | 23 | 30600 |
| 3 4dr Wgn EX 2.0T (75242) | 45 | 38 | 33 | 25 | 34900 |
| 4 4dr Wgn LX V6 (74222) | 47 | 39 | 34 | 25 | 33900 |
| 5 4dr Wgn EX V6 (74242) | 48 | 40 | 35 | 26 | 36000 |
| 6 4dr Wgn SX V6 (74282) | 46 | 39 | 33 | 25 | 41400 |
| 7 4dr Wgn SX Limited V6 (74292) | 45 | 38 | 33 | 25 | 45900 |
| SORENTO AWD | | | | | |
| 1 4dr Wgn LX GDI (73422) | 45 | 39 | 34 | 25 | 31900 |
| 2 4dr Wgn EX 2.0T (75442) | 46 | 40 | 35 | 26 | 36700 |
| 3 4dr Wgn LX V6 (74422) | 47 | 41 | 35 | 26 | 35700 |
| 4 4dr Wgn EX V6 (74442) | 48 | 41 | 36 | 27 | 37800 |
| 5 4dr Wgn SX V6 (74482) | 46 | 40 | 35 | 26 | 43300 |
| 6 4dr Wgn SX Limited V6 (74492) | 45 | 39 | 34 | 26 | 47700 |
| NIRO | | | | | |
| 1 4dr Wgn L (G4212) | 52 | 45 | 38 | 32 | 24600 |
| 2 4dr Wgn LX (G4222) | 52 | 45 | 38 | 32 | 24900 |
| 3 4dr Wgn EX (G4242) | 50 | 43 | 37 | 31 | 27700 |
| 4 4dr Wgn Touring (G4262) | 51 | 44 | 37 | 31 | 33300 |
| 5 4dr Wgn LX PHEV (W4222) | 51 | 44 | 37 | 31 | 28900 |
| 6 4dr Wgn EX PHEV (W4242) | 48 | 42 | 35 | 30 | 32500 |
| 7 4dr Wgn EX Premium PHEV (W4262) | 50 | 43 | 36 | 30 | 35500 |
| LEXUS | | | | | |
| RC | 24 | 36 | 48 | 60 | mrm |
| 1 2dr Cpe 300 RWD (9202) | 55 | 48 | 42 | 34 | 48800 |
| 2 2dr Cpe 300 F Sport RWD (9202) | 55 | 47 | 41 | 34 | 50800 |
| 3 2dr Cpe 300 AWD (9206) | 53 | 46 | 40 | 33 | 51300 |
| 4 2dr Cpe 300 F Sport AWD (9206) | 53 | 46 | 40 | 33 | 53100 |
| 5 2dr Cpe 350 RWD (9212) | 57 | 49 | 43 | 36 | 51800 |
| 6 2dr Cpe 350 F Sport RWD (9212) | 56 | 48 | 42 | 35 | 53700 |
| 7 2dr Cpe 350 AWD (9216) | 56 | 48 | 42 | 35 | 53300 |
| 8 2dr Cpe 350 F Sport AWD (9216) | 55 | 47 | 41 | 34 | 55500 |
| RC F | | | | | |
| 1 2dr Cpe RWD (9225) | 56 | 49 | 43 | 36 | 73600 |
| IS 300 | | | | | |
| 1 4dr Sdn (9502) | 51 | 45 | 37 | 33 | 43500 |
| 2 4dr Sdn F Sport (9502) | 50 | 45 | 37 | 33 | 45500 |
| 3 4dr Sdn AWD (9506) | 49 | 44 | 36 | 31 | 45500 |
| 4 4dr Sdn F Sport AWD (9506) | 48 | 44 | 34 | 30 | 48000 |
| IS 350 | | | | | |
| 1 4dr Sdn (9510) | 55 | 49 | 40 | 36 | 46700 |
| 2 4dr Sdn F Sport (9510) | 53 | 47 | 39 | 34 | 49600 |
| 3 4dr Sdn AWD (9516) | 54 | 48 | 40 | 35 | 48400 |
| 4 4dr Sdn F Sport AWD (9516) | 53 | 47 | 39 | 34 | 50500 |
| ES 350 | | | | | |
| 1 4dr Sdn (9000) | 46 | 40 | 36 | 33 | 46600 |
| ES 300H | | | | | |
| 1 4dr Sdn (9040) | 45 | 39 | 33 | 32 | 49700 |
| GS 300 | | | | | |
| 1 4dr Sdn (9301) | 47 | 40 | 31 | 26 | 50200 |
| 2 4dr Sdn F Sport (9313) | 46 | 39 | 31 | 25 | 54600 |
| GS 350 | | | | | |
| 1 4dr Sdn (9300) | 49 | 43 | 36 | 30 | 54300 |
| 2 4dr Sdn AWD (9306) | 48 | 42 | 35 | 29 | 55200 |
| 3 4dr Sdn F Sport AWD (9316) | 47 | 41 | 35 | 28 | 57900 |
| 4 4dr Sdn F Sport (9314) | 49 | 43 | 36 | 30 | 55200 |
| GS 450H | | | | | |
| 1 4dr Sdn (9340) | 43 | 37 | 30 | 23 | 67600 |
| 2 4dr Sdn F Sport (9345) | 41 | 34 | 28 | 22 | 73900 |
| GS F | | | | | |
| 1 4dr Sdn (9335) | 45 | 36 | 28 | 23 | 89500 |
| LS 500 | | | | | |
| 1 4dr Sdn (9120) | 59 | 48 | 39 | 32 | 137000 |
| 2 4dr Sdn F Sport RWD (9122) | 60 | 49 | 40 | 32 | 95600 |
| 3 4dr Sdn AWD (9126) | 57 | 46 | 37 | 30 | 141300 |
| 4 4dr Sdn F Sport AWD (9128) | 59 | 48 | 39 | 31 | 88100 |
| LS 500h | | | | | |
| 1 4dr Sdn Hybrid (9140) | 61 | 50 | 40 | 32 | 124500 |
| 2 4dr Sdn Hybrid AWD (9146) | 59 | 48 | 39 | 31 | 127600 |
| NX 300 | | | | | |
| 1 4dr Wgn (9820) | 54 | 47 | 40 | 33 | 44700 |
| 2 4dr Wgn AWD (9824) | 55 | 47 | 40 | 33 | 46200 |
| 3 4dr Wgn F Sport (9830) | 54 | 47 | 40 | 33 | 45200 |
| 4 4dr Wgn F Sport AWD (9834) | 54 | 47 | 40 | 33 | 47200 |

2018 New Models

| LEXUS | 24 | 36 | 48 | 60 | mrm |
|-------------------------------------|-----------|-----------|-----------|-----------|------------|
| NX 300H | | | | | |
| 1 4dr Wgn (9844) | 59 | 49 | 42 | 34 | 47600 |
| RX 350 2WD | | | | | |
| 1 4dr Wgn (9420) | 53 | 47 | 40 | 34 | 54300 |
| 2 4dr Wgn F Sport (9422) | 52 | 46 | 39 | 33 | 57400 |
| 3 4dr Wgn Premium L (9430) | 54 | 48 | 41 | 34 | 54500 |
| 4 4dr Wgn Luxury L (9432) | 54 | 47 | 40 | 34 | 56400 |
| RX 350 AWD | | | | | |
| 1 4dr Wgn (9424) | 55 | 49 | 41 | 35 | 54300 |
| 2 4dr Wgn F Sport (9426) | 52 | 47 | 40 | 34 | 58800 |
| 3 4dr Wgn Premium L (9434) | 53 | 48 | 41 | 34 | 56500 |
| 4 4dr Wgn Luxury L (9436) | 52 | 46 | 39 | 33 | 59900 |
| RX 450H AWD | | | | | |
| 1 4dr Wgn (9444) | 53 | 46 | 40 | 33 | 57100 |
| 2 4dr Wgn F Sport (9446) | 52 | 45 | 39 | 33 | 59700 |
| 3 4dr Wgn Premium L (9454) | 53 | 48 | 41 | 35 | 59200 |
| 4 4dr Wgn Luxury L (9457) | 54 | 48 | 41 | 35 | 60400 |
| GX 460 | | | | | |
| 1 4dr Wgn (9700) | 55 | 49 | 44 | 39 | 56500 |
| 2 4dr Wgn Premium (9700) | 58 | 52 | 47 | 41 | 57300 |
| 3 4dr Wgn Luxury (9710) | 50 | 45 | 41 | 35 | 69600 |
| UX 500 | | | | | |
| 1 4dr Wgn w/ 2nd Row (9625) | 56 | 48 | 41 | 35 | 88600 |
| 2 4dr Wgn w/ 3rd Row (9620) | 52 | 44 | 38 | 33 | 100400 |
| UX 500H | | | | | |
| 1 2dr Cpe (9260) | 43 | 37 | 33 | 28 | 104600 |
| UX 500H | | | | | |
| 1 2dr Cpe (9264) | 44 | 37 | 34 | 29 | 105900 |
| LINCOLN | | | | | |
| MKZ | 24 | 36 | 48 | 60 | mrm |
| 1 4dr Sdn Premiere (L5A) | 42 | 36 | 32 | 29 | 36900 |
| 2 4dr Sdn Premiere AWD (L5B) | 46 | 39 | 35 | 31 | 38900 |
| 3 4dr Sdn Premiere Hybrid (L5K) | 44 | 38 | 34 | 31 | 36900 |
| 4 4dr Sdn Select (L5C) | 41 | 35 | 31 | 27 | 47800 |
| 5 4dr Sdn Select AWD (L5D) | 44 | 37 | 32 | 29 | 50700 |
| 6 4dr Sdn Select Hybrid (L5L) | 43 | 36 | 32 | 28 | 45000 |
| 7 4dr Sdn Reserve (L5E) | 42 | 36 | 32 | 28 | 49000 |
| 8 4dr Sdn Reserve AWD (L5F) | 46 | 39 | 33 | 29 | 51900 |
| 9 4dr Sdn Reserve Hybrid (L5M) | 44 | 38 | 33 | 29 | 46200 |
| 10 4dr Sdn Black Label (L5G) | 37 | 31 | 28 | 24 | 58800 |
| 11 4dr Sdn Black Label AWD (L5H) | 40 | 33 | 29 | 25 | 61700 |
| 12 4dr Sdn Black Label Hybrid (L5N) | 39 | 33 | 29 | 25 | 56000 |
| CONTINENTAL | | | | | |
| 1 4dr Sdn Premiere FWD (L9P) | 46 | 38 | 31 | 24 | 46700 |
| 2 4dr Sdn Premiere AWD (L9V) | 47 | 38 | 31 | 25 | 48700 |
| 3 4dr Sdn Select FWD (L9S) | 45 | 37 | 30 | 24 | 58100 |
| 4 4dr Sdn Select AWD (L9T) | 46 | 37 | 30 | 24 | 60200 |
| 5 4dr Sdn Reserve FWD (L9R) | 42 | 34 | 28 | 22 | 62300 |
| 6 4dr Sdn Reserve AWD (L9N) | 42 | 34 | 28 | 22 | 67700 |
| 7 4dr Sdn Black Label FWD (L9A) | 39 | 32 | 26 | 20 | 69100 |
| 8 4dr Sdn Black Label AWD (L9B) | 39 | 32 | 26 | 20 | 74400 |
| MKC | | | | | |
| 1 4dr Wgn Premiere (J1C) | 46 | 38 | 33 | 28 | 34700 |
| 2 4dr Wgn Premiere AWD (J1D) | 47 | 39 | 34 | 29 | 37100 |
| 3 4dr Wgn Select (J2C) | 48 | 39 | 34 | 28 | 42100 |
| 4 4dr Wgn Select AWD (J2D) | 48 | 39 | 34 | 28 | 44600 |
| 5 4dr Wgn Reserve (J3C) | 42 | 34 | 29 | 24 | 43700 |
| 6 4dr Wgn Reserve AWD (J3D) | 43 | 35 | 30 | 25 | 46100 |
| 7 4dr Wgn Black Label (J4C) | 41 | 33 | 28 | 23 | 50000 |
| 8 4dr Wgn Black Label AWD (J4D) | 40 | 33 | 28 | 23 | 52900 |
| MKX FWD | | | | | |
| 1 4dr Wgn Premier (J6J) | 53 | 45 | 39 | 32 | 42500 |
| 2 4dr Wgn Select (J6K) | 50 | 43 | 37 | 30 | 52000 |
| 3 4dr Wgn Reserve (J6L) | 49 | 42 | 36 | 30 | 54000 |
| 4 4dr Wgn Black Label (J7J) | 44 | 38 | 33 | 27 | 62900 |
| MKX AWD | | | | | |
| 1 4dr Wgn Premier (J8J) | 53 | 45 | 38 | 31 | 45100 |
| 2 4dr Wgn Select (J8K) | 50 | 43 | 36 | 30 | 54600 |
| 3 4dr Wgn Reserve (J8L) | 49 | 42 | 36 | 29 | 56600 |
| 4 4dr Wgn Black Label (J9J) | 45 | 38 | 32 | 27 | 65500 |
| NAVIGATOR 2WD | | | | | |
| 1 4dr Wgn Premiere (J2M) | 50 | 43 | 36 | 27 | 74600 |
| 2 4dr Wgn Select (J2H) | 49 | 42 | 35 | 26 | 84700 |
| 3 4dr Wgn L Select (J3H) | 49 | 43 | 36 | 27 | 85000 |
| NAVIGATOR 4WD | | | | | |
| 1 4dr Wgn Premiere (J2N) | 50 | 44 | 36 | 27 | 77300 |
| 2 4dr Wgn Select (J2J) | 50 | 43 | 36 | 26 | 86600 |
| 3 4dr Wgn Reserve (J2L) | 49 | 43 | 35 | 26 | 89000 |
| 4 4dr Wgn Black Label (J2T) | 45 | 39 | 33 | 24 | 98700 |
| 5 4dr Wgn L Select (J3J) | 49 | 42 | 35 | 26 | 87700 |
| 6 4dr Wgn L Reserve (J3L) | 49 | 43 | 36 | 27 | 92300 |
| 7 4dr Wgn L Black Label (J3T) | 46 | 39 | 33 | 24 | 102000 |
| MKT 2WD | | | | | |
| 1 4dr Wgn 3.7L (J5F) | 43 | 34 | 27 | 21 | 44900 |
| MKT AWD | | | | | |
| 1 4dr Wgn 3.5L EcoBoost (J5A) | 42 | 33 | 27 | 20 | 57700 |

MAZDA 24 36 48 60 mrm

MAZDA3

| | | | | | |
|-------------------------------------|----|----|----|----|-------|
| 1 4dr Sdn Sport MT (M3SSPP) | 43 | 38 | 28 | 22 | 20100 |
| 2 4dr Sdn Sport AT (M3SSPA) | 44 | 39 | 29 | 23 | 21100 |
| 3 4dr Sdn Touring MT (M3STRP) | 48 | 42 | 32 | 25 | 22800 |
| 4 4dr Sdn Touring AT (M3STRA) | 50 | 44 | 34 | 27 | 23500 |
| 5 4dr Sdn Grand Touring MT (M3SGTP) | 47 | 42 | 33 | 26 | 25900 |
| 6 4dr Sdn Grand Touring AT (M3SGTA) | 49 | 43 | 34 | 27 | 27000 |
| 7 5dr HB Sport MT (M3HSPP) | 45 | 39 | 29 | 24 | 20500 |
| 8 5dr HB Sport AT (M3HSPA) | 46 | 41 | 31 | 25 | 21600 |
| 9 5dr HB Touring MT (M3HTRP) | 49 | 43 | 34 | 27 | 23500 |
| 10 5dr HB Touring AT (M3HTRA) | 51 | 45 | 36 | 29 | 24300 |
| 11 5dr HB Grand Touring MT (M3HGTP) | 49 | 43 | 34 | 27 | 26700 |
| 12 5dr HB Grand Touring AT (M3HGTA) | 50 | 44 | 35 | 28 | 27800 |

MX-5 MIATA

| | | | | | |
|---|----|----|----|----|-------|
| 1 2dr Conv Sport MT (MX5SP6P) | 53 | 46 | 40 | 34 | 26500 |
| 2 2dr Conv Sport AT (MX5SPA) | 54 | 47 | 41 | 35 | 27900 |
| 3 2dr Conv Club MT (MX5CL6P) | 46 | 40 | 35 | 29 | 35700 |
| 4 2dr Conv Club AT (MX5CLA) | 52 | 45 | 39 | 33 | 31000 |
| 5 2dr Conv Grand Touring MT (MX5GT6P) | 52 | 45 | 39 | 33 | 31400 |
| 6 2dr Conv Grand Touring AT (MX5GTA) | 53 | 46 | 40 | 34 | 32500 |
| 7 2dr Conv RF Club MT (MXRCL6P) | 51 | 44 | 39 | 33 | 35300 |
| 8 2dr Conv RF Club AT (MXRCLA) | 54 | 47 | 41 | 35 | 33500 |
| 9 2dr Conv RF Grand Touring MT (MXRGT6P) | 55 | 47 | 41 | 35 | 33700 |
| 10 2dr Conv RF Grand Touring AT (MXRGTGA) | 56 | 48 | 42 | 36 | 34800 |

MAZDA6

| | | | | | |
|--|----|----|----|----|-------|
| 1 4dr Sdn Sport MT (M6GSPPP) | 48 | 42 | 34 | 26 | 23100 |
| 2 4dr Sdn Sport AT (M6GSPA) | 50 | 44 | 35 | 28 | 24200 |
| 3 4dr Sdn Touring AT (M6GTRA) | 54 | 47 | 38 | 30 | 26900 |
| 4 4dr Sdn Grand Touring AT (M6GGTA) | 55 | 47 | 39 | 31 | 30400 |
| 5 4dr Sdn Grand Touring Reserve AT (M6GGTRA) | 55 | 47 | 36 | 28 | 33000 |
| 6 4dr Sdn Signature AT (M6GSGA) | 53 | 45 | 37 | 29 | 36100 |

CX-3 2WD

| | | | | | |
|-----------------------------------|----|----|----|----|-------|
| 1 4dr Wgn Sport (CX3SP2A) | 51 | 45 | 38 | 31 | 21100 |
| 2 4dr Wgn Touring (CX3TR2A) | 52 | 46 | 39 | 32 | 24900 |
| 3 4dr Wgn Grand Touring (CX3GT2A) | 54 | 47 | 40 | 32 | 26700 |

CX-3 AWD

| | | | | | |
|-----------------------------------|----|----|----|----|-------|
| 1 4dr Wgn Sport (CX3SPXA) | 53 | 47 | 40 | 32 | 22400 |
| 2 4dr Wgn Touring (CX3TRXA) | 53 | 47 | 40 | 33 | 26100 |
| 3 4dr Wgn Grand Touring (CX3GTXA) | 55 | 49 | 41 | 33 | 27900 |

CX-5 2WD

| | | | | | |
|-----------------------------------|----|----|----|----|-------|
| 1 4dr Wgn Sport (CX5SP2A) | 55 | 47 | 37 | 30 | 25400 |
| 2 4dr Wgn Touring (CX5TR2A) | 60 | 51 | 40 | 33 | 29600 |
| 3 4dr Wgn Grand Touring (CX5GT2A) | 61 | 50 | 40 | 32 | 31000 |

CX-5 AWD

| | | | | | |
|-----------------------------------|----|----|----|----|-------|
| 1 4dr Wgn Sport (CX5SPXA) | 55 | 47 | 39 | 31 | 26800 |
| 2 4dr Wgn Touring (CX5TRXA) | 60 | 51 | 42 | 34 | 30900 |
| 3 4dr Wgn Grand Touring (CX5GTXA) | 61 | 51 | 41 | 33 | 32300 |

CX-9 2WD

| | | | | | |
|-----------------------------------|----|----|----|----|-------|
| 1 4dr Wgn Sport (CX9SP2A) | 57 | 50 | 41 | 35 | 34800 |
| 2 4dr Wgn Touring (CX9TR2A) | 58 | 51 | 41 | 35 | 38300 |
| 3 4dr Wgn Grand Touring (CX9GT2A) | 55 | 49 | 39 | 33 | 41900 |

CX-9 AWD

| | | | | | |
|-----------------------------------|----|----|----|----|-------|
| 1 4dr Wgn Sport (CX9SPXA) | 56 | 50 | 41 | 34 | 36600 |
| 2 4dr Wgn Touring (CX9TRXA) | 57 | 51 | 41 | 34 | 40100 |
| 3 4dr Wgn Grand Touring (CX9GTXA) | 55 | 49 | 39 | 33 | 43700 |
| 4 4dr Wgn Signature (CX9SIGXA) | 53 | 47 | 38 | 32 | 45800 |

MINI 24 36 48 60 mrm

COOPER HARDTOP

| | | | | | |
|-----------------------------------|----|----|----|----|-------|
| 1 3dr HB (18M*) | 47 | 41 | 35 | 30 | 28100 |
| 2 3dr HB S (18MB) | 49 | 43 | 37 | 32 | 33100 |
| 3 3dr HB John Cooper Works (18MC) | 48 | 42 | 36 | 31 | 40000 |
| 4 5dr HB (18M1) | 47 | 41 | 35 | 30 | 29100 |
| 5 5dr HB S (18M3) | 49 | 43 | 37 | 32 | 34100 |

COOPER CONVERTIBLE

| | | | | | |
|-------------------------------------|----|----|----|----|-------|
| 1 2dr Conv (18MD) | 46 | 36 | 28 | 21 | 33700 |
| 2 2dr Conv S (18ME) | 47 | 37 | 30 | 23 | 37800 |
| 3 2dr Conv John Cooper Works (18MF) | 44 | 35 | 28 | 22 | 46000 |

COOPER CLUBMAN

| | | | | | |
|---|----|----|----|----|-------|
| 1 4dr Wgn (18MG) | 43 | 35 | 29 | 24 | 32900 |
| 2 4dr Wgn ALL4 (18M5) | 43 | 36 | 29 | 24 | 35300 |
| 3 4dr Wgn S (18MH) | 46 | 37 | 31 | 25 | 39200 |
| 4 4dr Wgn S ALL4 (18M6) | 48 | 39 | 32 | 26 | 38400 |
| 5 4dr Wgn John Cooper Works ALL4 (18M1) | 49 | 41 | 34 | 28 | 46000 |

COOPER COUNTRYMAN

| | | | | | |
|---|----|----|----|----|-------|
| 1 4dr Wgn (18MJ) | 44 | 40 | 31 | 26 | 33600 |
| 2 4dr Wgn ALL4 (18MK) | 45 | 40 | 31 | 26 | 36300 |
| 3 4dr Wgn S (18ML) | 47 | 42 | 33 | 28 | 38000 |
| 4 4dr Wgn S ALL4 (18MM) | 45 | 40 | 32 | 27 | 42400 |
| 5 4dr Wgn John Cooper Works ALL4 (18MO) | 49 | 43 | 35 | 29 | 45400 |
| 6 4dr Wgn PHEV (18MP) | 47 | 42 | 33 | 28 | 41700 |

MITSUBISHI 24 36 48 60 mrm

MIRAGE

| | | | | | |
|--------------------------|----|----|----|----|-------|
| 1 5dr HB ES MT (MG44-A) | 28 | 23 | 17 | 14 | 15000 |
| 2 5dr HB ES AT (MG44-A) | 30 | 25 | 20 | 16 | 16200 |
| 3 5dr HB SE AT (MG44-E) | 32 | 27 | 21 | 17 | 17700 |
| 4 5dr HB GT AT (MG44-T) | 33 | 27 | 21 | 17 | 18200 |
| 5 4dr Sdn ES MT (MG41-A) | 27 | 19 | 16 | 11 | 15300 |
| 6 4dr Sdn ES AT (MG41-A) | 28 | 22 | 16 | 13 | 17300 |
| 7 4dr Sdn SE AT (MG41-E) | 31 | 24 | 19 | 15 | 18000 |

MITSUBISHI 24 36 48 60 mrm

OUTLANDER SPORT

| | | | | | |
|------------------------------------|----|----|----|----|-------|
| 1 4dr Wgn ES MT (OS45-A) | 34 | 29 | 24 | 20 | 21400 |
| 2 4dr Wgn ES AT (OS45-A) | 37 | 31 | 25 | 21 | 22600 |
| 3 4dr Wgn LE AT (OS45-C) | 38 | 32 | 26 | 22 | 23900 |
| 4 4dr Wgn SE AT 2.4L (OS45-E) | 40 | 33 | 27 | 23 | 24000 |
| 5 4dr Wgn SEL AT 2.4L (OS45-G) | 42 | 35 | 29 | 24 | 27500 |
| 6 4dr Wgn ES AT AWD (OS45-B) | 42 | 35 | 29 | 24 | 24100 |
| 7 4dr Wgn LE AT AWD (OS45-D) | 43 | 36 | 29 | 24 | 25400 |
| 8 4dr Wgn SE AT 2.4L AWD (OS45-F) | 45 | 37 | 31 | 25 | 25500 |
| 9 4dr Wgn SEL AT 2.4L AWD (OS45-H) | 46 | 39 | 32 | 26 | 29000 |

ECLIPSE CROSS

| | | | | | |
|----------------------------|----|----|----|----|-------|
| 1 4dr Wgn ES (EC45-A) | 42 | 34 | 27 | 22 | 24600 |
| 2 4dr Wgn ES AWD (EC45-B) | 45 | 37 | 30 | 24 | 25200 |
| 3 4dr Wgn LE AWD (EC45-D) | 46 | 37 | 30 | 24 | 26200 |
| 4 4dr Wgn SE AWD (EC45-F) | 46 | 38 | 30 | 24 | 27700 |
| 5 4dr Wgn SEL AWD (EC45-H) | 49 | 39 | 32 | 25 | 30700 |

OUTLANDER 2WD

| | | | | | |
|------------------------|----|----|----|----|-------|
| 1 4dr Wgn ES (OT45-A) | 35 | 29 | 24 | 21 | 26800 |
| 2 4dr Wgn SE (OT45-E) | 37 | 30 | 25 | 22 | 28500 |
| 3 4dr Wgn LE (OT45-I) | 39 | 31 | 26 | 23 | 29000 |
| 4 4dr Wgn SEL (OT45-G) | 40 | 33 | 27 | 24 | 31300 |

OUTLANDER 4WD

| | | | | | |
|------------------------|----|----|----|----|-------|
| 1 4dr Wgn ES (OT45-D) | 39 | 34 | 28 | 25 | 28300 |
| 2 4dr Wgn SE (OT45-F) | 40 | 34 | 28 | 24 | 30500 |
| 3 4dr Wgn LE (OT45-J) | 41 | 35 | 29 | 25 | 31100 |
| 4 4dr Wgn SEL (OT45-H) | 43 | 37 | 30 | 26 | 33100 |
| 5 4dr Wgn GT (OT45-Z) | 44 | 38 | 31 | 27 | 36200 |

OUTLANDER PHEV

| | | | | | |
|------------------------|----|----|----|----|-------|
| 1 4dr Wgn SEL (OTEV-H) | 39 | 33 | 27 | 23 | 36000 |
| 2 4dr Wgn GT (OTEV-Z) | 38 | 31 | 26 | 21 | 41800 |

NISSAN 24 36 48 60 mrm

VERSA 18.5

| | | | | | |
|-----------------------------|----|----|----|----|-------|
| 1 4dr Sdn S MT (10058) | 40 | 31 | 24 | 21 | 13900 |
| 2 4dr Sdn S Plus AT (10118) | 41 | 32 | 25 | 22 | 16000 |
| 3 4dr Sdn SV AT (10218) | 43 | 34 | 27 | 24 | 17500 |

VERSA

| | | | | | |
|-----------------------------|----|----|----|----|-------|
| 1 4dr Sdn S MT (11058) | 37 | 29 | 23 | 20 | 13700 |
| 2 4dr Sdn S Plus AT (11118) | 39 | 30 | 24 | 21 | 15800 |
| 3 4dr Sdn SV AT (11218) | 41 | 32 | 26 | 23 | 17600 |

VERSA NOTE

| | | | | | |
|------------------------|----|----|----|----|-------|
| 1 5dr HB S AT (11418) | 37 | 26 | 21 | 18 | 17800 |
| 2 5dr HB SV AT (11518) | 42 | 31 | 24 | 21 | 18700 |
| 3 5dr HB SR AT (11618) | 41 | 30 | 24 | 21 | 19900 |

LEAF

| | | | | | |
|---------------------|----|----|----|----|-------|
| 1 5dr HB S (17018) | 38 | 29 | 24 | 19 | 33000 |
| 2 5dr HB SV (17118) | 41 | 32 | 26 | 20 | 36200 |
| 3 5dr HB SL (17218) | 44 | 33 | 27 | 21 | 38200 |

VERSA NOTE 18.5

| | | | | | |
|------------------------|----|----|----|----|-------|
| 1 5dr HB S AT (11718) | 35 | 28 | 25 | 21 | 17800 |
| 2 5dr HB SV AT (11818) | 42 | 32 | 28 | 23 | 18700 |
| 3 5dr HB SR AT (11918) | 41 | 31 | 27 | 23 | 19900 |

SENTRA

| | | | | | |
|-------------------------------|----|----|----|----|-------|
| 1 4dr Sdn S MT (12068) | 41 | 37 | 28 | 24 | 18600 |
| 2 4dr Sdn S AT (12018) | 44 | 39 | 30 | 26 | 19900 |
| 3 4dr Sdn SV (12118) | 45 | 40 | 31 | 27 | 21900 |
| 4 4dr Sdn SR (12218) | 46 | 41 | 32 | 27 | 24700 |
| 5 4dr Sdn SL (12318) | 46 | 41 | 32 | 27 | 24600 |
| 6 4dr Sdn SR Turbo MT (12468) | 40 | 36 | 28 | 24 | 23400 |
| 7 4dr Sdn SR Turbo AT (12418) | 44 | 39 | 31 | 26 | 26100 |
| 8 4dr Sdn NISMO MT (12568) | 44 | 39 | 31 | 27 | 27000 |
| 9 4dr Sdn NISMO AT (12518) | 44 | 39 | 31 | 27 | 27000 |

ALTIMA

| | | | | | |
|-------------------------|----|----|----|----|-------|
| 1 4dr Sdn S (13018) | 40 | 36 | 31 | 25 | 25400 |
| 2 4dr Sdn SR (13118) | 42 | 37 | 32 | 27 | 26400 |
| 3 4dr Sdn SV (13318) | 41 | 36 | 31 | 26 | 28400 |
| 4 4dr Sdn SL (13418) | 42 | 37 | 32 | 27 | 31700 |
| 5 4dr Sdn SL V6 (13618) | 43 | 38 | 33 | 27 | 34900 |

MAXIMA

| | | | | | |
|----------------------------|----|----|----|----|-------|
| 1 4dr Sdn S (16118) | 42 | 34 | 28 | 25 | 34600 |
| 2 4dr Sdn SV (16218) | 42 | 35 | 29 | 25 | 36600 |
| 3 4dr Sdn SL (16318) | 43 | 36 | 30 | 26 | 39000 |
| 4 4dr Sdn SR (16418) | 43 | 35 | 30 | 26 | 39900 |
| 5 4dr Sdn Platinum (16518) | 43 | 35 | 29 | 26 | 42300 |

KICKS

| | | | | | |
|----------------------|----|----|----|----|-------|
| 1 4dr Wgn S (21018) | 50 | 45 | 35 | 28 | 19000 |
| 2 4dr Wgn SV (21118) | 51 | 46 | 36 | 29 | 20900 |
| 3 4dr Wgn SR (21218) | 53 | 47 | 37 | 30 | 22500 |

ROGUE SPORT 2WD 18.5

| | | | | | |
|----------------------|----|----|----|----|-------|
| 1 4dr Wgn S (28118) | 48 | 43 | 34 | 27 | 23700 |
| 2 4dr Wgn SV (28318) | 49 | 44 | 34 | 28 | 25900 |
| 3 4dr Wgn SL (28518) | 49 | 44 | 34 | 28 | 30500 |

ROGUE SPORT AWD 18.5

| | | | | | |
|----------------------|----|----|----|----|-------|
| 1 4dr Wgn S (28018) | 50 | 44 | 35 | 28 | 25100 |
| 2 4dr Wgn SV (28218) | 50 | 45 | 35 | 29 | 27300 |
| 3 4dr Wgn SL (28418) | 50 | 45 | 35 | 28 | 31900 |

370Z ROADSTER

| | | | | | |
|-------------------------------------|----|----|----|----|-------|
| 1 2dr Conv AT (42118) | 44 | 37 | 32 | 26 | 43200 |
| 2 2dr Conv Touring AT (42218) | 44 | 37 | 31 | 26 | 48000 |
| 3 2dr Conv Touring Sport MT (42368) | 41 | 35 | 30 | 25 | 49500 |
| 4 2dr Conv Touring Sport AT (42318) | 42 | 36 | 30 | 25 | 50800 |

2018 New Models

| NISSAN | 24 | 36 | 48 | 60 | mrm |
|--|----|----|----|----|--------|
| 370Z COUPE | | | | | |
| 1 2dr Cpe MT (41168) | 50 | 44 | 40 | 34 | 31200 |
| 2 2dr Cpe AT (41118) | 50 | 45 | 41 | 35 | 32700 |
| 3 2dr Cpe Sport MT (41468) | 47 | 42 | 38 | 32 | 34900 |
| 4 2dr Cpe Sport AT (41418) | 48 | 42 | 39 | 33 | 36300 |
| 5 2dr Cpe Sport Tech MT (41568) | 45 | 40 | 36 | 31 | 38400 |
| 6 2dr Cpe Sport Tech AT (41518) | 46 | 40 | 37 | 31 | 39800 |
| 7 2dr Cpe Touring MT (41268) | 45 | 40 | 36 | 31 | 39500 |
| 8 2dr Cpe Touring AT (41218) | 46 | 40 | 37 | 32 | 40900 |
| 9 2dr Cpe NISMO Tech MT (41368) | 41 | 36 | 32 | 28 | 47100 |
| 10 2dr Cpe NISMO Tech AT (41318) | 41 | 36 | 33 | 28 | 48500 |
| ROGUE SPORT 2WD | | | | | |
| 1 4dr Wgn S (27118) | 47 | 41 | 33 | 26 | 23300 |
| 2 4dr Wgn SV (27318) | 47 | 42 | 34 | 27 | 25800 |
| 3 4dr Wgn SL (27518) | 49 | 44 | 34 | 28 | 30500 |
| ROGUE SPORT AWD | | | | | |
| 1 4dr Wgn S (27018) | 48 | 43 | 34 | 27 | 24600 |
| 2 4dr Wgn SV (27218) | 49 | 44 | 35 | 28 | 27200 |
| 3 4dr Wgn SL (27418) | 50 | 45 | 35 | 28 | 31800 |
| GT-R | | | | | |
| 1 2dr Cpe Pure (43018) | 55 | 50 | 47 | 41 | 102600 |
| 2 2dr Cpe Premium (43118) | 54 | 48 | 46 | 40 | 113300 |
| 3 2dr Cpe Track Edition (43218) | 49 | 44 | 42 | 37 | 131400 |
| 4 2dr Cpe NISMO (43318) | 43 | 38 | 36 | 32 | 178900 |
| ROGUE 2WD | | | | | |
| 1 4dr Wgn S (22118) | 47 | 43 | 34 | 27 | 26900 |
| 2 4dr Wgn SV (22318) | 52 | 46 | 37 | 30 | 30300 |
| 3 4dr Wgn SL (22518) | 49 | 44 | 35 | 28 | 35200 |
| 4 4dr Wgn SV Hybrid (22718) | 52 | 47 | 37 | 30 | 30400 |
| 5 4dr Wgn SL Hybrid (22918) | 51 | 46 | 36 | 29 | 35100 |
| ROGUE AWD | | | | | |
| 1 4dr Wgn S (22018) | 49 | 44 | 35 | 28 | 28200 |
| 2 4dr Wgn SV (22218) | 53 | 47 | 38 | 31 | 31600 |
| 3 4dr Wgn SL (22418) | 51 | 45 | 36 | 29 | 36500 |
| 4 4dr Wgn SV Hybrid (22618) | 53 | 48 | 38 | 31 | 31800 |
| 5 4dr Wgn SL Hybrid (22818) | 52 | 46 | 37 | 30 | 36500 |
| FRONTIER 2WD | | | | | |
| 1 King Cab S MT (31158) | 55 | 48 | 40 | 37 | 20400 |
| 2 King Cab S AT (31118) | 51 | 45 | 38 | 34 | 23700 |
| 3 King Cab I4 SV MT (31358) | 50 | 45 | 37 | 34 | 24500 |
| 4 King Cab I4 SV AT (31318) | 53 | 46 | 39 | 35 | 25600 |
| 5 King Cab V6 SV AT (31518) | 54 | 48 | 40 | 36 | 26700 |
| 6 King Cab V6 Desert Runner AT (31718) | 54 | 48 | 41 | 37 | 26900 |
| 7 Crew Cab S MT (32168) | 56 | 50 | 41 | 35 | 25600 |
| 8 Crew Cab S AT (32118) | 58 | 51 | 43 | 36 | 26600 |
| 9 Crew Cab SV AT (3*118) | 60 | 53 | 44 | 37 | 28600 |
| 10 Crew Cab Desert Runner AT (32518) | 59 | 52 | 44 | 37 | 28400 |
| 11 Crew Cab SL AT (32718) | 56 | 49 | 42 | 35 | 34900 |
| FRONTIER 4WD | | | | | |
| 1 King Cab SV AT (31218) | 56 | 51 | 44 | 38 | 29900 |
| 2 King Cab PRO-4X AT (31418) | 53 | 48 | 43 | 38 | 34100 |
| 3 Crew Cab S AT (32018) | 58 | 53 | 46 | 39 | 30100 |
| 4 Crew Cab SV MT (32268) | 53 | 47 | 42 | 35 | 34500 |
| 5 Crew Cab SV AT (3*218) | 60 | 55 | 48 | 40 | 31800 |
| 6 Crew Cab PRO-4X MT (32468) | 58 | 52 | 46 | 41 | 33800 |
| 7 Crew Cab PRO-4X AT (32418) | 59 | 53 | 47 | 42 | 36900 |
| 8 Crew Cab SL AT (3*118) | 57 | 51 | 45 | 38 | 37800 |
| PATHFINDER 2WD | | | | | |
| 1 4dr Wgn S (25118) | 44 | 37 | 29 | 26 | 32400 |
| 2 4dr Wgn SV (25318) | 43 | 37 | 29 | 26 | 36600 |
| 3 4dr Wgn SL (25518) | 44 | 37 | 30 | 26 | 41800 |
| 4 4dr Wgn Platinum (25718) | 44 | 37 | 30 | 26 | 45600 |
| PATHFINDER 4WD | | | | | |
| 1 4dr Wgn S (25018) | 45 | 40 | 32 | 28 | 34100 |
| 2 4dr Wgn SV (25218) | 44 | 39 | 32 | 28 | 38300 |
| 3 4dr Wgn SL (25418) | 44 | 39 | 32 | 28 | 43500 |
| 4 4dr Wgn Platinum (25618) | 44 | 39 | 32 | 28 | 47300 |
| MURANO 2WD | | | | | |
| 1 4dr Wgn S (23118) | 52 | 44 | 37 | 32 | 32200 |
| 2 4dr Wgn SV (23318) | 50 | 42 | 36 | 31 | 37100 |
| 3 4dr Wgn SL (23518) | 48 | 41 | 34 | 30 | 41800 |
| 4 4dr Wgn Platinum (23718) | 47 | 40 | 34 | 29 | 43700 |
| MURANO AWD | | | | | |
| 1 4dr Wgn S (23018) | 53 | 46 | 39 | 33 | 33800 |
| 2 4dr Wgn SV (23218) | 50 | 44 | 37 | 32 | 38700 |
| 3 4dr Wgn SL (23418) | 48 | 43 | 36 | 30 | 43400 |
| 4 4dr Wgn Platinum (23618) | 48 | 42 | 35 | 30 | 45300 |
| ARMADA 2WD | | | | | |
| 1 4dr Wgn SV (26118) | 53 | 42 | 34 | 27 | 48600 |
| 2 4dr Wgn SL (26318) | 52 | 42 | 34 | 27 | 55000 |
| 3 4dr Wgn Platinum (26518) | 46 | 40 | 32 | 27 | 62300 |
| ARMADA 4WD | | | | | |
| 1 4dr Wgn SV (26218) | 54 | 45 | 37 | 29 | 51500 |
| 2 4dr Wgn SL (26418) | 54 | 45 | 37 | 29 | 58000 |
| 3 4dr Wgn Platinum (26618) | 50 | 42 | 35 | 27 | 65300 |
| NV200 | | | | | |
| 1 4dr Van S (67118) | 43 | 35 | 28 | 24 | 23600 |
| 2 4dr Van SV (67218) | 45 | 37 | 30 | 25 | 24700 |

2018 New Models

| NISSAN | 24 | 36 | 48 | 60 | mrm |
|--|----|----|----|----|-------|
| NV CARGO | | | | | |
| 1 3dr Van 1500 Std Roof S (60118) | 43 | 36 | 30 | 24 | 30600 |
| 2 3dr Van 1500 Std Roof SV (60218) | 43 | 36 | 29 | 24 | 32100 |
| 3 3dr Van 2500 Std Roof S (61118) | 43 | 36 | 30 | 25 | 31600 |
| 4 3dr Van 2500 Std Roof SV (61218) | 43 | 36 | 30 | 25 | 33100 |
| 5 3dr Van 2500 Std Roof SL (61318) | 43 | 36 | 30 | 25 | 34200 |
| 6 3dr Van 2500 High Roof S (62118) | 43 | 36 | 29 | 25 | 33800 |
| 7 3dr Van 2500 High Roof SV (62218) | 43 | 36 | 29 | 25 | 35300 |
| 8 3dr Van 2500 High Roof SL (62318) | 43 | 36 | 30 | 25 | 36400 |
| 9 3dr Van 2500 Std Roof S V8 (61418) | 46 | 38 | 32 | 26 | 32900 |
| 10 3dr Van 2500 Std Roof SV V8 (61518) | 46 | 38 | 31 | 26 | 34400 |
| 11 3dr Van 2500 High Roof S V8 (62418) | 46 | 38 | 31 | 26 | 35000 |
| 12 3dr Van 2500 High Roof SV V8 (62518) | 46 | 38 | 31 | 26 | 36500 |
| TITAN 2WD | | | | | |
| 1 Single Cab S (36118) | 48 | 41 | 33 | 29 | 31800 |
| 2 Single Cab SV (36318) | 45 | 38 | 32 | 28 | 35800 |
| 3 King Cab S (37118) | 51 | 43 | 35 | 31 | 35000 |
| 4 King Cab SV (37318) | 50 | 43 | 35 | 30 | 40900 |
| 5 Crew Cab S (38118) | 53 | 45 | 37 | 32 | 38200 |
| 6 Crew Cab SV (38318) | 51 | 44 | 37 | 32 | 44200 |
| 7 Crew Cab SL (38518) | 49 | 41 | 35 | 30 | 51400 |
| 8 Crew Cab Platinum Reserve (38718) | 46 | 39 | 32 | 28 | 58000 |
| TITAN 4WD | | | | | |
| 1 Single Cab S (36018) | 51 | 44 | 37 | 31 | 35100 |
| 2 Single Cab SV (36218) | 49 | 42 | 35 | 30 | 38900 |
| 3 King Cab S (37018) | 54 | 47 | 39 | 32 | 38100 |
| 4 King Cab SV (37218) | 53 | 46 | 38 | 32 | 43600 |
| 5 King Cab PRO-4X (37418) | 54 | 46 | 39 | 33 | 48100 |
| 6 Crew Cab S (38018) | 56 | 48 | 41 | 35 | 41200 |
| 7 Crew Cab SV (38218) | 54 | 47 | 40 | 34 | 47700 |
| 8 Crew Cab PRO-4X (38418) | 54 | 46 | 39 | 34 | 51500 |
| 9 Crew Cab SL (38618) | 51 | 44 | 37 | 32 | 55000 |
| 10 Crew Cab Platinum Reserve (38818) | 49 | 41 | 35 | 30 | 61200 |
| TITAN XD 2WD | | | | | |
| 1 Single Cab S 5.0TD (51118) | 45 | 37 | 31 | 27 | 39300 |
| 2 Single Cab S 5.6L (54118) | 41 | 34 | 29 | 25 | 33700 |
| 3 Single Cab SV 5.0TD (51318) | 42 | 35 | 29 | 25 | 43700 |
| 4 Single Cab SV 5.6L (54318) | 38 | 32 | 27 | 23 | 37600 |
| 5 King Cab S 5.0TD (55118) | 49 | 40 | 34 | 29 | 42300 |
| 6 King Cab S 5.6L (52118) | 46 | 39 | 32 | 28 | 35700 |
| 7 King Cab SV 5.0TD (55318) | 45 | 38 | 31 | 27 | 46200 |
| 8 King Cab SV 5.6L (52318) | 43 | 35 | 30 | 25 | 40100 |
| 9 Crew Cab S 5.0TD (56118) | 52 | 43 | 37 | 32 | 44200 |
| 10 Crew Cab S 5.6L (53118) | 49 | 40 | 35 | 30 | 38900 |
| 11 Crew Cab SV 5.0TD (56318) | 48 | 40 | 34 | 29 | 48400 |
| 12 Crew Cab SV 5.6L (53318) | 46 | 37 | 32 | 28 | 43100 |
| 13 Crew Cab SL 5.0TD (56518) | 47 | 39 | 33 | 28 | 57200 |
| 14 Crew Cab SL 5.6L (53518) | 45 | 37 | 31 | 27 | 51900 |
| 15 Crew Cab Platinum Reserve 5.0TD (56718) | 43 | 36 | 30 | 25 | 62600 |
| 16 Crew Cab Platinum Reserve 5.6L (53718) | 41 | 34 | 28 | 24 | 57300 |
| TITAN XD 4WD | | | | | |
| 1 Single Cab S 5.0TD (51018) | 49 | 41 | 34 | 29 | 42700 |
| 2 Single Cab S 5.6L (54018) | 46 | 38 | 32 | 28 | 37600 |
| 3 Single Cab SV 5.0TD (51218) | 46 | 38 | 32 | 27 | 47600 |
| 4 Single Cab SV 5.6L (54218) | 43 | 36 | 30 | 26 | 41500 |
| 5 King Cab S 5.0TD (55018) | 51 | 42 | 35 | 31 | 46200 |
| 6 King Cab S 5.6L (52018) | 51 | 42 | 35 | 30 | 39600 |
| 7 King Cab SV 5.0TD (55218) | 50 | 41 | 34 | 29 | 51200 |
| 8 King Cab SV 5.6L (52218) | 47 | 39 | 33 | 28 | 45600 |
| 9 King Cab PRO-4X 5.0TD (55418) | 49 | 41 | 35 | 30 | 56700 |
| 10 King Cab PRO-4X 5.6L (52418) | 48 | 40 | 33 | 28 | 51000 |
| 11 Crew Cab S 5.0TD (56018) | 53 | 45 | 38 | 33 | 47700 |
| 12 Crew Cab S 5.6L (53018) | 53 | 43 | 37 | 32 | 42900 |
| 13 Crew Cab SV 5.0TD (56218) | 51 | 43 | 37 | 31 | 54100 |
| 14 Crew Cab SV 5.6L (53218) | 50 | 41 | 35 | 30 | 49300 |
| 15 Crew Cab PRO-4X 5.0TD (56418) | 51 | 43 | 36 | 31 | 59200 |
| 16 Crew Cab PRO-4X 5.6L (53418) | 51 | 41 | 35 | 30 | 53300 |
| 17 Crew Cab SL 5.0TD (56618) | 48 | 41 | 34 | 29 | 61500 |
| 18 Crew Cab SL 5.6L (53618) | 47 | 39 | 33 | 28 | 56200 |
| 19 Crew Cab Platinum Reserve 5.0TD (56818) | 45 | 37 | 31 | 27 | 68500 |
| 20 Crew Cab Platinum Reserve 5.6L (53818) | 44 | 36 | 30 | 26 | 62500 |
| RAM TRUCKS | | | | | |
| PROMASTER CITY CARGO | | | | | |
| 1 4dr Van (VMDL51) | 46 | 39 | 36 | 32 | 27000 |
| 2 4dr Van SLT (VMDH51) | 46 | 39 | 35 | 31 | 29200 |
| PROMASTER CITY WAGON | | | | | |
| 1 4dr Wgn (VMDL51) | 45 | 38 | 35 | 31 | 28500 |
| 2 4dr Wgn SLT (VMDH51) | 44 | 37 | 34 | 30 | 30900 |
| PROMASTER | | | | | |
| 1 3dr Van 1500 118wb (VF1L11) | 35 | 29 | 27 | 25 | 34400 |
| 2 3dr Van 1500 136wb (VF1L12) | 35 | 30 | 27 | 25 | 36700 |
| 3 3dr Van 1500 136wb High Roof (VF1L13) | 37 | 31 | 28 | 26 | 37500 |
| 4 3dr Van 2500 136wb High Roof (VF2L13) | 38 | 32 | 30 | 27 | 38800 |
| 5 3dr Van 2500 159wb High Roof (VF2L16) | 39 | 33 | 30 | 28 | 40400 |
| 6 3dr Van 2500 159wb Window High Roof (VF2L26) | 40 | 34 | 31 | 29 | 40400 |

RAM TRUCKS 24 36 48 60 mrm

RAM 1500 2WD

| | | | | | |
|---|----|----|----|----|-------|
| 1 Reg Cab Tradesman (DS1L6*) | 45 | 39 | 32 | 28 | 39500 |
| 2 Reg Cab Express (DS1L6*) | 46 | 40 | 33 | 28 | 36600 |
| 3 Reg Cab SLT (DS1H6*) | 44 | 38 | 31 | 27 | 43300 |
| 4 Reg Cab Lone Star/Big Horn (DS1H6*) | 45 | 38 | 31 | 27 | 44400 |
| 5 Reg Cab Sport (DS1S61) | 46 | 40 | 33 | 29 | 41100 |
| 6 Reg Cab Night (DS1S61) | 47 | 41 | 33 | 29 | 40800 |
| 7 Quad Cab Tradesman (DS1L41) | 50 | 43 | 35 | 31 | 41900 |
| 8 Quad Cab Express (DS1L41) | 47 | 41 | 34 | 30 | 41500 |
| 9 Quad Cab SLT (DS1H41) | 49 | 42 | 34 | 30 | 47800 |
| 10 Quad Cab Harvest (DS1H41) | 50 | 43 | 35 | 30 | 43800 |
| 11 Quad Cab Lone Star/Big Horn (DS1H41) | 49 | 42 | 34 | 30 | 50800 |
| 12 Quad Cab Sport (DS1S41) | 49 | 42 | 34 | 30 | 52600 |
| 13 Quad Cab Night (DS1S41) | 48 | 41 | 34 | 29 | 48500 |
| 14 Quad Cab Laramie (DS1P41) | 48 | 41 | 34 | 29 | 53500 |
| 15 Crew Cab Tradesman (DS1L9*) | 53 | 47 | 38 | 33 | 38400 |
| 16 Crew Cab Express (DS1L9*) | 49 | 43 | 35 | 30 | 44000 |
| 17 Crew Cab SLT (DS1H9*) | 50 | 43 | 35 | 31 | 44300 |
| 18 Crew Cab Harvest (DS1H9*) | 50 | 43 | 34 | 30 | 46100 |
| 19 Crew Cab Lone Star/Big Horn (DS1H9*) | 51 | 44 | 35 | 31 | 47600 |
| 20 Crew Cab Rebel (DS1X98) | 51 | 43 | 35 | 30 | 51800 |
| 21 Crew Cab Sport (DS1S9*) | 50 | 44 | 36 | 31 | 49900 |
| 22 Crew Cab Night (DS1S9*) | 50 | 44 | 36 | 31 | 50300 |
| 23 Crew Cab Laramie (DS1P9*) | 51 | 45 | 37 | 32 | 50800 |
| 24 Crew Cab Laramie Longhorn (DS1R9*) | 49 | 43 | 35 | 30 | 54500 |
| 25 Crew Cab Longhorn Limited (DS1R9*) | 47 | 41 | 33 | 29 | 58700 |

RAM 2500 2WD

| | | | | | |
|---|----|----|----|----|-------|
| 1 Reg Cab Tradesman (DJ2L62) | 39 | 34 | 28 | 23 | 59900 |
| 2 Reg Cab SLT (DJ2H62) | 38 | 33 | 27 | 23 | 64500 |
| 3 Crew Cab Tradesman (DJ2L9*) | 48 | 41 | 33 | 27 | 62700 |
| 4 Crew Cab SLT (DJ2H9*) | 44 | 38 | 31 | 26 | 69900 |
| 5 Crew Cab Lone Star (DJ2H9*) | 43 | 36 | 30 | 24 | 63900 |
| 6 Crew Cab Big Horn (DJ2H9*) | 43 | 37 | 30 | 25 | 62300 |
| 7 Crew Cab Laramie (DJ2P9*) | 43 | 37 | 30 | 24 | 65300 |
| 8 Crew Cab Laramie Longhorn (DJ2R9*) | 39 | 34 | 28 | 22 | 71100 |
| 9 Crew Cab Laramie Longhorn Limited (DJ2R9*) | 39 | 34 | 27 | 22 | 72800 |
| 10 Mega Cab SLT (DJ2H81) | 48 | 41 | 33 | 27 | 60700 |
| 11 Mega Cab Lone Star (DJ2H81) | 46 | 39 | 32 | 26 | 65400 |
| 12 Mega Cab Big Horn (DJ2H81) | 46 | 40 | 32 | 26 | 63600 |
| 13 Mega Cab Laramie (DJ2P81) | 46 | 39 | 32 | 26 | 66000 |
| 14 Mega Cab Laramie Longhorn (DJ2R81) | 42 | 36 | 29 | 24 | 72400 |
| 15 Mega Cab Laramie Longhorn Limited (DJ2R81) | 42 | 36 | 29 | 24 | 74700 |

RAM 1500 4WD

| | | | | | |
|---|----|----|----|----|-------|
| 1 Reg Cab Tradesman (DS6L6*) | 47 | 42 | 35 | 31 | 44400 |
| 2 Reg Cab Express (DS6L6*) | 46 | 41 | 34 | 30 | 42300 |
| 3 Reg Cab SLT (DS6H6*) | 46 | 41 | 34 | 30 | 47500 |
| 4 Reg Cab Lone Star/Big Horn (DS6H6*) | 47 | 41 | 34 | 30 | 49200 |
| 5 Reg Cab Sport (DS6S61) | 46 | 41 | 34 | 30 | 46900 |
| 6 Reg Cab Night (DS6S61) | 49 | 43 | 35 | 30 | 46200 |
| 7 Quad Cab Tradesman (DS6L41) | 53 | 47 | 39 | 34 | 45700 |
| 8 Quad Cab Express (DS6L41) | 49 | 44 | 37 | 33 | 45400 |
| 9 Quad Cab SLT (DS6H41) | 51 | 45 | 37 | 33 | 51200 |
| 10 Quad Cab Harvest (DS6H41) | 52 | 46 | 38 | 34 | 46500 |
| 11 Quad Cab Lone Star/Big Horn (DS6H41) | 51 | 45 | 38 | 33 | 54100 |
| 12 Quad Cab Sport (DS6S41) | 51 | 45 | 37 | 33 | 56300 |
| 13 Quad Cab Night (DS6S41) | 52 | 44 | 36 | 31 | 52300 |
| 14 Quad Cab Laramie (DS6P41) | 49 | 44 | 37 | 33 | 57800 |
| 15 Crew Cab Tradesman (DS6L9*) | 56 | 50 | 41 | 36 | 47200 |
| 16 Crew Cab Express (DS6L9*) | 52 | 46 | 38 | 33 | 47400 |
| 17 Crew Cab SLT (DS6H9*) | 50 | 45 | 37 | 32 | 55000 |
| 18 Crew Cab Harvest (DS6H9*) | 50 | 44 | 37 | 32 | 52300 |
| 19 Crew Cab Lone Star/Big Horn (DS6H9*) | 51 | 45 | 38 | 33 | 58000 |
| 20 Crew Cab Rebel (DS6X98) | 51 | 45 | 37 | 33 | 56000 |
| 21 Crew Cab Sport (DS6S9*) | 50 | 45 | 37 | 33 | 60400 |
| 22 Crew Cab Night (DS6S9*) | 52 | 46 | 37 | 32 | 54600 |
| 23 Crew Cab Laramie (DS6P9*) | 52 | 47 | 38 | 34 | 60800 |
| 24 Crew Cab Laramie Longhorn (DS6R9*) | 52 | 47 | 38 | 34 | 58800 |
| 25 Crew Cab Longhorn Limited (DS6R9*) | 48 | 43 | 35 | 31 | 66700 |

RAM 2500 4WD

| | | | | | |
|---|----|----|----|----|-------|
| 1 Reg Cab Tradesman (DJ7L62) | 46 | 42 | 37 | 32 | 63200 |
| 2 Reg Cab SLT (DJ7H62) | 44 | 41 | 36 | 31 | 67300 |
| 3 Crew Cab Tradesman (DJ7L9*) | 52 | 48 | 42 | 36 | 66100 |
| 4 Crew Cab SLT (DJ7H9*) | 49 | 45 | 39 | 34 | 72800 |
| 5 Crew Cab Power Wagon (DJ7X91) | 50 | 45 | 39 | 33 | 62700 |
| 6 Crew Cab Lone Star (DJ7H9*) | 47 | 43 | 37 | 33 | 65900 |
| 7 Crew Cab Big Horn (DJ7H9*) | 45 | 42 | 36 | 31 | 64300 |
| 8 Crew Cab Laramie (DJ7P9*) | 47 | 43 | 37 | 32 | 67600 |
| 9 Crew Cab Laramie Longhorn (DJ7R9*) | 43 | 40 | 34 | 30 | 73600 |
| 10 Crew Cab Laramie Longhorn Limited (DJ7R9*) | 43 | 40 | 34 | 30 | 75200 |
| 11 Mega Cab SLT (DJ7H81) | 52 | 48 | 41 | 36 | 63600 |
| 12 Mega Cab Lone Star (DJ7H81) | 49 | 45 | 39 | 34 | 68400 |
| 13 Mega Cab Big Horn (DJ7H81) | 50 | 46 | 40 | 34 | 66700 |
| 14 Mega Cab Laramie (DJ7P81) | 49 | 45 | 39 | 33 | 70100 |
| 15 Mega Cab Laramie Longhorn (DJ7R81) | 45 | 42 | 36 | 31 | 75800 |
| 16 Mega Cab Laramie Longhorn Limited (DJ7R81) | 45 | 42 | 36 | 31 | 77000 |

SMART 24 36 48 60 mrm

FORTWO ELECTRIC

| | | | | | |
|------------------------------|----|----|----|----|-------|
| 1 2dr Cpe Pure (SMARTCE) | 20 | 12 | 10 | 8 | 26100 |
| 2 2dr Cpe Passion (SMARTCE) | 22 | 13 | 10 | 8 | 29000 |
| 3 2dr Cpe Prime (SMARTCE) | 26 | 15 | 12 | 10 | 29500 |
| 4 2dr Conv Passion (smartAE) | 26 | 15 | 12 | 10 | 30400 |
| 5 2dr Conv Prime (smartAE) | 29 | 17 | 13 | 11 | 31400 |

SUBARU 24 36 48 60 mrm

IMPREZA SEDAN

| | | | | | |
|----------------------------|----|----|----|----|-------|
| 1 4dr Sdn MT (JJA) | 60 | 51 | 43 | 37 | 19400 |
| 2 4dr Sdn AT (JJB) | 62 | 52 | 44 | 37 | 20400 |
| 3 4dr Sdn Premium AT (JJD) | 58 | 49 | 41 | 35 | 24400 |
| 4 4dr Sdn Sport MT (JJE) | 58 | 49 | 42 | 35 | 24800 |
| 5 4dr Sdn Sport AT (JJF) | 57 | 49 | 41 | 34 | 26500 |
| 6 4dr Sdn Limited AT (JJG) | 58 | 49 | 41 | 35 | 29400 |

SUBARU 24 36 48 60 mrm

IMPREZA WAGON

| | | | | | |
|---------------------------|----|----|----|----|-------|
| 1 5dr HB MT (JLA) | 62 | 54 | 47 | 40 | 19900 |
| 2 5dr HB AT (JLB) | 63 | 55 | 47 | 40 | 20900 |
| 3 5dr HB Premium AT (JLD) | 59 | 52 | 45 | 38 | 24900 |
| 4 5dr HB Sport MT (JLE) | 59 | 52 | 45 | 38 | 25300 |
| 5 5dr HB Sport AT (JLF) | 59 | 51 | 45 | 38 | 26700 |
| 6 5dr HB Limited AT (JLG) | 58 | 51 | 44 | 38 | 29900 |

WRX

| | | | | | |
|---|----|----|----|----|-------|
| 1 4dr Sdn WRX MT (JUN) | 56 | 50 | 43 | 34 | 28600 |
| 2 4dr Sdn WRX Premium MT (JUO) | 53 | 47 | 41 | 32 | 31700 |
| 3 4dr Sdn WRX Premium AT (JUP) | 54 | 48 | 42 | 34 | 32100 |
| 4 4dr Sdn WRX Limited MT (JUQ) | 53 | 48 | 41 | 33 | 34900 |
| 5 4dr Sdn WRX Limited AT (JUR) | 52 | 46 | 40 | 31 | 37000 |
| 6 4dr Sdn WRX STI (JUS) | 58 | 52 | 45 | 36 | 38100 |
| 7 4dr Sdn WRX STI Limited w/ Wing Spoiler (JUW) | 56 | 50 | 44 | 35 | 42200 |
| 8 4dr Sdn WRX STI Limited w/ Lip Spoiler (JUW) | 57 | 51 | 44 | 35 | 41800 |
| 9 4dr Sdn WRX STI Type RA (JUS) | 51 | 46 | 40 | 32 | 49900 |

CROSSTREK

| | | | | | |
|---------------------------|----|----|----|----|-------|
| 1 5dr HB MT (JRA) | 64 | 57 | 48 | 41 | 22800 |
| 2 5dr HB AT (JRB) | 65 | 59 | 49 | 42 | 23800 |
| 3 5dr HB Premium MT (JRC) | 64 | 57 | 48 | 42 | 23600 |
| 4 5dr HB Premium AT (JRD) | 64 | 57 | 48 | 41 | 26200 |
| 5 5dr HB Limited AT (JRE) | 63 | 57 | 48 | 41 | 31000 |

BRZ

| | | | | | |
|----------------------------|----|----|----|----|-------|
| 1 2dr Cpe Premium MT (JZA) | 55 | 46 | 40 | 34 | 26500 |
| 2 2dr Cpe Limited MT (JZE) | 54 | 45 | 39 | 34 | 30900 |
| 3 2dr Cpe Limited AT (JZF) | 56 | 47 | 40 | 35 | 30500 |
| 4 2dr Cpe IS MT (JZS) | 49 | 41 | 35 | 30 | 34400 |

FORESTER

| | | | | | |
|----------------------------------|----|----|----|----|-------|
| 1 4dr Wgn 2.5i MT (JFA) | 58 | 51 | 42 | 35 | 24500 |
| 2 4dr Wgn 2.5i AT (JFB) | 59 | 51 | 43 | 36 | 26100 |
| 3 4dr Wgn 2.5i Premium MT (JFE) | 57 | 50 | 42 | 35 | 27400 |
| 4 4dr Wgn 2.5i Premium AT (JFF) | 57 | 50 | 42 | 35 | 29700 |
| 5 4dr Wgn 2.5i Limited AT (JFG) | 57 | 49 | 42 | 35 | 32100 |
| 6 4dr Wgn 2.5i Touring AT (JFJ) | 57 | 50 | 42 | 35 | 34400 |
| 7 4dr Wgn 2.0XT Premium AT (JFM) | 59 | 52 | 44 | 37 | 31200 |
| 8 4dr Wgn 2.0XT Touring AT (JFN) | 57 | 50 | 43 | 36 | 37400 |

LEGACY 2.5i

| | | | | | |
|-----------------------|----|----|----|----|-------|
| 1 4dr Sdn AT (JAB) | 52 | 45 | 37 | 30 | 23500 |
| 2 4dr Sdn Prem (JAD) | 50 | 43 | 36 | 29 | 27700 |
| 3 4dr Sdn Sport (JAE) | 52 | 45 | 37 | 30 | 29300 |
| 4 4dr Sdn Ltd (JAF) | 51 | 44 | 37 | 30 | 32100 |

LEGACY 3.6R

| | | | | | |
|---------------------|----|----|----|----|-------|
| 1 4dr Sdn Ltd (JAK) | 55 | 49 | 40 | 34 | 34400 |
|---------------------|----|----|----|----|-------|

OUTBACK 2.5i

| | | | | | |
|-------------------------|----|----|----|----|-------|
| 1 4dr Wgn AT (JDB) | 59 | 50 | 41 | 33 | 26900 |
| 2 4dr Wgn Prem (JDD) | 56 | 47 | 39 | 31 | 32300 |
| 3 4dr Wgn Ltd (JDF) | 57 | 49 | 40 | 33 | 35700 |
| 4 4dr Wgn Touring (JDG) | 56 | 47 | 39 | 31 | 37500 |

OUTBACK 3.6R

| | | | | | |
|-------------------------|----|----|----|----|-------|
| 1 4dr Wgn Ltd (JDK) | 59 | 51 | 44 | 37 | 37900 |
| 2 4dr Wgn Touring (JDL) | 57 | 50 | 43 | 36 | 39700 |

TOYOTA 24 36 48 60 mrm

YARIS

| | | | | | |
|-----------------------|----|----|----|----|-------|
| 1 3dr HB LMT (1421) | 36 | 31 | 25 | 20 | 16800 |
| 2 3dr HB LAT (1422) | 39 | 33 | 27 | 22 | 17500 |
| 3 3dr HB LE AT (1424) | 41 | 35 | 29 | 23 | 18400 |
| 4 5dr HB L AT (1462) | 42 | 36 | 29 | 24 | 17900 |
| 5 5dr HB LE AT (1466) | 44 | 37 | 30 | 25 | 18800 |
| 6 5dr HB SE MT (1463) | 41 | 35 | 28 | 24 | 19400 |
| 7 5dr HB SE AT (1464) | 43 | 37 | 30 | 25 | 20200 |

YARIS IA

| | | | | | |
|---------------------|----|----|----|----|-------|
| 1 4dr Sdn MT (6263) | 48 | 39 | 31 | 26 | 16900 |
| 2 4dr Sdn AT (6262) | 50 | 40 | 32 | 27 | 18000 |

COROLLA IM

| | | | | | |
|--------------------|----|----|----|----|-------|
| 1 5dr HB MT (6273) | 47 | 40 | 32 | 26 | 20700 |
| 2 5dr HB AT (6272) | 50 | 42 | 35 | 28 | 21400 |

COROLLA

| | | | | | |
|---------------------------------|----|----|----|----|-------|
| 1 4dr Sdn L AT (1832) | 48 | 42 | 35 | 32 | 19600 |
| 2 4dr Sdn LE AT (1852) | 49 | 43 | 36 | 32 | 21300 |
| 3 4dr Sdn XLE (1856) | 47 | 41 | 35 | 31 | 23800 |
| 4 4dr Sdn SE MT (1863) | 45 | 39 | 33 | 29 | 23000 |
| 5 4dr Sdn SE AT (1864) | 51 | 44 | 37 | 33 | 22300 |
| 6 4dr Sdn XSE (1866) | 46 | 40 | 34 | 30 | 24600 |
| 7 4dr Sdn LE ECO (1872) | 49 | 43 | 36 | 33 | 20600 |
| 8 4dr Sdn LE ECO Premium (1874) | 49 | 43 | 37 | 32 | 22600 |

PRIUS PRIME

| | | | | | |
|--------------------------|----|----|----|----|-------|
| 1 5dr HB Plus (1235) | 47 | 41 | 36 | 33 | 28600 |
| 2 5dr HB Premium (1237) | 47 | 41 | 36 | 33 | 30300 |
| 3 5dr HB Advanced (1239) | 44 | 38 | 33 | 30 | 34600 |

PRIUS C

| | | | | | |
|-----------------------|----|----|----|----|-------|
| 1 5dr HB One (1201) | 45 | 39 | 31 | 25 | 21800 |
| 2 5dr HB Two (1203) | 45 | 39 | 31 | 26 | 22600 |
| 3 5dr HB Three (1205) | 44 | 38 | 30 | 25 | 24700 |
| 4 5dr HB Four (1207) | 43 | 37 | 30 | 25 | 26200 |

PRIUS

| | | | | | |
|-------------------------------|----|----|----|----|-------|
| 1 5dr HB One (1221) | 52 | 46 | 39 | 33 | 24700 |
| 2 5dr HB Two (1223) | 51 | 45 | 39 | 35 | 25900 |
| 3 5dr HB Two Eco (1224) | 49 | 44 | 38 | 34 | 26400 |
| 4 5dr HB Three (1225) | 49 | 43 | 38 | 34 | 29300 |
| 5 5dr HB Three Touring (1226) | 48 | 43 | 37 | 33 | 29400 |
| 6 5dr HB Four (1227) | 46 | 41 | 36 | 33 | 31900 |
| 7 5dr HB Four Touring (1228) | 45 | 40 | 35 | 32 | 32200 |

| TOYOTA | 24 | 36 | 48 | 60 | mrm |
|---|----|----|----|----|-------|
| 86 | | | | | |
| 1 2dr Cpe MT (6253) | 48 | 41 | 34 | 28 | 28400 |
| 2 2dr Cpe AT (6252) | 51 | 43 | 36 | 30 | 29100 |
| 3 2dr Cpe GT MT (625*) | 49 | 42 | 35 | 29 | 30500 |
| 4 2dr Cpe GT AT (625*) | 51 | 44 | 36 | 30 | 31300 |
| CAMRY | | | | | |
| 1 4dr Sdn L (2514) | 50 | 46 | 37 | 31 | 24600 |
| 2 4dr Sdn LE (2532) | 53 | 47 | 39 | 32 | 26500 |
| 3 4dr Sdn SE (2546) | 53 | 48 | 39 | 33 | 27700 |
| 4 4dr Sdn XLE (2540) | 51 | 45 | 37 | 31 | 31600 |
| 5 4dr Sdn XSE (2548) | 52 | 46 | 38 | 32 | 32500 |
| 6 4dr Sdn XLE V6 (2554) | 47 | 42 | 35 | 29 | 37600 |
| 7 4dr Sdn XSE V6 (2550) | 48 | 43 | 35 | 30 | 38200 |
| CAMRY HYBRID | | | | | |
| 1 4dr Sdn LE (2559) | 52 | 49 | 39 | 31 | 30300 |
| 2 4dr Sdn SE (2561) | 52 | 48 | 39 | 32 | 32300 |
| 3 4dr Sdn XLE (2560) | 51 | 47 | 39 | 31 | 34700 |
| AVALON | | | | | |
| 1 4dr Sdn XLE (3544) | 45 | 40 | 34 | 29 | 34800 |
| 2 4dr Sdn XLE Plus (3545) | 44 | 39 | 33 | 28 | 36600 |
| 3 4dr Sdn XLE Premium (3546) | 44 | 39 | 34 | 28 | 38000 |
| 4 4dr Sdn XLE Touring (3548) | 44 | 39 | 33 | 28 | 39300 |
| 5 4dr Sdn Limited (3554) | 42 | 37 | 32 | 27 | 42700 |
| AVALON HYBRID | | | | | |
| 1 4dr Sdn XLE Plus (3506) | 47 | 41 | 35 | 27 | 38900 |
| 2 4dr Sdn XLE Premium (3508) | 47 | 41 | 35 | 27 | 40300 |
| 3 4dr Sdn Limited (3514) | 45 | 40 | 34 | 26 | 44200 |
| C-HR | | | | | |
| 1 4dr Wgn XLE (2404) | 56 | 46 | 41 | 36 | 23800 |
| 2 4dr Wgn XLE Premium (2406) | 54 | 45 | 40 | 35 | 25700 |
| RAV4 2WD | | | | | |
| 1 4dr Wgn LE (4430) | 54 | 47 | 41 | 36 | 26000 |
| 2 4dr Wgn XLE (4440) | 55 | 47 | 41 | 36 | 29500 |
| 3 4dr Wgn Adventure (4445) | 52 | 45 | 39 | 35 | 31500 |
| 4 4dr Wgn SE (4470) | 54 | 46 | 40 | 36 | 32900 |
| 5 4dr Wgn Limited (4450) | 54 | 46 | 40 | 35 | 33300 |
| 6 4dr Wgn Platinum (4474) | 50 | 43 | 37 | 33 | 36500 |
| RAV4 4WD | | | | | |
| 1 4dr Wgn LE (4432) | 53 | 46 | 40 | 35 | 27400 |
| 2 4dr Wgn XLE (4442) | 53 | 47 | 41 | 36 | 30900 |
| 3 4dr Wgn Adventure (4446) | 53 | 45 | 40 | 35 | 32300 |
| 4 4dr Wgn SE (4472) | 53 | 45 | 40 | 35 | 34300 |
| 5 4dr Wgn Limited (4452) | 52 | 45 | 39 | 35 | 34700 |
| 6 4dr Wgn Platinum (4476) | 49 | 42 | 37 | 32 | 37900 |
| RAV4 HYBRID | | | | | |
| 1 4dr Wgn Hybrid LE (4435) | 61 | 50 | 43 | 37 | 28800 |
| 2 4dr Wgn Hybrid LE Plus (4436) | 60 | 50 | 43 | 36 | 29200 |
| 3 4dr Wgn Hybrid XLE (4444) | 59 | 48 | 42 | 36 | 32200 |
| 4 4dr Wgn Hybrid SE (4456) | 57 | 47 | 41 | 35 | 35300 |
| 5 4dr Wgn Hybrid Limited (4454) | 55 | 46 | 39 | 33 | 37200 |
| TACOMA 2WD | | | | | |
| 1 Access Cab SR AT (7162) | 67 | 63 | 58 | 52 | 26800 |
| 2 Access Cab SR5 AT (7122) | 66 | 62 | 57 | 51 | 29200 |
| 3 Access Cab SR5 V6 AT (7126) | 69 | 64 | 59 | 54 | 32400 |
| 4 Access Cab TRD Sport V6 AT (7128) | 66 | 62 | 57 | 52 | 34100 |
| 5 Double Cab SR AT (7186) | 75 | 70 | 64 | 58 | 27600 |
| 6 Double Cab SR5 AT (7185) | 73 | 69 | 63 | 57 | 30100 |
| 7 Double Cab SR5 V6 AT (71**) | 75 | 70 | 64 | 58 | 33600 |
| 8 Double Cab TRD Off Road V6 AT (7150) | 73 | 69 | 63 | 57 | 38000 |
| 9 Double Cab TRD Sport V6 AT (71**) | 72 | 67 | 61 | 56 | 38600 |
| 10 Double Cab Limited V6 AT (7182) | 69 | 65 | 60 | 54 | 38800 |
| TACOMA 4WD | | | | | |
| 1 Access Cab SR AT (7514) | 72 | 68 | 62 | 56 | 28100 |
| 2 Access Cab SR5 AT (7516) | 67 | 63 | 58 | 52 | 32300 |
| 3 Access Cab SR5 V6 AT (7558) | 70 | 65 | 60 | 54 | 35600 |
| 4 Access Cab TRD Off Road V6 AT (7562) | 68 | 64 | 58 | 53 | 37400 |
| 5 Access Cab TRD Sport V6 MT (7559) | 67 | 63 | 58 | 52 | 36100 |
| 6 Access Cab TRD Sport V6 AT (7560) | 67 | 63 | 58 | 52 | 37400 |
| 7 Double Cab SR V6 AT (7594) | 76 | 72 | 65 | 59 | 33100 |
| 8 Double Cab SR5 V6 AT (75*0) | 75 | 70 | 64 | 58 | 36700 |
| 9 Double Cab TRD Off Road V6 AT (75**) | 68 | 64 | 58 | 53 | 41600 |
| 10 Double Cab TRD Sport V6 AT (75**) | 73 | 68 | 62 | 56 | 41700 |
| 11 Double Cab TRD Off Road V6 MT (7545) | 73 | 69 | 63 | 57 | 38300 |
| 12 Double Cab TRD Sport V6 MT (7543) | 76 | 72 | 66 | 60 | 38300 |
| 13 Double Cab Limited V6 AT (7582) | 70 | 66 | 60 | 54 | 41900 |
| 14 Double Cab TRD PRO V6 MT (7597) | 65 | 61 | 56 | 50 | 43200 |
| 15 Double Cab TRD PRO V6 AT (7598) | 63 | 59 | 54 | 48 | 45300 |
| TUNDRA 2WD | | | | | |
| 1 Double Cab SR 4.6L V8 (8239) | 67 | 56 | 48 | 41 | 33100 |
| 2 Double Cab SR5 4.6L V8 (8240) | 65 | 54 | 46 | 39 | 37500 |
| 3 Double Cab SR 5.7L V8 (824*) | 66 | 55 | 47 | 40 | 34700 |
| 4 Double Cab SR5 5.7L V8 (824*) | 65 | 54 | 46 | 39 | 40000 |
| 5 Double Cab LTD 5.7L V8 (8252) | 68 | 57 | 49 | 42 | 43600 |
| 6 CrewMax SR5 4.6L (8259) | 70 | 59 | 51 | 43 | 39900 |
| 7 CrewMax SR5 5.7L (8261) | 68 | 57 | 49 | 42 | 41800 |
| 8 CrewMax LTD 5.7L (8272) | 67 | 57 | 49 | 42 | 47200 |
| 9 CrewMax Platinum 5.7L (8275) | 64 | 54 | 47 | 40 | 50100 |
| 10 CrewMax 1794 5.7L (8276) | 64 | 54 | 47 | 40 | 50100 |
| TUNDRA 4WD | | | | | |
| 1 Double Cab SR 4.6L V8 (8339) | 73 | 62 | 54 | 46 | 36200 |
| 2 Double Cab SR5 4.6L V8 (8340) | 70 | 60 | 52 | 44 | 40500 |
| 3 Double Cab SR 5.7L V8 (83**) | 71 | 61 | 53 | 45 | 37800 |
| 4 Double Cab SR5 5.7L V8 (83**) | 69 | 60 | 51 | 44 | 43200 |
| 5 Double Cab LTD 5.7L V8 (835*) | 72 | 62 | 54 | 46 | 46700 |
| 6 CrewMax SR5 4.6L (8359) | 72 | 62 | 53 | 46 | 43000 |
| 7 CrewMax SR5 5.7L (836*) | 75 | 64 | 56 | 48 | 48000 |
| 8 CrewMax LTD 5.7L (837*) | 69 | 59 | 51 | 45 | 50200 |
| 9 CrewMax Platinum 5.7L (837*) | 65 | 57 | 49 | 42 | 53100 |
| 10 CrewMax 1794 5.7L (837*) | 65 | 57 | 49 | 42 | 53100 |

| TOYOTA | 24 | 36 | 48 | 60 | mrm |
|--------------------------------------|-----------|-----------|-----------|-----------|------------|
| SIENNA 2WD | | | | | |
| 1 4dr Wgn L (5328) | 52 | 45 | 37 | 33 | 31900 |
| 2 4dr Wgn LE (5338) | 52 | 44 | 37 | 33 | 34900 |
| 3 4dr Wgn SE (5342) | 55 | 47 | 41 | 36 | 41000 |
| 4 4dr Wgn SE Premium (5343) | 53 | 46 | 39 | 34 | 43400 |
| 5 4dr Wgn XLE (5348) | 54 | 46 | 40 | 34 | 39900 |
| 6 4dr Wgn XLE Premium (5349) | 51 | 44 | 38 | 33 | 42300 |
| 7 4dr Wgn Limited (5356) | 49 | 42 | 36 | 31 | 45400 |
| 8 4dr Wgn Limited Premium (5357) | 46 | 40 | 34 | 30 | 48900 |
| SIENNA AWD | | | | | |
| 1 4dr Wgn LE (5366) | 51 | 44 | 37 | 32 | 37400 |
| 2 4dr Wgn XLE (5376) | 54 | 47 | 41 | 35 | 42300 |
| 3 4dr Wgn XLE Premium (5377) | 52 | 45 | 39 | 34 | 44700 |
| 4 4dr Wgn Limited (5386) | 51 | 44 | 38 | 33 | 46800 |
| 5 4dr Wgn Limited Premium (5387) | 48 | 42 | 36 | 31 | 50300 |
| HIGHLANDER 2WD | | | | | |
| 1 4dr Wgn I4 LE (6942) | 61 | 55 | 46 | 39 | 32600 |
| 2 4dr Wgn LE (6946) | 61 | 54 | 46 | 39 | 34700 |
| 3 4dr Wgn LE Plus (6947) | 59 | 53 | 45 | 39 | 37100 |
| 4 4dr Wgn XLE (6951) | 60 | 54 | 46 | 40 | 42200 |
| 5 4dr Wgn SE (6950) | 58 | 52 | 45 | 39 | 43400 |
| 6 4dr Wgn Limited (6954) | 57 | 51 | 43 | 37 | 45400 |
| 7 4dr Wgn Platinum (6955) | 57 | 51 | 43 | 38 | 47000 |
| HIGHLANDER AWD | | | | | |
| 1 4dr Wgn LE (6948) | 62 | 55 | 47 | 41 | 36200 |
| 2 4dr Wgn LE Plus (6949) | 61 | 54 | 46 | 40 | 38600 |
| 3 4dr Wgn XLE (6953) | 60 | 54 | 46 | 40 | 43700 |
| 4 4dr Wgn SE (6952) | 60 | 53 | 46 | 40 | 44800 |
| 5 4dr Wgn Limited (6956) | 58 | 52 | 44 | 39 | 46900 |
| 6 4dr Wgn Platinum (6957) | 58 | 52 | 44 | 38 | 48400 |
| HIGHLANDER HYBRID | | | | | |
| 1 4dr Wgn LE (6964) | 62 | 54 | 48 | 41 | 38300 |
| 2 4dr Wgn XLE (6965) | 61 | 53 | 47 | 40 | 45000 |
| 3 4dr Wgn Limited (6966) | 57 | 50 | 42 | 34 | 48500 |
| 4 4dr Wgn Platinum (6967) | 55 | 48 | 40 | 33 | 50100 |
| 4RUNNER 2WD | | | | | |
| 1 4dr Wgn SR5 V6 (8642) | 61 | 59 | 50 | 40 | 37400 |
| 2 4dr Wgn SR5 Premium V6 (8646) | 59 | 57 | 48 | 39 | 40100 |
| 3 4dr Wgn Limited V6 (8648) | 58 | 55 | 47 | 38 | 46000 |
| 4RUNNER 4WD | | | | | |
| 1 4dr Wgn SR5 V6 (8664) | 66 | 63 | 56 | 51 | 39300 |
| 2 4dr Wgn SR5 Premium V6 (8666) | 64 | 61 | 55 | 50 | 41900 |
| 3 4dr Wgn Off Road V6 (8670) | 66 | 63 | 56 | 51 | 39800 |
| 4 4dr Wgn Off Road Premium V6 (8672) | 64 | 61 | 55 | 50 | 42300 |
| 5 4dr Wgn Limited V6 (8668) | 59 | 56 | 50 | 46 | 48100 |
| 6 4dr Wgn TRD Pro V6 (8674) | 61 | 59 | 53 | 48 | 44600 |
| SEQUOIA 2WD | | | | | |
| 1 4dr Wgn 5.7L SR5 (7917) | 58 | 48 | 41 | 34 | 53800 |
| 2 4dr Wgn 5.7L TRD Sport (7921) | 57 | 48 | 41 | 33 | 56500 |
| 3 4dr Wgn 5.7L Limited (7927) | 59 | 49 | 42 | 35 | 62000 |
| 4 4dr Wgn 5.7L Platinum (7931) | 58 | 49 | 42 | 34 | 66300 |
| SEQUOIA 4WD | | | | | |
| 1 4dr Wgn 5.7L SR5 (79**) | 59 | 51 | 43 | 35 | 57000 |
| 2 4dr Wgn 5.7L TRD Sport (79**) | 58 | 50 | 43 | 34 | 59700 |
| 3 4dr Wgn 5.7L Limited (79**) | 59 | 51 | 43 | 35 | 65200 |
| 4 4dr Wgn 5.7L Platinum (79**) | 58 | 50 | 43 | 35 | 69600 |
| LAND CRUISER | | | | | |
| 1 4dr Wgn (6156) | 54 | 47 | 44 | 37 | 89000 |
| VOLKSWAGEN | 24 | 36 | 48 | 60 | mrm |
| GOLF | | | | | |
| 1 4dr HB S MT (AU2101) | 40 | 35 | 29 | 24 | 22100 |
| 2 4dr HB S AT (AU2103) | 42 | 37 | 30 | 25 | 23200 |
| 3 4dr HB SE MT (AU2201) | 40 | 35 | 29 | 24 | 24800 |
| 4 4dr HB SE AT (AU2203) | 41 | 37 | 30 | 24 | 26000 |
| GOLF SPORTWAGEN | | | | | |
| 1 4dr Wgn S MT (BX6401) | 47 | 38 | 32 | 26 | 22900 |
| 2 4dr Wgn S AT (BX6403) | 49 | 40 | 33 | 27 | 24000 |
| 3 4dr Wgn S 4Motion MT (BX6206) | 46 | 37 | 31 | 25 | 25100 |
| 4 4dr Wgn S 4Motion AT (BX6207) | 47 | 38 | 32 | 26 | 26200 |
| 5 4dr Wgn SE AT (BX6503) | 44 | 36 | 31 | 24 | 28500 |
| 6 4dr Wgn SEL AT (BX6603) | 43 | 36 | 30 | 24 | 31500 |
| GOLF ALLTRACK | | | | | |
| 1 4dr HB Alltrack S MT (BX6C06) | 44 | 37 | 30 | 24 | 27200 |
| 2 4dr HB Alltrack S AT (BX6C07) | 46 | 38 | 31 | 25 | 28300 |
| 3 4dr HB Alltrack SE MT (BX6D06) | 41 | 34 | 28 | 23 | 31400 |
| 4 4dr HB Alltrack SE AT (BX6D07) | 42 | 35 | 29 | 24 | 32500 |
| 5 4dr HB Alltrack SEL AT (BX6E07) | 40 | 34 | 28 | 22 | 37000 |
| GTI | | | | | |
| 1 4dr HB S MT (AU21X2) | 48 | 44 | 35 | 30 | 27600 |
| 2 4dr HB S AT (AU21X1) | 49 | 45 | 36 | 30 | 28700 |
| 3 4dr HB SE MT (AU22X2) | 46 | 42 | 34 | 28 | 32400 |
| 4 4dr HB SE AT (AU22X1) | 47 | 43 | 35 | 29 | 33500 |

2018 New Models

| VOLKSWAGEN | 24 | 36 | 48 | 60 | mrm |
|--|-----------|-----------|-----------|-----------|------------|
| BEETLE CONVERTIBLE | | | | | |
| 1 2dr Conv 2.0T S AT (5C83P6) | 50 | 41 | 33 | 25 | 26600 |
| 2 2dr Conv 2.0T SE AT (5C85P6) | 49 | 40 | 33 | 25 | 30800 |
| 3 2dr Conv 2.0T Coast AT (5C84P6) | 52 | 43 | 35 | 26 | 28400 |
| 4 2dr Conv 2.0T Dune AT (5C87P6) | 46 | 37 | 30 | 23 | 33400 |
| JETTA SEDAN | | | | | |
| 1 4dr Sdn 1.4T S MT (1631F1) | 36 | 33 | 27 | 24 | 19900 |
| 2 4dr Sdn 1.4T S AT (1631F6) | 40 | 36 | 29 | 26 | 20900 |
| 3 4dr Sdn 1.4T Wolfsburg Edition MT (163WF1) | 36 | 33 | 27 | 24 | 21300 |
| 4 4dr Sdn 1.4T Wolfsburg Edition AT (163WF6) | 38 | 35 | 28 | 25 | 22300 |
| 5 4dr Sdn 1.4T SE MT (1633F1) | 38 | 34 | 28 | 25 | 22200 |
| 6 4dr Sdn 1.4T SE AT (1633F6) | 40 | 36 | 30 | 26 | 23200 |
| 7 4dr Sdn 1.8T SE Sport AT (1633R6) | 42 | 37 | 31 | 27 | 24200 |
| 8 4dr Sdn 1.8T SEL AT (1635R6) | 40 | 35 | 29 | 25 | 27200 |
| GLI | | | | | |
| 1 4dr Sdn 2.0T AT (163GN6) | 43 | 39 | 31 | 28 | 30500 |
| PASSAT | | | | | |
| 1 4dr Sdn 2.0T S (A331P6) | 37 | 32 | 27 | 25 | 24400 |
| 2 4dr Sdn 2.0T R-Line (A33CP6) | 39 | 34 | 28 | 25 | 27100 |
| 3 4dr Sdn 2.0T SE (A333P6) | 38 | 33 | 27 | 24 | 28400 |
| 4 4dr Sdn 2.0T SE w/Technology (A335P6) | 38 | 33 | 27 | 24 | 30500 |
| 5 4dr Sdn 2.0T SEL Premium (A337P6) | 38 | 33 | 27 | 23 | 32600 |
| 6 4dr Sdn 3.6L V6 GT (A33GTM) | 42 | 36 | 30 | 26 | 30100 |
| 7 4dr Sdn 3.6L V6 SEL Premium (A337TM) | 40 | 35 | 28 | 24 | 35600 |
| TIGUAN | | | | | |
| 1 4dr Wgn S (BW22VS) | 47 | 38 | 29 | 22 | 26300 |
| 2 4dr Wgn S 4Motion (BW22VJ) | 51 | 41 | 32 | 24 | 27600 |
| 3 4dr Wgn SE (BW23VS) | 50 | 40 | 31 | 23 | 28800 |
| 4 4dr Wgn SE 4Motion (BW23VJ) | 53 | 42 | 33 | 25 | 30100 |
| 5 4dr Wgn SEL (BW24VS) | 47 | 38 | 30 | 23 | 32500 |
| 6 4dr Wgn SEL 4Motion (BW24VJ) | 50 | 40 | 31 | 24 | 33800 |
| 7 4dr Wgn SEL Premium (BW25VS) | 46 | 37 | 29 | 22 | 37700 |
| 8 4dr Wgn SEL Premium 4Motion (BW25VJ) | 49 | 39 | 31 | 24 | 39000 |
| TIGUAN LIMITED | | | | | |
| 1 4dr Wgn S (5N2LV1) | 36 | 28 | 20 | 15 | 25000 |
| 2 4dr Wgn S 4Motion (5N2LV3) | 39 | 30 | 22 | 17 | 27000 |
| ATLAS | | | | | |
| 1 4dr Wgn 2.0T S FWD (CA1ANZ) | 54 | 46 | 38 | 30 | 31800 |
| 2 4dr Wgn 2.0T SE FWD (CA1BNZ) | 52 | 45 | 37 | 29 | 35200 |
| 3 4dr Wgn 2.0T SE w/Technology FWD (CA1CNZ) | 51 | 44 | 36 | 28 | 37700 |
| 4 4dr Wgn 2.0T SEL FWD (CA1DNZ) | 49 | 42 | 34 | 27 | 41300 |
| 5 4dr Wgn 3.6L S FWD (CA1ALZ) | 55 | 47 | 38 | 30 | 33200 |
| 6 4dr Wgn 3.6L S 4MOTION (CA1AUR) | 56 | 48 | 39 | 31 | 35000 |
| 7 4dr Wgn 3.6L SE FWD (CA1BUZ) | 53 | 46 | 37 | 30 | 36600 |
| 8 4dr Wgn 3.6L SE 4MOTION (CA1BUR) | 55 | 47 | 38 | 30 | 38500 |
| 9 4dr Wgn 3.6L SE w/Technology FWD (CA1CUZ) | 53 | 45 | 37 | 29 | 39200 |
| 10 4dr Wgn 3.6L SE w/Technology 4MOTION (CA1CUR) | 54 | 46 | 38 | 30 | 41000 |
| 11 4dr Wgn 3.6L SEL FWD (CA1DUZ) | 50 | 43 | 35 | 27 | 43000 |
| 12 4dr Wgn 3.6L SEL 4MOTION (CA1DUR) | 51 | 44 | 36 | 28 | 44900 |
| 13 4dr Wgn 3.6L SEL Premium 4MOTION (CA1EUR) | 49 | 42 | 34 | 27 | 50800 |
| 14 4dr Wgn 3.6L Launch Edition FWD (CA1LUZ) | 53 | 46 | 37 | 29 | 35100 |
| 15 4dr Wgn 3.6L Launch Edition 4MOTION (CA1LUR) | 55 | 47 | 38 | 30 | 37000 |

ACURA **24 36 48 60 msrp**

| Model | 24 | 36 | 48 | 60 | msrp |
|---------------------------------------|-------|-------|-------|-------|-------|
| TLX | | | | | |
| 1 4dr Sdn (UB1F3KJW) | 17625 | 15225 | 12950 | 11350 | 33995 |
| 2 4dr Sdn Tech (UB1F5KKNW) | 19650 | 16925 | 14400 | 12675 | 37695 |
| 3 4dr Sdn Tech A-Spec (UB1F6KK*W) | 20925 | 18025 | 15350 | 13500 | 40395 |
| 4 4dr Sdn V6 (UB2F3KJW) | 19475 | 16750 | 14250 | 12600 | 37195 |
| 5 4dr Sdn V6 Tech (UB2F4KKNW) | 21425 | 18450 | 15750 | 13875 | 41095 |
| 6 4dr Sdn V6 A-Spec (UB2F6KK*W) | 22750 | 19600 | 16725 | 14750 | 43795 |
| 7 4dr Sdn V6 Advance (UB2F8KKNW) | 22625 | 19500 | 16675 | 14700 | 44945 |
| 8 4dr Sdn V6 AWD (UB3F3KJW) | 21275 | 18350 | 15650 | 13750 | 39195 |
| 9 4dr Sdn V6 Tech AWD (UB3F4KKNW) | 23300 | 20025 | 17175 | 15125 | 43095 |
| 10 4dr Sdn V6 A-Spec AWD (UB3F6KK*W) | 24625 | 21175 | 18125 | 15950 | 45795 |
| 11 4dr Sdn V6 Advance AWD (UB3F8KKNW) | 24475 | 21100 | 18050 | 15900 | 46945 |
| deduct w/o Leather (ex 1,4,8) | 925 | 750 | 625 | 525 | 1000 |

| Model | 24 | 36 | 48 | 60 | msrp |
|-----------------------------------|-------|-------|-------|-------|-------|
| RDX | | | | | |
| 1 4dr Wgn (TC1H3KJW) | 24250 | 21025 | 18250 | 15575 | 38295 |
| 2 4dr Wgn Tech (TC1H5KKNW) | 25450 | 22025 | 19075 | 16275 | 41495 |
| 3 4dr Wgn A-Spec (TC1H6KKNW) | 26625 | 23025 | 19950 | 17025 | 44495 |
| 4 4dr Wgn Advance (TC1H7KKNW) | 27925 | 23800 | 20600 | 17425 | 46395 |
| 5 4dr Wgn AWD (TC2H3KJW) | 25050 | 21775 | 18850 | 16125 | 40295 |
| 6 4dr Wgn Tech AWD (TC2H5KKNW) | 26325 | 22750 | 19800 | 16800 | 43495 |
| 7 4dr Wgn A-Spec AWD (TC2H6KKNW) | 27500 | 23775 | 20600 | 17575 | 46495 |
| 8 4dr Wgn Advance AWD (TC2H7KKNW) | 28700 | 24525 | 21275 | 18000 | 48395 |

AUDI **24 36 48 60 msrp**

| Model | 24 | 36 | 48 | 60 | msrp |
|---------------------------|-------|-------|-------|-------|-------|
| A8 | | | | | |
| 1 4dr Sdn L 3.0T (4N85DA) | 44200 | 36075 | 31150 | 26150 | 90740 |
| add RearEnt | 500 | 425 | 375 | 325 | 2225 |
| deduct w/o BlindSpot | 475 | 350 | 250 | 225 | 800 |

BUICK **24 36 48 60 msrp**

| Model | 24 | 36 | 48 | 60 | msrp |
|----------------------------------|-------|-------|-------|------|-------|
| CASCADA | | | | | |
| 1 2dr Conv (4WT67) | 16200 | 13400 | 10525 | 7975 | 33995 |
| 2 2dr Conv Premium (4WT67) | 16525 | 13750 | 10800 | 8275 | 36995 |
| 3 2dr Conv Sport Touring (4WT67) | 16700 | 13875 | 10975 | 8375 | 38120 |
| deduct w/o Leather | 600 | 475 | 400 | 325 | 700 |

| Model | 24 | 36 | 48 | 60 | msrp |
|------------------------------------|-------|-------|-------|-------|-------|
| LACROSSE | | | | | |
| 1 4dr Sdn (4Z7F9) | 18350 | 16200 | 13550 | 11225 | 30495 |
| 2 4dr Sdn Preferred (4ZB79) | 18500 | 16275 | 13575 | 11250 | 34595 |
| 3 4dr Sdn Essence (4ZB79) | 20275 | 17825 | 14925 | 12400 | 41385 |
| 4 4dr Sdn Premium I (4ZC79) | 21225 | 18650 | 15675 | 12925 | 44790 |
| 5 4dr Sdn Avenir (4ZD79) | 22900 | 19975 | 17000 | 14775 | 48785 |
| 6 4dr Sdn Sport Touring (4ZE79) | 20450 | 17975 | 15050 | 12500 | 41885 |
| 7 4dr Sdn Essence AWD (4ZP79) | 22150 | 19325 | 16450 | 14275 | 43585 |
| 8 4dr Sdn Premium I AWD (4ZG79) | 22925 | 20150 | 16950 | 14225 | 47090 |
| 9 4dr Sdn Avenir AWD (4ZH79) | 24525 | 21450 | 18275 | 15900 | 50985 |
| add Moonroof (ex 1,2,4,5,8,9) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o BlindSpot (ex 1,2) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o Moonroof (ex 1,2,3,6,7) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1,2) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1,2) | 400 | 350 | 300 | 250 | 725 |

| Model | 24 | 36 | 48 | 60 | msrp |
|----------------------------------|-------|-------|-------|------|-------|
| ENCORE 2WD | | | | | |
| 1 4dr Wgn (4JU76) | 13325 | 11575 | 9725 | 7850 | 24195 |
| 2 4dr Wgn Preferred (4JU76) | 13600 | 11800 | 9925 | 8000 | 25990 |
| 3 4dr Wgn Sport Touring (4JU76) | 13750 | 11925 | 10000 | 8075 | 27190 |
| 4 4dr Wgn Essence (4JU76) | 16475 | 14225 | 11900 | 9625 | 32980 |
| add BlindSpot (ex 1,4) | 275 | 225 | 175 | 150 | 400 |
| add Moonroof (ex 1,4) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1,2,4) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1,2) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o Leather (ex 1,2,3) | 725 | 600 | 500 | 425 | 825 |
| deduct w/o Moonroof (ex 1,2,3) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1,2,3) | 325 | 300 | 250 | 200 | 675 |

| Model | 24 | 36 | 48 | 60 | msrp |
|---------------------------------|-------|-------|-------|-------|-------|
| ENCORE AWD | | | | | |
| 1 4dr Wgn Preferred (4JM76) | 14675 | 13075 | 11000 | 8900 | 27490 |
| 2 4dr Wgn Sport Touring (4JM76) | 14950 | 13225 | 11100 | 8975 | 28690 |
| 3 4dr Wgn Essence (4JN76) | 17725 | 15525 | 13100 | 10425 | 34480 |
| add BlindSpot (ex 3) | 275 | 225 | 175 | 150 | 400 |
| add Moonroof (ex 3) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1,3) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o Leather (ex 1,2) | 725 | 600 | 500 | 425 | 825 |
| deduct w/o Moonroof (ex 1,2) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1,2) | 325 | 300 | 250 | 200 | 675 |

| Model | 24 | 36 | 48 | 60 | msrp |
|-----------------------------|-------|-------|-------|-------|-------|
| ENVISION 2WD | | | | | |
| 1 4dr Wgn (4XR26) | 17025 | 15425 | 13075 | 11150 | 32990 |
| 2 4dr Wgn Preferred (4XR26) | 17175 | 15600 | 13200 | 11250 | 34495 |
| 3 4dr Wgn Essence (4XS26) | 18425 | 16700 | 14075 | 12000 | 37190 |
| add Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1,2) | 325 | 300 | 250 | 200 | 675 |

| Model | 24 | 36 | 48 | 60 | msrp |
|--------------------------------|-------|-------|-------|-------|-------|
| ENVISION AWD | | | | | |
| 1 4dr Wgn Preferred (4XY26) | 18675 | 17000 | 14300 | 12100 | 36245 |
| 2 4dr Wgn Essence (4XZ26) | 19900 | 18075 | 15250 | 12850 | 38940 |
| 3 4dr Wgn Premium (4XT26) | 23400 | 21250 | 17850 | 15025 | 44080 |
| 4 4dr Wgn Premium II (4XU26) | 24375 | 22175 | 18600 | 15625 | 48030 |
| add Moonroof (ex 3,4) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1,3,4) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o Moonroof (ex 1,2) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1,2) | 325 | 300 | 250 | 200 | 675 |

| Model | 24 | 36 | 48 | 60 | msrp |
|------------------------------|-------|-------|-------|-------|-------|
| ENCLAVE 2WD | | | | | |
| 1 4dr Wgn (4NF56) | 22800 | 19575 | 16475 | 12675 | 40995 |
| 2 4dr Wgn Essence (4NB56) | 25950 | 22350 | 18750 | 14600 | 45385 |
| 3 4dr Wgn Premium (4NC56) | 28000 | 24225 | 20275 | 15775 | 53235 |
| 4 4dr Wgn Avenir (4ND56) | 29550 | 25525 | 21375 | 16625 | 57240 |
| add Moonroof (ex 1,3,4) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Leather (ex 1) | 725 | 600 | 500 | 425 | 825 |
| deduct w/o Moonroof (ex 1,2) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |

BUICK **24 36 48 60 msrp**

| Model | 24 | 36 | 48 | 60 | msrp |
|----------------------------|-------|-------|-------|-------|-------|
| ENCLAVE AWD | | | | | |
| 1 4dr Wgn Essence (4NH56) | 27025 | 23575 | 19675 | 15200 | 45985 |
| 2 4dr Wgn Premium (4NJ56) | 29175 | 25450 | 21250 | 16375 | 55535 |
| 3 4dr Wgn Avenir (4NK56) | 30900 | 26750 | 22325 | 17300 | 59540 |
| add Moonroof (ex 2,3) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Leather | 725 | 600 | 500 | 425 | 825 |
| deduct w/o Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation | 325 | 300 | 250 | 200 | 675 |

CADILLAC **24 36 48 60 msrp**

| Model | 24 | 36 | 48 | 60 | msrp |
|--|-------|-------|-------|-------|-------|
| ATS COUPE | | | | | |
| 1 2dr Cpe 2.0L (6AB47) | 20175 | 15900 | 14275 | 12500 | 41040 |
| 2 2dr Cpe 2.0L AWD (6AB47) | 21825 | 17125 | 15125 | 13050 | 43440 |
| 3 2dr Cpe 2.0L Luxury (6AC47) | 23325 | 18300 | 16400 | 14325 | 46340 |
| 4 2dr Cpe 2.0L Luxury AWD (6AC47) | 24750 | 19375 | 17475 | 15225 | 48340 |
| 5 2dr Cpe 3.6L Premium Luxury (6AD47) | 25125 | 19400 | 17225 | 14950 | 49390 |
| 6 2dr Cpe 3.6L Premium Luxury AWD (6AD47) | 26375 | 20500 | 18100 | 15575 | 51390 |
| 7 2dr Cpe 3.6L Premium Performance (6AG47) | 26275 | 20350 | 18000 | 15575 | 51890 |
| 8 2dr Cpe V (6AE47) | 38950 | 32075 | 28925 | 25325 | 75740 |
| add HiSeats (ex 2,3,4,5,6,7,8) | 175 | 150 | 125 | 100 | 250 |
| deduct w/o BlindSpot (ex 1,2) | 325 | 250 | 200 | 175 | 500 |
| deduct w/o HIDLights (ex 1,2) | 200 | 150 | 100 | 100 | 500 |
| deduct w/o AutoTran | 1150 | 1025 | 900 | 775 | 1300 |
| deduct w/o Moonroof | 550 | 375 | 325 | 275 | 800 |
| deduct w/o Navigation (ex 1,2) | 400 | 350 | 300 | 250 | 800 |

| Model | 24 | 36 | 48 | 60 | msrp |
|---|-------|-------|-------|-------|--------|
| CTS SEDAN | | | | | |
| 1 4dr Sdn 2.0L (6AF69) | 19625 | 16850 | 14700 | 13250 | 53615 |
| 2 4dr Sdn 2.0L AWD (6AF69) | 21200 | 17825 | 15700 | 13750 | 55615 |
| 3 4dr Sdn 2.0L Luxury (6AH69) | 21675 | 18150 | 15925 | 13650 | 54415 |
| 4 4dr Sdn 2.0L Luxury AWD (6AH69) | 22925 | 19300 | 16875 | 14525 | 57015 |
| 5 4dr Sdn 3.6L Luxury (6AH69) | 22750 | 19125 | 16700 | 14425 | 56315 |
| 6 4dr Sdn 3.6L Luxury AWD (6AH69) | 23825 | 20125 | 17525 | 15125 | 58415 |
| 7 4dr Sdn 3.6L Premium Luxury (6AK69) | 25125 | 21350 | 18800 | 16200 | 63970 |
| 8 4dr Sdn 3.6L Premium Luxury AWD (6AK69) | 26300 | 22325 | 19600 | 16875 | 67365 |
| 9 4dr Sdn 3.6L Vsport (6AL69) | 26450 | 22475 | 19700 | 16975 | 64240 |
| 10 4dr Sdn 3.6L Vsport Premium Luxury (6AL69) | 28400 | 24350 | 21225 | 18200 | 74390 |
| 11 4dr Sdn V (6AJ69) | 43350 | 37625 | 32700 | 27800 | 103285 |
| deduct w/o Leather | 1125 | 950 | 825 | 725 | 1225 |
| deduct w/o Moonroof | 675 | 500 | 400 | 350 | 1175 |
| deduct w/o Navigation | 450 | 375 | 325 | 300 | 925 |
| deduct w/o HiSeats | 225 | 200 | 175 | 150 | 300 |

| Model | 24 | 36 | 48 | 60 | msrp |
|--|-------|-------|-------|-------|-------|
| XTS | | | | | |
| 1 4dr Sdn (6GB69) | 14850 | 13750 | 10800 | 8300 | 47890 |
| 2 4dr Sdn Luxury (6GC69) | 17850 | 16000 | 12525 | 9825 | 55140 |
| 3 4dr Sdn Premium Luxury (6GD69) | 20150 | 17750 | 13875 | 10975 | 60840 |
| 4 4dr Sdn Platinum (6GE69) | 22325 | 19300 | 15150 | 12100 | 67190 |
| 5 4dr Sdn Luxury AWD (6GX69) | 18850 | 16775 | 13325 | 10425 | 57040 |
| 6 4dr Sdn Premium Luxury AWD (6GY69) | 21250 | 18550 | 14650 | 11575 | 63040 |
| 7 4dr Sdn Platinum AWD (6GZ69) | 23300 | 20100 | 15825 | 12700 | 69390 |
| 8 4dr Sdn V-Sport Platinum AWD (6GZ69) | 26775 | 22750 | 17975 | 14450 | 73990 |
| deduct w/o BlindSpot (ex 1) | 400 | 300 | 225 | 200 | 650 |
| deduct w/o Moonroof (ex 1) | 675 | 500 | 400 | 350 | 1175 |

| Model | 24 | 36 | 48 | 60 | msrp |
|----------------------------------|-------|-------|-------|-------|-------|
| XT4 2WD | | | | | |
| 1 4dr Wgn Luxury (6ZB26) | 19325 | 16900 | 14600 | 12400 | 37490 |
| 2 4dr Wgn Premium Luxury (6ZC26) | 22975 | 20100 | 17350 | 14750 | 46010 |
| 3 4dr Wgn Sport (6ZE26) | 22800 | 19950 | 17225 | 14650 | 47410 |
| add HiSeats (ex 2,3) | 175 | 150 | 125 | 100 | 250 |
| add Navigation (ex 2,3) | 400 | 350 | 300 | 250 | 800 |
| add PremAudio (ex 2,3) | 425 | 375 | 325 | 275 | 850 |
| deduct w/o Leather (ex 1) | 925 | 750 | 625 | 525 | 1000 |
| deduct w/o Moonroof | 550 | 375 | 325 | 275 | 800 |
| deduct w/o Navigation (ex 1) | 400 | 350 | 300 | 250 | 800 |
| deduct w/o PremAudio (ex 1) | 425 | 375 | 325 | 275 | 850 |
| deduct w/o HiSeats (ex 1) | 175 | 150 | 125 | 100 | 250 |

| Model | 24 | 36 | 48 | 60 | msrp |
|--------------------------|-------|-------|-----|----|------|
| XT4 AWD | | | | | |
| 1 4dr Wgn Luxury (6ZB26) | 21000 | 18375 | 158 | | |

| CADILLAC | | | | | | |
|---------------------|--------------------------------------|-------|-------|-------|-------|--------|
| | 24 | 36 | 48 | 60 | msrp | |
| ESCALADE AWD | | | | | | |
| 1 | 4dr Wgn (6K15706) | 45825 | 39050 | 33450 | 28500 | 79490 |
| 2 | 4dr Wgn Luxury (6K15706) | 49000 | 41800 | 35825 | 30550 | 85090 |
| 3 | 4dr Wgn Premium Luxury (6K15706) | 51175 | 43725 | 37375 | 31950 | 91240 |
| 4 | 4dr Wgn Platinum (6K15706) | 55900 | 47775 | 41025 | 34975 | 98590 |
| 5 | 4dr Wgn ESV (6K15906) | 46500 | 39575 | 33925 | 28875 | 82490 |
| 6 | 4dr Wgn ESV Luxury (6K15906) | 49625 | 42325 | 36275 | 30900 | 88090 |
| 7 | 4dr Wgn ESV Premium Luxury (6K15906) | 51750 | 44250 | 37925 | 32300 | 94240 |
| 8 | 4dr Wgn ESV Platinum (6K15906) | 56450 | 48325 | 41500 | 35375 | 101590 |
| | add RearEnt (ex 3,4,7,8) | 500 | 425 | 375 | 325 | 2225 |

| CHEVROLET | | | | | | |
|--------------|--------------------------------------|------|------|------|------|-------|
| | 24 | 36 | 48 | 60 | msrp | |
| SPARK | | | | | | |
| 1 | 5dr HB LS MT (1DR48) | 4750 | 3750 | 2675 | 2250 | 14095 |
| 2 | 5dr HB LS AT (1DR48) | 5775 | 4550 | 3300 | 2800 | 15195 |
| 3 | 5dr HB 1LT MT (1DS48) | 6025 | 4800 | 3550 | 2925 | 15995 |
| 4 | 5dr HB 1LT AT (1DS48) | 7025 | 5600 | 4100 | 3375 | 17095 |
| 5 | 5dr HB 2LT MT (1DT48) | 7175 | 5650 | 4150 | 3475 | 18495 |
| 6 | 5dr HB 2LT AT (1DT48) | 8150 | 6450 | 4825 | 3950 | 19595 |
| 7 | 5dr HB ACTIV MT (1DQ48) | 6875 | 5425 | 4025 | 3300 | 17095 |
| 8 | 5dr HB ACTIV AT (1DQ48) | 7875 | 6225 | 4650 | 3775 | 18195 |
| | add AlloyWHi (ex 3,4,5,6,7,8) | 225 | 200 | 175 | 150 | 475 |
| | add Moonroof (ex 1,2,5,6,7,8) | 425 | 300 | 250 | 200 | 600 |
| | deduct w/o Moonroof (ex 1,2,3,4,7,8) | 425 | 300 | 250 | 200 | 600 |

| | | | | | | |
|--------------|--|-------|------|------|------|-------|
| SONIC | | | | | | |
| 1 | 4dr Sdn LS MT (1JU69) | 5525 | 4375 | 3225 | 2900 | 16295 |
| 2 | 4dr Sdn LS AT (1JU69) | 6575 | 5175 | 3950 | 3450 | 17595 |
| 3 | 4dr Sdn LT MT (1JV69) | 6625 | 5175 | 3900 | 3450 | 18795 |
| 4 | 4dr Sdn LT AT (1JV69) | 7550 | 5975 | 4525 | 4000 | 19495 |
| 5 | 4dr Sdn Premier MT (1JW69) | 7925 | 6250 | 4750 | 4100 | 20895 |
| 6 | 4dr Sdn Premier AT (1JW69) | 8650 | 6800 | 5250 | 4525 | 21595 |
| 7 | 5dr HB LT MT (1JV48) | 7925 | 6250 | 4750 | 4100 | 19545 |
| 8 | 5dr HB LT AT (1JV48) | 9025 | 7125 | 5475 | 4650 | 20945 |
| 9 | 5dr HB Premier MT (1JW48) | 9000 | 7050 | 5375 | 4625 | 22240 |
| 10 | 5dr HB Premier AT (1JW48) | 10025 | 7925 | 6125 | 5150 | 23740 |
| | add AlloyWHi (ex 3,4,5,6,7,8,9,10) | 225 | 200 | 175 | 150 | 475 |
| | add HiSeats (ex 1,2,5,6,7,8,9,10) | 125 | 100 | 100 | 75 | 150 |
| | add Moonroof (ex 1,2,3,9,10) | 425 | 300 | 250 | 200 | 600 |
| | add PwrSeat (ex 1,2,5,6,7,8,9,10) | 125 | 100 | 100 | 75 | 150 |
| | deduct w/o Moonroof (ex 1,2,3,4,5,6,7,8) | 425 | 300 | 250 | 200 | 600 |
| | deduct w/o PwrSeat (ex 1,2,3,4) | 125 | 100 | 100 | 75 | 150 |
| | deduct w/o HiSeats (ex 1,2,3,4) | 125 | 100 | 100 | 75 | 150 |

| | | | | | | |
|--------------|---|-------|-------|-------|------|-------|
| CRUZE | | | | | | |
| 1 | 4dr Sdn L (1BR69) | 9225 | 8400 | 7150 | 5850 | 18870 |
| 2 | 4dr Sdn LS (1BR69) | 9925 | 8925 | 7600 | 6100 | 20995 |
| 3 | 4dr Sdn LT (1BT69) | 10175 | 9175 | 7875 | 6350 | 22595 |
| 4 | 4dr Sdn Premier (1BS69) | 11500 | 10175 | 8800 | 7100 | 24395 |
| 5 | 4dr HB LS (1BR68) | 10575 | 9500 | 8150 | 6600 | 21495 |
| 6 | 4dr HB LT (1BT68) | 11650 | 10350 | 8925 | 7175 | 24195 |
| 7 | 4dr HB Premier (1BS68) | 11775 | 10450 | 9050 | 7275 | 24895 |
| 8 | 4dr Sdn Diesel (1BT69) | 13525 | 11900 | 10300 | 8250 | 28915 |
| 9 | 4dr HB Diesel (1BT68) | 13400 | 11800 | 10150 | 8225 | 26995 |
| | add BlindSpot (ex 1,2,5,6,8,9) | 200 | 175 | 150 | 125 | 350 |
| | add HiSeats (ex 1,2,4,5,6,7,8,9) | 125 | 100 | 100 | 75 | 150 |
| | add Moonroof (ex 1,2,5,8) | 425 | 300 | 250 | 200 | 600 |
| | add PremAudio (ex 1,2,5,8) | 325 | 275 | 225 | 200 | 625 |
| | add PwrSeat (ex 1,2,4,5,6,7,8,9) | 125 | 100 | 100 | 75 | 150 |
| | deduct w/o BlindSpot (ex 1,2,3,4,5,7) | 200 | 175 | 150 | 125 | 350 |
| | deduct w/o AlloyWHi (ex 1) | 225 | 200 | 175 | 150 | 475 |
| | deduct w/o Cruise (ex 1) | 150 | 125 | 100 | 75 | 375 |
| | deduct w/o Moonroof (ex 1,2,3,4,5,6,7,9) | 425 | 300 | 250 | 200 | 600 |
| | deduct w/o PremAudio (ex 1,2,3,4,5,6,7,9) | 325 | 275 | 225 | 200 | 625 |
| | deduct w/o PwrSeat (ex 1,2,3,5) | 125 | 100 | 100 | 75 | 150 |
| | deduct w/o HiSeats (ex 1,2,3,5) | 125 | 100 | 100 | 75 | 150 |

| | | | | | | |
|----------------|-----------------------------|-------|-------|-------|------|-------|
| BOLT EV | | | | | | |
| 1 | 5dr HB LT (1FB48) | 17450 | 14150 | 11075 | 8500 | 39295 |
| 2 | 5dr HB Premier (1FC48) | 18675 | 15300 | 12000 | 9175 | 43510 |
| | deduct w/o BlindSpot | 200 | 175 | 150 | 125 | 350 |
| | deduct w/o Leather (ex 1) | 600 | 475 | 400 | 325 | 700 |
| | deduct w/o PremAudio (ex 1) | 325 | 275 | 225 | 200 | 625 |
| | deduct w/o HiSeats | 125 | 100 | 100 | 75 | 150 |

| | | | | | | |
|---------------|-------------------------|-------|-------|-------|-------|-------|
| IMPALA | | | | | | |
| 1 | 4dr Sdn LS w/LS (1GX69) | 12650 | 10550 | 8475 | 7500 | 28895 |
| 2 | 4dr Sdn LT w/LS (1GY69) | 15100 | 12575 | 10150 | 8900 | 32490 |
| 3 | 4dr Sdn Premier (1GZ69) | 17075 | 14325 | 11600 | 10075 | 37595 |
| | add AlloyWHi (ex 2,3) | 250 | 225 | 200 | 175 | 550 |
| | add BlindSpot (ex 1,3) | 275 | 225 | 175 | 150 | 400 |
| | add HiSeats (ex 1,3) | 150 | 125 | 125 | 100 | 200 |
| | add Leather (ex 1,3) | 725 | 600 | 500 | 425 | 825 |
| | add Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| | add Navigation (ex 1,3) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 1,3) | 400 | 350 | 300 | 250 | 725 |

| | | | | | | |
|--------------------------------|--|-------|-------|-------|-------|--------|
| CORVETTE STINGRAY COUPE | | | | | | |
| 1 | 2dr Cpe 1LT (1YY07) | 33625 | 29850 | 27450 | 24350 | 60005 |
| 2 | 2dr Cpe 2LT (1YY07) | 34800 | 30875 | 28375 | 25150 | 64460 |
| 3 | 2dr Cpe 3LT (1YY07) | 35425 | 31525 | 28900 | 25600 | 69750 |
| 4 | 2dr Cpe Z51 1LT (1YX07) | 35550 | 31600 | 28900 | 25650 | 63810 |
| 5 | 2dr Cpe Z51 2LT (1YX07) | 36675 | 32650 | 29800 | 26400 | 68265 |
| 6 | 2dr Cpe Z51 3LT (1YX07) | 37400 | 33275 | 30375 | 26850 | 73555 |
| 7 | 2dr Cpe GS 1LT (1YW07) | 38825 | 34525 | 31500 | 27925 | 71200 |
| 8 | 2dr Cpe GS 2LT (1YW07) | 39875 | 35550 | 32400 | 28675 | 75655 |
| 9 | 2dr Cpe GS 3LT (1YW07) | 40200 | 35850 | 32625 | 28825 | 79150 |
| 10 | 2dr Cpe Z06 1LZ (1YZ07) | 51125 | 45500 | 40975 | 36200 | 93400 |
| 11 | 2dr Cpe Z06 2LZ (1YZ07) | 51975 | 46350 | 41725 | 36775 | 96965 |
| 12 | 2dr Cpe Z06 3LZ (1YZ07) | 52325 | 46625 | 41975 | 37075 | 100550 |
| 13 | 2dr Cpe ZR1 1ZR (1YV07) | 60675 | 54000 | 48650 | 42950 | 129105 |
| 14 | 2dr Cpe ZR1 3ZR (1YV07) | 61550 | 54825 | 49400 | 43575 | 137310 |
| | add Navigation (ex 3,6,7,8,9,10,11,12,13,14) | 500 | 425 | 375 | 325 | 1050 |
| | deduct w/o AutoTran | 1250 | 1125 | 1000 | 875 | 1400 |
| | deduct w/o Navigation (ex 1,2,4,5) | 500 | 425 | 375 | 325 | 1050 |

| CHEVROLET | | | | | | |
|--------------------------------------|--------------------------|-------|-------|-------|-------|--------|
| | 24 | 36 | 48 | 60 | msrp | |
| CORVETTE STINGRAY CONVERTIBLE | | | | | | |
| 1 | 2dr Conv 1LT (1YY67) | 36250 | 32100 | 29425 | 26050 | 65800 |
| 2 | 2dr Conv 2LT (1YY67) | 37350 | 33125 | 30250 | 26825 | 70255 |
| 3 | 2dr Conv 3LT (1YY67) | 38050 | 33775 | 30775 | 27325 | 73750 |
| 4 | 2dr Conv Z51 1LT (1YX67) | 38150 | 33875 | 30800 | 27250 | 70605 |
| 5 | 2dr Conv Z51 2LT (1YX67) | 39250 | 34875 | 31700 | 28100 | 75060 |
| 6 | 2dr Conv Z51 3LT (1YX67) | 39900 | 35550 | 32325 | 28550 | 78555 |
| 7 | 2dr Conv GS 1LT (1YW67) | 41275 | 36825 | 33400 | 29500 | 75605 |
| 8 | 2dr Conv GS 2LT (1YW67) | 42475 | 37800 | 34325 | 30325 | 80060 |
| 9 | 2dr Conv GS 3LT (1YW67) | 42700 | 38100 | 34500 | 30450 | 82060 |
| 10 | 2dr Conv Z06 1LZ (1YZ67) | 53300 | 47450 | 42600 | 37550 | 90905 |
| 11 | 2dr Conv Z06 2LZ (1YZ67) | 54225 | 48275 | 43350 | 38225 | 94470 |
| 12 | 2dr Conv Z06 3LZ (1YZ67) | 54425 | 48575 | 43500 | 38400 | 98055 |
| 13 | 2dr Conv ZR1 1ZR (1YV67) | 63250 | 56250 | 50550 | 44525 | 133105 |
| 14 | 2dr Conv ZR1 3ZR (1YV67) | 64050 | 57100 | 51150 | 45175 | 141310 |
| | deduct w/o AutoTran | 1250 | 1125 | 1000 | 875 | 1400 |
| | deduct w/o Navigation | 500 | 425 | 375 | 325 | 1050 |

| CHEVROLET TRUCKS | | | | | | |
|------------------|---------------------------|-------|-------|------|------|-------|
| | 24 | 36 | 48 | 60 | msrp | |
| TRAX 2WD | | | | | | |
| 1 | 4dr Wgn LS (1JU76) | 10775 | 8675 | 7250 | 5925 | 22195 |
| 2 | 4dr Wgn LT (1JU76) | 11825 | 9575 | 7950 | 6575 | 24545 |
| 3 | 4dr Wgn Premier (1JW76) | 13650 | 11000 | 9125 | 7525 | 28495 |
| | add BlindSpot (ex 1,3) | 275 | 225 | 175 | 150 | 400 |
| | add Cruise (ex 2,3) | 175 | 150 | 125 | 100 | 450 |
| | add Moonroof (ex 1,3) | 475 | 325 | 250 | 225 | 700 |
| | add PremAudio (ex 1,3) | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o PwrSeat (ex 1) | 150 | 125 | 125 | 100 | 200 |

| | | | | | | |
|-----------------|---------------------------|-------|-------|-------|------|-------|
| TRAX AWD | | | | | | |
| 1 | 4dr Wgn LS (1JR76) | 12400 | 10175 | 8500 | 7000 | 23695 |
| 2 | 4dr Wgn LT (1JS76) | 13200 | 10850 | 9025 | 7475 | 26045 |
| 3 | 4dr Wgn Premier (1JT76) | 15000 | 12300 | 10175 | 8475 | 29995 |
| | add BlindSpot (ex 1,3) | 275 | 225 | 175 | 150 | 400 |
| | add Cruise (ex 2,3) | 175 | 150 | 125 | 100 | 450 |
| | add Moonroof (ex 1,3) | 475 | 325 | 250 | 225 | 700 |
| | add PremAudio (ex 1,3) | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o PwrSeat (ex 1) | 150 | 125 | 125 | 100 | 200 |

| | | | | | | |
|--------------------|----------------------------------|-------|-------|-------|-------|-------|
| EQUINOX 2WD | | | | | | |
| 1 | 4dr Wgn L (1XP26) | 13850 | 12100 | 9550 | 8325 | 24795 |
| 2 | 4dr Wgn LS (1XP26) | 13950 | 12275 | 9625 | 8350 | 25695 |
| 3 | 4dr Wgn LT (1XR26) | 15450 | 13475 | 10725 | 9250 | 30040 |
| 4 | 4dr Wgn LT FL (1XR26) | 16000 | 13975 | 11150 | 9625 | 30535 |
| 5 | 4dr Wgn 2.0T LT (1XR26) | 16925 | 14775 | 11800 | 10150 | 32540 |
| 6 | 4dr Wgn LT Diesel (1XR26) | 17225 | 14975 | 12000 | 10250 | 32040 |
| 7 | 4dr Wgn Premier (1XS26) | 17650 | 15350 | 12300 | 10600 | 34140 |
| 8 | 4dr Wgn 2.0T Premier (1XS26) | 19150 | 16550 | 13350 | 11400 | 36940 |
| 9 | 4dr Wgn Premier Diesel (1XS26) | 20650 | 17850 | 14400 | 12350 | 38960 |
| | add Moonroof (ex 1,2,4,9) | 475 | 325 | 250 | 225 | 700 |
| | add Navigation (ex 1,2,4,9) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 1,2,3,4,5,6,9) | 400 | 350 | 300 | 250 | 725 |
| | add RearEnt (ex 1) | 275 | 225 | 225 | 200 | 1575 |
| | deduct w/o BlindSpot | | | | | |

CHEVROLET TRUCKS

| | 24 | 36 | 48 | 60 | msrp |
|--------------------------------------|-------|-------|-------|-------|-------|
| TRAVERSE AWD | | | | | |
| 1 4dr Wgn LS (1N1V56) | 21325 | 19075 | 15850 | 13325 | 35795 |
| 2 4dr Wgn 1FL (1N1V56) | 21650 | 19350 | 16050 | 13475 | 36495 |
| 3 4dr Wgn 2FL (1N1V56) | 23275 | 20800 | 17375 | 14525 | 38895 |
| 4 4dr Wgn LT Cloth (1N1W56) | 22900 | 20450 | 17100 | 14325 | 40095 |
| 5 4dr Wgn LT Leather (1N1W56) | 24075 | 21450 | 18000 | 15000 | 41995 |
| 6 4dr Wgn RS (1N1W56) | 26250 | 22825 | 18525 | 15375 | 46495 |
| 7 4dr Wgn Premier (1N1X56) | 26325 | 23300 | 19775 | 16475 | 50595 |
| 8 4dr Wgn High Country (1N1X56) | 27875 | 24700 | 20925 | 17400 | 53995 |
| add Moonroof (ex 1.2,3,4,7,8) | 475 | 325 | 250 | 225 | 700 |
| add w/o Moonroof (ex 1.2,3,4,6,7,8) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1.2,3,4,6,7,8) | 400 | 350 | 300 | 250 | 725 |
| add RearEnt (ex 2.3) | 325 | 275 | 225 | 200 | 1575 |
| deduct w/o Moonroof (ex 1.2,3,4,5,6) | 475 | 325 | 250 | 225 | 700 |

| | 24 | 36 | 48 | 60 | msrp |
|------------------------------|-------|-------|-------|-------|-------|
| TAHOE 2WD | | | | | |
| 1 4dr Wgn LS (CC15706) | 28175 | 24925 | 21350 | 17575 | 49195 |
| 2 4dr Wgn LT (CC15706) | 32900 | 29325 | 25200 | 20850 | 54690 |
| 3 4dr Wgn Premier (CC15706) | 37775 | 33825 | 29300 | 24100 | 66830 |
| add BlindSpot (ex 1.3) | 325 | 250 | 200 | 175 | 500 |
| add Moonroof (ex 1.3) | 550 | 375 | 325 | 275 | 800 |
| add RearEnt (ex 3) | 400 | 325 | 300 | 250 | 1700 |
| deduct w/o Moonroof (ex 1.2) | 550 | 375 | 325 | 275 | 800 |
| deduct w/o Navigation (ex 1) | 400 | 350 | 300 | 250 | 800 |
| deduct w/o RearEnt (ex 1.2) | 400 | 325 | 300 | 250 | 1700 |

| | 24 | 36 | 48 | 60 | msrp |
|------------------------------|-------|-------|-------|-------|-------|
| TAHOE 4WD | | | | | |
| 1 4dr Wgn LS (CK15706) | 30450 | 26725 | 22800 | 18625 | 52295 |
| 2 4dr Wgn LT (CK15706) | 35550 | 31500 | 26900 | 22075 | 58735 |
| 3 4dr Wgn Premier (CK15706) | 40250 | 35825 | 30800 | 25200 | 70780 |
| add BlindSpot (ex 1.3) | 325 | 250 | 200 | 175 | 500 |
| add RearEnt (ex 3) | 400 | 325 | 300 | 250 | 1700 |
| deduct w/o Moonroof (ex 1) | 550 | 375 | 325 | 275 | 800 |
| deduct w/o Navigation (ex 1) | 400 | 350 | 300 | 250 | 800 |
| deduct w/o RearEnt (ex 1.2) | 400 | 325 | 300 | 250 | 1700 |

| | 24 | 36 | 48 | 60 | msrp |
|--------------------------------|-------|-------|-------|-------|-------|
| EXPRESS CARGO VAN | | | | | |
| 1 3dr Van 2500 135wb (CG23405) | 14650 | 12775 | 11325 | 10025 | 32795 |
| 2 3dr Van 2500 155wb (CG23705) | 15875 | 13875 | 12300 | 10875 | 34695 |
| add 2.8L T-Dsl | 2350 | 2000 | 1700 | 1425 | 3995 |
| add 6.0L V8 | 1625 | 1400 | 1175 | 1000 | 995 |
| add BlindSpot | 275 | 225 | 175 | 150 | 400 |
| add Cruise | 175 | 150 | 125 | 100 | 450 |
| add Navigation | 325 | 300 | 250 | 200 | 675 |
| add PwrSeat | 150 | 125 | 125 | 100 | 200 |
| add RearAir | 350 | 300 | 250 | 200 | 500 |

| | 24 | 36 | 48 | 60 | msrp |
|-----------------------------|-------|-------|-------|-------|-------|
| EXPRESS PASSENGER | | | | | |
| 1 3dr Van 2500 LS (CG23406) | 15925 | 13350 | 11650 | 10275 | 36095 |
| 2 3dr Van 2500 LT (CG23406) | 16325 | 13750 | 12025 | 10550 | 37195 |
| add 2.8L T-Dsl | 2350 | 2000 | 1700 | 1425 | 3995 |
| add 6.0L V8 | 1625 | 1400 | 1175 | 1000 | 995 |
| add BlindSpot | 275 | 225 | 175 | 150 | 400 |
| add Cruise (ex 2) | 175 | 150 | 125 | 100 | 450 |
| add Navigation | 325 | 300 | 250 | 200 | 675 |
| add PwrSeat | 150 | 125 | 125 | 100 | 200 |

| | 24 | 36 | 48 | 60 | msrp |
|------------------------------|-------|-------|-------|-------|-------|
| SUBURBAN 2WD | | | | | |
| 1 4dr Wgn LS (CC15906) | 30375 | 26350 | 21675 | 17300 | 51895 |
| 2 4dr Wgn LT (CC15906) | 32775 | 28600 | 23600 | 18975 | 57390 |
| 3 4dr Wgn Premier (CC15906) | 36100 | 31600 | 26400 | 21250 | 69630 |
| add BlindSpot (ex 1.3) | 325 | 250 | 200 | 175 | 500 |
| add Moonroof (ex 1.3) | 550 | 375 | 325 | 275 | 800 |
| add RearEnt (ex 3) | 400 | 325 | 300 | 250 | 1700 |
| deduct w/o Moonroof (ex 1.2) | 550 | 375 | 325 | 275 | 800 |
| deduct w/o Navigation (ex 1) | 400 | 350 | 300 | 250 | 800 |
| deduct w/o RearEnt (ex 1.2) | 400 | 325 | 300 | 250 | 1700 |

| | 24 | 36 | 48 | 60 | msrp |
|------------------------------|-------|-------|-------|-------|-------|
| SUBURBAN AWD | | | | | |
| 1 4dr Wgn LS (CK15906) | 32525 | 28350 | 23275 | 18675 | 55675 |
| 2 4dr Wgn LT (CK15906) | 35175 | 30750 | 25400 | 20525 | 61435 |
| 3 4dr Wgn Premier (CK15906) | 38425 | 33750 | 28050 | 22875 | 73980 |
| add BlindSpot (ex 1.3) | 325 | 250 | 200 | 175 | 500 |
| add RearEnt (ex 3) | 400 | 325 | 300 | 250 | 1700 |
| deduct w/o Moonroof (ex 1) | 550 | 375 | 325 | 275 | 800 |
| deduct w/o Navigation (ex 1) | 400 | 350 | 300 | 250 | 800 |
| deduct w/o RearEnt (ex 1.2) | 400 | 325 | 300 | 250 | 1700 |

| | 24 | 36 | 48 | 60 | msrp |
|--|-------|-------|-------|-------|-------|
| COLORADO 2WD | | | | | |
| 1 Ext Cab (12M53) | 15425 | 14500 | 12200 | 10650 | 21495 |
| 2 Ext Cab Work Truck (12M53) | 16625 | 15525 | 13250 | 11500 | 25645 |
| 3 Ext Cab LT (12N53) | 19000 | 17525 | 15000 | 13025 | 29980 |
| 4 Ext Cab Z71 (12P53) | 20425 | 18900 | 16200 | 14050 | 33045 |
| 5 Crew Cab Work Truck (12*43) | 20400 | 18800 | 16100 | 13875 | 30795 |
| 6 Crew Cab LT (12*43) | 21175 | 19475 | 16675 | 14500 | 33754 |
| 7 Crew Cab Z71 (12*43) | 23150 | 21200 | 18275 | 15775 | 36140 |
| add 2.8L T-Dsl (ex 1.2,3,4,5) | 2050 | 1750 | 1475 | 1250 | 3730 |
| add 3.6L V6 (ex 1.3,4,5,6,7) | 1575 | 1350 | 1125 | 975 | 1335 |
| add AlloyWnl (ex 1.3,4,6,7) | 250 | 225 | 200 | 175 | 550 |
| add Cruise (ex 1.3,4,5,6,7) | 175 | 150 | 125 | 100 | 450 |
| add HiSeats (ex 1.2,4,5,7) | 150 | 125 | 125 | 100 | 200 |
| add Leather (ex 1.2,5) | 725 | 600 | 500 | 425 | 825 |
| add Navigation (ex 1.2,5,7) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1.2,5,7) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o 3.6L V6 (ex 1.2,5,6,7) | 1575 | 1350 | 1125 | 975 | 1335 |
| deduct w/o AutoTran (ex 1) | 1075 | 950 | 850 | 750 | 1200 |
| deduct w/o Cruise (ex 1.2) | 175 | 150 | 125 | 100 | 450 |
| deduct w/o Navigation (ex 1.2,3,4,5,6) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1.2,3,4,5,6) | 400 | 350 | 300 | 250 | 725 |

CHEVROLET TRUCKS

| | 24 | 36 | 48 | 60 | msrp |
|--|-------|-------|-------|-------|-------|
| COLORADO 4WD | | | | | |
| 1 Ext Cab Work Truck (12M53) | 19850 | 18525 | 16075 | 14125 | 30085 |
| 2 Ext Cab LT (12N53) | 22075 | 20525 | 17900 | 15725 | 35005 |
| 3 Ext Cab Z71 (12P53) | 23575 | 21800 | 19050 | 16775 | 36645 |
| 4 Ext Cab ZR2 (12P53) | 27975 | 25700 | 22525 | 19825 | 42395 |
| 5 Crew Cab Work Truck (12*43) | 23650 | 21900 | 19125 | 16775 | 33960 |
| 6 Crew Cab LT (12*43) | 24650 | 22775 | 19900 | 17500 | 36820 |
| 7 Crew Cab Z71 (12*43) | 26050 | 24025 | 21025 | 18375 | 39175 |
| 8 Crew Cab ZR2 (12P43) | 30825 | 28225 | 24750 | 21775 | 44490 |
| add 2.8L T-Dsl (ex 1.2,3,5) | 2050 | 1750 | 1475 | 1250 | 3730 |
| add 3.6L V6 (ex 2.3,4,5,6,7,8) | 1575 | 1350 | 1125 | 975 | 1335 |
| add AlloyWnl (ex 2.3,4,6,7,8) | 250 | 225 | 200 | 175 | 550 |
| add HiSeats (ex 1.3,4,5,7,8) | 150 | 125 | 125 | 100 | 200 |
| add Leather (ex 1.4,5,8) | 725 | 600 | 500 | 425 | 825 |
| add Navigation (ex 1.5,8) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1.4,5,7,8) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o 3.6L V6 (ex 1.4,5,6,7,8) | 1575 | 1350 | 1125 | 975 | 1335 |
| deduct w/o Cruise | 175 | 150 | 125 | 100 | 450 |
| deduct w/o Leather (ex 1.2,3,5,6,7) | 725 | 600 | 500 | 425 | 825 |
| deduct w/o Navigation (ex 1.2,3,4,5,6,7) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1.2,3,5,6) | 400 | 350 | 300 | 250 | 725 |

| | 24 | 36 | 48 | 60 | msrp |
|-----------------------------------|-------|-------|-------|-------|-------|
| SILVERADO 1500 LD 2WD | | | | | |
| 1 Double Cab Work Truck (CC15753) | 18450 | 15850 | 14175 | 13075 | 35995 |
| 2 Double Cab LT w/LT (CC15753) | 21600 | 18700 | 16625 | 15100 | 42850 |
| deduct w/o PwrSeat (ex 1) | 150 | 125 | 125 | 100 | 200 |

| | 24 | 36 | 48 | 60 | msrp |
|------------------------------------|-------|-------|-------|-------|-------|
| SILVERADO 1500 2WD | | | | | |
| 1 Crew Cab Work Truck (CC10*43) | 26025 | 22875 | 20325 | 18200 | 38580 |
| 2 Crew Cab Custom (CC10*43) | 28100 | 24675 | 21975 | 19575 | 42330 |
| 3 Crew Cab LT w/LT (CC10*43) | 30575 | 26800 | 23800 | 21175 | 45210 |
| 4 Crew Cab RST (CC10*43) | 31325 | 27450 | 24400 | 21725 | 47805 |
| 5 Crew Cab LTZ w/LZ (CC10*43) | 32875 | 28950 | 25725 | 22750 | 51015 |
| 6 Crew Cab High Country (CC10*43) | 35600 | 31400 | 27750 | 24525 | 55890 |
| add 5.3L V8 (ex 2.3,4,5,6) | 1050 | 900 | 750 | 650 | 1395 |
| add AlloyWnl (ex 2.3,4,5,6) | 250 | 225 | 200 | 175 | 550 |
| add BlindSpot (ex 2.6) | 275 | 225 | 175 | 150 | 400 |
| add Leather (ex 1.2,5,6) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof (ex 1.2,6) | 475 | 325 | 250 | 225 | 700 |
| add PremAudio (ex 1.2,3,5,6) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o 5.3L V8 (ex 1.5,6) | 1050 | 900 | 750 | 650 | 1395 |
| deduct w/o Cruise | 175 | 150 | 125 | 100 | 450 |
| deduct w/o Moonroof (ex 1.2,3,4,5) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1.2,3,4) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1.2,3,4) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o PwrSeat (ex 1.2) | 150 | 125 | 125 | 100 | 200 |
| deduct w/o HiSeats (ex 1.2) | 150 | 125 | 125 | 100 | 200 |

| | 24 | 36 | 48 | 60 | msrp |
|------------------------------------|-------|-------|-------|-------|-------|
| SILVERADO 2500HD 2WD | | | | | |
| 1 Double Cab Work Truck (CC25953) | 19550 | 17125 | 14775 | 12650 | 38995 |
| 2 Double Cab LT (CC25953) | 20675 | 18075 | 15600 | 13350 | 43895 |
| 3 Crew Cab Work Truck (CC25*43) | 23950 | 20875 | 18050 | 15475 | 39895 |
| 4 Crew Cab LT (CC25*43) | 25075 | 21850 | 18925 | 16175 | 46080 |
| 5 Crew Cab LTZ (CC25*43) | 37625 | 32600 | 28325 | 24225 | 62560 |
| 6 Crew Cab High Country (CC25*43) | 41300 | 35725 | 31075 | 26575 | 68130 |
| add 6.6L T-Dsl (ex 1.2,5,6) | 4450 | 3800 | 3225 | 2725 | 9730 |
| add AlloyWnl (ex 2.4,5,6) | 250 | 225 | 200 | 175 | 550 |
| add HiSeats (ex 1.3,5,6) | 150 | 125 | 125 | 100 | 200 |
| add Leather (ex 1.2,3,5,6) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof (ex 1.2,3,4,6) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1.2,3,5,6) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1.2,3,5,6) | 400 | 350 | 300 | 250 | 725 |
| add PwrSeat (ex 1.3,5,6) | 150 | 125 | 125 | 100 | 200 |
| add RearEnt (ex 1.2,3,4) | 325 | 275 | 225 | 200 | 1575 |
| deduct w/o Moonroof (ex 1.2,3,4,5) | 475 | 325</ | | | |

CHEVROLET TRUCKS

| | 24 | 36 | 48 | 60 | msrp |
|------------------------------------|-------|-------|-------|-------|-------|
| SILVERADO 2500HD 4WD | | | | | |
| 1 Double Cab Work Truck (CK25'53) | 25050 | 21800 | 18875 | 16150 | 41895 |
| 2 Double Cab LT (CK25'53) | 26775 | 23300 | 20175 | 17275 | 48920 |
| 3 Crew Cab Work Truck (CK25'43) | 29525 | 25650 | 22250 | 19025 | 43370 |
| 4 Crew Cab LT (CK25'43) | 35150 | 30475 | 26475 | 22650 | 59440 |
| 5 Crew Cab LTZ (CK25'43) | 43100 | 37275 | 32425 | 27725 | 65960 |
| 6 Crew Cab High Country (CK25'743) | 46775 | 40400 | 35150 | 30075 | 71230 |
| add 6.6L T-Dsl (ex 1.2,4,5,6) | 4450 | 3800 | 3225 | 2725 | 9730 |
| add AlloyWhl (ex 2.4,5,6) | 250 | 225 | 200 | 175 | 550 |
| add HiSeats (ex 1.3,5,6) | 150 | 125 | 100 | 200 | 200 |
| add Leather (ex 1.2,3,4,6) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof (ex 1.2,3,4,6) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1.2,3,5,6) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1.2,3,5,6) | 400 | 350 | 300 | 250 | 725 |
| add PwrSeat (ex 1.2,3,5,6) | 150 | 125 | 125 | 100 | 200 |
| add RearEnt (ex 1.2,3,4) | 325 | 275 | 225 | 200 | 1575 |
| deduct w/ 6.6L T-Dsl (ex 1.2,3) | 4450 | 3800 | 3225 | 2725 | 9730 |
| deduct w/ Moonroof (ex 1.2,3,4,5) | 475 | 325 | 250 | 225 | 700 |
| deduct w/ Navigation (ex 1.2,3,4) | 325 | 300 | 250 | 200 | 675 |
| deduct w/ PremAudio (ex 1.2,3,4) | 400 | 350 | 300 | 250 | 725 |
| deduct w/ PwrSeat (ex 1.3,4) | 150 | 125 | 125 | 100 | 200 |

CHRYSLER

| | 24 | 36 | 48 | 60 | msrp |
|--|-------|-------|-------|-------|-------|
| 300 | | | | | |
| 1 4dr Sdn Touring (LXCH48) | 13300 | 11225 | 9650 | 8275 | 30390 |
| 2 4dr Sdn Touring AWD (LXFH48) | 14725 | 12450 | 10675 | 9100 | 32890 |
| 3 4dr Sdn Touring L (LXCH48) | 14575 | 12350 | 10575 | 9050 | 34035 |
| 4 4dr Sdn Touring L AWD (LXFH48) | 15900 | 13425 | 11525 | 9750 | 36535 |
| 5 4dr Sdn 300S (LXCL48) | 16900 | 14275 | 12275 | 10300 | 38785 |
| 6 4dr Sdn 300S AWD (LXFL48) | 17900 | 15125 | 13050 | 10900 | 41285 |
| 7 4dr Sdn Limited (LXCS48) | 17275 | 14575 | 12600 | 10550 | 41930 |
| 8 4dr Sdn Limited AWD (LXFS48) | 18200 | 15425 | 13325 | 11100 | 44430 |
| 9 4dr Sdn C (LXCR48) | 20525 | 17325 | 14975 | 12425 | 49180 |
| add 5.7L V8 (ex 1.2,3,4,6,7,8,9) | 2350 | 2000 | 1700 | 1425 | 3000 |
| add BlindSpot (ex 1.2,9) | 275 | 225 | 175 | 150 | 400 |
| add HiDLights (ex 1.2,3,4,9) | 150 | 100 | 75 | 75 | 325 |
| add Moonroof (ex 1.2,7,8,9) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1.2,5,6,7,8,9) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1.2,5,6,7,8,9) | 400 | 350 | 300 | 250 | 725 |
| deduct w/ BlindSpot (ex 1.2,3,4,5,6,7,8) | 275 | 225 | 175 | 150 | 400 |
| deduct w/ Leather (ex 1.2) | 725 | 600 | 500 | 425 | 825 |
| deduct w/ Moonroof (ex 1.2,3,4,5,6) | 475 | 325 | 250 | 225 | 700 |
| deduct w/ Navigation (ex 1.2,3,4) | 325 | 300 | 250 | 200 | 675 |
| deduct w/ PwrSeat | 150 | 125 | 125 | 100 | 200 |
| deduct w/ HiSeats (ex 1.2) | 150 | 125 | 125 | 100 | 200 |

| | 24 | 36 | 48 | 60 | msrp |
|--|-------|-------|-------|-------|-------|
| PACIFICA | | | | | |
| 1 4dr Wgn L (RUCE53) | 15475 | 13975 | 10900 | 8525 | 28390 |
| 2 4dr Wgn LX (RUCU53) | 17225 | 15450 | 12100 | 9475 | 31190 |
| 3 4dr Wgn Touring Plus (RUCR53) | 18950 | 17075 | 13325 | 10425 | 35680 |
| 4 4dr Wgn Touring L (RUCU53) | 20225 | 18125 | 14200 | 11200 | 39030 |
| 5 4dr Wgn Touring L Plus (RUCP53) | 21625 | 19300 | 15250 | 11925 | 41435 |
| 6 4dr Wgn Limited (RUCU53) | 25300 | 22550 | 17775 | 13975 | 49675 |
| 7 4dr Wgn Hybrid Touring Plus (RUEP53) | 19675 | 17725 | 13850 | 10825 | 42580 |
| 8 4dr Wgn Hybrid Touring L (RUEH53) | 21500 | 19225 | 15150 | 11900 | 45080 |
| 9 4dr Wgn Hybrid Limited (RUESS3) | 24275 | 21650 | 17000 | 13350 | 49180 |
| add HiSeats (ex 1.2,4,5,6,8,9) | 150 | 125 | 125 | 100 | 200 |
| add Moonroof (ex 1.2,3,4,6,7,8,9) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1.2,3,4,5,6,7,9) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1.2,3,5,6,7,8,9) | 400 | 350 | 300 | 250 | 725 |
| add RearEnt (ex 1.5,6,8,9) | 325 | 275 | 225 | 200 | 1575 |
| add RearAir (ex 2.3,4,5,6,7,8,9) | 350 | 300 | 250 | 200 | 500 |
| deduct w/ Moonroof (ex 1.2,3,4,5,7,8) | 475 | 325 | 250 | 225 | 700 |
| deduct w/ Navigation (ex 1.2,8) | 325 | 300 | 250 | 200 | 675 |
| deduct w/ PremAudio (ex 1.2,3,4,7) | 400 | 350 | 300 | 250 | 725 |
| deduct w/ RearEnt (ex 1.2,3,4,7) | 325 | 275 | 225 | 200 | 1575 |

DODGE

| | 24 | 36 | 48 | 60 | msrp |
|-------------------------------------|-------|-------|-------|-------|-------|
| CHARGER | | | | | |
| 1 4dr Sdn SXT (LDDM48) | 16525 | 14000 | 11750 | 10925 | 30390 |
| 2 4dr Sdn SXT AWD (LDES48) | 19075 | 16450 | 13825 | 12650 | 34390 |
| 3 4dr Sdn GT (LDDS48) | 17600 | 14925 | 12525 | 11600 | 31890 |
| 4 4dr Sdn R/T (LDDP48) | 20775 | 18075 | 15125 | 13675 | 36890 |
| 5 4dr Sdn R/T Scat Pack (LDDR48) | 27600 | 23875 | 20550 | 18200 | 43780 |
| 6 4dr Sdn SRT Hellcat (LDDT48) | 42900 | 37075 | 31925 | 28025 | 73075 |
| add BlindSpot (ex 5,6) | 275 | 225 | 175 | 150 | 400 |
| add HiDLights (ex 5,6) | 150 | 100 | 75 | 75 | 325 |
| add HiSeats (ex 5,6) | 150 | 125 | 125 | 100 | 200 |
| add Leather (ex 6) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof (ex 5,6) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 6) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 6) | 400 | 350 | 300 | 250 | 725 |
| deduct w/ BlindSpot (ex 1.2,3,4) | 275 | 225 | 175 | 150 | 400 |
| deduct w/ HiDLights (ex 1.2,3,4) | 150 | 100 | 75 | 75 | 325 |
| deduct w/ Moonroof (ex 1.2,3,4) | 475 | 325 | 250 | 225 | 700 |
| deduct w/ Navigation (ex 1.2,3,4,5) | 325 | 300 | 250 | 200 | 675 |
| deduct w/ PremAudio (ex 1.2,3,4,5) | 400 | 350 | 300 | 250 | 725 |

| | 24 | 36 | 48 | 60 | msrp |
|----------------------------|-------|-------|------|------|-------|
| GRAND CARAVAN | | | | | |
| 1 4dr Wgn SE (RTKH53) | 13200 | 10400 | 8200 | 6950 | 28440 |
| 2 4dr Wgn SE Plus (RTKH53) | 13650 | 10700 | 8525 | 7175 | 30410 |
| 3 4dr Wgn SXT (RTKM53) | 14825 | 11650 | 9300 | 7700 | 34140 |
| add AlloyWhl (ex 2,3) | 250 | 225 | 200 | 175 | 550 |
| add HiSeats (ex 1,2) | 150 | 125 | 125 | 100 | 200 |
| add Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |
| add PwrSeat (ex 1,3) | 150 | 125 | 125 | 100 | 200 |
| add RearEnt (ex 3) | 325 | 275 | 225 | 200 | 1575 |
| deduct w/ PwrSeat (ex 1,2) | 150 | 125 | 125 | 100 | 200 |
| deduct w/ RearEnt (ex 1,2) | 325 | 275 | 225 | 200 | 1575 |

DODGE

| | 24 | 36 | 48 | 60 | msrp |
|--------------------------------------|-------|-------|-------|-------|-------|
| CHALLENGER | | | | | |
| 1 2dr Cpe SXT (LADH22) | 15500 | 14375 | 12500 | 11050 | 28690 |
| 2 2dr Cpe SXT AWD (LAEH22) | 17825 | 16425 | 14200 | 12625 | 31690 |
| 3 2dr Cpe GT (LADL22) | 16400 | 15175 | 13175 | 11650 | 31390 |
| 4 2dr Cpe GT AWD (LAL22) | 18450 | 16975 | 14675 | 13075 | 34390 |
| 5 2dr Cpe R/T (LADP22) | 22550 | 20675 | 17850 | 16050 | 37090 |
| 6 2dr Cpe R/T Scat Pack (LADX22) | 28825 | 26200 | 22675 | 20325 | 42780 |
| 7 2dr Cpe SRT Hellcat (LADR22) | 44800 | 40475 | 34925 | 31575 | 73710 |
| add BlindSpot (ex 7) | 275 | 225 | 175 | 150 | 400 |
| add HiDLights (ex 7) | 150 | 100 | 75 | 75 | 325 |
| add HiSeats (ex 6,7) | 150 | 125 | 125 | 100 | 200 |
| add Leather (ex 7) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof (ex 7) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 6,7) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 6,7) | 400 | 350 | 300 | 250 | 725 |
| add Redeye Pkg (ex 1.2,3,4,5,6) | 4975 | 4250 | 3600 | 3050 | 11000 |
| deduct w/ BlindSpot (ex 1.2,3,4,5,6) | 275 | 225 | 175 | 150 | 400 |
| deduct w/ HiDLights (ex 1.2,3,4,5,6) | 150 | 100 | 75 | 75 | 325 |
| deduct w/ AutoTran | 1075 | 950 | 850 | 750 | 1200 |
| deduct w/ Leather (ex 1.2,3,4,5,6) | 725 | 600 | 500 | 425 | 825 |
| deduct w/ Moonroof (ex 1.2,3,4,5,6) | 475 | 325 | 250 | 225 | 700 |
| deduct w/ Navigation (ex 1.2,3,4,5) | 325 | 300 | 250 | 200 | 675 |

DODGE TRUCKS

| | 24 | 36 | 48 | 60 | msrp |
|----------------------------------|-------|-------|-------|-------|-------|
| DURANGO 4WD | | | | | |
| 1 4dr Wgn SXT (WDDL75) | 19125 | 16950 | 14150 | 12225 | 32580 |
| 2 4dr Wgn SXT Plus (WDDL75) | 19600 | 17375 | 14500 | 12525 | 34885 |
| 3 4dr Wgn GT (WDDH75) | 22175 | 19625 | 16425 | 13850 | 37630 |
| 4 4dr Wgn GT Plus (WDDH75) | 23775 | 21025 | 17575 | 14825 | 43380 |
| 5 4dr Wgn Citadel (WDDP75) | 26250 | 23125 | 19550 | 16025 | 46750 |
| 6 4dr Wgn RT (WDD575) | 27375 | 24175 | 20425 | 16675 | 50215 |
| add 5.7L V8 (ex 1.2,3,4,6) | 2350 | 2000 | 1700 | 1425 | 3995 |
| add BlindSpot (ex 1.5,6) | 275 | 225 | 175 | 150 | 400 |
| add HiDLights (ex 1.2,3,5,6) | 150 | 100 | 75 | 75 | 325 |
| add HiSeats (ex 1.3,4,5,6) | 150 | 125 | 125 | 100 | 200 |
| add Leather (ex 1.5) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof (ex 1.4,5,6) | 475 | 325 | 250 | 225 | 700 |
| add RearEnt (ex 1.2,3) | 325 | 275 | 225 | 200 | 1575 |
| deduct w/ BlindSpot (ex 1.2,3,4) | 275 | 225 | 175 | 150 | 400 |
| deduct w/ Moonroof (ex 1.2,3) | 475 | 325 | 250 | 225 | 700 |
| deduct w/ Navigation (ex 1.2) | 325 | 300 | 250 | 200 | 675 |
| deduct w/ PremAudio (ex 1.2,3) | 400 | 350 | 300 | 250 | 725 |
| deduct w/ PwrSeat (ex 1) | 150 | 125 | 125 | 100 | 200 |
| deduct w/ HiSeats (ex 1.2,3) | 150 | 125 | 125 | 100 | 200 |

| | 24 | 36 | 48 | 60 | msrp |
|----------------------------------|-------|-------|-------|-------|-------|
| DURANGO 4WD | | | | | |
| 1 4dr Wgn SXT (WDEL75) | 21225 | 18900 | 15700 | 13575 | 35180 |
| 2 4dr Wgn SXT Plus (WDEL75) | 22100 | 19600 | 16375 | 14075 | 39130 |
| 3 4dr Wgn GT (WDEH75) | 24450 | 21800 | 18175 | 15350 | 40230 |
| 4 4dr Wgn GT Plus (WDEH75) | 26000 | 23025 | 19250 | 16175 | 44885 |
| 5 4dr Wgn Citadel (WDEP75) | 28425 | 25350 | 21275 | 17650 | 50845 |
| 6 4dr Wgn RT (WDES75) | 29350 | 26100 | 21950 | 18100 | 52815 |
| 7 4dr Wgn SRT (WDEX75) | 35800 | 31875 | 26750 | 21825 | 70760 |
| add 5.7L V8 (ex 1.2,3,4,6,7) | 2350 | 2000 | 1700 | 1425 | 3995 |
| add BlindSpot (ex 1.5,6,7) | 275 | 225 | 175 | 150 | 400 |
| add HiDLights (ex 1.2,3,5,6,7) | 150 | 100 | 75 | 75 | 325 |
| add Leather (ex 1.5,6) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof (ex 1.4,5,6,7) | 475 | 325 | 250 | 225 | 700 |
| add RearEnt (ex 1.2,3) | 325 | 275 | 225 | 200 | 1575 |
| deduct w/ BlindSpot (ex 1.2,3,4) | 275 | 225 | 175 | 150 | 400 |
| deduct w/ Moonroof (ex 1.2,3) | 475 | 325 | 250 | 225 | 700 |
| deduct w/ Navigation (ex 1.2) | 325 | 300 | 250 | 200 | 675 |
| deduct w/ PremAudio (ex 1.2,3) | 400 | 350 | 300 | 250 | 725 |
| deduct w/ PwrSeat (ex 1) | 150 | 125 | | | |

FORD TRUCKS

| | 24 | 36 | 48 | 60 | msrp |
|-----------------------------|-------|-------|-------|------|-------|
| FLEX 2WD | | | | | |
| 1 4dr Wgn SE (K5B) | 15300 | 13050 | 9825 | 7650 | 31570 |
| 2 4dr Wgn SEL (K5C) | 17050 | 14475 | 11000 | 8625 | 36685 |
| 3 4dr Wgn Limited (K5D) | 18950 | 16025 | 12175 | 9450 | 42685 |
| add Leather (ex 1.3) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1.3) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o BlindSpot (ex 1) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o PremAudio (ex 1) | 400 | 350 | 300 | 250 | 725 |

| | | | | | |
|----------------------------------|-------|-------|-------|-------|-------|
| FLEX AWD | | | | | |
| 1 4dr Wgn SEL (K6C) | 18400 | 15925 | 12125 | 9600 | 38635 |
| 2 4dr Wgn Limited (K6D) | 20150 | 17475 | 13325 | 10550 | 44635 |
| 3 4dr Wgn Limited EcoBoost (K6D) | 21875 | 18950 | 14550 | 11525 | 48480 |
| add Leather (ex 2.3) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 2.3) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o BlindSpot | 275 | 225 | 175 | 150 | 400 |
| deduct w/o PremAudio | 400 | 350 | 300 | 250 | 725 |

| | | | | | |
|------------------------------|-------|-------|------|------|-------|
| ECOSPORT 2WD | | | | | |
| 1 4dr Wgn S (S2F) | 10825 | 8800 | 7050 | 5225 | 20990 |
| 2 4dr Wgn SE (S2G) | 13075 | 10675 | 8525 | 6300 | 25940 |
| 3 4dr Wgn Titanium (S2K) | 14925 | 12150 | 9675 | 7175 | 27155 |
| deduct w/o BlindSpot (ex 1) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |

| | | | | | |
|----------------------------|-------|-------|-------|------|-------|
| ECOSPORT 4WD | | | | | |
| 1 4dr Wgn S (S3F) | 12850 | 10475 | 8375 | 6175 | 22585 |
| 2 4dr Wgn SE (S3G) | 14350 | 11675 | 9325 | 6925 | 25645 |
| 3 4dr Wgn SES (S3J) | 16500 | 13450 | 10750 | 7925 | 28270 |
| 4 4dr Wgn Titanium (S3K) | 16925 | 13800 | 11025 | 8175 | 28605 |
| add BlindSpot (ex 1.3, 4) | 275 | 225 | 175 | 150 | 400 |
| add Navigation (ex 1.3, 4) | 325 | 300 | 250 | 200 | 675 |

| | | | | | |
|------------------------------|-------|-------|------|------|-------|
| TRANSIT CONNECT CARGO | | | | | |
| 1 4dr Van XL (**E) | 11100 | 9725 | 7175 | 6275 | 26295 |
| 2 4dr Van XL (**F) | 12050 | 10575 | 7800 | 6800 | 28240 |
| add 1.5L I4 EcoBoost (ex 1) | 700 | 600 | 500 | 425 | 1995 |
| add AlloyWnl (ex 1) | 250 | 225 | 200 | 175 | 550 |
| add BlindSpot (ex 1) | 275 | 225 | 175 | 150 | 400 |
| add HIDLights (ex 1) | 150 | 100 | 75 | 75 | 325 |
| add Cruise (ex 2) | 175 | 150 | 125 | 100 | 450 |
| add Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |

| | | | | | |
|------------------------------|-------|-------|-------|------|-------|
| TRANSIT CONNECT WAGON | | | | | |
| 1 4dr Wgn XL (**E) | 12600 | 10825 | 8550 | 7675 | 28040 |
| 2 4dr Wgn XLT (**F) | 14075 | 12125 | 9700 | 8625 | 29675 |
| 3 4dr Wgn Titanium (E*G) | 15900 | 13650 | 11075 | 9775 | 32790 |
| add 1.5L I4 EcoBoost | 700 | 600 | 500 | 425 | 1995 |
| add AlloyWnl (ex 3) | 250 | 225 | 200 | 175 | 550 |
| add BlindSpot | 275 | 225 | 175 | 150 | 400 |
| add HIDLights (ex 1.3) | 150 | 100 | 75 | 75 | 325 |
| add HISeats (ex 1.3) | 150 | 125 | 100 | 100 | 200 |
| add Leather (ex 1.3) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 3) | 325 | 300 | 250 | 200 | 675 |

| | | | | | |
|--|-------|-------|-------|-------|-------|
| F-250 SUPER DUTY 2WD | | | | | |
| 1 Reg Cab XL (F2A) | 16475 | 13050 | 9900 | 7525 | 36830 |
| 2 Reg Cab XLT (F2A) | 17525 | 13850 | 10525 | 8000 | 40520 |
| 3 SuperCab XL (X2A) | 19475 | 15950 | 12225 | 9425 | 39365 |
| 4 SuperCab XLT (X2A) | 20875 | 16925 | 12975 | 10050 | 43525 |
| 5 SuperCab Lariat (X2A) | 23325 | 18900 | 14600 | 11100 | 50995 |
| 6 Crew Cab XL (W2A) | 24600 | 23250 | 18275 | 14100 | 40835 |
| 7 Crew Cab XLT (W2A) | 26475 | 24225 | 19050 | 14700 | 45355 |
| 8 Crew Cab Lariat (W2A) | 29900 | 26175 | 20675 | 16075 | 53010 |
| 9 Crew Cab King Ranch (W2A) | 39475 | 34075 | 26925 | 21025 | 74280 |
| add 6.7L T-Dsl (ex 9) | 6525 | 5550 | 4700 | 4000 | 9120 |
| add AlloyWnl (ex 2.4,5,7,8,9) | 250 | 225 | 200 | 175 | 550 |
| add BlindSpot (ex 9) | 275 | 225 | 175 | 150 | 400 |
| add HISeats (ex 1.2,3,6,9) | 150 | 125 | 100 | 100 | 200 |
| add Moonroof (ex 1.2,3,4,5,6,9) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1.3,5,6,8,9) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o 6.7L T-Dsl (ex 1.2,3,4,5,6,7,8) | 6525 | 5550 | 4700 | 4000 | 9120 |
| deduct w/o BlindSpot (ex 1.2,3,4,5,6,7,8) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o HIDLights (ex 1.2,3,4,5,6,7,8) | 150 | 100 | 75 | 75 | 325 |
| deduct w/o Cruise | 175 | 150 | 125 | 100 | 450 |
| deduct w/o Moonroof (ex 1.2,3,4,5,6,7,8) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1.2,3,4,6,7) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PwrLks | 400 | 350 | 300 | 250 | 825 |
| deduct w/o PwrSeat (ex 1.3,6) | 150 | 125 | 100 | 100 | 200 |
| deduct w/o PwrWind | 400 | 350 | 300 | 250 | 825 |

| | | | | | |
|---|-------|-------|-------|-------|-------|
| F-250 SUPER DUTY 4WD | | | | | |
| 1 Reg Cab XL (F2B) | 22150 | 18875 | 15200 | 12075 | 39725 |
| 2 Reg Cab XLT (F2B) | 23100 | 19550 | 15800 | 12600 | 42205 |
| 3 SuperCab XL (X2B) | 25250 | 21800 | 17675 | 14175 | 42270 |
| 4 SuperCab XLT (X2B) | 26175 | 22500 | 18300 | 14675 | 45075 |
| 5 SuperCab Lariat (X2B) | 35625 | 30025 | 24525 | 19925 | 62355 |
| 6 Crew Cab XL (W2B) | 31325 | 29075 | 24000 | 19575 | 43740 |
| 7 Crew Cab XLT (W2B) | 32700 | 30050 | 24775 | 20175 | 46900 |
| 8 Crew Cab Lariat (W2B) | 42725 | 37450 | 30900 | 25350 | 68330 |
| 9 Crew Cab King Ranch (W2B) | 45375 | 39975 | 33050 | 27125 | 74510 |
| 10 Crew Cab Platinum (W2B) | 46625 | 40925 | 33800 | 27800 | 77105 |
| 11 Crew Cab Limited (W2B) | 47275 | 41450 | 34275 | 28200 | 82575 |
| add 6.7L T-Dsl (ex 5,8,9,10,11) | 6525 | 5550 | 4700 | 4000 | 9120 |
| add AlloyWnl (ex 2.4,5,7,8,9,10,11) | 250 | 225 | 200 | 175 | 550 |
| add BlindSpot (ex 9,10,11) | 275 | 225 | 175 | 150 | 400 |
| add HISeats (ex 1.2,3,6,8,9,10,11) | 150 | 125 | 100 | 100 | 200 |
| add Moonroof (ex 1.2,3,4,5,6,8,9,10,11) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1.3,5,6,8,9,10,11) | 325 | 300 | 250 | 200 | 675 |
| add PwrSeat (ex 1.3,5,6,8,9,10,11) | 150 | 125 | 100 | 100 | 200 |
| deduct w/o 6.7L T-Dsl (ex 1.2,3,4,6,7,11) | 6525 | 5550 | 4700 | 4000 | 9120 |
| deduct w/o BlindSpot (ex 1.2,3,4,5,6,7,8) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o HIDLights (ex 1.2,3,4,5,6,7,8) | 150 | 100 | 75 | 75 | 325 |
| deduct w/o Cruise | 175 | 150 | 125 | 100 | 450 |
| deduct w/o Moonroof (ex 1.2,3,4,5,6,7) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1.2,3,4,6,7) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PwrLks | 400 | 350 | 300 | 250 | 825 |
| deduct w/o PwrWind | 400 | 350 | 300 | 250 | 825 |
| deduct w/o HISeats (ex 1.2,3,4,5,6,7) | 150 | 125 | 100 | 100 | 200 |

GMC TRUCKS

| | 24 | 36 | 48 | 60 | msrp |
|------------------------------------|-------|-------|-------|-------|-------|
| TERRAIN 2WD | | | | | |
| 1 4dr Wgn SL (TXL26) | 13850 | 12150 | 9675 | 7550 | 25995 |
| 2 4dr Wgn SLE (TXL26) | 15100 | 13200 | 10550 | 8300 | 30865 |
| 3 4dr Wgn SLE Diesel (TXL26) | 17325 | 15050 | 12125 | 9650 | 34085 |
| 4 4dr Wgn SLT (TXM26) | 17950 | 15575 | 12575 | 10025 | 36660 |
| 5 4dr Wgn SLT Diesel (TXM26) | 19250 | 16675 | 13475 | 10800 | 36715 |
| 6 4dr Wgn Denali (TXN26) | 22300 | 19225 | 15700 | 12650 | 42625 |
| add 2.0L I4 (ex 1.3,5,6) | 1150 | 1000 | 850 | 725 | 1895 |
| add BlindSpot (ex 1.4,5,6) | 275 | 225 | 175 | 150 | 400 |
| add Moonroof (ex 1.4,6) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1.3,4,5,6) | 325 | 300 | 250 | 200 | 675 |
| add RearEnt (ex 1) | 325 | 275 | 225 | 200 | 1575 |
| deduct w/o BlindSpot (ex 1.2,3) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o Navigation (ex 1.2,3,5) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o PwrSeat (ex 1) | 150 | 125 | 100 | 100 | 200 |
| deduct w/o HISeats (ex 1) | 150 | 125 | 100 | 100 | 200 |

| | | | | | |
|--------------------------------|-------|-------|-------|-------|-------|
| TERRAIN AWD | | | | | |
| 1 4dr Wgn SLE (TXB26) | 16625 | 15050 | 11975 | 9650 | 32565 |
| 2 4dr Wgn SLE Diesel (TXB26) | 18825 | 16900 | 13525 | 11025 | 35885 |
| 3 4dr Wgn SLT (TXC26) | 19425 | 17425 | 13975 | 11400 | 38360 |
| 4 4dr Wgn SLT Diesel (TXC26) | 20725 | 18525 | 14925 | 12200 | 38515 |
| 5 4dr Wgn Denali (TXD26) | 23725 | 21075 | 17150 | 13975 | 44325 |
| add 2.0L I4 (ex 2.4,5) | 1150 | 1000 | 850 | 725 | 1895 |
| add BlindSpot (ex 3.4,5) | 275 | 225 | 175 | 150 | 400 |
| add Moonroof (ex 3.5) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 2.3,4,5) | 325 | 300 | 250 | 200 | 675 |
| add RearEnt | 325 | 275 | 225 | 200 | 1575 |
| deduct w/o BlindSpot (ex 1.2) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o Moonroof (ex 1.2,4) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1.2) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o PwrSeat | 150 | 125 | 100 | 100 | 200 |
| deduct w/o HISeats | 150 | 125 | 100 | 100 | 200 |

| | | | | | |
|------------------------------------|-------|-------|-------|-------|-------|
| ACADIA 2WD | | | | | |
| 1 4dr Wgn SL (TNH26) | 18100 | 15925 | 13225 | 10900 | 29995 |
| 2 4dr Wgn SLE1 (TNB26) | 18175 | 16025 | 13225 | 10900 | 34190 |
| 3 4dr Wgn SLT2 (TNC26) | 20100 | 17650 | 14525 | 12025 | 37685 |
| 4 4dr Wgn SLT1 (TND26) | 21975 | 19250 | 15850 | 13025 | 40485 |
| 5 4dr Wgn SLT2 (TNE26) | 23875 | 20900 | 17100 | 14125 | 45185 |
| 6 4dr Wgn Denali (TNF26) | 27525 | 24500 | 20100 | 16500 | 49785 |
| add BlindSpot (ex 1.2,4,5,6) | 275 | 225 | 175 | 150 | 400 |
| add Moonroof (ex 1.2,5,6) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1.2,3,5,6) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1.2,4,5,6) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o 3.6L V6 (ex 1.2,5,6) | 925 | 800 | 675 | 575 | 1095 |
| deduct w/o Leather (ex 1.2,3) | 725 | 600 | 500 | 425 | 825 |
| deduct w/o Moonroof (ex 1.2,3,4) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1.2,3,4) | 325 | 300 | 250 | 200 | 675 |

| | | | | | |
|----------------------------|-------|-------|-------|-------|-------|
| ACADIA AWD | | | | | |
| 1 4dr Wgn SLE1 (TNJ26) | 20000 | 17400 | 14425 | 11950 | 36190 |
| 2 4dr Wgn SLE2 (TNK26) | 21825 | 19000 | 15700 | 13050 | 39685 |
| 3 4dr Wgn SLT1 (TNL26) | 23525 | 20925 | 17125 | 14150 | 42985 |
| 4 4dr Wgn SLT2 (TNN26) | 25600 | 22275 | 18250 | 15175 | 47185 |
| 5 4dr Wgn Denali (TNN26) | 29850 | 25875 | 21300 | 17575 | 51785 |
| add 3.6L V6 (ex 2.3,4,5) | 925 | 800 | 675 | 575 | 1095 |
| add All Terrain (ex 1.4,5) | 1625 | 1400 | 1175 | 1000 | 2045 |
| add BlindSpot (ex 1.3,4,5) | 275 | 225 | 175 | 150 | 400 |
| add Moonroof (ex 1.4,5) | 475 | 325 | 250 | 225 | 700 |
| add PremAudio (ex 1.3,4,5) | 400 | | | | |

GMC TRUCKS

| | 24 | 36 | 48 | 60 | msrp |
|--|-------|-------|-------|-------|-------|
| YUKON XL 2WD | | | | | |
| 1 4dr Wgn SLE (TC15906) | 30950 | 27625 | 23175 | 19075 | 53495 |
| 2 4dr Wgn SLT Standard Edition (TC15906) | 34450 | 29950 | 25575 | 21150 | 62225 |
| 3 4dr Wgn SLT (TC15906) | 34475 | 30950 | 26150 | 21650 | 65605 |
| 4 4dr Wgn Denali (TC15906) | 39850 | 36150 | 30775 | 25725 | 70595 |
| add Moonroof (ex 1,2,3) | 550 | 375 | 325 | 275 | 800 |
| add RearEnt (ex 2,3) | 400 | 325 | 300 | 250 | 1700 |
| deduct w/o Moonroof (ex 1,4) | 550 | 375 | 325 | 275 | 800 |
| deduct w/o Navigation (ex 1) | 400 | 350 | 300 | 250 | 800 |
| deduct w/o RearEnt (ex 1,4) | 400 | 325 | 300 | 250 | 1700 |

| | 24 | 36 | 48 | 60 | msrp |
|--|-------|-------|-------|-------|-------|
| YUKON XL 4WD | | | | | |
| 1 4dr Wgn SLE (TK15906) | 32850 | 29450 | 24725 | 20425 | 56495 |
| 2 4dr Wgn SLT Standard Edition (TK15906) | 34500 | 30200 | 25675 | 21375 | 61695 |
| 3 4dr Wgn SLT (TK15906) | 35625 | 32175 | 27125 | 22550 | 68025 |
| 4 4dr Wgn Denali (TK15906) | 40975 | 37375 | 31750 | 26650 | 73595 |
| add Moonroof (ex 1,3) | 550 | 375 | 325 | 275 | 800 |
| add Navigation (ex 1,3,4) | 400 | 350 | 300 | 250 | 800 |
| add RearEnt (ex 3) | 400 | 325 | 300 | 250 | 1700 |
| deduct w/o Moonroof (ex 1,2,4) | 550 | 375 | 325 | 275 | 800 |
| deduct w/o Navigation (ex 1,2) | 400 | 350 | 300 | 250 | 800 |
| deduct w/o RearEnt (ex 1,2,4) | 400 | 325 | 300 | 250 | 1700 |

| | 24 | 36 | 48 | 60 | msrp |
|--------------------------------------|-------|-------|-------|-------|-------|
| CANYON 2WD | | | | | |
| 1 Ext Cab SL (T2M53) | 15750 | 14600 | 12500 | 10650 | 22395 |
| 2 Ext Cab Work Truck (T2M53) | 17575 | 16050 | 13800 | 11750 | 27135 |
| 3 Ext Cab SLE (T2N53) | 20275 | 18425 | 15925 | 13500 | 32280 |
| 4 Crew Cab Work Truck (T2*43) | 21625 | 19600 | 16850 | 14375 | 31260 |
| 5 Crew Cab SLE (T2*43) | 22675 | 20475 | 17650 | 15025 | 34645 |
| 6 Crew Cab SLT (T2*43) | 24800 | 22350 | 19250 | 16450 | 38835 |
| 7 Crew Cab Denali (T2*43) | 29925 | 26775 | 23050 | 19725 | 42025 |
| add 2.8L T-Dsl (ex 1,2,3,4) | 2050 | 1750 | 1475 | 1250 | 3730 |
| add 3.6L V6 (ex 1,3,4,5,6,7) | 1575 | 1350 | 1125 | 975 | 1335 |
| add HiSeats (ex 1,2,4,6,7) | 150 | 125 | 125 | 100 | 200 |
| deduct w/o 3.6L V6 (ex 1,2,4,5,6,7) | 1575 | 1350 | 1125 | 975 | 1335 |
| deduct w/o AutoTran (ex 1) | 1075 | 950 | 850 | 750 | 1200 |
| deduct w/o Cruise (ex 1) | 175 | 150 | 125 | 100 | 450 |
| deduct w/o Navigation (ex 1,2,3,4,5) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1,2,3,4,5) | 400 | 350 | 300 | 250 | 725 |

| | 24 | 36 | 48 | 60 | msrp |
|---|-------|-------|-------|-------|-------|
| CANYON AWD | | | | | |
| 1 Ext Cab Work Truck (T2M53) | 22850 | 20550 | 17850 | 15250 | 33160 |
| 2 Ext Cab SLE (T2N53) | 23825 | 21400 | 18525 | 15950 | 36120 |
| 3 Ext Cab All Terrain (T2N53) | 24725 | 22125 | 19175 | 16525 | 37645 |
| 4 Ext Cab All Terrain w/ Leather (T2P53) | 26525 | 23675 | 20525 | 17675 | 40745 |
| 5 Crew Cab SLE (T2*43) | 26050 | 23350 | 20225 | 17375 | 38020 |
| 6 Crew Cab All Terrain (T2*43) | 26900 | 24075 | 20850 | 17875 | 39245 |
| 7 Crew Cab All Terrain w/ Leather (T2*43) | 28450 | 25425 | 22050 | 18900 | 41640 |
| 8 Crew Cab SLT (T2*43) | 28325 | 25225 | 21900 | 18850 | 42365 |
| 9 Crew Cab Denali (T2*43) | 33425 | 29650 | 25725 | 22175 | 45325 |
| add 2.8L T-Dsl (ex 1,2,3,4) | 2050 | 1750 | 1475 | 1250 | 3730 |
| add HiSeats (ex 1,3,4,6,7,8,9) | 150 | 125 | 125 | 100 | 200 |
| add Navigation (ex 1,2,4,5,7,8,9) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1,2,4,5,7,8,9) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o Cruise (ex 1) | 175 | 150 | 125 | 100 | 450 |
| deduct w/o Navigation (ex 1,2,3,5,6) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1,2,3,5,6) | 400 | 350 | 300 | 250 | 725 |

| | 24 | 36 | 48 | 60 | msrp |
|-----------------------------|-------|-------|-------|-------|-------|
| SIERRA 1500 2WD | | | | | |
| 1 Crew Cab (TC10*43) | 26600 | 23175 | 21675 | 18750 | 40005 |
| 2 Crew Cab SLE (TC10*43) | 30150 | 26450 | 24500 | 21325 | 46545 |
| 3 Crew Cab SLT (TC10*43) | 32875 | 28825 | 26750 | 23175 | 50095 |
| add 5.3L V8 (ex 2,3) | 1050 | 900 | 750 | 650 | 1395 |
| add AlloyWtl (ex 2,3) | 250 | 225 | 200 | 175 | 550 |
| add BlindSpot | 275 | 225 | 175 | 150 | 400 |
| add Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1,2) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1,2) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o 5.3L V8 (ex 1,3) | 1050 | 900 | 750 | 650 | 1395 |
| deduct w/o Cruise | 175 | 150 | 125 | 100 | 450 |
| deduct w/o PwrSeat (ex 1) | 150 | 125 | 125 | 100 | 200 |
| deduct w/o HiSeats (ex 1) | 150 | 125 | 125 | 100 | 200 |

| | 24 | 36 | 48 | 60 | msrp |
|-------------------------------|-------|-------|-------|-------|-------|
| SIERRA 1500 DENALI 2WD | | | | | |
| 1 Crew Cab (TC10*43) | 36875 | 33775 | 31075 | 27225 | 56495 |
| add Moonroof | 475 | 325 | 250 | 225 | 700 |

| | 24 | 36 | 48 | 60 | msrp |
|--------------------------------|-------|-------|-------|-------|-------|
| SIERRA 1500 LIMITED 2WD | | | | | |
| 1 Double Cab (TC15753) | 21275 | 18550 | 16300 | 14075 | 36595 |
| 2 Double Cab SLE (TC15753) | 22800 | 19950 | 17600 | 15100 | 43675 |
| add AlloyWtl (ex 2) | 250 | 225 | 200 | 175 | 550 |
| add HiSeats (ex 1) | 150 | 125 | 125 | 100 | 200 |
| deduct w/o PwrSeat (ex 1) | 150 | 125 | 125 | 100 | 200 |

| | 24 | 36 | 48 | 60 | msrp |
|-----------------------------------|-------|-------|-------|-------|-------|
| SIERRA 2500HD 2WD | | | | | |
| 1 Double Cab Work Truck (TC25953) | 24350 | 20700 | 17400 | 14900 | 39595 |
| 2 Double Cab SLE (TC25953) | 25325 | 21550 | 18200 | 15600 | 44995 |
| 3 Crew Cab Work Truck (TC25*43) | 28625 | 24375 | 20500 | 17625 | 40495 |
| 4 Crew Cab SLE (TC25*43) | 30500 | 26000 | 21850 | 18850 | 49470 |
| 5 Crew Cab SLT (TC25*43) | 31475 | 26825 | 22575 | 19575 | 52505 |
| add 6.6L T-Dsl (ex 1,2) | 4450 | 3800 | 3225 | 2725 | 9395 |
| add AlloyWtl (ex 1,2,4,5) | 250 | 225 | 200 | 175 | 550 |
| add HiSeats (ex 1,3,5) | 150 | 125 | 125 | 100 | 200 |
| add Leather (ex 1,3,5) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof (ex 1,2,3,4) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1,2,3) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1,2,3,4) | 400 | 350 | 300 | 250 | 725 |
| add PwrSeat (ex 1,3,4,5) | 150 | 125 | 125 | 100 | 200 |
| add RearEnt (ex 1,3) | 325 | 275 | 225 | 200 | 1575 |
| deduct w/o PwrSeat (ex 1,2,3) | 150 | 125 | 125 | 100 | 200 |

| | 24 | 36 | 48 | 60 | msrp |
|---------------------------------|-------|-------|-------|-------|-------|
| SIERRA 2500HD DENALI 2WD | | | | | |
| 1 Crew Cab (TC25743) | 40300 | 36000 | 30600 | 26350 | 67835 |
| add Moonroof | 475 | 325 | 250 | 225 | 700 |
| add RearEnt | 325 | 275 | 225 | 200 | 1575 |
| deduct w/o 6.6L T-Dsl | 4450 | 3800 | 3225 | 2725 | 9395 |

GMC TRUCKS

| | 24 | 36 | 48 | 60 | msrp |
|----------------------------------|-------|-------|-------|-------|-------|
| SIERRA 1500 4WD | | | | | |
| 1 Crew Cab (TK10*43) | 27200 | 24800 | 23050 | 20225 | 43305 |
| 2 Crew Cab SLE (TK10*43) | 30750 | 28075 | 25950 | 22775 | 49845 |
| 3 Crew Cab SLT (TK10*43) | 33675 | 30850 | 28475 | 24975 | 55445 |
| 4 Crew Cab AT4 (TK10*43) | 37075 | 33950 | 31225 | 27350 | 61790 |
| add 5.3L V8 (ex 2,3,4) | 1050 | 900 | 750 | 650 | 1395 |
| add 6.2L V8 (ex 1,2) | 750 | 650 | 550 | 450 | 2495 |
| add AlloyWtl (ex 2,3,4) | 250 | 225 | 200 | 175 | 550 |
| add BlindSpot (ex 4) | 275 | 225 | 175 | 150 | 400 |
| add Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1,2,4) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1,2,4) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o 5.3L V8 (ex 1,3,4) | 1050 | 900 | 750 | 650 | 1395 |
| deduct w/o BlindSpot (ex 1,2,3) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o Cruise | 175 | 150 | 125 | 100 | 450 |
| deduct w/o Navigation (ex 1,2,3) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1,2,3) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o PwrSeat (ex 1) | 150 | 125 | 125 | 100 | 200 |
| deduct w/o HiSeats (ex 1) | 150 | 125 | 125 | 100 | 200 |

| | 24 | 36 | 48 | 60 | msrp |
|-------------------------------|-------|-------|-------|-------|-------|
| SIERRA 1500 DENALI 4WD | | | | | |
| 1 Crew Cab (TK10*43) | 41050 | 37625 | 34475 | 30175 | 68140 |
| deduct w/o 6.2L V8 | 750 | 650 | 550 | 450 | 2495 |
| deduct w/o Moonroof | 475 | 325 | 250 | 225 | 700 |

| | 24 | 36 | 48 | 60 | msrp |
|--------------------------------|-------|-------|-------|-------|-------|
| SIERRA 1500 LIMITED 4WD | | | | | |
| 1 Double Cab (TC15753) | 24025 | 21925 | 19250 | 16825 | 43345 |
| 2 Double Cab SLE (TK15753) | 24550 | 22450 | 19750 | 17225 | 47325 |
| deduct w/o AlloyWtl | 250 | 225 | 200 | 175 | 550 |
| deduct w/o PwrSeat (ex 1) | 150 | 125 | 125 | 100 | 200 |
| deduct w/o HiSeats (ex 1) | 150 | 125 | 125 | 100 | 200 |

| | 24 | 36 | 48 | 60 | msrp |
|------------------------------------|-------|-------|-------|-------|-------|
| SIERRA 2500HD 4WD | | | | | |
| 1 Double Cab Work Truck (TK25*53) | 27950 | 24450 | 20900 | 18125 | 42695 |
| 2 Double Cab SLE (TK25*53) | 30025 | 26275 | 22475 | 19500 | 51065 |
| 3 Crew Cab Work Truck (TK25*43) | 32875 | 28725 | 24575 | 21400 | 45280 |
| 4 Crew Cab SLE (TK25*43) | 34100 | 29950 | 25625 | 22375 | 53300 |
| 5 Crew Cab SLT (TK25*43) | 40100 | 35300 | 30150 | 26450 | 69260 |
| add 6.6L T-Dsl (ex 1,2,5) | 4450 | 3800 | 3225 | 2725 | 9395 |
| add AlloyWtl (ex 1,2,4,5) | 250 | 225 | 200 | 175 | 550 |
| add HiSeats (ex 1,3,5) | 150 | 125 | 125 | 100 | 200 |
| add Leather (ex 1,3,5) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof (ex 1,2,3,4) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1,2,3,5) | 325 | 300 | 250 | 200 | 675 |
| add RearEnt (ex 1,3) | 325 | 275 | 225 | 200 | 1575 |
| deduct w/o 6.6L T-Dsl (ex 1,2,3,4) | 4450 | 3800 | 3225 | 2725 | 9395 |
| deduct w/o Navigation (ex 1,2,3,4) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1,2,3,4) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o PwrSeat (ex 1,3) | 150 | 125 | 125 | 100 | 200 |

| | 24 | 36 | 48 | 60 | msrp |
|---------------------------------|-------|-------|-------|-------|-------|
| SIERRA 2500HD DENALI 4WD | | | | | |
| 1 Crew Cab (TK25743) | 44175 | 40275 | 34950 | 30150 | 72210 |
| add Moonroof | 475 | 325 | 250 | 225 | 700 |
| add RearEnt | 325 | 275 | 225 | 200 | 1575 |
| deduct w/o 6.6L T-Dsl | 4450 | 3800 | 3225 | 2725 | 9395 |

HONDA

| | 24 | 36 | 48 | 60 | msrp |
|-------------------------|-------|-------|------|------|-------|
| INSIGHT | | | | | |
| 1 4dr Sdn LX (ZE4F1KEW) | 13250 | 11650 | 9350 | 7650 | 23725 |
| 2 4dr Sdn EX (ZE4F5KEW) | 14100 | 12375 | 9950 | 8175 | |

| HONDA | | | | | |
|--------------------------------------|-------|-------|-------|-------|-------|
| | 24 | 36 | 48 | 60 | msrp |
| RIDGELINE 2WD | | | | | |
| 1 Crew Cab RT (YK2F2KEW) | 21275 | 19975 | 17275 | 14650 | 30985 |
| 2 Crew Cab Sport (YK2F1KEW) | 23100 | 20525 | 17800 | 15150 | 34385 |
| 3 Crew Cab RTL (YK2F5KJNW) | 24475 | 21850 | 18950 | 16000 | 35865 |
| 4 Crew Cab RTL-T (YK2F6KKNW) | 25575 | 22550 | 19425 | 16350 | 37995 |
| RIDGELINE 4WD | | | | | |
| 1 Crew Cab Sport (YK3F1KEW) | 24875 | 23000 | 19950 | 16850 | 36285 |
| 2 Crew Cab RTL (YK3F5KJNW) | 26200 | 24375 | 21100 | 17850 | 37765 |
| 3 Crew Cab RTL-T (YK3F6KKNW) | 27800 | 25050 | 21575 | 18150 | 39895 |
| 4 Crew Cab RTL-E (YK3F7KKNW) | 30450 | 26775 | 22900 | 19225 | 42915 |
| 5 Crew Cab Black Edition (YK3F8KKNW) | 30800 | 27000 | 23150 | 19450 | 44415 |

| HYUNDAI | | | | | |
|--|-------|-------|-------|-------|-------|
| | 24 | 36 | 48 | 60 | msrp |
| VELOSTER | | | | | |
| 1 3dr Cpe MT (F1303F45) | 9950 | 9100 | 7900 | 6825 | 19385 |
| 2 3dr Cpe AT (F1302F45) | 10875 | 9875 | 8475 | 7175 | 20385 |
| 3 3dr Cpe AT Premium (F1322F45) | 12300 | 11175 | 9600 | 8150 | 23635 |
| 4 3dr Cpe AT Turbo R-Spec (F1343F45) | 12150 | 11050 | 9575 | 8300 | 23785 |
| 5 3dr Cpe MT Turbo (F1362F45) | 14075 | 12700 | 10975 | 9275 | 26285 |
| 6 3dr Cpe MT Turbo Ultimate (F1383F45) | 14075 | 12700 | 10975 | 9275 | 27535 |
| 7 3dr Cpe AT Turbo Ultimate (F1382F45) | 15125 | 13650 | 11775 | 9975 | 29035 |
| SANTA FE 2WD | | | | | |
| 1 4dr Wgn SE (64402F4S) | 14950 | 13925 | 11325 | 9300 | 26480 |
| 2 4dr Wgn SEL (64422F4S) | 15975 | 14850 | 12075 | 9925 | 28580 |
| 3 4dr Wgn SEL Plus (64442F4S) | 17225 | 15975 | 13000 | 10700 | 30780 |
| 4 4dr Wgn Limited (64462F4S) | 18725 | 17325 | 14100 | 11600 | 33580 |
| 5 4dr Wgn Ultimate (64472F4S) | 19875 | 18375 | 14950 | 12325 | 36430 |
| 6 4dr Wgn Limited 2.0T (64482F4S) | 20050 | 18525 | 15075 | 12425 | 35180 |
| 7 4dr Wgn Ultimate 2.0T (64492F4S) | 21200 | 19550 | 15925 | 13125 | 38080 |
| SANTA FE AWD | | | | | |
| 1 4dr Wgn SE (64402A4S) | 16350 | 15175 | 12350 | 10175 | 28180 |
| 2 4dr Wgn SEL (64422A4S) | 17400 | 16100 | 13100 | 10775 | 30280 |
| 3 4dr Wgn SEL Plus (64442A4S) | 18600 | 17225 | 14000 | 11525 | 32480 |
| 4 4dr Wgn Limited (64462A4S) | 20100 | 18575 | 15125 | 12425 | 35280 |
| 5 4dr Wgn Ultimate (64472A4S) | 21275 | 19625 | 15975 | 13150 | 38130 |
| 6 4dr Wgn Limited 2.0T (64482A4S) | 21450 | 19775 | 16100 | 13250 | 36880 |
| 7 4dr Wgn Ultimate 2.0T (64492A4S) | 22600 | 20825 | 16975 | 13975 | 39780 |

| JEEP | | | | | |
|------------------------------|-------|-------|-------|-------|-------|
| | 24 | 36 | 48 | 60 | msrp |
| COMPASS 2WD | | | | | |
| 1 4dr Wgn Sport (MPTL74) | 13575 | 11975 | 10325 | 8550 | 25185 |
| 2 4dr Wgn Latitude (MPTM74) | 15150 | 13350 | 11450 | 9450 | 27085 |
| 3 4dr Wgn Limited (MPTP74) | 16525 | 14475 | 12425 | 10125 | 29290 |
| add BlindSpot (ex 1) | 275 | 225 | 175 | 150 | 400 |
| add HIDLights (ex 1) | 150 | 100 | 75 | 75 | 325 |
| add HiSeats (ex 3) | 150 | 125 | 125 | 100 | 200 |
| add Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o AlloyW/ri | 250 | 225 | 200 | 175 | 550 |
| deduct w/o AutoTran | 1075 | 950 | 850 | 750 | 1200 |
| deduct w/o PwrSeat (ex 1) | 150 | 125 | 125 | 100 | 200 |
| COMPASS 4WD | | | | | |
| 1 4dr Wgn Sport (MPJL74) | 15050 | 13225 | 11450 | 9350 | 26685 |
| 2 4dr Wgn Latitude (MPJM74) | 16775 | 14775 | 12775 | 10325 | 29430 |
| 3 4dr Wgn Trailhawk (MPJH74) | 17650 | 15575 | 13375 | 10775 | 30290 |
| 4 4dr Wgn Limited (MPJP74) | 17900 | 15725 | 13400 | 10850 | 30790 |
| add BlindSpot (ex 1) | 275 | 225 | 175 | 150 | 400 |
| add HIDLights (ex 1) | 150 | 100 | 75 | 75 | 325 |
| add HiSeats (ex 2,4) | 150 | 125 | 125 | 100 | 200 |
| add Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1) | 400 | 350 | 300 | 250 | 725 |
| add PwrSeat (ex 1,2,4) | 150 | 125 | 125 | 100 | 200 |
| deduct w/o AlloyW/ri | 250 | 225 | 200 | 175 | 550 |
| deduct w/o AutoTran | 1075 | 950 | 850 | 750 | 1200 |
| deduct w/o PwrSeat (ex 1,3) | 150 | 125 | 125 | 100 | 200 |
| deduct w/o HiSeats (ex 1,3) | 150 | 125 | 125 | 100 | 200 |

| JEEP | | | | | |
|------------------------------------|-------|-------|-------|-------|-------|
| | 24 | 36 | 48 | 60 | msrp |
| CHEROKEE 2WD | | | | | |
| 1 4dr Wgn Latitude (KLTJ74) | 13000 | 11850 | 10375 | 8925 | 26385 |
| 2 4dr Wgn Latitude Plus (KLTE74) | 16125 | 14500 | 12675 | 10725 | 29735 |
| 3 4dr Wgn Limited (KLTP74) | 18075 | 16225 | 14175 | 11925 | 34560 |
| 4 4dr Wgn Overland (KLTS74) | 21025 | 18775 | 16325 | 13725 | 40360 |
| add 2.0L I4 (ex 1) | 2150 | 1850 | 1550 | 1325 | 2245 |
| add 3.2L V6 (ex 2,3,4) | 1925 | 1650 | 1400 | 1175 | 1745 |
| add BlindSpot (ex 2,3,4) | 275 | 225 | 175 | 150 | 400 |
| add HiSeats (ex 3,4) | 150 | 125 | 125 | 100 | 200 |
| add Moonroof (ex 1,4) | 475 | 325 | 250 | 225 | 700 |
| add PremAudio (ex 1,4) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o 3.2L V6 (ex 1,4) | 1925 | 1650 | 1400 | 1175 | 1745 |
| deduct w/o AlloyW/ri | 250 | 225 | 200 | 175 | 550 |
| deduct w/o Moonroof (ex 1,2,3) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1,2) | 325 | 300 | 250 | 200 | 675 |
| CHEROKEE 4WD | | | | | |
| 1 4dr Wgn Latitude (KLMJ74) | 15125 | 13725 | 12025 | 10175 | 28780 |
| 2 4dr Wgn Latitude Plus (KLJE74) | 18275 | 16425 | 14350 | 11950 | 32130 |
| 3 4dr Wgn Trailhawk (KLJH74) | 22000 | 19725 | 17175 | 14350 | 36655 |
| 4 4dr Wgn Trailhawk Elite (KLJH74) | 22625 | 20200 | 17575 | 14650 | 39550 |
| 5 4dr Wgn Limited (KLJP74) | 20250 | 18175 | 15825 | 13200 | 37555 |
| 6 4dr Wgn Overland (KLJS74) | 22800 | 20350 | 17675 | 14775 | 41860 |
| add 2.0L I4 (ex 1) | 2150 | 1850 | 1550 | 1325 | 2245 |
| add 3.2L V6 (ex 2,3,4,5,6) | 1925 | 1650 | 1400 | 1175 | 1745 |
| add BlindSpot (ex 2,3,4,5,6) | 275 | 225 | 175 | 150 | 400 |
| add Moonroof (ex 1,5,6) | 475 | 325 | 250 | 225 | 700 |
| add PremAudio (ex 1,3,6) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o 3.2L V6 (ex 1,3,4,5,6) | 1925 | 1650 | 1400 | 1175 | 1745 |
| deduct w/o Leather (ex 1,2,3) | 725 | 600 | 500 | 425 | 825 |
| deduct w/o Moonroof (ex 1,2,3,4) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1,2) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o HiSeats | 150 | 125 | 125 | 100 | 200 |

| JEEP | | | | | |
|---------------------------------|-------|-------|-------|-------|-------|
| | 24 | 36 | 48 | 60 | msrp |
| GRAND CHEROKEE 2WD | | | | | |
| 1 4dr Wgn Laredo (WKJH74) | 19950 | 16850 | 14750 | 13400 | 34740 |
| 2 4dr Wgn Limited (WKTP74) | 22650 | 19325 | 16775 | 14900 | 40140 |
| 3 4dr Wgn Overland (WKTS74) | 26450 | 22550 | 19525 | 16975 | 46940 |
| 4 4dr Wgn Summit (WKTJ74) | 28350 | 24275 | 20875 | 18025 | 52640 |
| add HIDLights (ex 1,3,4) | 150 | 100 | 75 | 75 | 325 |
| add HiSeats (ex 2,3,4) | 150 | 125 | 125 | 100 | 200 |
| add Moonroof (ex 1,3,4) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 2,3,4) | 325 | 300 | 250 | 200 | 675 |
| add RearEnt (ex 1) | 325 | 275 | 225 | 200 | 1575 |
| deduct w/o PwrSeat | 150 | 125 | 125 | 100 | 200 |
| GRAND CHEROKEE 4WD | | | | | |
| 1 4dr Wgn Laredo (WKJH74) | 21150 | 18400 | 16125 | 14475 | 36740 |
| 2 4dr Wgn Limited (WKJP74) | 24775 | 21750 | 18900 | 16675 | 43335 |
| 3 4dr Wgn Trailhawk (WKJR74) | 27125 | 23850 | 20675 | 17975 | 48235 |
| 4 4dr Wgn Overland (WKJS74) | 27950 | 24550 | 21250 | 18425 | 49940 |
| 5 4dr Wgn Summit (WKJT74) | 30050 | 26400 | 22800 | 19650 | 55640 |
| 6 4dr Wgn SRT (WKJX74) | 44025 | 39125 | 33100 | 27300 | 75420 |
| 7 4dr Wgn Trailhawk (WKJM74) | 55375 | 49175 | 41575 | 33800 | 93925 |
| add 3.0L V6 T-Dsl (ex 1,6,7) | 3525 | 3000 | 2550 | 2150 | 5000 |
| add 5.7L V8 (ex 1,6,7) | 1575 | 1350 | 1125 | 975 | 3795 |
| add HIDLights (ex 1,3,4,5,6,7) | 150 | 100 | 75 | 75 | 325 |
| add HiSeats (ex 2,3,4,5,6,7) | 150 | 125 | 125 | 100 | 200 |
| add Navigation (ex 2,3,4,5,6,7) | 325 | 300 | 250 | 200 | 675 |
| add RearEnt (ex 1) | 325 | 275 | 225 | 200 | 1575 |
| deduct w/o HIDLights (ex 1,2) | 150 | 100 | 75 | 75 | 325 |
| deduct w/o Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o PremAudio (ex 1,2) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o PwrSeat | 150 | 125 | 125 | 100 | 200 |

| KIA | | | | | |
|----------------------------------|-------|-------|-------|-------|-------|
| | 24 | 36 | 48 | 60 | msrp |
| OPTIMA | | | | | |
| 1 4dr Sdn LX (53222) | 11600 | 10750 | 9175 | 7025 | 23820 |
| 2 4dr Sdn S (53232) | 12700 | 11825 | 10025 | 7675 | 25820 |
| 3 4dr Sdn EX (54242) | 14950 | 13925 | 11875 | 8950 | 30820 |
| 4 4dr Sdn SX Turbo (55282) | 16925 | 15650 | 13375 | 10100 | 32820 |
| add Moonroof (ex 1,2) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Moonroof (ex 1,2) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o PremAudio (ex 1,2) | 400 | 350 | 300 | 250 | 725 |
| SOUL | | | | | |
| 1 4dr Wgn Base MT (B1511) | 8525 | 7675 | 6050 | 5550 | 17430 |
| 2 4dr Wgn Base AT (B1512) | 9975 | 8925 | 7175 | 6425 | 19130 |
| 3 4dr Wgn + (B2522) | 11400 | 10125 | 8175 | 7300 | 21830 |
| 4 4dr Wgn i (B4542) | 14125 | 12575 | 10175 | 9000 | 26930 |
| add BlindSpot (ex 1,2,4) | 275 | 225 | 175 | 150 | 400 |
| add HIDLights (ex 1,2,4) | 150 | 100 | 75 | 75 | 325 |
| add HiSeats (ex 1,2,4) | 150 | 125 | 125 | 100 | 200 |
| add Leather (ex 1,2,4) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof (ex 1,2) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1,2,4) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1,2,4) | 400 | 350 | 300 | 250 | 725 |
| add PwrSeat (ex 1,2,4) | 150 | 125 | 125 | 100 | 200 |
| deduct w/o BlindSpot (ex 1,2,3) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o HIDLights (ex 1,2,3) | 150 | 100 | 75 | 75 | 325 |
| deduct w/o Navigation (ex 1,2,3) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1,2,3) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o PwrSeat (ex 1,2,3) | 150 | 125 | 125 | 100 | 200 |
| deduct w/o HiSeats (ex 1,2,3) | 150 | 125 | 125 | 100 | 200 |

| KIA | | | | | |
|----------------------------|-------|-------|-------|-------|-------|
| | 24 | 36 | 48 | 60 | msrp |
| SPORTAGE 2WD | | | | | |
| 1 4dr Wgn LX (42222) | 12275 | 11300 | 9450 | 7600 | 24745 |
| 2 4dr Wgn EX (42242) | 15100 | 13975 | 11625 | 9325 | 29295 |
| 3 4dr Wgn SX (45282) | 18575 | 17075 | 14400 | 11550 | 34095 |
| add HiSeats (ex 2,3) | 150 | 125 | 125 | 100 | 200 |
| add Navigation (ex 1,3) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1,3) | 400 | 350 | 300 | 250 | 725 |
| add PwrSeat (ex 2,3) | 150 | 125 | 125 | 100 | 200 |
| deduct w/o Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| SPORTAGE AWD | | | | | |
| 1 4dr Wgn LX (42422) | 13675 | | | | |

2019 Used Models

| KIA | | 24 | 36 | 48 | 60 | msrp |
|--------------------|----------------------------------|-------|-------|-------|-------|-------|
| SORENTO 2WD | | | | | | |
| 1 | 4dr Wgn L GDI (73212) | 15000 | 12725 | 10475 | 8250 | 26980 |
| 2 | 4dr Wgn LX GDI (73222) | 16050 | 13675 | 11300 | 8825 | 30480 |
| 3 | 4dr Wgn LX V6 (74222) | 17200 | 14700 | 12225 | 9550 | 32280 |
| 4 | 4dr Wgn EX V6 (74242) | 19825 | 16975 | 14100 | 10975 | 36580 |
| 5 | 4dr Wgn SX V6 (74282) | 22375 | 19100 | 15975 | 12450 | 43480 |
| 6 | 4dr Wgn SX Limited V6 (74292) | 22875 | 19600 | 16325 | 12700 | 45680 |
| | add HiSeats (ex 1.2,4,5,6) | 150 | 125 | 125 | 100 | 200 |
| | add Moonroof (ex 1.2,3,5,6) | 475 | 325 | 250 | 225 | 700 |
| | add Navigation (ex 1.2,3,5,6) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 1.2,3,5,6) | 400 | 350 | 300 | 250 | 725 |
| | add RearAir (ex 1.2,4,5,6) | 350 | 300 | 250 | 200 | 500 |
| | deduct w/ HIDLights (ex 1.2,3,4) | 150 | 100 | 75 | 75 | 325 |
| | deduct w/ HiSeats (ex 1.3) | 150 | 125 | 125 | 100 | 200 |
| SORENTO AWD | | | | | | |
| 1 | 4dr Wgn LX GDI (73422) | 18150 | 15050 | 12550 | 9825 | 32280 |
| 2 | 4dr Wgn LX V6 (74422) | 19175 | 16100 | 13400 | 10500 | 34080 |
| 3 | 4dr Wgn EX V6 (74442) | 21750 | 18350 | 15275 | 12000 | 38380 |
| 4 | 4dr Wgn SX V6 (74482) | 23500 | 19850 | 16625 | 13050 | 42780 |
| 5 | 4dr Wgn SX Limited V6 (74492) | 24650 | 20975 | 17475 | 13675 | 47480 |
| | add HIDLights (ex 1.2,3,5) | 150 | 100 | 75 | 75 | 325 |
| | add HiSeats (ex 1.3,4,5) | 150 | 125 | 125 | 100 | 200 |
| | add Moonroof (ex 1.2,4,5) | 475 | 325 | 250 | 225 | 700 |
| | add Navigation (ex 1.2,4,5) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 1.2,4,5) | 400 | 350 | 300 | 250 | 725 |
| | add RearAir (ex 1.3,4,5) | 350 | 300 | 250 | 200 | 500 |
| | deduct w/ HiSeats (ex 2) | 150 | 125 | 125 | 100 | 200 |

| LEXUS | | 24 | 36 | 48 | 60 | msrp |
|----------------|----------------------------|-------|-------|-------|-------|-------|
| RC F | | | | | | |
| 1 | 2dr Cpe RWD (9225) | 42050 | 36625 | 31975 | 26650 | 65645 |
| | add BlindSpot | 325 | 250 | 200 | 175 | 500 |
| | add HiSeats | 175 | 150 | 125 | 100 | 250 |
| | add Leather | 925 | 750 | 625 | 525 | 1000 |
| | add Moonroof | 550 | 375 | 325 | 275 | 800 |
| | add Navigation | 400 | 350 | 300 | 250 | 800 |
| | add PremAudio | 425 | 375 | 325 | 275 | 850 |
| GS F | | | | | | |
| 1 | 4dr Sdn (9335) | 44050 | 35375 | 27100 | 22125 | 88525 |
| | deduct w/ PremAudio | 525 | 425 | 375 | 350 | 975 |
| NX 300 | | | | | | |
| 1 | 4dr Wgn (9820) | 26075 | 22600 | 19300 | 15775 | 43520 |
| 2 | 4dr Wgn AWD (9824) | 27350 | 23650 | 20200 | 16475 | 44920 |
| 3 | 4dr Wgn F Sport (9830) | 26900 | 23325 | 19900 | 16175 | 44970 |
| 4 | 4dr Wgn F Sport AWD (9834) | 28300 | 24475 | 20800 | 16950 | 46905 |
| | add Leather (ex 3.4) | 925 | 750 | 625 | 525 | 1000 |
| | deduct w/ BlindSpot | 325 | 250 | 200 | 175 | 500 |
| | deduct w/ Moonroof | 550 | 375 | 325 | 275 | 800 |
| | deduct w/ Navigation | 400 | 350 | 300 | 250 | 800 |
| | deduct w/ HiSeats | 175 | 150 | 125 | 100 | 250 |
| NX 300H | | | | | | |
| 1 | 4dr Wgn (9844) | 28125 | 23650 | 20375 | 16450 | 45870 |
| | add Leather | 925 | 750 | 625 | 525 | 1000 |
| | deduct w/ BlindSpot | 325 | 250 | 200 | 175 | 500 |
| | deduct w/ Moonroof | 550 | 375 | 325 | 275 | 800 |
| | deduct w/ Navigation | 400 | 350 | 300 | 250 | 800 |
| | deduct w/ HiSeats | 175 | 150 | 125 | 100 | 250 |

| LINCOLN | | 24 | 36 | 48 | 60 | msrp |
|----------------|---|-------|-------|-------|-------|-------|
| MKC | | | | | | |
| 1 | 4dr Wgn Premiere (J1C) | 17575 | 14550 | 12550 | 10600 | 34920 |
| 2 | 4dr Wgn Premiere AWD (J1D) | 19075 | 15925 | 13725 | 11600 | 37330 |
| 3 | 4dr Wgn Select (J2C) | 20075 | 16400 | 14025 | 11725 | 38875 |
| 4 | 4dr Wgn Select AWD (J2D) | 21500 | 17775 | 15200 | 12775 | 41285 |
| 5 | 4dr Wgn Reserve (J3C) | 22000 | 17750 | 15025 | 12525 | 43845 |
| 6 | 4dr Wgn Reserve AWD (J3D) | 23500 | 19100 | 16275 | 13600 | 46255 |
| 7 | 4dr Wgn Black Label (J4C) | 22775 | 18400 | 15500 | 12975 | 48125 |
| 8 | 4dr Wgn Black Label AWD (J4D) | 25150 | 20300 | 17275 | 14125 | 55115 |
| | add 2.3L I4 EcoBoost (ex 1.2,3,4,5,7,8) | 800 | 700 | 575 | 500 | 1140 |
| | add Moonroof (ex 1.2,5,6,7,8) | 550 | 375 | 325 | 275 | 800 |
| | deduct w/ 2.3L I4 EcoBoost (ex 1.2,3,4,5,6,7) | 800 | 700 | 575 | 500 | 1140 |
| | deduct w/ BlindSpot (ex 1.2) | 325 | 250 | 200 | 175 | 500 |
| | deduct w/ Navigation (ex 1.2) | 400 | 350 | 300 | 250 | 800 |
| | deduct w/ PremAudio (ex 1.2,3,4,7) | 425 | 375 | 325 | 275 | 850 |
| MKT AWD | | | | | | |
| 1 | 4dr Wgn (J5A) | 25575 | 19950 | 16000 | 12000 | 51190 |
| 2 | 4dr Wgn Reserve (J5A) | 26875 | 20975 | 16800 | 12600 | 54190 |

| MAZDA | | 24 | 36 | 48 | 60 | msrp |
|-------------------|--|-------|-------|-------|-------|-------|
| MX-5 MIATA | | | | | | |
| 1 | 2dr Conv Sport MT (MX5SP6P) | 16375 | 14325 | 12575 | 10675 | 26625 |
| 2 | 2dr Conv Sport AT (MX5SPA) | 17425 | 15275 | 13350 | 11375 | 27975 |
| 3 | 2dr Conv Club MT (MX5CL6P) | 18150 | 15875 | 13825 | 11675 | 30485 |
| 4 | 2dr Conv Club AT (MX5CLA) | 18750 | 16300 | 14350 | 12050 | 31085 |
| 5 | 2dr Conv Grand Touring MT (MX5GT6P) | 19100 | 16700 | 14500 | 12300 | 31675 |
| 6 | 2dr Conv Grand Touring AT (MX5GTA) | 20225 | 17600 | 15350 | 12975 | 32750 |
| 7 | 2dr Conv RF Club MT (MXRCL6P) | 20575 | 18050 | 15700 | 13425 | 37010 |
| 8 | 2dr Conv RF Club AT (MXRCLA) | 20825 | 18225 | 15950 | 13500 | 33840 |
| 9 | 2dr Conv RF Grand Touring MT (MXRGT6P) | 21450 | 18800 | 16400 | 13875 | 35305 |
| 10 | 2dr Conv RF Grand Touring AT (MXRGTAT) | 22625 | 19725 | 17150 | 14550 | 34230 |
| CX-3 2WD | | | | | | |
| 1 | 4dr Wgn Sport (CX3SP2A) | 12750 | 11000 | 9325 | 7575 | 21385 |
| 2 | 4dr Wgn Touring (CX3TR2A) | 13950 | 11975 | 10125 | 8225 | 23470 |
| 3 | 4dr Wgn Grand Touring (CX3GT2A) | 16600 | 14275 | 12075 | 9775 | 26240 |
| | add HIDLights (ex 3) | 150 | 100 | 75 | 75 | 325 |
| | add Moonroof (ex 1.3) | 475 | 325 | 250 | 225 | 700 |
| | add PremAudio (ex 1.3) | 400 | 350 | 300 | 250 | 725 |
| | add PwrSeat (ex 1.2) | 150 | 125 | 125 | 100 | 200 |

2019 Used Models

| MAZDA | | 24 | 36 | 48 | 60 | msrp |
|-----------------|---------------------------------|-------|-------|-------|-------|-------|
| CX-3 AWD | | | | | | |
| 1 | 4dr Wgn Sport (CX3SPXA) | 13475 | 11750 | 9925 | 8100 | 22785 |
| 2 | 4dr Wgn Touring (CX3TRXA) | 14550 | 12725 | 10775 | 8800 | 24870 |
| 3 | 4dr Wgn Grand Touring (CX3GTXA) | 17225 | 15025 | 12700 | 10300 | 28140 |
| | add HIDLights (ex 3) | 150 | 100 | 75 | 75 | 325 |
| | add Moonroof (ex 1.3) | 475 | 325 | 250 | 225 | 700 |
| | add PremAudio (ex 1.3) | 400 | 350 | 300 | 250 | 725 |
| | add PwrSeat (ex 1.2) | 150 | 125 | 125 | 100 | 200 |
| CX-9 2WD | | | | | | |
| 1 | 4dr Wgn Sport (CX9SP2A) | 21600 | 19150 | 15500 | 13150 | 34565 |
| 2 | 4dr Wgn Touring (CX9TR2A) | 24275 | 21525 | 17400 | 14700 | 38715 |
| 3 | 4dr Wgn Grand Touring (CX9GT2A) | 25775 | 22850 | 18475 | 15550 | 41835 |
| | add RearEnt | 325 | 275 | 225 | 200 | 1575 |
| | deduct w/ Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| | deduct w/ Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/ PremAudio (ex 1) | 400 | 350 | 300 | 250 | 725 |
| | deduct w/ PwrSeat | 150 | 125 | 125 | 100 | 200 |
| | deduct w/ HiSeats | 150 | 125 | 125 | 100 | 200 |
| CX-9 AWD | | | | | | |
| 1 | 4dr Wgn Sport (CX9SPXA) | 22425 | 20000 | 16175 | 13550 | 36365 |
| 2 | 4dr Wgn Touring (CX9TRXA) | 25150 | 22400 | 18075 | 15200 | 40515 |
| 3 | 4dr Wgn Grand Touring (CX9GTXA) | 26700 | 23725 | 19175 | 16075 | 43635 |
| 4 | 4dr Wgn Signature (CX9SIGXA) | 27025 | 24075 | 19375 | 16275 | 46360 |
| | add RearEnt | 325 | 275 | 225 | 200 | 1575 |
| | deduct w/ Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| | deduct w/ Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/ PremAudio (ex 1) | 400 | 350 | 300 | 250 | 725 |
| | deduct w/ PwrSeat | 150 | 125 | 125 | 100 | 200 |
| | deduct w/ HiSeats | 150 | 125 | 125 | 100 | 200 |

| MINI | | 24 | 36 | 48 | 60 | msrp |
|---------------------------|-----------------------------------|-------|-------|-------|-------|-------|
| COOPER HARDTOP | | | | | | |
| 1 | 3dr HB (19MA) | 14125 | 12400 | 10500 | 9100 | 28250 |
| 2 | 3dr HB S (19MB) | 17250 | 15175 | 12950 | 11125 | 31250 |
| 3 | 3dr HB John Cooper Works (19MC) | 20500 | 17975 | 15350 | 13300 | 37750 |
| 4 | 5dr HB (19M1) | 14775 | 12900 | 11025 | 9475 | 28750 |
| 5 | 5dr HB S (19M3) | 17850 | 15625 | 13350 | 11575 | 31750 |
| | add Leather | 600 | 475 | 400 | 325 | 700 |
| | add Navigation | 250 | 225 | 200 | 175 | 575 |
| | add PremAudio (ex 1.4) | 325 | 275 | 225 | 200 | 625 |
| | deduct w/ AutoTran | 950 | 825 | 725 | 625 | 1000 |
| | deduct w/ PremAudio (ex 2,3,5) | 425 | 300 | 250 | 200 | 600 |
| | deduct w/ HiSeats | 325 | 275 | 225 | 200 | 625 |
| | | 125 | 100 | 100 | 75 | 150 |
| COOPER CONVERTIBLE | | | | | | |
| 1 | 2dr Conv (19MD) | 16500 | 13075 | 10175 | 7525 | 32750 |
| 2 | 2dr Conv S (19ME) | 20450 | 16300 | 13025 | 9925 | 38000 |
| 3 | 2dr Conv John Cooper Works (19MF) | 24200 | 19400 | 15675 | 12000 | 44750 |
| | add Leather | 600 | 475 | 400 | 325 | 700 |
| | add PremAudio (ex 3) | 325 | 275 | 225 | 200 | 625 |
| | deduct w/ AutoTran | 950 | 825 | 725 | 625 | 1000 |
| | deduct w/ PremAudio (ex 1.2) | 325 | 275 | 225 | 200 | 625 |
| | deduct w/ HiSeats | 125 | 100 | 100 | 75 | 150 |

| MINI | | 24 | 36 | 48 | 60 | msrp |
|-----------------------|----------------------------------|-------|-------|-------|-------|-------|
| COOPER CLUBMAN | | | | | | |
| 1 | 4dr Wgn (19MG) | 14750 | 12250 | 10075 | 8375 | 29850 |
| 2 | 4dr Wgn ALL4 (19MS) | 15950 | 13225 | 10900 | 9050 | 31850 |
| 3 | 4dr Wgn S (19MH) | 19525 | 16150 | 13375 | 11050 | 36200 |
| 4 | 4dr Wgn S ALL4 (19M6) | 20625 | 17125 | 14175 | 11675 | 38200 |
| 5 | 4dr Wgn JCW ALL4 (19M1) | 24975 | 20675 | 17125 | 14100 | 45750 |
| | add Leather | 725 | 600 | 500 | 425 | 825 |
| | add Navigation (ex 3,4,5) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 5) | 400 | 350 | 300 | 250 | 725 |
| | add PwrSeat (ex 5) | 150 | 125 | 125 | 100 | 200 |
| | deduct w/ AutoTran | 1075 | 950 | 850 | 750 | 1200 |
| | deduct w/ Moonroof | 475 | 325 | 250 | 225 | 700 |
| | deduct w/ Navigation (ex 1.2) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/ PremAudio (ex 1.2,3,4) | 400 | 350 | 300 | 250 | 725 |
| | deduct w/ PwrSeat (ex 1.2,3,4) | 150 | 125 | 125 | 100 | 200 |
| | deduct w/ HiSeats | 150 | 125</ | | | |

MITSUBISHI 24 36 48 60 msrp

OUTLANDER 2WD

| | | | | | |
|-------------------------------|-------|-------|------|------|-------|
| 1 4dr Wgn ES (OT45-A) | 9725 | 8025 | 6775 | 5775 | 25690 |
| 2 4dr Wgn SE (OT45-E) | 11025 | 9075 | 7600 | 6425 | 26690 |
| 3 4dr Wgn SEL (OT45-G) | 13525 | 11100 | 9175 | 7725 | 30090 |
| add BlindSpot (ex 1.3) | 275 | 225 | 175 | 150 | 400 |
| add Moonroof (ex 1.3) | 475 | 325 | 250 | 225 | 700 |
| add RearEnt | 325 | 275 | 225 | 200 | 1575 |
| deduct w/o HIDlights (ex 1.2) | 150 | 100 | 75 | 75 | 325 |
| deduct w/o Moonroof (ex 1.2) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o PremAudio (ex 1.2) | 400 | 350 | 300 | 250 | 725 |

OUTLANDER 4WD

| | | | | | |
|-------------------------------|-------|-------|-------|-------|-------|
| 1 4dr Wgn ES (OT45-D) | 11225 | 9675 | 8100 | 6875 | 27190 |
| 2 4dr Wgn SE (OT45-F) | 12525 | 10725 | 8950 | 7525 | 28690 |
| 3 4dr Wgn SEL (OT45-H) | 15000 | 12725 | 10575 | 8875 | 32090 |
| 4 4dr Wgn GT (OT45-Z) | 16950 | 14375 | 11975 | 10050 | 35190 |
| add BlindSpot (ex 1.3,4) | 275 | 225 | 175 | 150 | 400 |
| add Moonroof (ex 1.3,4) | 475 | 325 | 250 | 225 | 700 |
| add RearEnt | 325 | 275 | 225 | 200 | 1575 |
| deduct w/o HIDlights (ex 1.2) | 150 | 100 | 75 | 75 | 325 |
| deduct w/o Moonroof (ex 1.2) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o PremAudio (ex 1.2) | 400 | 350 | 300 | 250 | 725 |

NISSAN 24 36 48 60 msrp

370Z ROADSTER

| | | | | | |
|-------------------------------------|-------|-------|-------|-------|-------|
| 1 2dr Conv AT (42019) | 19725 | 17050 | 14775 | 12275 | 42715 |
| 2 2dr Conv Touring AT (42119) | 21925 | 18875 | 16275 | 13600 | 47465 |
| 3 2dr Conv Sport Touring AT (42219) | 22450 | 19400 | 16650 | 13925 | 50295 |

370Z COUPE

| | | | | | |
|------------------------------------|-------|-------|-------|-------|-------|
| 1 2dr Cpe MT (41069) | 16300 | 14775 | 13200 | 11200 | 30885 |
| 2 2dr Cpe AT (41019) | 17325 | 15675 | 14050 | 11925 | 32285 |
| 3 2dr Cpe Sport MT (41169) | 17575 | 15875 | 14225 | 12100 | 34615 |
| 4 2dr Cpe Sport Touring MT (41269) | 19250 | 17275 | 15425 | 13225 | 38985 |
| 5 2dr Cpe Sport Touring AT (41219) | 20250 | 18175 | 16225 | 13950 | 40285 |
| 6 2dr Cpe NISMO Tech MT (41369) | 20350 | 18175 | 16300 | 13975 | 46585 |
| 7 2dr Cpe NISMO Tech AT (41319) | 20450 | 18175 | 16275 | 13975 | 47985 |

RAM TRUCKS 24 36 48 60 msrp

PROMASTER CITY CARGO

| | | | | | |
|------------------------|-------|-------|-------|------|-------|
| 1 4dr Van (VMDL51) | 13500 | 11375 | 10325 | 9225 | 26135 |
| 2 4dr Van SLT (VMDH51) | 14075 | 11875 | 10850 | 9575 | 27540 |
| add AlloyWhl (ex 1) | 250 | 225 | 200 | 175 | 550 |
| add HiSeats (ex 1) | 150 | 125 | 125 | 100 | 200 |
| add Navigation | 325 | 300 | 250 | 200 | 675 |
| deduct w/o Cruise | 175 | 150 | 125 | 100 | 450 |

PROMASTER CITY WAGON

| | | | | | |
|---------------------------|-------|-------|-------|------|-------|
| 1 4dr Wgn (VMDL51) | 13775 | 11675 | 10675 | 9500 | 27785 |
| 2 4dr Wgn SLT (VMDH51) | 14425 | 12300 | 11075 | 9875 | 29410 |
| add AlloyWhl (ex 1) | 250 | 225 | 200 | 175 | 550 |
| add Navigation | 325 | 300 | 250 | 200 | 675 |
| deduct w/o Cruise | 175 | 150 | 125 | 100 | 450 |
| deduct w/o HiSeats (ex 1) | 150 | 125 | 125 | 100 | 200 |

PROMASTER

| | | | | | |
|--|-------|-------|-------|-------|-------|
| 1 3dr Van 1500 118wb (VF1L11) | 13475 | 11275 | 10350 | 9375 | 32235 |
| 2 3dr Van 1500 136wb (VF1L12) | 14550 | 12250 | 11150 | 10250 | 34925 |
| 3 3dr Van 1500 136wb High Roof (VF1L13) | 15425 | 13025 | 11875 | 10800 | 35525 |
| 4 3dr Van 2500 136wb (VF2L12) | 15675 | 13200 | 12025 | 11050 | 36225 |
| 5 3dr Van 2500 136wb High Roof (VF2L13) | 16525 | 13975 | 12775 | 11650 | 36525 |
| 6 3dr Van 2500 159wb High Roof (VF2L16) | 17600 | 14925 | 13650 | 12500 | 38325 |
| 7 3dr Van 2500 159wb Window High Roof (VF2L26) | 18425 | 15625 | 14300 | 13100 | 39815 |
| add AlloyWhl | 250 | 225 | 200 | 175 | 550 |
| add HiSeats | 150 | 125 | 125 | 100 | 200 |
| add Navigation (ex 7) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o Cruise | 175 | 150 | 125 | 100 | 450 |
| deduct w/o Navigation (ex 1,2,3,4,5,6) | 325 | 300 | 250 | 200 | 675 |

RAM 1500 2WD

| | | | | | |
|--|-------|-------|-------|-------|-------|
| 1 Quad Cab Tradesman (DT1L41) | 23325 | 20825 | 17225 | 15250 | 36340 |
| 2 Quad Cab Lone Star/Big Horn (DT1H41) | 25475 | 22775 | 18825 | 16625 | 40785 |
| 3 Quad Cab Laramie (DT1P41) | 29750 | 26600 | 22000 | 19375 | 48145 |
| 4 Crew Cab Tradesman (DT1L9*) | 24825 | 22200 | 18350 | 16225 | 39440 |
| 5 Crew Cab Lone Star/Big Horn (DT1H9*) | 27000 | 24150 | 19975 | 17600 | 43785 |
| 6 Crew Cab Rebel (DT1X98) | 29800 | 26625 | 22000 | 19400 | 49575 |
| 7 Crew Cab Laramie (DT1P9*) | 31275 | 27975 | 23150 | 20375 | 50895 |
| 8 Crew Cab Laramie Longhorn (DT1R9*) | 33200 | 29675 | 24575 | 21600 | 59515 |
| 9 Crew Cab Limited (DT1M9*) | 34775 | 31125 | 25775 | 22625 | 61000 |
| add 5.7L V8 eTorque | 1450 | 1250 | 1050 | 900 | 2645 |
| add AlloyWhl (ex 2,3,5,6,7,8,9) | 250 | 225 | 200 | 175 | 550 |
| add BlindSpot (ex 1,3,4,7,8,9) | 275 | 225 | 175 | 150 | 400 |
| add Moonroof (ex 1,4,8,9) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1,3,4,7,8,9) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1,3,4,7,8,9) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o 5.7L V8 | 975 | 850 | 700 | 600 | 1195 |
| deduct w/o BlindSpot (ex 1,2,4,5,6) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o Moonroof (ex 1,2,3,4,5,6,7) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1,2,4,5,6) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PwrSeat (ex 1,4) | 150 | 125 | 125 | 100 | 200 |
| deduct w/o HiSeats (ex 1,4) | 150 | 125 | 125 | 100 | 200 |

RAM TRUCKS 24 36 48 60 msrp

RAM 1500 4WD

| | | | | | |
|--|-------|-------|-------|-------|-------|
| 1 Quad Cab Tradesman (DT6L41) | 26500 | 23650 | 19575 | 17250 | 39840 |
| 2 Quad Cab Lone Star/Big Horn (DT6H41) | 28625 | 25575 | 21175 | 18675 | 44285 |
| 3 Quad Cab Rebel (DT6X41) | 31400 | 28075 | 23250 | 20450 | 50275 |
| 4 Quad Cab Laramie (DT6P41) | 32925 | 29450 | 24350 | 21400 | 51705 |
| 5 Crew Cab Tradesman (DT6L9*) | 28000 | 25025 | 20725 | 18250 | 42940 |
| 6 Crew Cab Lone Star/Big Horn (DT6H9*) | 30150 | 26975 | 22325 | 19675 | 47285 |
| 7 Crew Cab Rebel (DT6X98) | 32950 | 29475 | 24375 | 21425 | 53075 |
| 8 Crew Cab Laramie (DT6P9*) | 34450 | 30825 | 25500 | 22400 | 54705 |
| 9 Crew Cab Laramie Longhorn (DT6R9*) | 36350 | 32500 | 26875 | 23625 | 63015 |
| 10 Crew Cab Limited (DT6M9*) | 37950 | 33950 | 28075 | 24650 | 64560 |
| add 5.7L V8 eTorque | 1450 | 1250 | 1050 | 900 | 2645 |
| add AlloyWhl (ex 2,3,4,6,7,8,9,10) | 250 | 225 | 200 | 175 | 550 |
| add BlindSpot (ex 1,4,5,8,9,10) | 275 | 225 | 175 | 150 | 400 |
| add Moonroof (ex 1,5,9,10) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1,4,5,8,9,10) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1,4,5,8,9,10) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o 5.7L V8 | 975 | 850 | 700 | 600 | 1195 |
| deduct w/o BlindSpot (ex 1,2,3,5,6,7) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o Moonroof (ex 1,2,3,4,5,6,7,8) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1,2,3,5,6,7) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PwrSeat (ex 1,5) | 150 | 125 | 125 | 100 | 200 |
| deduct w/o HiSeats (ex 1,5) | 150 | 125 | 125 | 100 | 200 |

SUBARU 24 36 48 60 msrp

IMPREZA SEDAN

| | | | | | |
|--------------------------------------|-------|-------|-------|-------|-------|
| 1 4dr Sdn MT (KJA) | 12250 | 10275 | 9050 | 7725 | 19480 |
| 2 4dr Sdn AT (KJB) | 13525 | 11825 | 10325 | 8800 | 21325 |
| 3 4dr Sdn Premium AT (KJD) | 14250 | 12450 | 10850 | 9225 | 22480 |
| 4 4dr Sdn Sport MT (KJE) | 14500 | 12600 | 11075 | 9325 | 23080 |
| 5 4dr Sdn Sport AT (KJF) | 17250 | 14950 | 13000 | 10900 | 26825 |
| 6 4dr Sdn Limited AT (KJG) | 18050 | 15525 | 13450 | 11325 | 28825 |
| add BlindSpot (ex 1,2,4,5,6) | 200 | 175 | 150 | 125 | 350 |
| add Moonroof (ex 1,2,4,5,6) | 425 | 300 | 250 | 200 | 600 |
| add PremAudio (ex 1,2,5,6) | 325 | 275 | 225 | 200 | 625 |
| deduct w/o BlindSpot (ex 1,2,3,4) | 200 | 175 | 150 | 125 | 350 |
| deduct w/o Moonroof (ex 1,2,3,4) | 425 | 300 | 250 | 200 | 600 |
| deduct w/o Navigation (ex 1,2,3,4,5) | 250 | 225 | 200 | 175 | 575 |
| deduct w/o PremAudio (ex 1,2,3,4) | 325 | 275 | 225 | 200 | 625 |

IMPREZA WAGON

| | | | | | |
|--------------------------------------|-------|-------|-------|-------|-------|
| 1 5dr HB MT (KLA) | 12500 | 11300 | 9825 | 8375 | 19980 |
| 2 5dr HB AT (KLB) | 14300 | 12850 | 11175 | 9450 | 21825 |
| 3 5dr HB Premium AT (KLD) | 14925 | 13475 | 11725 | 9925 | 22980 |
| 4 5dr HB Sport MT (KLE) | 15225 | 13625 | 11900 | 10100 | 23580 |
| 5 5dr HB Sport AT (KLF) | 16050 | 14425 | 12550 | 10600 | 24380 |
| 6 5dr HB Limited AT (KLG) | 18525 | 16550 | 14475 | 12225 | 29325 |
| add BlindSpot (ex 1,2,4,6) | 200 | 175 | 150 | 125 | 350 |
| add Moonroof (ex 1,2,4,6) | 425 | 300 | 250 | 200 | 600 |
| add PremAudio (ex 1,2,6) | 325 | 275 | 225 | 200 | 625 |
| deduct w/o BlindSpot (ex 1,2,3,4,5) | 200 | 175 | 150 | 125 | 350 |
| deduct w/o Moonroof (ex 1,2,3,4,5) | 425 | 300 | 250 | 200 | 600 |
| deduct w/o Navigation (ex 1,2,3,4,5) | 250 | 225 | 200 | 175 | 575 |
| deduct w/o PremAudio (ex 1,2,3,4,5) | 325 | 275 | 225 | 200 | 625 |

WRX

| | | | | | |
|---|-------|-------|-------|-------|-------|
| 1 4dr Sdn WRX MT (KUN) | 17000 | 15250 | 13075 | 10425 | 28080 |
| 2 4dr Sdn WRX Premium MT (KUO) | 17700 | 15850 | 13625 | 10825 | 30380 |
| 3 4dr Sdn WRX Premium AT (KUP) | 18575 | 16600 | 14300 | 11550 | 32280 |
| 4 4dr Sdn WRX Limited MT (KUO) | 20275 | 18150 | 15650 | 12475 | 34780 |
| 5 4dr Sdn WRX Limited AT (KUR) | 21425 | 19150 | 16475 | 13025 | 36980 |
| 6 4dr Sdn WRX STI (KUS) | 23775 | 21325 | 18425 | 14775 | 37480 |
| 7 4dr Sdn WRX STI Limited w/ Wing Spoiler (KUW) | 25850 | 23175 | 20050 | 16100 | 42280 |
| 8 4dr Sdn WRX STI Limited w/ Lip Spoiler (KUW) | 25825 | 23125 | 20025 | 16075 | 42280 |
| add PremAudio (ex 4,5,7,8) | 400 | 350 | 300 | 250 | 725 |
| add PwrSeat (ex 1,3,4,5,7,8) | 150 | 125 | 125 | 100 | 200 |
| deduct w/o BlindSpot (ex 1,2,3,6) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o Navigation (ex 1,2,3,6) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1,2,3,6) | 400 | 350 | 300 | 250 | 725 |

CROSSTREK

| | | | | | |
|------------------------------------|-------|-------|-------|-------|-------|
| 1 4dr HB MT (KRA) | 14900 | 13425 | 11300 | 9625 | 22870 |
| 2 5dr HB AT (KRB) | 16675 | 15000 | 12625 | 10225 | 24715 |
| 3 4dr HB Premium MT (KRC) | 16300 | 14650 | 12300 | 10025 | 23870 |
| 4 5dr HB Premium AT (KRD) | 18325 | 16450 | 13875 | 11350 | 26265 |
| 5 5dr HB Limited AT (KRE) | 20300 | 18300 | 15475 | 12675 | 30520 |
| add Moonroof (ex 1,2,3,5) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o BlindSpot (ex 1,2,3) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o Moonroof (ex 1,2,3,4) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1,2,3,4) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1,2,3,4) | 400 | 350 | 300 | 250 | 725 |

FORESTER

| | | | | | |
|----------------------------------|-------|-------|-------|-------|-------|
| 1 4dr Wgn 2.5i (KFB) | 17750 | 15525 | 13025 | 10825 | 25870 |
| 2 4dr Wgn 2.5i Premium (KFF) | 19575 | 17050 | 14400 | 12000 | 28170 |
| 3 4dr Wgn 2.5i Sport (KFG) | 21050 | 18350 | 15475 | 12925 | 30565 |
| 4 4dr Wgn 2.5i Limited (KFI) | 22500 | 19675 | 16700 | 13875 | 33465 |
| 5 4dr Wgn 2.5i Touring (KFJ) | 23000 | 20125 | 17075 | 14175 | 35270 |
| add BlindSpot (ex 1,3,4,5) | 275 | 225 | 175 | 150 | 400 |
| add PremAudio (ex 1,2,4,5) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o BlindSpot (ex 1,2) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o AlloyWhl | 250 | 225 | 200 | 175 | 550 |
| deduct w/o Navigation (ex 1,2,3) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1,2,3) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o HiSeats (ex 1) | 150 | 125 | 125 | 100 | 200 |

LEGACY 2.5i

| | | | | | |
|-----------------------------|-------|-------|-------|-------|-------|
| 1 4dr Sdn (KAB) | 13750 | 11975 | 9800 | 7825 | 23780 |
| 2 4dr Sdn Premium (KAD) | 14975 | 13050 | 10775 | 8625 | 26430 |
| 3 4dr Sdn Sport (KAE) | 16525 | 14375 | 11875 | 9600 | 29825 |
| 4 4dr Sdn Limited (KAF) | 17825 | 15475 | 12875 | 10375 | 32280 |
| add Moonroof (ex 1,3,4) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1,3,4) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o BlindSpot (ex 1) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o AlloyWhl | 250 | 225 | 200 | 175 | |

2019 Used Models

SUBARU 24 36 48 60 msrp

LEGACY 3.5R

| | | | | | |
|-------------------------|-------|-------|-------|-------|-------|
| 1 4dr Sdn Limited (KAK) | 20875 | 18400 | 14950 | 13000 | 34580 |
| deduct w/o Moonroof | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation | 325 | 300 | 250 | 200 | 675 |

OUTBACK 2.5i

| | | | | | |
|--------------------------------|-------|-------|-------|-------|-------|
| 1 4dr Wgn (KDB) | 17025 | 14775 | 12150 | 9825 | 27320 |
| 2 4dr Wgn Premium (KDD) | 18750 | 16250 | 13450 | 10850 | 30520 |
| 3 4dr Wgn Limited (KDF) | 21725 | 18875 | 15600 | 12625 | 35970 |
| 4 4dr Wgn Touring (KDG) | 22150 | 19200 | 15850 | 12775 | 37770 |
| add Moonroof (ex 1.3,4) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1.3,4) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o BlindSpot (ex 1) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o HIDLights (ex 1.2) | 150 | 100 | 75 | 75 | 325 |
| deduct w/o Moonroof (ex 1.2) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1.2) | 325 | 300 | 250 | 200 | 675 |

OUTBACK 3.6R

| | | | | | |
|-------------------------|-------|-------|-------|-------|-------|
| 1 4dr Wgn Limited (KDK) | 24325 | 21150 | 18325 | 15150 | 38120 |
| 2 4dr Wgn Touring (KDL) | 24600 | 21475 | 18650 | 15425 | 39970 |
| deduct w/o HIDLights | 150 | 100 | 75 | 75 | 325 |
| deduct w/o Moonroof | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation | 325 | 300 | 250 | 200 | 675 |

ASCENT

| | | | | | |
|---------------------------------|-------|-------|-------|-------|-------|
| 1 4dr Wgn (KCA) | 23575 | 20050 | 16475 | 13300 | 32970 |
| 2 4dr Wgn Premium (KCB) | 25825 | 22000 | 18050 | 14600 | 36630 |
| 3 4dr Wgn Premium 7Pass (KCC) | 27075 | 23050 | 18925 | 15275 | 39430 |
| 4 4dr Wgn Limited (KCD) | 28800 | 24500 | 20150 | 16275 | 42920 |
| 5 4dr Wgn Limited 7Pass (KCE) | 28925 | 24600 | 20225 | 16350 | 42920 |
| 6 4dr Wgn Touring (KCG) | 29525 | 25125 | 20600 | 16650 | 45670 |
| add Moonroof (ex 1.3,4,5,6) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1.3,4,5,6) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 4.5,6) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o Moonroof (ex 1.2) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1.2) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1,2,3) | 400 | 350 | 300 | 250 | 725 |

TOYOTA 24 36 48 60 msrp

COROLLA HATCHBACK

| | | | | | |
|---------------------------|-------|-------|-------|------|-------|
| 1 5dr HB SE MT (6273) | 11350 | 9600 | 7825 | 6350 | 20910 |
| 2 5dr HB SE AT (6272) | 12700 | 10700 | 8725 | 7050 | 22010 |
| 3 5dr HB XSE MT (6275) | 13225 | 11150 | 9075 | 7375 | 23910 |
| 4 5dr HB XSE AT (6274) | 14575 | 12275 | 10000 | 8025 | 25010 |
| add BlindSpot (ex 1.3,4) | 275 | 225 | 175 | 150 | 400 |
| add Navigation (ex 1.2,3) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1,2,3) | 400 | 350 | 300 | 250 | 725 |

COROLLA

| | | | | | |
|------------------------------------|-------|-------|------|------|-------|
| 1 4dr Sdn L AT (1832) | 10100 | 8850 | 7450 | 7325 | 19620 |
| 2 4dr Sdn LE AT (1852) | 10625 | 9350 | 7900 | 7675 | 20055 |
| 3 4dr Sdn XLE AT (1856) | 11900 | 10400 | 8825 | 7675 | 23055 |
| 4 4dr Sdn SE MT (1863) | 11125 | 9750 | 8175 | 8025 | 22785 |
| 5 4dr Sdn SE AT (1864) | 11525 | 10150 | 8450 | 8350 | 21565 |
| 6 4dr Sdn XSE AT (1866) | 12300 | 10750 | 9125 | 7975 | 23800 |
| 7 4dr Sdn LE ECO AT (1872) | 10950 | 9625 | 8075 | 7075 | 20455 |
| 8 4dr Sdn LE ECO Premium AT (1874) | 11750 | 10350 | 8725 | 7550 | 22420 |
| add AlloyWhl (ex 1.3,4,5,6,7,8) | 225 | 200 | 175 | 150 | 475 |
| add Moonroof (ex 1.3,4,6,7,8) | 425 | 300 | 250 | 200 | 600 |
| add Navigation (ex 1.2,4,5,7,8) | 250 | 225 | 200 | 175 | 575 |
| deduct w/o Moonroof (ex 1,2,5,7) | 425 | 300 | 250 | 200 | 600 |

86

| | | | | | |
|-------------------------|-------|-------|-------|-------|-------|
| 1 2dr Cpe MT (6253) | 15175 | 12875 | 10650 | 8925 | 27375 |
| 2 2dr Cpe AT (6252) | 16250 | 13775 | 11450 | 9550 | 28095 |
| 3 2dr Cpe GT MT (6255) | 16275 | 13825 | 11500 | 9600 | 29505 |
| 4 2dr Cpe GT AT (6254) | 17350 | 14750 | 12225 | 10175 | 30225 |
| 5 2dr Cpe TRD MT (6251) | 17675 | 15000 | 12450 | 10400 | 33340 |
| add Navigation | 325 | 300 | 250 | 200 | 675 |

AVALON

| | | | | | |
|------------------------------|-------|-------|-------|-------|-------|
| 1 4dr Sdn XLE (3544) | 18850 | 16575 | 14275 | 11900 | 37420 |
| 2 4dr Sdn XSE (3547) | 20075 | 17625 | 15175 | 12700 | 39600 |
| 3 4dr Sdn Limited (3554) | 21300 | 18750 | 16150 | 13500 | 43870 |
| 4 4dr Sdn Touring (3548) | 20850 | 18300 | 15750 | 13175 | 44270 |
| add PremAudio (ex 2,3,4) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o Moonroof | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1) | 400 | 350 | 300 | 250 | 725 |

AVALON HYBRID

| | | | | | |
|------------------------------|-------|-------|-------|-------|-------|
| 1 4dr Sdn XLE (3504) | 20600 | 17850 | 15200 | 11725 | 38420 |
| 2 4dr Sdn XSE (3507) | 21725 | 18800 | 16050 | 12375 | 40600 |
| 3 4dr Sdn Limited (3514) | 22950 | 20000 | 16975 | 13125 | 44870 |
| add PremAudio (ex 2,3) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o Moonroof | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1) | 400 | 350 | 300 | 250 | 725 |

C-HR

| | | | | | |
|--------------------------|-------|-------|-------|-------|-------|
| 1 4dr Wgn LE (2402) | 13925 | 11600 | 10325 | 8950 | 21990 |
| 2 4dr Wgn XLE (2404) | 14625 | 12175 | 10850 | 9400 | 24025 |
| 3 4dr Wgn Limited (2408) | 15900 | 13250 | 11775 | 10225 | 27045 |
| add Navigation (ex 1.2) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1.2) | 400 | 350 | 300 | 250 | 725 |

VOLKSWAGEN 24 36 48 60 msrp

JETTA SEDAN

| | | | | | |
|--|-------|-------|-------|------|-------|
| 1 4dr Sdn 1.4T S MT (BU32M2) | 8425 | 7750 | 6425 | 5600 | 19440 |
| 2 4dr Sdn 1.4T S AT (BU32MS) | 9450 | 8525 | 7075 | 6150 | 20240 |
| 3 4dr Sdn 1.4T SE AT (BU33MS) | 11000 | 9875 | 8250 | 7050 | 23050 |
| 4 4dr Sdn 1.4T R-Line AT (BU3RMS) | 11600 | 10450 | 8700 | 7400 | 23890 |
| 5 4dr Sdn 1.4T SEL AT (BU34MS) | 12350 | 10900 | 9125 | 7650 | 25310 |
| 6 4dr Sdn 1.4T SEL Premium AT (BU35MS) | 13700 | 12075 | 10075 | 8450 | 27840 |
| add BlindSpot (ex 3,4,5,6) | 200 | 175 | 150 | 125 | 350 |

2018 Used Models

2018 Used Models

ACURA 24 36 48 60 msrp

ILX

| | | | | | | |
|---|---|-------|-------|-------|-------|-------|
| 1 | 4dr Sdn 2.4L (DE2F3JW) | 12550 | 10825 | 9425 | 8100 | 29095 |
| 2 | 4dr Sdn 2.4L Special Edition (DE2F4JW) | 12825 | 11025 | 9600 | 8250 | 29895 |
| 3 | 4dr Sdn 2.4L AcuraWatch Plus (DE2F3JXW) | 13550 | 11625 | 10125 | 8650 | 30395 |
| 4 | 4dr Sdn 2.4L Premium (DE2F7JW) | 13775 | 11850 | 10300 | 8850 | 31095 |
| 5 | 4dr Sdn 2.4L Premium & A-Spec (DE2F8JW) | 14225 | 12275 | 10600 | 9125 | 33095 |
| 6 | 4dr Sdn 2.4L Tech (DE2F7JKNW) | 15350 | 13300 | 11550 | 9950 | 34095 |
| 7 | 4dr Sdn 2.4L Tech & A-Spec (DE2F8JXW) | 15825 | 13750 | 11925 | 10225 | 36095 |

TLX

| | | | | | | |
|----|------------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Sdn (UB1F3JW) | 15975 | 13800 | 11700 | 10275 | 33995 |
| 2 | 4dr Sdn Tech (UB1F5JKNW) | 18050 | 15525 | 13225 | 11600 | 37695 |
| 3 | 4dr Sdn V6 (UB2F3JW) | 17875 | 15375 | 13100 | 11550 | 37195 |
| 4 | 4dr Sdn V6 Tech (UB2F5JKNW) | 19900 | 17100 | 14600 | 12850 | 40895 |
| 5 | 4dr Sdn V6 A-Spec (UB2F6JK*W) | 20575 | 17750 | 15100 | 13300 | 43795 |
| 6 | 4dr Sdn V6 Advance (UB2F7JKNW) | 20525 | 17725 | 15100 | 13300 | 44745 |
| 7 | 4dr Sdn V6 AWD (UB3F3JW) | 19575 | 16850 | 14375 | 12650 | 39195 |
| 8 | 4dr Sdn V6 Tech AWD (UB3F5JKNW) | 21600 | 18550 | 15900 | 14000 | 42895 |
| 9 | 4dr Sdn V6 A-Spec AWD (UB3F6JK*W) | 22275 | 19200 | 16350 | 14425 | 45795 |
| 10 | 4dr Sdn V6 Advance AWD (UB3F7JKNW) | 22200 | 19150 | 16325 | 14400 | 46745 |
| | deduct w/o Leather (ex 1,3,7) | 925 | 750 | 625 | 525 | 1000 |

RLX

| | | | | | | |
|---|------------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Sdn Tech (KC1F5JKNW) | 22125 | 18025 | 15875 | 14000 | 55895 |
| 2 | 4dr Sdn Hybrid Advance (KC2F9JKNW) | 25275 | 20650 | 18050 | 15700 | 62895 |

RDX

| | | | | | | |
|----|---|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn (TB3H3JW) | 19100 | 16675 | 14400 | 12400 | 36995 |
| 2 | 4dr Wgn AcuraWatch Plus (TB3H3JXW) | 20075 | 17400 | 15100 | 12900 | 38295 |
| 3 | 4dr Wgn Tech (TB3H5JKNW) | 20625 | 18000 | 15550 | 13325 | 40695 |
| 4 | 4dr Wgn Tech/AcuraWatch Plus (TB3H5JXW) | 21625 | 18700 | 16175 | 13800 | 41995 |
| 5 | 4dr Wgn Advance (TB3H7JKNW) | 22650 | 19275 | 16675 | 14125 | 43695 |
| 6 | 4dr Wgn AWD (TB4H3JW) | 19775 | 17350 | 15075 | 12950 | 38495 |
| 7 | 4dr Wgn AcuraWatch Plus AWD (TB4H3JXW) | 20775 | 18100 | 15625 | 13375 | 39795 |
| 8 | 4dr Wgn Tech AWD (TB4H5JKNW) | 21375 | 18650 | 16175 | 13850 | 42195 |
| 9 | 4dr Wgn Tech/AcuraWatch Plus AWD (TB4H5JXW) | 22325 | 19300 | 16775 | 14250 | 43495 |
| 10 | 4dr Wgn Advance AWD (TB4H7JKNW) | 23325 | 19925 | 17275 | 14625 | 45195 |

MDX 2WD

| | | | | | | |
|---|-----------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn (YD3H3JW) | 24300 | 20575 | 17475 | 14150 | 45195 |
| 2 | 4dr Wgn Tech (YD3H5JKNW) | 26050 | 22075 | 18750 | 15200 | 49595 |
| 3 | 4dr Wgn Tech w/RES (YD3H7JKNW) | 26500 | 22450 | 19150 | 15600 | 51595 |
| 4 | 4dr Wgn Advance (YD3H8JKNW) | 26575 | 22550 | 19150 | 15650 | 55645 |
| 5 | 4dr Wgn Advance w/RES (YD3H9JKNW) | 27025 | 22925 | 19500 | 15875 | 57645 |

MDX 4WD

| | | | | | | |
|---|--|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn (YD4H3JW) | 25800 | 22100 | 18825 | 15375 | 47195 |
| 2 | 4dr Wgn Tech (YD4H5JKNW) | 27550 | 23575 | 20150 | 16475 | 51595 |
| 3 | 4dr Wgn Tech w/RES (YD4H7JKNW) | 27875 | 23975 | 20475 | 16750 | 53595 |
| 4 | 4dr Wgn Advance (YD4H8JKNW) | 28800 | 24075 | 20550 | 16850 | 57645 |
| 5 | 4dr Wgn Advance w/RES (YD4H9JKNW) | 28475 | 24425 | 20875 | 17125 | 59645 |
| 6 | 4dr Wgn Sport Hybrid Tech (YD7H5JKNW) | 29125 | 24975 | 21350 | 17500 | 53095 |
| 7 | 4dr Wgn Sport Hybrid Advance (YD7H7JKNW) | 30175 | 25925 | 22150 | 18225 | 59145 |

NSX

| | | | | | | |
|---|--------------------|-------|-------|-------|-------|--------|
| 1 | 2dr Cpe (NC1B0JEW) | 74575 | 65625 | 57450 | 48750 | 157800 |
| | add HiSeats | 275 | 225 | 200 | 175 | 375 |
| | add Navigation | 500 | 425 | 375 | 325 | 1050 |
| | add PremAudio | 600 | 475 | 425 | 400 | 1200 |
| | add PwrSeat | 275 | 225 | 200 | 175 | 375 |

AUDI 24 36 48 60 msrp

A3

| | | | | | | |
|----|---|-------|-------|-------|-------|-------|
| 1 | 4dr Sdn 2.0T Premium (8VMBUG) | 16300 | 14325 | 12250 | 10050 | 34450 |
| 2 | 4dr Sdn 2.0T Premium SOA (8VM4UG) | 16900 | 14850 | 12675 | 10375 | 35200 |
| 3 | 4dr Sdn 2.0T Premium Plus (8VMBUG) | 18000 | 15950 | 13650 | 11275 | 39950 |
| 4 | 4dr Sdn 2.0T Premium Plus SOA (8VM4UG) | 18125 | 15925 | 13600 | 11125 | 38650 |
| 5 | 4dr Sdn 2.0T Prestige (8VMBUG) | 18700 | 16425 | 14175 | 11750 | 42250 |
| 6 | 4dr Sdn 2.0T quattro Premium (8VMB8L) | 18375 | 16225 | 13975 | 11475 | 37450 |
| 7 | 4dr Sdn 2.0T quattro Premium SOA (8VM48L) | 19150 | 16825 | 14375 | 11775 | 38200 |
| 8 | 4dr Sdn 2.0T quattro Premium Plus (8VMB8L) | 20125 | 17825 | 15375 | 12775 | 42950 |
| 9 | 4dr Sdn 2.0T quattro Premium Plus SOA (8VM48L) | 20350 | 17875 | 15250 | 12500 | 41650 |
| 10 | 4dr Sdn 2.0T quattro Prestige (8VMB8L) | 20875 | 18350 | 15850 | 13225 | 45250 |
| 11 | 2dr Conv 2.0T Premium (8VEBUG) | 18000 | 15875 | 13650 | 11250 | 41650 |
| 12 | 2dr Conv 2.0T Premium SOA (8VE4UG) | 18725 | 16450 | 14050 | 11500 | 42400 |
| 13 | 2dr Conv 2.0T Premium Plus (8VEBUG) | 19500 | 17350 | 14975 | 12375 | 46350 |
| 14 | 2dr Conv 2.0T Premium Plus SOA (8VE4UG) | 19800 | 17375 | 14825 | 12125 | 45050 |
| 15 | 2dr Conv 2.0T Prestige (8VEBUG) | 20450 | 17850 | 15375 | 12825 | 48350 |
| 16 | 2dr Conv 2.0T quattro Premium (8VEB8L) | 19950 | 17775 | 15300 | 12725 | 44350 |
| 17 | 2dr Conv 2.0T quattro Premium SOA (8VE48L) | 20950 | 18425 | 15725 | 12875 | 45100 |
| 18 | 2dr Conv 2.0T quattro Premium Plus (8VEB8L) | 21700 | 19250 | 16625 | 13800 | 49050 |
| 19 | 2dr Conv 2.0T quattro Premium Plus SOA (8VE48L) | 22025 | 19325 | 16500 | 13500 | 47750 |
| 20 | 2dr Conv 2.0T quattro Prestige (8VEB8L) | 22525 | 19750 | 17100 | 14225 | 51050 |
| | add Sport Pkg | 300 | 275 | 225 | 200 | 1350 |
| | deduct w/o BlindSpot (ex 1,2,6,7,11,12,16,17) | 325 | 250 | 200 | 175 | 500 |
| | deduct w/o Navigation (ex 1,6,11,16) | 400 | 350 | 300 | 250 | 800 |
| | deduct w/o PremAudio (ex 1,2,6,7,11,12,16,17) | 425 | 375 | 325 | 275 | 850 |

S3

| | | | | | | |
|---|--|-------|-------|-------|-------|-------|
| 1 | 4dr Sdn 2.0T quattro Premium Plus (8VMS1Y) | 26050 | 22150 | 18325 | 14750 | 49500 |
| 2 | 4dr Sdn 2.0T quattro Premium Plus SOA (8VM41Y) | 25500 | 22400 | 19150 | 15675 | 49500 |
| 3 | 4dr Sdn 2.0T quattro Prestige (8VMS1Y) | 26825 | 22875 | 18850 | 15250 | 52900 |
| 4 | 4dr Sdn 2.0T quattro Prestige SOA (8VM41Y) | 26325 | 23125 | 19750 | 16175 | 51600 |
| | deduct w/o Navigation | 400 | 350 | 300 | 250 | 800 |
| | deduct w/o PremAudio | 425 | 375 | 325 | 275 | 850 |

RS 3

| | | | | | | |
|---|-----------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Sdn (8VMRWY) | 31775 | 27150 | 22875 | 19650 | 61700 |
| | deduct w/o Navigation | 450 | 375 | 325 | 300 | 925 |
| | deduct w/o PremAudio | 525 | 425 | 375 | 350 | 975 |

AUDI 24 36 48 60 msrp

A3 E-TRON

| | | | | | | |
|---|---------------------------------|-------|-------|-------|-------|-------|
| 1 | 5dr HB Premium (8VFBPX) | 20750 | 17125 | 13075 | 9975 | 41050 |
| 2 | 5dr HB Premium SOA (8VFPX) | 20400 | 17925 | 15300 | 12525 | 42200 |
| 3 | 5dr HB Premium Plus (8VFBPX) | 22375 | 18475 | 14175 | 10925 | 47750 |
| 4 | 5dr HB Premium Plus SOA (8VFPX) | 21125 | 18575 | 15850 | 12975 | 46450 |
| 5 | 5dr HB Prestige (8VFBPX) | 23025 | 19025 | 14600 | 11250 | 49650 |
| | add PremAudio (ex 1,3,4,5) | 425 | 375 | 325 | 275 | 850 |
| | add Sport Pkg | 300 | 275 | 225 | 200 | 1350 |
| | deduct w/o BlindSpot (ex 1,2) | 325 | 250 | 200 | 175 | 500 |
| | deduct w/o Navigation (ex 1) | 400 | 350 | 300 | 250 | 800 |
| | deduct w/o PremAudio (ex 1,2) | 425 | 375 | 325 | 275 | 850 |

A4

| | | | | | | |
|----|--|-------|-------|-------|-------|-------|
| 1 | 4dr Sdn 2.0T ultra Prem AT (8W25MG) | 17225 | 14850 | 13125 | 11375 | 39350 |
| 2 | 4dr Sdn 2.0T ultra Prem SOA AT (8W24MG) | 17925 | 15475 | 13675 | 11825 | 41050 |
| 3 | 4dr Sdn 2.0T ultra Prem Plus AT (8W25MG) | 19600 | 16700 | 14675 | 12550 | 43750 |
| 4 | 4dr Sdn 2.0T ultra Prem Plus SOA AT (8W24MG) | 19600 | 16700 | 14675 | 12575 | 42450 |
| 5 | 4dr Sdn 2.0T ultra Prestige AT (8W25MG) | 21225 | 17575 | 15350 | 13500 | 47050 |
| 6 | 4dr Sdn 2.0T quattro Prem MT (8W25N9) | 18875 | 16600 | 14750 | 12825 | 43850 |
| 7 | 4dr Sdn 2.0T quattro Prem SOA MT (8W24N9) | 19575 | 17225 | 15300 | 13300 | 45550 |
| 8 | 4dr Sdn 2.0T quattro Prem AT (8W25NY) | 19825 | 17475 | 15450 | 13425 | 43850 |
| 9 | 4dr Sdn 2.0T quattro Prem SOA AT (8W24NY) | 20525 | 18100 | 16000 | 13900 | 45550 |
| 10 | 4dr Sdn 2.0T quattro Prem Plus MT (8W25N9) | 21325 | 18575 | 16500 | 14100 | 48750 |
| 11 | 4dr Sdn 2.0T quattro Prem Plus SOA MT (8W24N9) | 21325 | 18575 | 16500 | 14100 | 47450 |
| 12 | 4dr Sdn 2.0T quattro Prem Plus AT (8W25NY) | 22325 | 19425 | 17175 | 14700 | 48750 |
| 13 | 4dr Sdn 2.0T quattro Prem Plus SOA AT (8W24NY) | 22325 | 19425 | 17175 | 14700 | 47450 |
| 14 | 4dr Sdn 2.0T quattro Prestige MT (8W25N9) | 23475 | 19800 | 17475 | 14700 | 52800 |
| 15 | 4dr Sdn 2.0T quattro Prestige AT (8W25NY) | 24525 | 20675 | 18175 | 15325 | 52800 |
| | deduct w/o BlindSpot (ex 1,2,6,7,8,9) | 325 | 250 | 200 | 175 | 500 |
| | deduct w/o Navigation (ex 1,6,8) | 400 | 350 | 300 | 250 | 800 |
| | deduct w/o PremAudio (ex 1,2,6,7,8,9) | 425 | 375 | 325 | 275 | 850 |

ALLROAD

| | | | | | | |
|---|-----------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn Premium (8WH5NY) | 26875 | 23125 | 19275 | 16100 | 47050 |
| 2 | 4dr Wgn Premium SOA (8WH4NY) | 27700 | 23825 | 19875 | 16600 | 49100 |
| 3 | 4dr Wgn Premium Plus (8WH5NY) | 29125 | 25000 | 20900 | 17350 | 52400 |
| 4 | 4dr Wgn Premium Plus SOA (8WH4NY) | 29250 | 25100 | 20975 | 17425 | 51450 |
| 5 | 4dr Wgn Prestige (8WH5NY) | 30525 | 26300 | 22050 | 18350 | 56650 |
| 6 | 4dr Wgn Prestige SOA (8WH4NY) | 30650 | 26400 | 22125 | 18400 | 57000 |
| | deduct w/o BlindSpot (ex 1,2) | 325 | 250 | 200 | 175 | 500 |
| | deduct w/o Navigation (ex 1) | 400 | 350 | 300 | 250 | 800 |
| | deduct w/o PremAudio (ex 1,2) | 425 | 375 | 325 | 275 | 850 |

S4

| | | | | | | |
|---|-------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Sdn Premium Plus (8W254A) | 29275 | 25500 | 22950 | 19075 | 60600 |
| 2 | 4dr Sdn Prestige (8W254A) | 30125 | 26275 | 23675 | 19600 | 64200 |

TT

| | | | | | | |
|---|--------------------------------|-------|-------|-------|-------|-------|
| 1 | 2dr Cpe 2.0T quattro (FV355L) | 27325 | 23125 | 20525 | 16775 | 50250 |
| 2 | 2dr Conv 2.0T quattro (FV955L) | 28400 | 24125 | 21375 | 17550 | 54350 |
| | deduct w/o BlindSpot | 400 | 300 | 225 | 200 | 650 |
| | deduct w/o Navigation | 450 | 375 | 325 | 300 | 925 |
| | deduct w/o PremAudio | 525 | 425 | 375 | 350 | 975 |

TT S

| | | | | | | |
|---|-------------------------------|-------|-------|-------|-------|-------|
| 1 | 2dr Cpe 2.0T quattro (FV351L) | 33900 | 28550 | 24725 | 21150 | 60900 |
| | deduct w/o BlindSpot | 400 | 300 | 225 | 200 | 650 |
| | deduct w/o Navigation | 450 | 375 | 325 | 300 | 925 |
| | deduct w/o PremAudio | 525 | 425 | 375 | 350 | 975 |

TT RS

| | | | | | | |
|---|-------------------------------|-------|-------|-------|-------|-------|
| 1 | 2dr Cpe 2.5T quattro (FV355Y) | 39425 | 33325 | 28750 | 24550 | 71950 |
| | deduct w/o BlindSpot | 400 | 300 | 225 | 200 | 650 |
| | deduct w/o Navigation | 450 | 375 | 325 | 300 | 925 |
| | deduct w/o PremAudio | 525 | 425 | 375 | 350 | 975 |

A5

| | | | | | | |
|----|---|-------|-------|-------|-------|-------|
| 1 | 2dr Cpe 2.0T quattro Premium MT (F535N9) | 22450 | 18800 | 16175 | 13300 | 45750 |
| 2 | 2dr Cpe 2.0T quattro Premium AT (F535NY) | 23450 | 19675 | 16850 | 13925 | 45750 |
| 3 | 2dr Cpe 2.0T quattro Premium Plus MT (F535N9) | 24100 | 20225 | 17300 | 14275 | 50900 |
| 4 | 2dr Cpe 2.0T quattro Premium Plus AT (F535NY) | 25100 | 21100 | 18050 | 14875 | 50900 |
| 5 | 2dr Cpe 2.0T quattro Prestige MT (F535N9) | 25200 | 21175 | 18125 | 14975 | 54750 |
| 6 | 2dr Cpe 2.0T quattro Prestige AT (F535NY) | 26175 | 22025 | 18825 | 15575 | 54750 |
| 7 | 4dr HB 2.0T quattro Premium Sportback (F5A5NY) | 24500 | 20600 | 17625 | 14575 | 45550 |
| 8 | 4dr HB 2.0T quattro Premium Plus Sportback (F5A5NY) | 26175 | 22025 | 18825 | 15575 | 51750 |
| 9 | 4dr HB 2.0T quattro Prestige Sportback (F5A5NY) | 27300 | 22975 | 19650 | 16250 | 55600 |
| 10 | 2dr Conv 2.0T quattro Premium (F575NY) | 25100 | 21100 | 18050 | 14875 | 52550 |
| 11 | 2dr Conv 2.0T quattro Premium Plus (F575NY) | 26325 | 22125 | 18975 | 15650 | 57700 |
| 12 | 2dr Conv 2.0T quattro Prest | | | | | |

2018 Used Models

| AUDI | 24 | 36 | 48 | 60 | msrp |
|---|--------|-------|-------|-------|--------|
| A6 | | | | | |
| 1 4dr Sdn 2.0L Premium (4GC58G) | 23350 | 19450 | 15350 | 13100 | 51250 |
| 2 4dr Sdn 2.0L Premium Plus (4GC58G) | 24300 | 20250 | 16000 | 13625 | 53950 |
| 3 4dr Sdn 2.0L Sport (4GCA8G) | 24325 | 20250 | 16000 | 13625 | 52750 |
| 4 4dr Sdn 2.0L quattro Premium (4GC58A) | 24325 | 20225 | 15975 | 13550 | 53450 |
| 5 4dr Sdn 2.0L quattro Premium Plus (4GC58A) | 25300 | 21050 | 16625 | 14100 | 56150 |
| 6 4dr Sdn 2.0L quattro Sport (4GCA8A) | 25300 | 21000 | 16650 | 14100 | 54950 |
| 7 4dr Sdn 3.0L quattro Premium (4GC53A) | 27250 | 22575 | 17925 | 15125 | 59600 |
| 8 4dr Sdn 3.0L quattro Premium Plus (4GC53A) | 27875 | 23200 | 18275 | 15325 | 61800 |
| 9 4dr Sdn 3.0L quattro Prestige (4GC53A) | 28725 | 23900 | 18850 | 15725 | 66500 |
| 10 4dr Sdn 3.0L quattro Sport (4GCA3A) | 27975 | 23175 | 18425 | 15500 | 59550 |
| add Sport Pkg (ex 3.6,7,8,9,10) | 400 | 350 | 275 | 250 | 1050 |
| deduct w/o BlindSpot (ex 1,4) | 400 | 300 | 225 | 200 | 650 |
| deduct w/o PremAudio (ex 1,3,4,6,7,10) | 525 | 425 | 375 | 350 | 975 |
| deduct w/o Sport Pkg (ex 1,2,3,4,5,6,10) | 400 | 350 | 275 | 250 | 1050 |
| S6 | | | | | |
| 1 4dr Sdn Premium Plus (4GC5FY) | 39275 | 31900 | 25425 | 21325 | 80600 |
| 2 4dr Sdn Prestige (4GC5FY) | 40000 | 32500 | 25925 | 21625 | 83100 |
| A7 | | | | | |
| 1 4dr Sdn Premium Plus (4GF53A) | 36975 | 31550 | 26975 | 22425 | 73250 |
| 2 4dr Sdn Prestige (4GF53A) | 38225 | 32625 | 27850 | 23125 | 77950 |
| deduct w/o S Line Pkg | 925 | 800 | 675 | 575 | 1500 |
| S7 | | | | | |
| 1 4dr Sdn Premium Plus (4GF5FY) | 46650 | 41275 | 35150 | 29775 | 89900 |
| 2 4dr Sdn Prestige (4GF5FY) | 46925 | 41475 | 35275 | 29925 | 91100 |
| RS 7 | | | | | |
| 1 4dr Sdn Prestige (4GF5AA) | 73600 | 58100 | 47075 | 37250 | 127250 |
| 2 4dr Sdn Performance Prestige (4GF5RA) | 78900 | 62400 | 50450 | 39875 | 142150 |
| A8 | | | | | |
| 1 4dr Sdn L 3.0T (4HL54A) | 33400 | 27350 | 23575 | 19825 | 85475 |
| 2 4dr Sdn L 4.0T (4HL53A) | 37525 | 30850 | 26350 | 22075 | 94725 |
| deduct w/o BlindSpot | 475 | 350 | 250 | 225 | 800 |
| S8 | | | | | |
| 1 4dr Sdn Plus (4HC55A) | 54100 | 44475 | 38025 | 31000 | 133475 |
| R8 | | | | | |
| 1 2dr Cpe V10 RWD AT (4S35AF) | 88250 | 74875 | 66125 | 55725 | 154525 |
| 2 2dr Cpe V10 AT (4S35AE) | 95475 | 81025 | 71525 | 60300 | 189625 |
| 3 2dr Cpe V10 Plus AT (4S35BE) | 105350 | 88575 | 77900 | 65325 | 207825 |
| 4 2dr Conv V10 AT (4S95AE) | 100150 | 85150 | 75225 | 63325 | 199525 |
| 5 2dr Conv V10 Plus AT (4S95BE) | 109700 | 93275 | 82350 | 69350 | 220225 |
| deduct w/o PremAudio | 600 | 475 | 425 | 400 | 1200 |
| Q3 | | | | | |
| 1 4dr Wgn 2.0T Premium (8UG5CX) | 17600 | 15325 | 13200 | 11250 | 37900 |
| 2 4dr Wgn 2.0T Sport Premium (8UGACX) | 17500 | 15300 | 13100 | 11250 | 35450 |
| 3 4dr Wgn 2.0T Premium Plus (8UG5CX) | 18400 | 16025 | 13750 | 11750 | 40800 |
| 4 4dr Wgn 2.0T Sport Premium Plus (8UGACX) | 18800 | 16425 | 14025 | 12050 | 38550 |
| 5 4dr Wgn 2.0T quattro Premium (8UG5CL) | 19450 | 16925 | 14525 | 12375 | 40000 |
| 6 4dr Wgn 2.0T Sport quattro Premium (8UGACL) | 19400 | 16875 | 14450 | 12350 | 37550 |
| 7 4dr Wgn 2.0T quattro Premium Plus (8UG5CL) | 20250 | 17625 | 15100 | 12875 | 42900 |
| 8 4dr Wgn 2.0T Sport quattro Premium Plus (8UGACL)20675 | 18000 | 15400 | 13150 | 10650 | 34000 |
| add PremAudio (ex 1,2,4,5,6,8) | 425 | 375 | 325 | 275 | 850 |
| deduct w/o BlindSpot (ex 1,2,5,6) | 325 | 250 | 200 | 175 | 500 |
| deduct w/o Navigation (ex 2,6) | 400 | 350 | 300 | 250 | 800 |
| deduct w/o PremAudio (ex 1,2,3,5,6,7) | 425 | 375 | 325 | 275 | 850 |
| Q5 | | | | | |
| 1 4dr Wgn 2.0T Premium (FYB5NY) | 24050 | 20725 | 18100 | 14725 | 45325 |
| 2 4dr Wgn 2.0T Premium SOA (FYB4NY) | 24900 | 21425 | 18575 | 15025 | 47600 |
| 3 4dr Wgn 2.0T Premium Plus (FYB5NY) | 25825 | 22375 | 19525 | 15900 | 51900 |
| 4 4dr Wgn 2.0T Premium Plus SOA (FYB4NY) | 26050 | 22475 | 19500 | 15825 | 50600 |
| 5 4dr Wgn 2.0T Prestige (FYB5NY) | 26975 | 23375 | 20400 | 16625 | 54650 |
| 6 4dr Wgn 2.0T Prestige SOA (FYB4NY) | 27225 | 23550 | 20425 | 16600 | 54650 |
| add Navigation (ex 2,3,4,5,6) | 400 | 350 | 300 | 250 | 800 |
| deduct w/o BlindSpot (ex 1,2) | 325 | 250 | 200 | 175 | 500 |
| deduct w/o Moonroof (ex 1) | 550 | 375 | 325 | 275 | 800 |
| deduct w/o Navigation (ex 1) | 400 | 350 | 300 | 250 | 800 |
| deduct w/o PremAudio (ex 1,2) | 425 | 375 | 325 | 275 | 850 |
| deduct w/o HtSeats | 175 | 150 | 125 | 100 | 250 |
| SQ5 | | | | | |
| 1 4dr Wgn 3.0T Premium Plus (FYB54A) | 34425 | 29400 | 25725 | 21175 | 60650 |
| 2 4dr Wgn 3.0T Prestige (FYB54A) | 35225 | 30125 | 26300 | 21675 | 64100 |
| deduct w/o PremAudio | 425 | 375 | 325 | 275 | 850 |
| Q7 | | | | | |
| 1 4dr Wgn 2.0T Premium (4MBSH1) | 31100 | 28250 | 23975 | 19975 | 55100 |
| 2 4dr Wgn 2.0T Premium Plus (4MBSH1) | 33050 | 29600 | 25075 | 20875 | 58100 |
| 3 4dr Wgn 3.0T Premium (4MBSA1) | 33825 | 30800 | 26175 | 21900 | 63150 |
| 4 4dr Wgn 3.0T Premium Plus (4MBSA1) | 35850 | 32175 | 27250 | 22800 | 66150 |
| 5 4dr Wgn 3.0T Prestige (4MBSA1) | 36425 | 32625 | 27425 | 22775 | 68150 |
| add AirSusp (ex 1,2,3,4) | 1150 | 1000 | 850 | 725 | 4000 |
| add RearEnt | 400 | 325 | 300 | 250 | 1700 |
| deduct w/o BlindSpot (ex 1,3) | 325 | 250 | 200 | 175 | 500 |
| deduct w/o Navigation | 400 | 350 | 300 | 250 | 800 |
| deduct w/o PremAudio (ex 1,3) | 425 | 375 | 325 | 275 | 850 |

BUICK

| CASCADA | 24 | 36 | 48 | 60 | msrp |
|----------------------------------|-------|-------|------|------|-------|
| 1 2dr Conv (4WT67) | 14400 | 11900 | 9350 | 7100 | 33990 |
| 2 2dr Conv Premium (4WT67) | 15025 | 12525 | 9800 | 7525 | 36995 |
| 3 2dr Conv Sport Touring (4WT67) | 15200 | 12625 | 9975 | 7625 | 37995 |

2018 Used Models

| BUICK | 24 | 36 | 48 | 60 | msrp |
|-------------------------------------|-------|-------|-------|-------|-------|
| REGAL SPORTBACK | | | | | |
| 1 4dr Sdn (4ZU68) | 11750 | 10125 | 8425 | 6550 | 25915 |
| 2 4dr Sdn Preferred (4ZW68) | 12025 | 10025 | 8300 | 6400 | 28990 |
| 3 4dr Sdn Preferred II (4ZX68) | 13275 | 11075 | 9150 | 7050 | 32035 |
| 4 4dr Sdn Preferred II AWD (4ZG68) | 14300 | 12250 | 10175 | 7875 | 33945 |
| 5 4dr Sdn Essence (4ZY68) | 16050 | 13375 | 11075 | 8500 | 37705 |
| 6 4dr Sdn Essence AWD (4ZH68) | 17050 | 14250 | 11750 | 9075 | 39715 |
| 7 4dr Sdn GS AWD (4ZZ68) | 19875 | 16950 | 14050 | 10625 | 44025 |
| add BlindSpot (ex 1,5,6,7) | 275 | 225 | 175 | 150 | 400 |
| add HiDLights (ex 1,5,6) | 150 | 100 | 75 | 75 | 325 |
| add Moonroof (ex 1,5,6,7) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1,3,4,5,6,7) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1,3,4,5,6,7) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o BlindSpot (ex 1,2,3,4) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o HiDLights (ex 1,2,3,4,7) | 150 | 100 | 75 | 75 | 325 |
| deduct w/o Moonroof (ex 1,2,3,4) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1,2) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1,2) | 400 | 350 | 300 | 250 | 725 |
| REGAL TOURX | | | | | |
| 1 5dr Wgn AWD (4ZU35) | 14550 | 12425 | 10300 | 8050 | 29995 |
| 2 5dr Wgn Preferred AWD (4ZW35) | 15700 | 13400 | 11050 | 8675 | 33575 |
| 3 5dr Wgn Essence AWD (4ZY35) | 19025 | 16125 | 13350 | 10375 | 41550 |
| add BlindSpot (ex 1,3) | 275 | 225 | 175 | 150 | 400 |
| add HiDLights (ex 1,3) | 150 | 100 | 75 | 75 | 325 |
| add Moonroof (ex 1,3) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1,3) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1,3) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o BlindSpot (ex 1,2) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o HiDLights (ex 1,2) | 150 | 100 | 75 | 75 | 325 |
| deduct w/o Moonroof (ex 1,2) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1,2) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1,2) | 400 | 350 | 300 | 250 | 725 |
| LACROSSE | | | | | |
| 1 4dr Sdn (4ZF79) | 16650 | 14700 | 12275 | 10175 | 30885 |
| 2 4dr Sdn Preferred (4ZB79) | 16775 | 14775 | 12300 | 10225 | 34990 |
| 3 4dr Sdn Essence (4ZB79) | 17600 | 15500 | 12950 | 10725 | 37690 |
| 4 4dr Sdn Premium I (4ZC79) | 19450 | 17100 | 14375 | 11850 | 42685 |
| 5 4dr Sdn Avenir (4ZD79) | 21125 | 18450 | 15700 | 13650 | 47485 |
| 6 4dr Sdn Essence AWD (4ZP79) | 19475 | 16975 | 14425 | 12525 | 42390 |
| 7 4dr Sdn Premium I AWD (4ZG79) | 21100 | 18550 | 15600 | 13100 | 47485 |
| 8 4dr Sdn Avenir AWD (4ZH79) | 22750 | 19875 | 16900 | 14725 | 49685 |
| add BlindSpot (ex 1,2,4,5,7,8) | 275 | 225 | 175 | 150 | 400 |
| add Moonroof (ex 1,2,4,5,7,8) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1,2,4,5,7,8) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1,2,4,5,7,8) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o Leather (ex 1,2) | 725 | 600 | 500 | 425 | 825 |
| deduct w/o Moonroof (ex 1,2,3,6) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1,2,3,6) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1,2,3,6) | 400 | 350 | 300 | 250 | 725 |
| ENCORE 2WD | | | | | |
| 1 4dr Wgn (4JU76) | 12300 | 10700 | 8975 | 7250 | 23985 |
| 2 4dr Wgn Preferred (4JU76) | 12475 | 10825 | 9125 | 7350 | 25790 |
| 3 4dr Wgn Sport Touring (4JU76) | 12800 | 11100 | 9325 | 7550 | 26990 |
| 4 4dr Wgn Preferred II (4JU76) | 13125 | 11350 | 9450 | 7700 | 28290 |
| 5 4dr Wgn Essence (4JV76) | 13900 | 12025 | 10075 | 8125 | 30490 |
| 6 4dr Wgn Premium (4JV76) | 15025 | 12850 | 10750 | 8550 | 34380 |
| add BlindSpot (ex 1,2,4,5,6) | 275 | 225 | 175 | 150 | 400 |
| add Moonroof (ex 1,2,6) | 475 | 325 | 250 | 225 | 700 |
| add PremAudio (ex 1,2,6) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o Leather (ex 1,2,3,4) | 725 | 600 | 500 | 425 | 825 |
| deduct w/o Moonroof (ex 1,2,3,4,5) | 475 | 325 | 250 | 225 | 700 |
| ENCORE AWD | | | | | |
| 1 4dr Wgn Preferred (4JM76) | 13450 | 12000 | 10100 | 8175 | 27290 |
| 2 4dr Wgn Sport Touring (4JM76) | 13825 | 12250 | 10275 | 8300 | 28490 |
| 3 4dr Wgn Preferred II (4JM76) | 14075 | 12425 | 10450 | 8475 | 29790 |
| 4 4dr Wgn Essence (4JN76) | 15000 | 13125 | 11100 | 8850 | 34380 |
| 5 4dr Wgn Premium (4JN76) | 15950 | 13975 | 11725 | 9350 | 35880 |
| add BlindSpot (ex 1,3,4,5) | 275 | 225 | 175 | 150 | 400 |
| add Moonroof (ex 1,4,5) | 475 | 325 | 250 | 225 | 700 |
| add PremAudio (ex 1,4,5) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o Leather (ex 1,2,3) | 725 | 600 | 500 | 425 | 825 |
| deduct w/o Moonroof (ex 1,2,3) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o PremAudio (ex 1,2,3) | 400 | 350 | 300 | 250 | 725 |
| ENVISION 2WD | | | | | |
| 1 4dr Wgn (4XR26) | 15200 | 13775 | 11700 | 9975 | 34990 |
| 2 4dr Wgn Preferred (4XR26) | 15325 | 13900 | 11775 | 10025 | 36865 |
| 3 4dr Wgn Essence (4XS26) | 16800 | 15225 | 12850 | 10950 | 39605 |
| add Moonroof (ex 1,2) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1,2) | 325 | 300 | 250 | 200 | 675 |
| ENVISION AWD | | | | | |
| 1 4dr Wgn Preferred (4XY26) | 16600 | 15125 | 12725 | 10750 | 38715 |
| 2 4dr Wgn Essence (4XZ26) | 18000 | 16425 | 13825 | 11600 | 4 |

CADILLAC

24 36 48 60 msrp

ATS SEDAN

| | | | | | | |
|--------|--|-------|-------|-------|-------|-------|
| 1 | 4dr Sdn 2.0L (6AB69) | 15850 | 11625 | 10275 | 9250 | 37115 |
| 2 | 4dr Sdn 2.0L AWD (6AB69) | 17275 | 12750 | 11325 | 9800 | 39615 |
| 3 | 4dr Sdn 2.0L Luxury (6AC69) | 18250 | 13525 | 11950 | 10400 | 41965 |
| 4 | 4dr Sdn 2.0L Luxury AWD (6AC69) | 19425 | 14450 | 12825 | 11150 | 43965 |
| 5 | 4dr Sdn 3.6L Premium Luxury (6AD69) | 21100 | 15450 | 13600 | 11975 | 47315 |
| 6 | 4dr Sdn 3.6L Premium Luxury AWD (6AD69) | 22475 | 16475 | 14475 | 12700 | 48690 |
| 7 | 4dr Sdn 3.6L Premium Performance (6AG69) | 22075 | 16250 | 14325 | 12625 | 49515 |
| 8 | 4dr Sdn V (6AE69) | 34050 | 27400 | 24575 | 21625 | 74710 |
| add | BlindSpot (ex 1.2,5,6,7,8) | 325 | 250 | 200 | 175 | 500 |
| add | HiSeats (ex 2,3,4,5,6,7,8) | 175 | 150 | 125 | 100 | 250 |
| add | Moonroof (ex 3,4,5,6,7,8) | 550 | 375 | 325 | 275 | 800 |
| deduct | w/ BlindSpot (ex 1,2,3,4) | 325 | 250 | 200 | 175 | 500 |
| deduct | w/ HIDlights (ex 1,2,3,4) | 200 | 150 | 100 | 100 | 500 |
| deduct | w/ AutoTran | 1150 | 1025 | 900 | 775 | 1300 |
| deduct | w/ Moonroof (ex 1,2) | 550 | 375 | 325 | 275 | 800 |
| deduct | w/ Navigation (ex 1,2) | 400 | 350 | 300 | 250 | 800 |
| deduct | w/ HiSeats (ex 1) | 175 | 150 | 125 | 100 | 250 |

ATS COUPE

| | | | | | | |
|--------|--|-------|-------|-------|-------|-------|
| 1 | 2dr Cpe 2.0L (6AB47) | 17875 | 14050 | 12600 | 11050 | 40115 |
| 2 | 2dr Cpe 2.0L AWD (6AB47) | 19825 | 15525 | 13700 | 11825 | 43565 |
| 3 | 2dr Cpe 2.0L Luxury (6AC47) | 20725 | 16225 | 14525 | 12700 | 44965 |
| 4 | 2dr Cpe 2.0L Luxury AWD (6AC47) | 21975 | 17175 | 15475 | 13475 | 47815 |
| 5 | 2dr Cpe 3.6L Premium Luxury (6AD47) | 23225 | 17875 | 15875 | 13800 | 49515 |
| 6 | 2dr Cpe 3.6L Premium Luxury AWD (6AD47) | 24325 | 18875 | 16650 | 14350 | 51515 |
| 7 | 2dr Cpe 3.6L Premium Performance (6AG47) | 24200 | 18675 | 16500 | 14300 | 52015 |
| 8 | 2dr Cpe V (6AE47) | 36275 | 29825 | 26875 | 23550 | 75535 |
| add | BlindSpot (ex 1,2,5,6,7,8) | 325 | 250 | 200 | 175 | 500 |
| add | HiSeats (ex 2,3,4,5,6,7,8) | 175 | 150 | 125 | 100 | 250 |
| add | Moonroof (ex 2,3,4,5,6,7,8) | 550 | 375 | 325 | 275 | 800 |
| deduct | w/ BlindSpot (ex 1,2,3,4) | 325 | 250 | 200 | 175 | 500 |
| deduct | w/ HIDlights (ex 1,2) | 200 | 150 | 100 | 100 | 500 |
| deduct | w/ AutoTran | 1150 | 1025 | 900 | 775 | 1300 |
| deduct | w/ Moonroof (ex 1) | 550 | 375 | 325 | 275 | 800 |
| deduct | w/ Navigation (ex 1,2) | 400 | 350 | 300 | 250 | 800 |

CTS SEDAN

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|--------|--|-------|-------|-------|-------|-------|
| 1 | 4dr Sdn 2.0L CTS (6AF69) | 14900 | 12950 | 12275 | 11350 | 48115 |
| 2 | 4dr Sdn 2.0L CTS AWD (6AF69) | 16400 | 14250 | 13675 | 12300 | 51565 |
| 3 | 4dr Sdn 2.0L Luxury (6AH69) | 18725 | 16400 | 15600 | 13775 | 54415 |
| 4 | 4dr Sdn 2.0L Luxury AWD (6AH69) | 19750 | 17275 | 16400 | 14525 | 56415 |
| 5 | 4dr Sdn 3.6L Luxury (6AH69) | 19750 | 17275 | 16325 | 14475 | 55815 |
| 6 | 4dr Sdn 3.6L Luxury AWD (6AH69) | 20850 | 18325 | 17275 | 15300 | 58415 |
| 7 | 4dr Sdn 3.6L Premium Luxury (6AK69) | 21300 | 18775 | 17700 | 15625 | 63145 |
| 8 | 4dr Sdn 3.6L Premium Luxury AWD (6AK69) | 22450 | 19675 | 18500 | 16325 | 65145 |
| 9 | 4dr Sdn 3.6L VSport (6AL69) | 22425 | 19700 | 18425 | 16275 | 62815 |
| 10 | 4dr Sdn 3.6L VSport Premium Luxury (6AL69) | 25625 | 22775 | 21125 | 18525 | 72915 |
| 11 | 4dr Sdn V (6AJ69) | 38750 | 34375 | 31100 | 26850 | 97835 |
| add | HiSeats (ex 3,4,5,6,7,8,9,10,11) | 225 | 200 | 175 | 150 | 300 |
| add | Leather (ex 3,4,5,6,7,8,9,10,11) | 1125 | 950 | 825 | 725 | 1225 |
| add | Moonroof (ex 2,3,4,5,6,7,8,10,11) | 675 | 500 | 400 | 350 | 1175 |
| add | Navigation (ex 3,4,5,6,7,8,9,10,11) | 450 | 375 | 325 | 300 | 925 |
| deduct | w/ Moonroof (ex 1,9) | 675 | 500 | 400 | 350 | 1175 |

CT6

| | | | | | | |
|--------|--|-------|-------|-------|-------|-------|
| 1 | 4dr Sdn 2.0L (6KH69) | 24425 | 20500 | 19275 | 16225 | 58590 |
| 2 | 4dr Sdn 2.0L Luxury (6KJ69) | 25925 | 21750 | 20300 | 17025 | 62690 |
| 3 | 4dr Sdn 3.6L AWD (6KH69) | 26800 | 22600 | 21050 | 17650 | 60590 |
| 4 | 4dr Sdn 3.6L Luxury AWD (6KJ69) | 28300 | 23825 | 22025 | 18500 | 64690 |
| 5 | 4dr Sdn 3.6L Premium Luxury AWD (6KL69) | 28875 | 24225 | 22400 | 18850 | 66290 |
| 6 | 4dr Sdn 3.6L Platinum AWD (6KM69) | 33150 | 27250 | 25025 | 20950 | 85290 |
| 7 | 4dr Sdn 3.0L Luxury AWD (6KJ69) | 29650 | 24775 | 22925 | 19225 | 68690 |
| 8 | 4dr Sdn 3.0L Premium Luxury AWD (6KL69) | 29900 | 24975 | 23050 | 19350 | 70290 |
| 9 | 4dr Sdn 3.0L Platinum AWD (6KM69) | 34150 | 28025 | 25700 | 21525 | 89290 |
| 10 | 4dr Sdn 2.0L Plug-in (6KJ69) | 30275 | 25375 | 23525 | 19750 | 76090 |
| add | RearEnt (ex 1,2,3,4,5,6,8,9,10) | 450 | 375 | 325 | 300 | 2100 |
| add | RearAir (ex 1,2,3,4,5,6,8,9,10) | 500 | 450 | 400 | 325 | 750 |
| add | Super Cruise Package (ex 1,2,3,4,6,7,9,10) | 1875 | 1600 | 1350 | 1150 | 5000 |
| deduct | w/ BlindSpot | 400 | 300 | 225 | 200 | 650 |
| deduct | w/ Leather | 1125 | 950 | 825 | 725 | 1225 |
| deduct | w/ Moonroof | 675 | 500 | 400 | 350 | 1175 |
| deduct | w/ Navigation | 450 | 375 | 325 | 300 | 925 |
| deduct | w/ HiSeats | 225 | 200 | 175 | 150 | 300 |

XTS

| | | | | | | |
|--------|--------------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Sdn (6CB69) | 13375 | 12400 | 8475 | 8125 | 47390 |
| 2 | 4dr Sdn Premium (6GC69) | 16200 | 14550 | 10100 | 9650 | 54640 |
| 3 | 4dr Sdn Premium Luxury (6GD69) | 18325 | 16200 | 11375 | 10825 | 60340 |
| 4 | 4dr Sdn Platinum (6GE69) | 20300 | 17550 | 12525 | 11900 | 66690 |
| 5 | 4dr Sdn Luxury AWD (6GX69) | 17125 | 15275 | 10850 | 10225 | 56540 |
| 6 | 4dr Sdn Premium Luxury AWD (6GY69) | 19375 | 16925 | 12075 | 11400 | 62540 |
| 7 | 4dr Sdn Platinum AWD (6GZ69) | 21250 | 18350 | 13175 | 12475 | 68890 |
| 8 | 4dr Sdn V-Sport Platinum AWD (6GZ69) | 24475 | 20800 | 15150 | 14225 | 73490 |
| deduct | w/ BlindSpot (ex 1) | 400 | 300 | 225 | 200 | 650 |
| deduct | w/ Moonroof (ex 1) | 675 | 500 | 400 | 350 | 1175 |

XT5 2WD

| | | | | | | |
|--------|--------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn Base (6NF26) | 19025 | 16650 | 14325 | 12300 | 41590 |
| 2 | 4dr Wgn Luxury (6NH26) | 22600 | 19875 | 17025 | 14300 | 49435 |
| 3 | 4dr Wgn Premium Luxury (6NJ26) | 25450 | 22400 | 19075 | 15875 | 54090 |
| add | RearEnt | 400 | 325 | 300 | 250 | 1700 |
| add | RearAir (ex 1,3) | 425 | 375 | 325 | 250 | 625 |
| deduct | w/ Leather (ex 1) | 925 | 750 | 625 | 525 | 1000 |
| deduct | w/ Navigation (ex 1) | 400 | 350 | 300 | 250 | 800 |

XT5 AWD

| | | | | | | |
|--------|--------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn Base (6NF26) | 20950 | 18400 | 15825 | 13500 | 44590 |
| 2 | 4dr Wgn Luxury (6NH26) | 23325 | 20925 | 18050 | 15275 | 51165 |
| 3 | 4dr Wgn Premium Luxury (6NJ26) | 26800 | 24000 | 20675 | 17250 | 56590 |
| 4 | 4dr Wgn Platinum (6NK26) | 27750 | 24850 | 21425 | 17800 | 64390 |
| add | RearEnt | 400 | 325 | 300 | 250 | 1700 |
| add | RearAir (ex 1,3,4) | 425 | 375 | 325 | 250 | 625 |
| deduct | w/ Leather (ex 1) | 925 | 750 | 625 | 525 | 1000 |
| deduct | w/ Navigation (ex 1) | 400 | 350 | 300 | 250 | 800 |

CADILLAC

24 36 48 60 msrp

ESCALADE 2WD

| | | | | | | |
|-----|--------------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn (6C15706) | 40350 | 34125 | 28950 | 24275 | 75990 |
| 2 | 4dr Wgn Luxury (6C15706) | 42550 | 36125 | 30675 | 25750 | 81590 |
| 3 | 4dr Wgn Premium Luxury (6C15706) | 44625 | 37950 | 32175 | 27100 | 87740 |
| 4 | 4dr Wgn Platinum (6C15706) | 48600 | 41375 | 35150 | 29550 | 95090 |
| 5 | 4dr Wgn ESV (6C15906) | 41850 | 35300 | 30075 | 25300 | 78990 |
| 6 | 4dr Wgn ESV Luxury (6C15906) | 44050 | 37450 | 31775 | 26700 | 84590 |
| 7 | 4dr Wgn ESV Premium Luxury (6C15906) | 46175 | 39325 | 33375 | 27975 | 90740 |
| 8 | 4dr Wgn ESV Platinum (6C15906) | 50050 | 42725 | 36225 | 30475 | 98090 |
| add | RearEnt (ex 3,4,7,8) | 500 | 425 | 375 | 325 | 2225 |

ESCALADE AWD

| | | | | | | |
|--------|--------------------------------------|-------|-------|-------|-------|--------|
| 1 | 4dr Wgn (6K15706) | 41600 | 35475 | 30400 | 25950 | 78990 |
| 2 | 4dr Wgn Luxury (6K15706) | 43850 | 37475 | 32100 | 27425 | 84590 |
| 3 | 4dr Wgn Premium Luxury (6K15706) | 45925 | 39250 | 33575 | 28725 | 90740 |
| 4 | 4dr Wgn Platinum (6K15706) | 49875 | 42700 | 36675 | 31275 | 98090 |
| 5 | 4dr Wgn ESV (6K15906) | 43175 | 36825 | 31550 | 26900 | 81990 |
| 6 | 4dr Wgn ESV Luxury (6K15906) | 45850 | 39175 | 33550 | 28625 | 89410 |
| 7 | 4dr Wgn ESV Premium Luxury (6K15906) | 47475 | 40625 | 34800 | 29700 | 93740 |
| 8 | 4dr Wgn ESV Platinum (6K15906) | 51375 | 44050 | 37800 | 32275 | 101090 |
| add | RearEnt (ex 3,4,6,7,8) | 500 | 425 | 375 | 325 | 2225 |
| deduct | w/ RearEnt (ex 1,2,5) | 500 | 425 | 375 | 325 | 2225 |

CHEVROLET

24 36 48 60 msrp

SPARK

| | | | | | | |
|-----|---------------------------|------|------|------|------|-------|
| 1 | 5dr HB LS MT (1DR48) | 4225 | 3350 | 2375 | 2025 | 13925 |
| 2 | 5dr HB LS AT (1DR48) | 5125 | 4025 | 2925 | 2475 | 15025 |
| 3 | 5dr HB LIT MT (1DS48) | 5675 | 4525 | 3325 | 2750 | 15750 |
| 4 | 5dr HB LIT AT (1DS48) | 6525 | 5225 | 3800 | 3125 | 16850 |
| 5 | 5dr HB 2LT MT (1DT48) | 6150 | 4850 | 3575 | 2975 | 17250 |
| 6 | 5dr HB 2LT AT (1DT48) | 7000 | 5525 | 4125 | 3400 | 18350 |
| 7 | 5dr HB ACTIV MT (1DO48) | 6350 | 5025 | 3700 | 3050 | 16995 |
| 8 | 5dr HB ACTIV AT (1DO48) | 7175 | 5700 | 4275 | 3475 | 18095 |
| add | AlloyWhl (ex 3,4,5,6,7,8) | 225 | 200 | 175 | 150 | 475 |
| add | Moonroof (ex 1,2,7,8) | 425 | 300 | 250 | 200 | 600 |

SONIC

| | | | | | | |
|--------|-----------------------------------|------|------|------|------|-------|
| 1 | 4dr Sdn LS MT (1JU69) | 4800 | 3875 | 2850 | 2400 | 16170 |
| 2 | 4dr Sdn LS AT (1JU69) | 5700 | 4575 | 3500 | 2900 | 17395 |
| 3 | 4dr Sdn LIT MT (1JV69) | 6000 | 4775 | 3600 | 3025 | 18595 |
| 4 | 4dr Sdn LIT AT (1JV69) | 6575 | 5275 | 4000 | 3400 | 19295 |
| 5 | 4dr Sdn Premier MT (1JW69) | 7125 | 5675 | 4300 | 3625 | 20695 |
| 6 | 4dr Sdn Premier AT (1JW69) | 7750 | 6175 | 4775 | 3975 | 21395 |
| 7 | 5dr HB LT MT (1JV48) | 7350 | 5875 | 4450 | 3700 | 19345 |
| 8 | 5dr HB LT AT (1JV48) | 8300 | 6625 | 5075 | 4200 | 20745 |
| 9 | 5dr HB Premier MT (1JW48) | 8350 | 6625 | 5050 | 4225 | 21545 |
| 10 | 5dr HB Premier AT (1JW48) | 9300 | 7400 | 5750 | 4675 | 23045 |
| add | 1.4L I4 Turbo (ex 1,2,3,5,6,9,10) | 350 | 300 | 250 | 200 | 750 |
| add | AlloyWhl (ex 1,2,3,5,6,7,8,9,10) | 225 | 200 | 175 | 150 | 475 |
| add | HiSeats (ex 1,2,5,6,7,8,9,10) | 125 | 100 | 100 | 75 | 150 |
| add | Moonroof (ex 1,2,3,9,10) | 425 | 300 | 250 | 200 | 600 |
| add | PwrSeat (ex 1,2,5,6,7,8,9,10) | 125 | 100 | 100 | 75 | 150 |
| deduct | w/ Moonroof (ex 1,2,3,4,5,6,7,8) | 425 | 300 | 250 | 200 | 600 |
| deduct | w/ PwrSeat (ex 1,2,3,4) | 125 | 100 | 100 | 75 | 150 |
| deduct | w/ HiSeats (ex 1,2,3,4) | 125 | 100 | 100 | 75 | 150 |

CRUZE

| | | | | | | |
|---|-------------------------|-------|------|------|------|-------|
| 1 | 4dr Sdn L (1BR69) | 7900 | 6850 | 5825 | 4775 | 17850 |
| 2 | 4dr Sdn LS MT (1BR69) | 7950 | 6875 | 5825 | 4750 | 19400 |
| 3 | 4dr Sdn LS AT (1BR69) | 8800 | 7550 | 6400 | 5175 | 20400 |
| 4 | 4dr Sdn LT MT (1BT69) | 9350 | 7950 | 6850 | 5575 | 22690 |
| 5 | 4dr Sdn LT AT (1BT69) | 10150 | 8700 | 7450 | 6025 | 23590 |
| 6 | 4dr Sdn Premier (1BS69) | 11375 | 9600 | 8300 | 6675 | 26650 |
| 7 | 4dr Sdn LT MT (1BT68) | 9500 | 8150 | 6975 | 5650 | 22235 |
| 8 | 4dr Sdn LT AT (1BT68) | 10350 | 8825 | 7600 | 6100 | 22835 |
| 9 | 4dr Sdn Premier | | | | | |

CHEVROLET 24 36 48 60 msrp

| MALIBU | | | | | | |
|---------------|-----------------------------|-------|-------|-------|------|-------|
| 1 | 4dr Sdn L (1ZB69) | 10000 | 8750 | 7300 | 6150 | 22555 |
| 2 | 4dr Sdn 1FL (1ZC69) | 10600 | 9275 | 7775 | 6550 | 24100 |
| 3 | 4dr Sdn LS (1ZC69) | 10600 | 9275 | 7775 | 6550 | 24195 |
| 4 | 4dr Sdn 1LT (1ZD69) | 11300 | 9850 | 8325 | 7025 | 26895 |
| 5 | 4dr Sdn Premier (1ZF69) | 15300 | 13300 | 11375 | 9500 | 36310 |
| 6 | 4dr Sdn Hybrid (1ZE69) | 11950 | 10450 | 8850 | 7400 | 28795 |
| add | BlindSpot (ex 1.2,3,5) | 275 | 225 | 175 | 150 | 400 |
| add | HiSeats (ex 1.2,3,5) | 150 | 125 | 125 | 100 | 200 |
| add | Leather (ex 1.2,3,5) | 725 | 600 | 500 | 425 | 825 |
| add | Moonroof (ex 1.2,3,5) | 475 | 325 | 250 | 225 | 700 |
| add | Navigation (ex 1.2,3,5) | 325 | 300 | 250 | 200 | 675 |
| add | PremAudio (ex 1.2,3,5) | 400 | 350 | 300 | 250 | 725 |
| add | PwrSeat (ex 1.3,4,5,6) | 150 | 125 | 125 | 100 | 200 |
| deduct | w/ BlindSpot (ex 1.2,3,4,6) | 275 | 225 | 175 | 150 | 400 |
| deduct | w/ Leather (ex 1.2,3,4,6) | 725 | 600 | 500 | 425 | 825 |
| deduct | w/ Moonroof (ex 1.2,3,4,6) | 475 | 325 | 250 | 225 | 700 |

| CAMARO | | | | | | |
|---------------|---|-------|-------|-------|-------|-------|
| 1 | 2dr Cpe LS (1AG37) | 12475 | 10425 | 8800 | 8300 | 26900 |
| 2 | 2dr Conv LS (1AG67) | 14175 | 11875 | 10250 | 9675 | 32900 |
| 3 | 2dr Cpe 1LT (1AG37) | 13275 | 11100 | 9550 | 9000 | 27695 |
| 4 | 2dr Conv 1LT (1AG67) | 14975 | 12600 | 10900 | 10300 | 33695 |
| 5 | 2dr Cpe 2LT (1AH37) | 17900 | 15200 | 13325 | 12500 | 40725 |
| 6 | 2dr Conv 2LT (1AH67) | 19650 | 16700 | 14700 | 13800 | 44930 |
| 7 | 2dr Cpe 1SS (1AJ37) | 19425 | 16600 | 14625 | 13750 | 40385 |
| 8 | 2dr Conv 1SS (1AJ67) | 21275 | 18200 | 16150 | 15175 | 46385 |
| 9 | 2dr Cpe 2SS (1AK37) | 21675 | 18550 | 16400 | 15400 | 48570 |
| 10 | 2dr Conv 2SS (1AK67) | 23375 | 20025 | 17775 | 16675 | 53575 |
| 11 | 2dr Cpe ZL1 (1AL37) | 33000 | 28475 | 25650 | 23975 | 69085 |
| 12 | 2dr Conv ZL1 (1AL67) | 34675 | 29925 | 27000 | 25275 | 73785 |
| add | 3.6L V6 (ex 5.6,7.8,9,10,11,12) | 2100 | 1800 | 1525 | 1300 | 1495 |
| add | HIDlights (ex 5.6,7.8,9,10,11,12) | 150 | 100 | 75 | 75 | 325 |
| add | Leather (ex 2.3,4.5,6,9,10,11,12) | 725 | 600 | 500 | 425 | 825 |
| add | Moonroof (ex 2.4,5,6,8,9,10,12) | 475 | 325 | 250 | 225 | 700 |
| add | PremAudio (ex 5.6,7.8,9,10,11,12) | 400 | 350 | 300 | 250 | 725 |
| deduct | w/ 3.6L V6 (ex 1.2,3,4,7,8,9,10,11,12) | 2100 | 1800 | 1525 | 1300 | 1495 |
| deduct | w/ BlindSpot (ex 1.2,3,4,7,8) | 275 | 225 | 175 | 150 | 400 |
| deduct | w/ HIDlights (ex 1.2,3,4) | 150 | 100 | 75 | 75 | 325 |
| deduct | w/ AutoTran (ex 1.2) | 1075 | 950 | 850 | 750 | 1200 |
| deduct | w/ Moonroof (ex 1.2,3,4,6,7,8,10,11,12) | 475 | 325 | 250 | 225 | 700 |
| deduct | w/ Navigation (ex 1.2,3,4,7,8) | 325 | 300 | 250 | 200 | 675 |

| IMPALA | | | | | | |
|---------------|--------------------------|-------|-------|-------|------|-------|
| 1 | 4dr Sdn LS w/LS (1GX69) | 12850 | 10700 | 8600 | 7600 | 29865 |
| 2 | 4dr Sdn LT w/1LT (1GY69) | 13750 | 11475 | 9250 | 8150 | 32390 |
| 3 | 4dr Sdn Premier (1GZ69) | 15950 | 13350 | 10875 | 9425 | 38430 |
| add | AlloyWhl (ex 2,3) | 250 | 225 | 200 | 175 | 550 |
| add | BlindSpot (ex 1,3) | 275 | 225 | 175 | 150 | 400 |
| add | HiSeats (ex 1,3) | 150 | 125 | 125 | 100 | 200 |
| add | Leather (ex 1,3) | 725 | 600 | 500 | 425 | 825 |
| add | Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| add | Navigation (ex 1,3) | 325 | 300 | 250 | 200 | 675 |
| add | PremAudio (ex 1,3) | 400 | 350 | 300 | 250 | 725 |
| deduct | w/ 3.6L V6 (ex 3) | 750 | 650 | 550 | 450 | 1095 |

| CORVETTE STINGRAY | | | | | | |
|--------------------------|---|-------|-------|-------|-------|-------|
| 1 | 2dr Cpe 1LT (1Y07) | 30575 | 27350 | 24975 | 21075 | 59510 |
| 2 | 2dr Cpe 2LT (1Y07) | 31650 | 28275 | 25825 | 21800 | 63905 |
| 3 | 2dr Cpe 3LT (1Y07) | 32300 | 29000 | 26400 | 22250 | 69195 |
| 4 | 2dr Cpe GS 1LT (1Y07) | 34775 | 31150 | 28200 | 23800 | 70645 |
| 5 | 2dr Cpe GS 2LT (1Y07) | 35750 | 32125 | 29050 | 24475 | 75000 |
| 6 | 2dr Cpe GS 3LT (1Y07) | 36525 | 32800 | 29675 | 24975 | 78495 |
| 7 | 2dr Cpe Z51 1LT (1YX07) | 32400 | 29050 | 26350 | 22275 | 63355 |
| 8 | 2dr Cpe Z51 2LT (1YX07) | 33475 | 29975 | 27225 | 22975 | 67710 |
| 9 | 2dr Cpe Z51 3LT (1YX07) | 34250 | 30700 | 27800 | 23425 | 73000 |
| 10 | 2dr Cpe Z06 1LZ (1YZ07) | 48025 | 42975 | 38525 | 32400 | 85945 |
| 11 | 2dr Cpe Z06 2LZ (1YZ07) | 48875 | 43750 | 39200 | 32925 | 89410 |
| 12 | 2dr Cpe Z06 3LZ (1YZ07) | 49175 | 44050 | 39500 | 33175 | 92995 |
| 13 | 2dr Conv 1LT (1Y167) | 32950 | 29425 | 26825 | 22625 | 65345 |
| 14 | 2dr Conv 2LT (1Y167) | 34000 | 30425 | 27650 | 23350 | 69700 |
| 15 | 2dr Conv 3LT (1Y167) | 34750 | 31100 | 28200 | 23850 | 73155 |
| 16 | 2dr Conv GS 1LT (1Y167) | 37050 | 33250 | 30050 | 25300 | 74250 |
| 17 | 2dr Conv GS 2LT (1Y167) | 38150 | 34175 | 30925 | 26000 | 78605 |
| 18 | 2dr Conv GS 3LT (1Y167) | 38850 | 34875 | 31425 | 26475 | 82000 |
| 19 | 2dr Conv Z51 1LT (1YX67) | 34800 | 31150 | 28175 | 23750 | 69250 |
| 20 | 2dr Conv Z51 2LT (1YX67) | 35875 | 32125 | 29000 | 24525 | 73605 |
| 21 | 2dr Conv Z51 3LT (1YX67) | 36525 | 32800 | 29675 | 25000 | 77100 |
| 22 | 2dr Conv Z06 1LZ (1YZ67) | 50350 | 45050 | 40350 | 33900 | 89550 |
| 23 | 2dr Conv Z06 2LZ (1YZ67) | 51275 | 45875 | 41075 | 34500 | 93015 |
| 24 | 2dr Conv Z06 3LZ (1YZ67) | 51500 | 46150 | 41250 | 34700 | 96600 |
| add | Navigation (ex 3,5,6,8,9,11,12,14,15,16,17,18,19,21,23,24,25) | 500 | 425 | 375 | 325 | 1050 |
| deduct | w/ AutoTran | 1250 | 1125 | 1000 | 875 | 1400 |
| deduct | w/ Navigation (ex 1,2,4,7,10,13,20,22) | 500 | 425 | 375 | 325 | 1050 |

CHEVROLET TRUCKS 24 36 48 60 msrp

| TRAX 2WD | | | | | | |
|-----------------|-------------------------|-------|-------|------|------|-------|
| 1 | 4dr Wgn LS (1JU76) | 10450 | 8425 | 7025 | 5775 | 21995 |
| 2 | 4dr Wgn LT (1JV76) | 11550 | 9350 | 7750 | 6425 | 24345 |
| 3 | 4dr Wgn Premier (1JW76) | 12950 | 10425 | 8675 | 7150 | 28295 |
| add | BlindSpot (ex 1,3) | 275 | 225 | 175 | 150 | 400 |
| add | Moonroof (ex 1,3) | 475 | 325 | 250 | 225 | 700 |
| add | PremAudio (ex 1,3) | 400 | 350 | 300 | 250 | 725 |
| deduct | w/ PwrSeat (ex 1) | 150 | 125 | 125 | 100 | 200 |

| TRAX AWD | | | | | | |
|-----------------|-------------------------|-------|-------|------|------|-------|
| 1 | 4dr Wgn LS (1JR76) | 11475 | 9425 | 7875 | 6450 | 23495 |
| 2 | 4dr Wgn LT (1JS76) | 12625 | 10375 | 8600 | 7150 | 25845 |
| 3 | 4dr Wgn Premier (1JT76) | 13925 | 11425 | 9425 | 7875 | 29795 |
| add | BlindSpot (ex 1,3) | 275 | 225 | 175 | 150 | 400 |
| add | Moonroof (ex 1,3) | 475 | 325 | 250 | 225 | 700 |
| add | PremAudio (ex 1,3) | 400 | 350 | 300 | 250 | 725 |
| deduct | w/ PwrSeat (ex 1) | 150 | 125 | 125 | 100 | 200 |

CHEVROLET TRUCKS 24 36 48 60 msrp

| EQUINOX 2WD | | | | | | |
|--------------------|--------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn L (1XP26) | 12600 | 11025 | 8700 | 7575 | 24575 |
| 2 | 4dr Wgn LS (1XP26) | 12650 | 11100 | 8725 | 7575 | 26595 |
| 3 | 4dr Wgn LT (1XR26) | 14100 | 12325 | 9800 | 8475 | 29740 |
| 4 | 4dr Wgn 2.0T LT (1XR26) | 15475 | 13500 | 10775 | 9300 | 32240 |
| 5 | 4dr Wgn LT Diesel (1XR26) | 16275 | 14175 | 11325 | 9700 | 33940 |
| 6 | 4dr Wgn Premier (1XS26) | 16850 | 14650 | 11750 | 10125 | 37010 |
| 7 | 4dr Wgn 2.0T Premier (1XS26) | 18450 | 15925 | 12875 | 10975 | 39110 |
| 8 | 4dr Wgn Premier Diesel (1XS26) | 18600 | 16075 | 12975 | 11125 | 38510 |
| add | Moonroof (ex 1.2,5,6,7,8) | 475 | 325 | 250 | 225 | 700 |
| add | RearEnt (ex 1.6,7,8) | 325 | 275 | 225 | 200 | 1575 |
| deduct | w/ BlindSpot (ex 1.2) | 275 | 225 | 175 | 150 | 400 |
| deduct | w/ Leather (ex 1.2,3,4,5) | 725 | 600 | 500 | 425 | 825 |
| deduct | w/ Moonroof (ex 1.2,3,4) | 475 | 325 | 250 | 225 | 700 |
| deduct | w/ Navigation (ex 1.2,3,4,5) | 325 | 300 | 250 | 200 | 675 |
| deduct | w/ PremAudio (ex 1.2,3,4,5) | 400 | 350 | 300 | 250 | 725 |
| deduct | w/ HiSeats (ex 1,2) | 150 | 125 | 125 | 100 | 200 |

| EQUINOX AWD | | | | | | |
|--------------------|--------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn LS (1XX26) | 13675 | 11925 | 9425 | 8125 | 28295 |
| 2 | 4dr Wgn LT (1XY26) | 14775 | 13175 | 10500 | 9100 | 31440 |
| 3 | 4dr Wgn 2.0T LT (1XY26) | 17100 | 14900 | 11900 | 10200 | 35840 |
| 4 | 4dr Wgn LT Diesel (1XY26) | 16950 | 14975 | 12000 | 10400 | 35640 |
| 5 | 4dr Wgn Premier (1XZ26) | 17525 | 15525 | 12475 | 10825 | 38815 |
| 6 | 4dr Wgn 2.0T Premier (1XZ26) | 20050 | 17325 | 13975 | 11875 | 40915 |
| 7 | 4dr Wgn Premier Diesel (1XZ26) | 19175 | 16925 | 13675 | 11800 | 40310 |
| add | Moonroof (ex 1.3,4,5,6,7) | 475 | 325 | 250 | 225 | 700 |
| add | RearEnt (ex 5,6,7) | 325 | 275 | 225 | 200 | 1575 |
| deduct | w/ BlindSpot (ex 1) | 275 | 225 | 175 | 150 | 400 |
| deduct | w/ Leather (ex 1.2,3,4) | 725 | 600 | 500 | 425 | 825 |
| deduct | w/ Moonroof (ex 1.2) | 475 | 325 | 250 | 225 | 700 |
| deduct | w/ Navigation (ex 1.2,3,4) | 325 | 300 | 250 | 200 | 675 |
| deduct | w/ PremAudio (ex 1.2,3,4) | 400 | 350 | 300 | 250 | 725 |
| deduct | w/ HiSeats (ex 1) | 150 | 125 | 125 | 100 | 200 |

| TRAVERSE 2WD | | | | | | |
|---------------------|--------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn L (1NG56) | 17750 | 15625 | 12575 | 11025 | 30925 |
| 2 | 4dr Wgn LS (1NB56) | 18200 | 15950 | 12875 | 11200 | 33595 |
| 3 | 4dr Wgn 1FL (1NB56) | 18525 | 16175 | 13050 | 11350 | 33715 |
| 4 | 4dr Wgn 2FL (1NC56) | 19850 | 17275 | 14050 | 12250 | 36140 |
| 5 | 4dr Wgn LT Cloth (1NC56) | 20175 | 17525 | 14275 | 12400 | 37890 |
| 6 | 4dr Wgn LT Leather (1NC56) | 21550 | 18725 | 15250 | 13175 | 42695 |
| 7 | 4dr Wgn RS (1NC56) | 22125 | 19250 | 15625 | 13525 | 43595 |
| 8 | 4dr Wgn Premier (1NE56) | 23900 | 20600 | 17000 | 14575 | 47870 |
| add | Moonroof (ex 1.2,3,4,5,7,8) | 475 | 325 | 250 | 225 | 700 |
| add | RearEnt (ex 1.3,4) | 325 | 275 | 225 | 200 | 1575 |
| deduct | w/ BlindSpot (ex 1.2,3) | 275 | 225 | 175 | 150 | 400 |
| deduct | w/ Moonroof (ex 1.2,3,4,5,6,7) | 475 | 325 | 250 | 225 | 700 |
| deduct | w/ HiSeats (ex 1.2,3,4) | 150 | 125 | 125 | 100 | 200 |

| TRAVERSE AWD | | | | | | |
|---------------------|------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn LS (1NV56) | 19175 | 17150 | 14250 | 12475 | 35595 |
| 2 | 4dr Wgn 1FL (1NV56) | 19475 | 17425 | 14450 | 12650 | 35715 |
| 3 | 4dr Wgn 2FL (1NW56) | 20675 | 18450 | 15450 | 13400 | 38140 |
| 4 | 4dr Wgn LT Cloth (1NW56) | 20950 | 18725 | 15625 | 13600 | 39895 |
| 5 | 4dr Wgn LT Leather (1NW56) | 22425 | 19975 | 16750 | 14450 | 44695 |
| 6 | 4dr Wgn Premier (1NX56) | 24675 | 21850 | 18525 | 15900 | 50295 |
| 7 | 4dr Wgn High Country (1NX56) | 26200 | 23225 | 19650 | 16825 | 53595 |
| add | Moonroof (ex 1.2,3,4,6,7) | 475 | 325 | 250 | 225 | 700 |
| add | RearEnt (ex 2,3,7) | 325 | 275 | 225 | 200 | 1575 |
| deduct | w/ Moonroof (ex 1.2,3,4,5) | 475 | 325 | 250 | 225 | 700 |

| TAHOE 2WD | | | | | | |
|------------------|---------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn LS (CC15706) | 24925 | 22025 | 18875 | 15500 | 44995 |
| 2 | 4dr Wgn LT (CC15706) | 30225 | 26900 | 23125 | 19100 | 56090 |
| 3 | 4dr Wgn Premier (CC15706) | 34000 | 30450 | 26400 | 21675 | 66430 |
| add | BlindSpot (ex 1,3) | 325 | 250 | 200 | 175 | 500 |
| add | Moonroof (ex 1,3) | 550 | 375 | 325 | 275 | 800 |
| add | RearEnt (ex 3) | 400 | 325 | 300 | 250 | 1700 |
| deduct | w/ Moonroof (ex 1.2) | 550 | | | | |

CHEVROLET TRUCKS

| | 24 | 36 | 48 | 60 | msrp |
|------------------------------|-------|-------|-------|-------|-------|
| SUBURBAN 2WD | | | | | |
| 1 4dr Wgn LS (CC15906) | 26575 | 23075 | 19000 | 15225 | 51495 |
| 2 4dr Wgn LT (CC15906) | 30200 | 26400 | 21775 | 17600 | 58790 |
| 3 4dr Wgn Premier (CC15906) | 31100 | 27225 | 22275 | 18375 | 66195 |
| add BlindSpot (ex 1.3) | 325 | 250 | 200 | 175 | 500 |
| add Moonroof (ex 1) | 550 | 375 | 325 | 275 | 800 |
| add RearEnt | 400 | 325 | 300 | 250 | 1700 |
| deduct w/o Navigation (ex 1) | 400 | 350 | 300 | 250 | 800 |

| | | | | | |
|-----------------------------|-------|-------|-------|-------|-------|
| SUBURBAN 4WD | | | | | |
| 1 4dr Wgn LS (CK15906) | 29650 | 25800 | 21175 | 17100 | 54495 |
| 2 4dr Wgn LT (CK15906) | 32125 | 28100 | 23225 | 18850 | 60640 |
| 3 4dr Wgn Premier (CK15906) | 35675 | 31350 | 26075 | 21375 | 72230 |
| add BlindSpot (ex 1.3) | 325 | 250 | 200 | 175 | 500 |
| add Navigation (ex 1.3) | 400 | 350 | 300 | 250 | 800 |
| add RearEnt (ex 3) | 400 | 325 | 300 | 250 | 1700 |
| deduct w/o Moonroof (ex 1) | 550 | 375 | 325 | 275 | 800 |
| deduct w/o RearEnt (ex 1.2) | 400 | 325 | 300 | 250 | 1700 |

| | | | | | |
|--|-------|-------|-------|-------|-------|
| COLORADO 2WD | | | | | |
| 1 Ext Cab (12M53) | 15300 | 13950 | 11725 | 10250 | 21195 |
| 2 Ext Cab Work Truck (12M53) | 16825 | 15300 | 13025 | 11300 | 25835 |
| 3 Ext Cab LT (12N53) | 19300 | 17375 | 14875 | 12900 | 30005 |
| 4 Ext Cab Z71 (12P53) | 20275 | 18325 | 15700 | 13600 | 31815 |
| 5 Crew Cab Work Truck (12*43) | 20600 | 18550 | 15875 | 13675 | 29765 |
| 6 Crew Cab LT (12*43) | 21575 | 19400 | 16600 | 14450 | 32805 |
| 7 Crew Cab Z71 (12*43) | 23050 | 20650 | 17850 | 15375 | 35015 |
| add 2.8L T-Dsl (ex 1.2,3,4,5) | 2050 | 1750 | 1475 | 1250 | 3730 |
| add 3.6L V6 (ex 1.3,4,5,6,7) | 700 | 600 | 500 | 425 | 1235 |
| add AlloyWnl (ex 1.3,4,6,7) | 250 | 225 | 200 | 175 | 550 |
| add HiSeats (ex 1.2,4,5,7) | 150 | 125 | 125 | 100 | 200 |
| add Leather (ex 1.2,5) | 725 | 600 | 500 | 425 | 825 |
| add Navigation (ex 1.2,5,7) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1.2,5,7) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o 3.6L V6 (ex 1.2,5,6,7) | 700 | 600 | 500 | 425 | 1235 |
| deduct w/o AutoTran (ex 1) | 1075 | 950 | 850 | 750 | 1200 |
| deduct w/o Cruise (ex 1) | 175 | 150 | 125 | 100 | 450 |
| deduct w/o Navigation (ex 1.2,3,4,5,6) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1.2,3,4,5,6) | 400 | 350 | 300 | 250 | 725 |

| | | | | | |
|--------------------------------------|-------|-------|-------|-------|-------|
| COLORADO 4WD | | | | | |
| 1 Ext Cab Work Truck (12M53) | 19775 | 18050 | 15625 | 13750 | 30310 |
| 2 Ext Cab LT (12N53) | 22075 | 20100 | 17500 | 15375 | 34665 |
| 3 Ext Cab Z71 (12P53) | 23125 | 20950 | 18275 | 16075 | 35575 |
| 4 Ext Cab ZR2 (12P53) | 27125 | 24500 | 21450 | 18875 | 42150 |
| 5 Crew Cab Work Truck (12*43) | 23400 | 21275 | 18525 | 16250 | 33580 |
| 6 Crew Cab LT (12*43) | 24400 | 22125 | 19275 | 17000 | 36395 |
| 7 Crew Cab Z71 (12*43) | 25875 | 23425 | 20475 | 17925 | 38710 |
| 8 Crew Cab ZR2 (12P43) | 29850 | 26925 | 23600 | 20775 | 43775 |
| add 2.8L T-Dsl (ex 1.2,3,5) | 2050 | 1750 | 1475 | 1250 | 3730 |
| add 3.6L V6 (ex 2.3,4,5,6,7,8) | 700 | 600 | 500 | 425 | 1235 |
| add AlloyWnl (ex 2.3,4,6,7,8) | 250 | 225 | 200 | 175 | 550 |
| add HiSeats (ex 1.3,4,5,7,8) | 150 | 125 | 125 | 100 | 200 |
| add Leather (ex 1.4,5,8) | 725 | 600 | 500 | 425 | 825 |
| add Navigation (ex 1.4,5,7,8) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1.4,5,7,8) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o 3.6L V6 (ex 1.4,5,6,7,8) | 700 | 600 | 500 | 425 | 1235 |
| deduct w/o Cruise | 175 | 150 | 125 | 100 | 450 |
| deduct w/o Leather (ex 1.2,3,5,6,7) | 725 | 600 | 500 | 425 | 825 |
| deduct w/o Navigation (ex 1.2,3,5,6) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1.2,3,5,6) | 400 | 350 | 300 | 250 | 725 |

| | | | | | |
|--|-------|-------|-------|-------|-------|
| SILVERADO 1500 2WD | | | | | |
| 1 Reg Cab Work Truck (CC15*03) | 15325 | 13200 | 11925 | 10800 | 30195 |
| 2 Reg Cab LS (CC15*03) | 15900 | 13975 | 12625 | 11575 | 32590 |
| 3 Reg Cab LT w/ILT (CC15*03) | 18375 | 16025 | 14350 | 12775 | 39570 |
| 4 Double Cab Work Truck (CC15*753) | 18050 | 15775 | 14075 | 12725 | 35980 |
| 5 Double Cab LS (CC15*753) | 17650 | 15425 | 13825 | 12450 | 36385 |
| 6 Double Cab Custom (CC15*753) | 19350 | 16925 | 15100 | 13550 | 38435 |
| 7 Double Cab LT w/ILT (CC15*753) | 20875 | 18275 | 16250 | 14550 | 42165 |
| 8 Double Cab LTZ w/ILT (CC15*753) | 23825 | 20875 | 18500 | 16450 | 47615 |
| 9 Crew Cab Work Truck (CC15*43) | 21050 | 18450 | 16375 | 14625 | 39195 |
| 10 Crew Cab LS (CC15*43) | 21300 | 18625 | 16600 | 14825 | 40385 |
| 11 Crew Cab Custom (CC15*43) | 21750 | 19050 | 16925 | 15100 | 39595 |
| 12 Crew Cab LT w/ILT (CC15*43) | 23450 | 20525 | 18200 | 16175 | 44870 |
| 13 Crew Cab LTZ w/ILT (CC15*43) | 25600 | 22500 | 19950 | 17650 | 50315 |
| 14 Crew Cab High Country (CC15*43) | 27900 | 24550 | 21675 | 19175 | 54915 |
| add 5.3L V8 (ex 3.4,6,7,8,9,10,11,12,13,14) | 1050 | 900 | 750 | 650 | 1195 |
| add 6.2L V8 (ex 1.2,3,4,5,6,7,8,9,10,11,12) | 750 | 650 | 550 | 450 | 2695 |
| add AlloyWnl (ex 1.2,3,5,6,7,8,9,10,11,12,13,14) | 250 | 225 | 200 | 175 | 550 |
| add HiSeats (ex 1.2,3,4,5,6,8,9,10,11,13,14) | 150 | 125 | 125 | 100 | 200 |
| add Leather (ex 1.2,3,4,5,6,8,9,10,11,13,14) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof (ex 1.2,3,4,5,6,7,8,9,10,11,12,14) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1.2,4,5,6,8,9,10,11,13,14) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1.2,3,4,5,6,8,9,10,11,13,14) | 400 | 350 | 300 | 250 | 725 |
| add PwrWind (ex 2.3,4,5,6,7,8,9,10,11,12,13,14) | 400 | 350 | 300 | 250 | 825 |
| add RearEnt (ex 1.2,3,4,5,6,7,8,9,10,11,12) | 325 | 275 | 225 | 200 | 1575 |
| deduct w/o 5.3L V8 (ex 1.2,5,8,9,10,11,12,13,14) | 1050 | 900 | 750 | 650 | 1195 |
| deduct w/o Moonroof (ex 1.2,3,4,5,6,7,8,9,10,11,12,13) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1.2,3,4,5,6,7,9,10,11,12) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1.2,3,4,5,6,7,9,10,11,12) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o PwrSeat (ex 1.2,4,5,6,9,10,11) | 150 | 125 | 125 | 100 | 200 |

CHEVROLET TRUCKS

| | 24 | 36 | 48 | 60 | msrp |
|--|-------|-------|-------|-------|-------|
| SILVERADO 2500HD 2WD | | | | | |
| 1 Reg Cab Work Truck (CC25903) | 19100 | 16775 | 14425 | 11675 | 36470 |
| 2 Reg Cab LT (CC25903) | 18750 | 16400 | 14075 | 11375 | 41020 |
| 3 Double Cab Work Truck (CC25*53) | 18675 | 15625 | 13425 | 11200 | 38870 |
| 4 Double Cab LT (CC25*53) | 19650 | 16425 | 14125 | 11800 | 43570 |
| 5 Double Cab LTZ (CC25*53) | 24575 | 21150 | 18150 | 14975 | 49740 |
| 6 Crew Cab Work Truck (CC25*43) | 23275 | 19850 | 17025 | 14325 | 40470 |
| 7 Crew Cab LT (CC25*43) | 24025 | 20425 | 17600 | 14800 | 46080 |
| 8 Crew Cab LTZ (CC25*43) | 33875 | 29150 | 25200 | 21375 | 62330 |
| 9 Crew Cab High Country (CC25*43) | 36525 | 31375 | 27075 | 23025 | 67335 |
| add 6.6L T-Dsl (ex 8,9) | 4450 | 3800 | 3225 | 2725 | 9730 |
| add AlloyWnl (ex 2.4,5,7,8,9) | 250 | 225 | 200 | 175 | 550 |
| add HiSeats (ex 1.2,3,5,6,8,9) | 150 | 125 | 125 | 100 | 200 |
| add Leather (ex 1.2,3,5,6,8,9) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof (ex 1.2,3,4,5,6,7) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1.3,5,6,8,9) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1.2,3,5,6,8,9) | 400 | 350 | 300 | 250 | 725 |
| add PwrSeat (ex 1.3,5,6,8,9) | 150 | 125 | 125 | 100 | 200 |
| add PwrWind (ex 2.3,4,5,6,7,8,9) | 400 | 350 | 300 | 250 | 825 |
| add RearEnt (ex 1.2,3,4,5,6,7) | 325 | 275 | 225 | 200 | 1575 |
| deduct w/o 6.6L T-Dsl (ex 1.2,3,4,5,6,7) | 4450 | 3800 | 3225 | 2725 | 9730 |
| deduct w/o Navigation (ex 1.2,3,4,6,7) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1.2,3,4,6,7) | 400 | 350 | 300 | 250 | 725 |

| | | | | | |
|---|-------|-------|-------|-------|-------|
| SILVERADO 1500 4WD | | | | | |
| 1 Reg Cab Work Truck (CK15*03) | 18200 | 16450 | 14775 | 13450 | 37155 |
| 2 Reg Cab LS (CK15*03) | 19100 | 17275 | 15625 | 14275 | 38180 |
| 3 Reg Cab LT w/ILT (CK15*03) | 20700 | 18850 | 17125 | 15700 | 43270 |
| 4 Reg Cab LTZ w/ILT (CK15*03) | 21450 | 19375 | 17575 | 16025 | 44205 |
| 5 Double Cab Work Truck (CK15*753) | 20725 | 18650 | 16725 | 15175 | 40590 |
| 6 Double Cab LS (CK15*753) | 20675 | 18675 | 16700 | 15100 | 41975 |
| 7 Double Cab Custom (CK15*753) | 21350 | 19325 | 17300 | 15625 | 42315 |
| 8 Double Cab LT w/ILT (CK15*753) | 22900 | 20675 | 18550 | 16675 | 45665 |
| 9 Double Cab LTZ w/ILT (CK15*753) | 23675 | 21425 | 19125 | 17175 | 47050 |
| 10 Double Cab LTZ w/1LT (CK15*753) | 25725 | 23300 | 20775 | 18625 | 50965 |
| 11 Double Cab LTZ w/2LT (CK15*753) | 26150 | 23625 | 21125 | 18875 | 51995 |
| 12 Crew Cab Work Truck (CK15*43) | 22650 | 20450 | 18275 | 16475 | 42060 |
| 13 Crew Cab LS (CK15*43) | 23275 | 21050 | 18775 | 16925 | 43485 |
| 14 Crew Cab Custom (CK15*43) | 23675 | 21400 | 19075 | 17175 | 42795 |
| 15 Crew Cab LT w/ILT (CK15*43) | 25375 | 22950 | 20475 | 18325 | 48645 |
| 16 Crew Cab LTZ w/ILT (CK15*43) | 26325 | 23825 | 21300 | 19025 | 50030 |
| 17 Crew Cab LTZ w/1LT (CK15*43) | 27500 | 24875 | 22150 | 19825 | 53790 |
| 18 Crew Cab LTZ w/2LT (CK15*43) | 27975 | 25300 | 22550 | 20125 | 53795 |
| 19 Crew Cab High Country (CK15*43) | 30550 | 27700 | 24625 | 21950 | 60710 |
| add 6.2L V8 (ex 1.2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,19) | 750 | 650 | 550 | 450 | 2695 |
| add AlloyWnl (ex 1.2,3,4,6,7,8,9,10,11,12,13,14,15,16,17,18,19) | 250 | 225 | 200 | 175 | 550 |
| add HiSeats (ex 1.2,3,4,5,6,7,10,11,12,13,14,16,17,18,19) | 150 | 125 | 125 | 100 | 200 |
| add Leather (ex 1.2,3,4,5,6,7,10,11,12,13,14,17,18,19) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof (ex 1.2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,19) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1.2,5,6,7,10,12,13,14,17,18,19) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1.2,3,4,5,6,7,10,11,12,13,14,17,18,19) | 400 | 350 | 300 | 250 | 725 |
| add RearEnt (ex 1.2,3,4,5,6,7,8,9,10,11,12,13,14,15,16) | 325 | 275 | 225 | 200 | 1575 |
| deduct w/o 6.2L V8 (ex 1.2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18) | 750 | 650 | 550 | 450 | 2695 |
| deduct w/o 5.3L V8 (ex 10,11,12,13,14,15,16,17,18,19) | 1050 | 900 | 750 | 650 | 1195 |
| deduct w/o Moonroof (ex 1.2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1.2,3,4,5,6,7,8,9,11,12,13,14,15,16) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1.2,3,4,5,6,7,8,9,12,13,14,15,16) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o PwrSeat (ex 1.2,5,6,7,12,13,14) | 150 | 125 | 125 | 100 | 200 |
| deduct w/o PwrWind | 400 | 350 | 300 | 250 | 825 |
| deduct w/o HiSeats (ex 1.2,3,4,5,6,7,8,9,12,13,14,15) | 150 | 125 | 125 | 100 | 200 |

| | | | | | |
|---------------|--|--|--|--|--|
| SILVER | | | | | |
|---------------|--|--|--|--|--|

| CHRYSLER | | 24 | 36 | 48 | 60 | msrp |
|-----------------|--------------------------------------|-----------|-----------|-----------|-----------|-------------|
| PACIFICA | | | | | | |
| 1 | 4dr Wgn L (RUCF53) | 14375 | 13050 | 10175 | 7775 | 28090 |
| 2 | 4dr Wgn LX (RUCJ53) | 15450 | 13925 | 10925 | 8400 | 30890 |
| 3 | 4dr Wgn Touring Plus (RUCR53) | 16125 | 14575 | 11375 | 8750 | 33690 |
| 4 | 4dr Wgn Touring-L (RUCH53) | 18650 | 16775 | 13150 | 10200 | 39230 |
| 5 | 4dr Wgn Touring-L Plus (RUCP53) | 19650 | 17600 | 13900 | 10700 | 40440 |
| 6 | 4dr Wgn Limited (RUCT53) | 23400 | 20900 | 16475 | 12775 | 48480 |
| 7 | 4dr Wgn Hybrid Touring Plus (RUEP53) | 17550 | 15775 | 12425 | 9600 | 41885 |
| 8 | 4dr Wgn Hybrid Touring-L (RUEH53) | 18800 | 16900 | 13275 | 10300 | 44385 |
| 9 | 4dr Wgn Hybrid Limited (RUES53) | 21250 | 19025 | 14950 | 11625 | 46090 |
| | add BlindSpot (ex 1.2,3,4,5,6,8,9) | 275 | 225 | 175 | 150 | 400 |
| | add Moonroof (ex 1.2,3,4,6,7,8) | 475 | 325 | 250 | 225 | 700 |
| | add Navigation (ex 1.2,3,5,6,9) | 325 | 300 | 250 | 200 | 675 |
| | add RearEnt (ex 1.5,6,8,9) | 325 | 275 | 225 | 200 | 1575 |
| | deduct w/o BlindSpot (ex 7) | 275 | 225 | 175 | 150 | 400 |
| | deduct w/o PremAudio (ex 1.2,3,7,8) | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o RearEnt (ex 1.2,3,4,7) | 325 | 275 | 225 | 200 | 1575 |

| DODGE | | 24 | 36 | 48 | 60 | msrp |
|----------------|-------------------------------------|-----------|-----------|-----------|-----------|-------------|
| CHARGER | | | | | | |
| 1 | 4dr Sdn SXT (LDDM48) | 15625 | 13225 | 11100 | 9975 | 30390 |
| 2 | 4dr Sdn SXT Plus (LDDS48) | 16450 | 13925 | 11725 | 10500 | 31590 |
| 3 | 4dr Sdn GT AWD (LDES48) | 18075 | 15525 | 13050 | 11600 | 35385 |
| 4 | 4dr Sdn R/T (LDDP48) | 18825 | 16375 | 13700 | 12100 | 36090 |
| 5 | 4dr Sdn R/T Scat Pack (LDDR48) | 25175 | 21725 | 18725 | 16250 | 44525 |
| 6 | 4dr Sdn SRT 392 (LDDX48) | 27275 | 24325 | 20425 | 17725 | 57425 |
| 7 | 4dr Sdn SRT Hellcat (LDDT48) | 37500 | 33975 | 28525 | 24425 | 71385 |
| | add BlindSpot (ex 1.6,7) | 275 | 225 | 175 | 150 | 400 |
| | add HIDLights (ex 1.5,6,7) | 150 | 100 | 75 | 75 | 325 |
| | add HiSeats (ex 1.2,3,6,7) | 150 | 125 | 125 | 100 | 200 |
| | add Leather (ex 1.6,7) | 725 | 600 | 500 | 425 | 825 |
| | add Moonroof (ex 1.5,6) | 475 | 325 | 250 | 225 | 700 |
| | add Navigation (ex 1.3,5,6,7) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 1.3,5,6,7) | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o HIDLights (ex 1.2,3,4,7) | 150 | 100 | 75 | 75 | 325 |
| | deduct w/o BackupCam | 225 | 175 | 150 | 125 | 175 |
| | deduct w/o Moonroof (ex 1.2,3,4,7) | 475 | 325 | 250 | 225 | 700 |
| | deduct w/o Navigation (ex 1.2,4) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o HiSeats (ex 1.4,5) | 150 | 125 | 125 | 100 | 200 |

| GRAND CARAVAN | | 24 | 36 | 48 | 60 | msrp |
|----------------------|-----------------------------|-----------|-----------|-----------|-----------|-------------|
| 1 | 4dr Wgn SE (RTKH53) | 12275 | 9700 | 7650 | 6575 | 28790 |
| 2 | 4dr Wgn SE Plus (RTKH53) | 12825 | 10050 | 8025 | 6825 | 31555 |
| 3 | 4dr Wgn SXT (RTKM53) | 13800 | 10850 | 8700 | 7300 | 34090 |
| 4 | 4dr Wgn GT (RTKX53) | 16725 | 13125 | 10575 | 8825 | 36585 |
| | add AlloyWhl (ex 1.2,4) | 250 | 225 | 200 | 175 | 550 |
| | add BlindSpot (ex 1.2,3) | 275 | 225 | 175 | 150 | 400 |
| | add HiSeats (ex 1.2,4) | 150 | 125 | 125 | 100 | 200 |
| | add Navigation (ex 1.4) | 325 | 300 | 250 | 200 | 675 |
| | add PwrSeat (ex 1.3,4) | 150 | 125 | 125 | 100 | 200 |
| | add RearEnt (ex 3,4) | 325 | 275 | 225 | 200 | 1575 |
| | deduct w/o PwrSeat (ex 1.2) | 150 | 125 | 125 | 100 | 200 |
| | deduct w/o RearEnt (ex 1.2) | 325 | 275 | 225 | 200 | 1575 |

| CHALLENGER | | 24 | 36 | 48 | 60 | msrp |
|-------------------|---|-----------|-----------|-----------|-----------|-------------|
| 1 | 2dr Cpe SXT (LADH22) | 14800 | 13325 | 11575 | 10250 | 28090 |
| 2 | 2dr Cpe SXT Plus (LADH22) | 17300 | 15500 | 13450 | 11975 | 31885 |
| 3 | 2dr Cpe GT (LAEH22) | 19025 | 17075 | 14775 | 13150 | 36185 |
| 4 | 2dr Cpe R/T (LADP22) | 20500 | 18425 | 15925 | 14325 | 36090 |
| 5 | 2dr Cpe R/T Shaker (LADP22) | 21900 | 19700 | 17025 | 15250 | 41480 |
| 6 | 2dr Cpe T/A (LADP22) | 22550 | 20325 | 17550 | 15650 | 43155 |
| 7 | 2dr Cpe T/A Plus (LADP22) | 23975 | 21550 | 18575 | 16675 | 46155 |
| 8 | 2dr Cpe R/T Plus (LADP22) | 22150 | 19875 | 17225 | 15425 | 39885 |
| 9 | 2dr Cpe R/T Plus Shaker (LADP22) | 23000 | 20650 | 17825 | 16000 | 43385 |
| 10 | 2dr Cpe Scat Pack (LADX22) | 27050 | 24250 | 21000 | 18850 | 44080 |
| 11 | 2dr Cpe Scat Pack Shaker (LADX22) | 28250 | 25325 | 21900 | 19700 | 46885 |
| 12 | 2dr Cpe T/A 392 (LADS22) | 26350 | 23650 | 20500 | 18450 | 50850 |
| 13 | 2dr Cpe SRT 392 (LADS22) | 30125 | 26975 | 23375 | 21025 | 54730 |
| 14 | 2dr Cpe SRT Hellcat (LADR22) | 39800 | 35575 | 30725 | 27775 | 71580 |
| | add BlindSpot (ex 2.7,12,13,14) | 275 | 225 | 175 | 150 | 400 |
| | add HIDLights (ex 2.7,12,13,14) | 150 | 100 | 75 | 75 | 325 |
| | add BackupCam (ex 2.3,5,6,7,8,9,10,11,12,13,14) | 225 | 175 | 150 | 125 | 175 |
| | add HiSeats (ex 2.3,5,7,8,9,11,12,13,14) | 150 | 125 | 125 | 100 | 200 |
| | add Leather (ex 1.2,3,4,5,6,7,8,9,10,11,13,14) | 725 | 600 | 500 | 425 | 825 |
| | add Moonroof (ex 13,14) | 475 | 325 | 250 | 225 | 700 |
| | add Navigation (ex 2.3,5,6,7,8,9,10,12,13,14) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 6.7,10,11,12,13,14) | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o BlindSpot (ex 1.3,4,5,6,8,9,10,11) | 275 | 225 | 175 | 150 | 400 |
| | deduct w/o HIDLights (ex 1.3,4,5,6,8,9,10,11) | 150 | 100 | 75 | 75 | 325 |
| | deduct w/o BackupCam (ex 1,4) | 225 | 175 | 150 | 125 | 175 |
| | deduct w/o AutoTran | 1075 | 950 | 850 | 750 | 1200 |
| | deduct w/o Leather (ex 1.4,5,6,12) | 725 | 600 | 500 | 425 | 825 |
| | deduct w/o Moonroof (ex 1.2,3,4,5,6,7,8,9,10,11,12) | 475 | 325 | 250 | 225 | 700 |
| | deduct w/o Navigation (ex 1.4,11) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o PremAudio (ex 1.2,3,4,5,8,9) | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o HiSeats (ex 1.4,5,6,10) | 150 | 125 | 125 | 100 | 200 |

| DODGE TRUCKS | | 24 | 36 | 48 | 60 | msrp |
|---------------------|--------------------------------|-----------|-----------|-----------|-----------|-------------|
| JOURNEY 2WD | | | | | | |
| 1 | 4dr Wgn SE (JCDE49) | 10325 | 8400 | 6550 | 4775 | 25135 |
| 2 | 4dr Wgn SXT (JCDE49) | 11525 | 9325 | 7275 | 5400 | 27935 |
| 3 | 4dr Wgn Crossroad (JCDE49) | 15300 | 12450 | 9775 | 7375 | 29390 |
| 4 | 4dr Wgn GT (JCDE49) | 17350 | 14175 | 11200 | 8450 | 34440 |
| | add 3.6L V6 (ex 1.2,4) | 1400 | 1200 | 1000 | 850 | 1700 |
| | add AlloyWhl (ex 2.3,4) | 250 | 225 | 200 | 175 | 550 |
| | add BackupCam (ex 2.3,4) | 225 | 175 | 150 | 125 | 175 |
| | add HiSeats (ex 1.2,4) | 150 | 125 | 125 | 100 | 200 |
| | add Moonroof (ex 1.2) | 475 | 325 | 250 | 225 | 700 |
| | add PwrSeat (ex 1.3,4) | 150 | 125 | 125 | 100 | 200 |
| | add RearEnt (ex 1.2) | 325 | 275 | 225 | 200 | 1575 |
| | add RearAir (ex 2.3,4) | 350 | 300 | 250 | 200 | 500 |
| | deduct w/o BackupCam (ex 1,2) | 225 | 175 | 150 | 125 | 175 |
| | deduct w/o Leather (ex 1.2) | 725 | 600 | 500 | 425 | 825 |
| | deduct w/o Navigation (ex 1.2) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o PwrSeat (ex 1.2) | 150 | 125 | 125 | 100 | 200 |

| DODGE TRUCKS | | 24 | 36 | 48 | 60 | msrp |
|---------------------|--------------------------------|-----------|-----------|-----------|-----------|-------------|
| JOURNEY AWD | | | | | | |
| 1 | 4dr Wgn SE (JCDE49) | 12775 | 10175 | 8025 | 5800 | 29535 |
| 2 | 4dr Wgn SXT (JCDE49) | 13900 | 11050 | 8725 | 6375 | 31335 |
| 3 | 4dr Wgn Crossroad (JCER49) | 18175 | 14550 | 11475 | 8625 | 34090 |
| 4 | 4dr Wgn GT (JCDE49) | 18650 | 14850 | 11775 | 8925 | 36340 |
| | add AlloyWhl (ex 2.3,4) | 250 | 225 | 200 | 175 | 550 |
| | add BackupCam (ex 2.3,4) | 225 | 175 | 150 | 125 | 175 |
| | add Moonroof (ex 1.2) | 475 | 325 | 250 | 225 | 700 |
| | add PwrSeat (ex 1.3,4) | 150 | 125 | 125 | 100 | 200 |
| | add RearEnt (ex 1.2) | 325 | 275 | 225 | 200 | 1575 |
| | add RearAir (ex 2.3,4) | 350 | 300 | 250 | 200 | 500 |
| | deduct w/o BackupCam (ex 1,2) | 225 | 175 | 150 | 125 | 175 |
| | deduct w/o Leather (ex 1.2) | 725 | 600 | 500 | 425 | 825 |
| | deduct w/o Navigation (ex 1.2) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o PwrSeat (ex 1.2) | 150 | 125 | 125 | 100 | 200 |
| | deduct w/o HiSeats (ex 1.2) | 150 | 125 | 125 | 100 | 200 |

| DURANGO 2WD | | 24 | 36 | 48 | 60 | msrp |
|--------------------|---------------------------------|-----------|-----------|-----------|-----------|-------------|
| 1 | 4dr Wgn SXT (WDDL75) | 18200 | 16125 | 13475 | 11575 | 36530 |
| 2 | 4dr Wgn GT (WDDH75) | 21125 | 18700 | 15650 | 13125 | 39685 |
| 3 | 4dr Wgn Citadel (WDDP75) | 24525 | 21650 | 18300 | 14950 | 47180 |
| 4 | 4dr Wgn RT (WDD575) | 24800 | 21875 | 18500 | 15075 | 48525 |
| | add 5.7L V8 (ex 1.2,4) | 2350 | 2000 | 1700 | 1425 | 3995 |
| | add BlindSpot (ex 1.3) | 275 | 225 | 175 | 150 | 400 |
| | add HIDLights (ex 1.3,4) | 150 | 100 | 75 | 75 | 325 |
| | add Moonroof (ex 3,4) | 475 | 325 | 250 | 225 | 700 |
| | add Navigation (ex 1.3,4) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 1.3,4) | 400 | 350 | 300 | 250 | 725 |
| | add RearEnt (ex 1) | 325 | 275 | 225 | 200 | 1575 |
| | deduct w/o BlindSpot (ex 1.2,4) | 275 | 225 | 175 | 150 | 400 |
| | deduct w/o Moonroof (ex 1,2) | 475 | 325 | 250 | 225 | 700 |
| | deduct w/o PwrSeat | 150 | 125 | 125 | 100 | 200 |
| | deduct w/o HiSeats | 150 | 125 | 125 | 100 | 200 |

| DURANGO 4WD | | 24 | 36 | 48 | 60 | msrp |
|--------------------|-----------------------------------|-----------|-----------|-----------|-----------|-------------|
| 1 | 4dr Wgn SXT (WDEL75) | 20050 | 17850 | 14825 | 12775 | 39130 |
| 2 | 4dr Wgn GT (WDEH75) | 23875 | 21275 | 17750 | 14900 | 44385 |
| 3 | 4dr Wgn Citadel (WDEP75) | 26175 | 23350 | 19600 | 16225 | 49780 |
| 4 | 4dr Wgn RT (WDES75) | 26725 | 23800 | 20000 | 16475 | 52120 |
| 5 | 4dr Wgn SRT (WDEX75) | 31425 | 28000 | 23500 | 19150 | 66680 |
| | add 5.7L V8 (ex 1.2,4,5) | 2350 | 2000 | 1700 | 1425 | 3995 |
| | add BlindSpot (ex 1.3) | 275 | 225 | 175 | 150 | 400 |
| | add HIDLights (ex 1.3,4,5) | 150 | 100 | 75 | 75 | 325 |
| | add Moonroof (ex 3,4,5) | 475 | 325 | 250 | 225 | 700 |
| | add Navigation (ex 1.3,4,5) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 1.2,3,4) | 400 | 350 | 300 | 250 | 725 |
| | add RearEnt (ex 1) | 325 | 275 | 225 | 200 | 1575 |
| | deduct w/o BlindSpot (ex 1.2,4,5) | 275 | 225 | 175 | 150 | 400 |
| | deduct w/o Moonroof (ex 1,2) | 475 | 325 | 250 | 225 | |

2018 Used Models

| FIAT | 24 | 36 | 48 | 60 | msrp |
|-------------------------------|-------|-------|-------|------|-------|
| 500X AWD | | | | | |
| 1 4dr Wgn Pop (FBGL49) | 9775 | 9350 | 7775 | 6225 | 25185 |
| 2 4dr Wgn Trekking (FBGM49) | 11250 | 9950 | 8375 | 6175 | 27870 |
| 3 4dr Wgn Lounge (FBGP49) | 13825 | 12100 | 10225 | 7625 | 32400 |
| add BlindSpot (ex 1.3) | 275 | 225 | 175 | 150 | 400 |
| add HiSeats (ex 1.3) | 150 | 125 | 125 | 100 | 200 |
| add Leather (ex 1.3) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof (ex 3) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1.3) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 3) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o BlindSpot (ex 1.2) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o Leather (ex 1.2) | 725 | 600 | 500 | 425 | 825 |
| deduct w/o Moonroof (ex 1.2) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o PwrSeat (ex 1) | 150 | 125 | 125 | 100 | 200 |

| FIAT | 24 | 36 | 48 | 60 | msrp |
|---|-------|-------|-------|-------|-------|
| 124 SPIDER | | | | | |
| 1 2dr Conv Classica (BAFH27) | 13650 | 12150 | 10850 | 9400 | 28935 |
| 2 2dr Conv Lusso (BAFS27) | 16100 | 14175 | 12700 | 10975 | 33130 |
| 3 2dr Conv Elaborazione Abarth (BAFX27) | 16050 | 14350 | 12875 | 11150 | 33975 |
| add AutoTran (ex 1.2) | 1075 | 950 | 850 | 750 | 1200 |
| deduct w/o BlindSpot (ex 1) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o BackupCam | 225 | 175 | 150 | 125 | 175 |
| deduct w/o AutoTran (ex 3) | 1075 | 950 | 850 | 750 | 1200 |
| deduct w/o Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1) | 400 | 350 | 300 | 250 | 725 |

| FORD | 24 | 36 | 48 | 60 | msrp |
|------------------------------|-------|------|------|------|-------|
| FIESTA | | | | | |
| 1 4dr Sdn S (P4A) | 5250 | 4275 | 3125 | 2325 | 16175 |
| 2 4dr Sdn SE (P4B) | 5975 | 4875 | 3625 | 2700 | 17405 |
| 3 4dr Sdn Titanium (P4C) | 7625 | 6325 | 4800 | 3600 | 20070 |
| 4 5dr HB S (P4T) | 5775 | 4725 | 3525 | 2600 | 16475 |
| 5 5dr HB SE (P4E) | 6500 | 5350 | 4000 | 3050 | 17705 |
| 6 5dr HB Titanium (P4F) | 8250 | 6900 | 5300 | 4000 | 20370 |
| 7 5dr HB ST (P4G) | 10650 | 9200 | 7175 | 5500 | 22160 |
| add HiSeats (ex 1.3,4,6) | 125 | 100 | 100 | 75 | 150 |
| add Leather (ex 1.2,3,4,5,6) | 600 | 475 | 400 | 325 | 700 |
| add Moonroof (ex 1.4) | 425 | 300 | 250 | 200 | 600 |
| add Navigation (ex 1.4) | 250 | 225 | 200 | 175 | 575 |
| deduct w/o AutoTran (ex 7) | 950 | 825 | 725 | 625 | 1000 |

| FORD | 24 | 36 | 48 | 60 | msrp |
|---|-------|-------|-------|-------|-------|
| FOCUS | | | | | |
| 1 4dr Sdn S (P3E) | 6875 | 5775 | 5150 | 4350 | 19920 |
| 2 4dr Sdn SE (P3F) | 8025 | 6750 | 5950 | 5025 | 21215 |
| 3 4dr Sdn SEL (P3H) | 8875 | 7525 | 6550 | 5525 | 22745 |
| 4 4dr Sdn Titanium (P3J) | 9850 | 8325 | 7200 | 6025 | 25540 |
| 5 5dr HB SE (P3K) | 8400 | 7075 | 6250 | 5250 | 21415 |
| 6 5dr HB SEL (P3M) | 9250 | 7850 | 6900 | 5750 | 22545 |
| 7 5dr HB ST (P3L) | 14125 | 12200 | 10450 | 8600 | 29725 |
| 8 5dr HB Titanium (P3N) | 10250 | 8600 | 7550 | 6300 | 25740 |
| 9 5dr HB RS (P3T) | 20350 | 17500 | 14850 | 12150 | 42890 |
| add BlindSpot (ex 1.2,3,5,6,7,9) | 200 | 175 | 150 | 125 | 350 |
| add HiSeats (ex 1.4,8,9) | 125 | 100 | 100 | 75 | 150 |
| add Leather (ex 1.2,3,4,5,6,8,9) | 600 | 475 | 400 | 325 | 700 |
| add Navigation (ex 1.2,5,9) | 250 | 225 | 200 | 175 | 575 |
| add PwrSeat (ex 1.2,3,4,5,6,8,9) | 125 | 100 | 100 | 75 | 150 |
| deduct w/o HIDlights (ex 1.2,3,4,5,6,8) | 150 | 100 | 75 | 75 | 325 |
| deduct w/o AutoTran (ex 7,9) | 950 | 825 | 725 | 625 | 1000 |
| deduct w/o Moonroof (ex 1.2,5) | 425 | 300 | 250 | 200 | 600 |
| deduct w/o PremAudio (ex 1.2,5) | 325 | 275 | 225 | 200 | 625 |

| FORD | 24 | 36 | 48 | 60 | msrp |
|-----------------------|------|------|------|------|-------|
| FOCUS ELECTRIC | | | | | |
| 1 5dr HB (P3R) | 6525 | 5425 | 4250 | 3100 | 31075 |
| deduct w/o Leather | 600 | 475 | 400 | 325 | 700 |
| deduct w/o PwrSeat | 125 | 100 | 100 | 75 | 150 |

| FORD | 24 | 36 | 48 | 60 | msrp |
|------------------------------|-------|------|------|------|-------|
| C-MAX HYBRID | | | | | |
| 1 5dr HB SE (P5A) | 10450 | 8025 | 6125 | 5275 | 24995 |
| 2 5dr HB Titanium (P5D) | 12425 | 9475 | 7375 | 6175 | 28945 |
| add BlindSpot (ex 1) | 200 | 175 | 150 | 125 | 350 |
| add HiSeats (ex 2) | 125 | 100 | 100 | 75 | 150 |
| add Leather (ex 2) | 600 | 475 | 400 | 325 | 700 |
| add Moonroof | 425 | 300 | 250 | 200 | 600 |
| add Navigation (ex 2) | 250 | 225 | 200 | 175 | 575 |
| deduct w/o Navigation (ex 1) | 250 | 225 | 200 | 175 | 575 |

| FORD | 24 | 36 | 48 | 60 | msrp |
|--|-------|-------|-------|-------|-------|
| FUSION | | | | | |
| 1 4dr Sdn S (P0G) | 10100 | 8475 | 7250 | 5875 | 23110 |
| 2 4dr Sdn SE (P0H) | 10650 | 8975 | 7575 | 6250 | 24960 |
| 3 4dr Sdn SE AWD (P0T) | 14125 | 11975 | 10275 | 8500 | 29870 |
| 4 4dr Sdn Titanium (P0K) | 13950 | 11675 | 10075 | 8275 | 31385 |
| 5 4dr Sdn Titanium AWD (P0D) | 15625 | 13050 | 11000 | 9125 | 33385 |
| 6 4dr Sdn Sport AWD (P0V) | 17950 | 15600 | 13500 | 11300 | 36740 |
| 7 4dr Sdn Platinum (P0K) | 16075 | 13200 | 10950 | 8825 | 37885 |
| 8 4dr Sdn Platinum AWD (P0D) | 17400 | 14600 | 12175 | 9875 | 39885 |
| 9 4dr Sdn Hybrid S (P0U) | 11625 | 9875 | 8450 | 6925 | 26285 |
| 10 4dr Sdn Hybrid SE (P0L) | 12475 | 10500 | 9000 | 7325 | 28825 |
| 11 4dr Sdn Hybrid Titanium (P0R) | 14250 | 11950 | 10125 | 8275 | 32860 |
| 12 4dr Sdn Hybrid Platinum (P0R) | 15625 | 13075 | 10975 | 8925 | 38265 |
| add BlindSpot (ex 1.7,8,9,12) | 275 | 225 | 175 | 150 | 400 |
| add HiSeats (ex 1.4,5,6,7,8,9,11,12) | 150 | 125 | 125 | 100 | 200 |
| add Leather (ex 1.4,5,6,7,8,9,11,12) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof (ex 1.7,8,9,10,11,12) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1.7,8,9,12) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o Moonroof (ex 1.2,3,4,5,6,9) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o PremAudio (ex 1.2,3,9,10) | 400 | 350 | 300 | 250 | 725 |

| FORD | 24 | 36 | 48 | 60 | msrp |
|---------------------------|-------|-------|------|------|-------|
| FUSION ENERGI | | | | | |
| 1 4dr Sdn SE Luxury (P0P) | 14275 | 10975 | 8925 | 7250 | 34185 |
| 2 4dr Sdn Titanium (P0S) | 14650 | 11325 | 9175 | 7525 | 35185 |
| 3 4dr Sdn Platinum (P0S) | 16575 | 12150 | 9700 | 7800 | 40295 |
| add BlindSpot (ex 3) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o Moonroof | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation | 325 | 300 | 250 | 200 | 675 |

| FORD | 24 | 36 | 48 | 60 | msrp |
|--|-------|-------|-------|-------|-------|
| MUSTANG | | | | | |
| 1 2dr Cpe EcoBoost (P8T) | 13975 | 12175 | 11200 | 10450 | 30080 |
| 2 2dr Conv EcoBoost (P8U) | 15000 | 13100 | 12025 | 11175 | 35580 |
| 3 2dr Cpe Premium EcoBoost (P8T) | 16000 | 13625 | 12525 | 11575 | 33095 |
| 4 2dr Conv Premium EcoBoost (P8U) | 17375 | 14550 | 13425 | 12250 | 38785 |
| 5 2dr Cpe GT (P8C) | 19800 | 17900 | 16350 | 14675 | 39780 |
| 6 2dr Cpe GT Premium (P8C) | 21725 | 19100 | 17300 | 15500 | 41590 |
| 7 2dr Conv GT Premium (P8F) | 23175 | 20050 | 18200 | 16225 | 47280 |
| 8 2dr Cpe Shelby GT350 (P8J) | 33225 | 28825 | 26050 | 22675 | 61615 |
| add BlindSpot (ex 1.2,5,8) | 275 | 225 | 175 | 150 | 400 |
| add HiSeats (ex 1.2,3,4,5,6,7) | 150 | 125 | 125 | 100 | 200 |
| add Leather (ex 1.2,3,4,5,6,7) | 725 | 600 | 500 | 425 | 825 |
| add GT350R (ex 1.2,3,4,5,6,7) | 4850 | 4125 | 3500 | 2975 | 7500 |
| add Navigation (ex 8) | 325 | 300 | 250 | 200 | 675 |
| add PwrSeat (ex 1.2,3,4,5,6,7) | 150 | 125 | 125 | 100 | 200 |
| deduct w/o AutoTran (ex 8) | 1075 | 950 | 850 | 750 | 1200 |
| deduct w/o Navigation (ex 1.2,3,4,5,6,7) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PwrSeat (ex 8) | 150 | 125 | 125 | 100 | 200 |

| FORD | 24 | 36 | 48 | 60 | msrp |
|--------------------------------|-------|-------|-------|-------|-------|
| TAURUS | | | | | |
| 1 4dr Sdn SE (P2D) | 10400 | 8375 | 6925 | 5950 | 28470 |
| 2 4dr Sdn SEL (P2E) | 12150 | 9925 | 8300 | 7175 | 32745 |
| 3 4dr Sdn SEL AWD (P2H) | 12900 | 10550 | 8900 | 7675 | 34595 |
| 4 4dr Sdn Limited (P2F) | 13500 | 11200 | 9450 | 8150 | 37980 |
| 5 4dr Sdn Limited AWD (P2J) | 14100 | 11800 | 9950 | 8625 | 40625 |
| 6 4dr Sdn SHO AWD (P2K) | 17550 | 14800 | 12700 | 10925 | 44655 |
| add HiSeats (ex 1.4,5,6) | 150 | 125 | 125 | 100 | 200 |
| add Leather (ex 1.4,5,6) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1.2,3,5,6) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o Navigation (ex 1.4) | 325 | 300 | 250 | 200 | 675 |

| FORD TRUCKS | 24 | 36 | 48 | 60 | msrp |
|------------------------------|-------|-------|-------|------|-------|
| FLEX 2WD | | | | | |
| 1 4dr Wgn SE (K5B) | 14050 | 11975 | 9025 | 7050 | 31465 |
| 2 4dr Wgn SEL (K5C) | 16225 | 13750 | 10450 | 8200 | 37185 |
| 3 4dr Wgn Limited (K5D) | 17600 | 14850 | 11325 | 8800 | 42295 |
| add Leather (ex 1.3) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o BlindSpot (ex 1) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1) | 400 | 350 | 300 | 250 | 725 |

| FORD | 24 | 36 | 48 | 60 | msrp |
|----------------------------------|-------|-------|-------|-------|-------|
| FLEX AWD | | | | | |
| 1 4dr Wgn SEL (K6C) | 17050 | 14750 | 11225 | 8850 | 39135 |
| 2 4dr Wgn Limited (K6D) | 17850 | 15450 | 11800 | 9325 | 44245 |
| 3 4dr Wgn Limited EcoBoost (K6D) | 19650 | 17000 | 13025 | 10350 | 47595 |
| add Leather (ex 2,3) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof | 475 | 325 | 250 | 225 | 700 |
| deduct w/o BlindSpot | 275 | 225 | 175 | 150 | 400 |
| deduct w/o Navigation | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio | 400 | 350 | 300 | 250 | 725 |

| FORD | 24 | 36 | 48 | 60 | msrp |
|------------------------------|-------|-------|------|------|-------|
| ECOSPORT 2WD | | | | | |
| 1 4dr Wgn S (P1R) | 9850 | 8025 | 6425 | 4775 | 20990 |
| 2 4dr Wgn SE (P1T) | 11950 | 9750 | 7775 | 5775 | 25290 |
| 3 4dr Wgn Titanium (P1V) | 13550 | 11025 | 8775 | 6525 | 26875 |
| deduct w/o BlindSpot (ex 1) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |

| FORD | 24 | 36 | 48 | 60 | msrp |
|------------------------------|-------|-------|-------|------|-------|
| ECOSPORT AWD | | | | | |
| 1 4dr Wgn S (P1S) | 11800 | 9600 | 7675 | 5675 | 22585 |
| 2 4dr Wgn SE (P1U) | 13925 | 11325 | 9050 | 6700 | 26790 |
| 3 4dr Wgn SES (P1C) | 15375 | 12550 | 10025 | 7400 | 27875 |
| 4 4dr Wgn Titanium (P1W) | 15425 | 12600 | 10050 | 7450 | 28325 |
| deduct w/o BlindSpot (ex 1) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |

FORD TRUCKS 24 36 48 60 msrp

| EDGE AWD | | | | | | |
|-----------------|----------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn SE (K4G) | 14150 | 12725 | 10100 | 8000 | 32305 |
| 2 | 4dr Wgn SEL (K4J) | 16475 | 14725 | 11750 | 9375 | 37350 |
| 3 | 4dr Wgn Titanium (K4K) | 18625 | 16625 | 13425 | 10675 | 43115 |
| 4 | 4dr Wgn Sport (K4A) | 20425 | 18150 | 14725 | 11700 | 43360 |
| | add 3.5L V6 (ex 1.4) | 275 | 250 | 200 | 175 | 625 |
| | add BlindSpot (ex 1) | 275 | 225 | 175 | 150 | 400 |
| | add HIDLights (ex 1.2) | 150 | 100 | 75 | 75 | 325 |
| | add Moonroof (ex 1.3,4) | 475 | 325 | 250 | 225 | 700 |
| | add Navigation (ex 1.3) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 1.3,4) | 400 | 350 | 300 | 250 | 725 |
| | add RearEnt | 325 | 275 | 225 | 200 | 1575 |
| | deduct w/o Leather (ex 1) | 725 | 600 | 500 | 425 | 825 |
| | deduct w/o Moonroof (ex 1.2) | 475 | 325 | 250 | 225 | 700 |
| | deduct w/o Navigation (ex 1.2,4) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o HiSeats (ex 1) | 150 | 125 | 125 | 100 | 200 |

| EXPLORER 2WD | | | | | | |
|---------------------|------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn Base (K7B) | 16075 | 13025 | 9225 | 8750 | 33135 |
| 2 | 4dr Wgn XLT (K7D) | 20425 | 16900 | 12450 | 11375 | 41005 |
| 3 | 4dr Wgn Limited (K7F) | 23425 | 19625 | 14750 | 13250 | 44780 |
| | add 2.3L I4 EcoBoost (ex 3) | 575 | 500 | 425 | 350 | 895 |
| | add BlindSpot (ex 1) | 275 | 225 | 175 | 150 | 400 |
| | add Moonroof (ex 1.3) | 475 | 325 | 250 | 225 | 700 |
| | add RearEnt (ex 1) | 325 | 275 | 225 | 200 | 1575 |
| | deduct w/o Leather (ex 1) | 725 | 600 | 500 | 425 | 825 |
| | deduct w/o Moonroof (ex 1.2) | 475 | 325 | 250 | 225 | 700 |
| | deduct w/o Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o HiSeats (ex 1) | 150 | 125 | 125 | 100 | 200 |

| EXPLORER 4WD | | | | | | |
|---------------------|---------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn Base (K8B) | 17550 | 13975 | 10125 | 9575 | 35285 |
| 2 | 4dr Wgn XLT (K8D) | 21950 | 17875 | 13325 | 12200 | 43000 |
| 3 | 4dr Wgn Limited (K8F) | 25000 | 20625 | 15575 | 14025 | 46930 |
| 4 | 4dr Wgn Sport (K8G) | 27350 | 22725 | 17350 | 15475 | 52515 |
| 5 | 4dr Wgn Platinum (K8H) | 29000 | 24200 | 18500 | 16450 | 55530 |
| | add 2.3L I4 EcoBoost (ex 3,4,5) | 575 | 500 | 425 | 350 | 895 |
| | add BlindSpot (ex 1.4,5) | 275 | 225 | 175 | 150 | 400 |
| | add Moonroof (ex 1.3,4,5) | 475 | 325 | 250 | 225 | 700 |
| | add RearEnt (ex 1) | 325 | 275 | 225 | 200 | 1575 |
| | deduct w/o BlindSpot (ex 1.2,3) | 275 | 225 | 175 | 150 | 400 |
| | deduct w/o Leather (ex 1) | 725 | 600 | 500 | 425 | 825 |
| | deduct w/o Moonroof (ex 1.2) | 475 | 325 | 250 | 225 | 700 |
| | deduct w/o Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o HiSeats (ex 1) | 150 | 125 | 125 | 100 | 200 |

| EXPEDITION 2WD | | | | | | |
|-----------------------|------------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn XL (U1F) | 27425 | 26300 | 20050 | 13925 | 49485 |
| 2 | 4dr Wgn XLT (U1H) | 30525 | 29075 | 22225 | 15700 | 58690 |
| 3 | 4dr Wgn Limited (U1K) | 34650 | 32675 | 25200 | 18000 | 67150 |
| 4 | 4dr Wgn Platinum (U1L) | 36925 | 34650 | 26750 | 19225 | 74325 |
| 5 | 4dr Wgn MAX XL (K1F) | 28650 | 27375 | 20900 | 14650 | 53185 |
| 6 | 4dr Wgn MAX XLT (K1H) | 31700 | 30150 | 23100 | 16375 | 61375 |
| 7 | 4dr Wgn MAX Limited (K1K) | 35900 | 33775 | 26125 | 18750 | 69840 |
| 8 | 4dr Wgn MAX Platinum (K1L) | 38150 | 35700 | 27675 | 20025 | 77015 |
| | add Moonroof (ex 1.3,4,5,7,8) | 550 | 375 | 325 | 275 | 800 |
| | add Navigation (ex 1.3,4,5,7,8) | 400 | 350 | 300 | 250 | 800 |
| | add RearEnt (ex 1.2,5,6) | 400 | 325 | 300 | 250 | 1700 |
| | deduct w/o BlindSpot (ex 1.5) | 325 | 250 | 200 | 175 | 500 |
| | deduct w/o Leather (ex 1.5) | 925 | 750 | 625 | 525 | 1000 |
| | deduct w/o Moonroof (ex 1.2,5,6) | 550 | 375 | 325 | 275 | 800 |
| | deduct w/o Navigation (ex 1.2,5,6) | 400 | 350 | 300 | 250 | 800 |
| | deduct w/o HiSeats (ex 1.5) | 175 | 150 | 125 | 100 | 250 |

| EXPEDITION 4WD | | | | | | |
|-----------------------|------------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn XL (U1G) | 29200 | 27775 | 21225 | 14775 | 52490 |
| 2 | 4dr Wgn XLT (U1J) | 32325 | 30475 | 23425 | 16550 | 61700 |
| 3 | 4dr Wgn Limited (U2A) | 36525 | 34150 | 26375 | 18800 | 70275 |
| 4 | 4dr Wgn Platinum (U1M) | 38850 | 36075 | 27975 | 20150 | 77470 |
| 5 | 4dr Wgn MAX XL (K1G) | 30400 | 28825 | 22125 | 15500 | 56190 |
| 6 | 4dr Wgn MAX XLT (K1J) | 33550 | 31575 | 24275 | 17250 | 64385 |
| 7 | 4dr Wgn MAX Limited (K2A) | 37750 | 35225 | 27225 | 19575 | 72965 |
| 8 | 4dr Wgn MAX Platinum (K1M) | 40025 | 37150 | 28800 | 20775 | 80160 |
| | add Moonroof (ex 1.3,4,5,7,8) | 550 | 375 | 325 | 275 | 800 |
| | add Navigation (ex 1.3,4,5,7,8) | 400 | 350 | 300 | 250 | 800 |
| | add RearEnt (ex 1.2,5,6) | 400 | 325 | 300 | 250 | 1700 |
| | deduct w/o BlindSpot (ex 1.5) | 325 | 250 | 200 | 175 | 500 |
| | deduct w/o Leather (ex 1.5) | 925 | 750 | 625 | 525 | 1000 |
| | deduct w/o Moonroof (ex 1.2,5,6) | 550 | 375 | 325 | 275 | 800 |
| | deduct w/o Navigation (ex 1.2,5,6) | 400 | 350 | 300 | 250 | 800 |
| | deduct w/o HiSeats (ex 1.5) | 175 | 150 | 125 | 100 | 250 |

| TRANSIT CONNECT CARGO | | | | | | |
|------------------------------|-----------------------|-------|------|------|------|-------|
| 1 | 4dr Van XL ("E") | 9625 | 8450 | 6250 | 5375 | 25335 |
| 2 | 4dr Van XLT ("F") | 10225 | 8975 | 6600 | 5750 | 26860 |
| | add AlloyWhl (ex 1) | 250 | 225 | 200 | 175 | 550 |
| | add BlindSpot (ex 1) | 275 | 225 | 175 | 150 | 400 |
| | add Cruise (ex 2) | 175 | 150 | 125 | 100 | 450 |
| | add BackupCam | 225 | 175 | 150 | 125 | 175 |
| | add Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |

| TRANSIT CONNECT WAGON | | | | | | |
|------------------------------|-------------------------|-------|-------|------|------|-------|
| 1 | 4dr Wgn XL ("9E") | 10800 | 9275 | 7350 | 6550 | 27020 |
| 2 | 4dr Wgn XLT ("F") | 11950 | 10300 | 8250 | 7300 | 29025 |
| 3 | 4dr Wgn Titanium (E"G) | 13500 | 11575 | 9400 | 8250 | 31650 |
| | add AlloyWhl (ex 1.3) | 250 | 225 | 200 | 175 | 550 |
| | add BlindSpot (ex 1) | 275 | 225 | 175 | 150 | 400 |
| | add BackupCam (ex 2,3) | 225 | 175 | 150 | 125 | 175 |
| | add Leather (ex 1.3) | 725 | 600 | 500 | 425 | 825 |
| | add Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| | add Navigation (ex 1.3) | 325 | 300 | 250 | 200 | 675 |

FORD TRUCKS 24 36 48 60 msrp

| TRANSIT CARGO VAN | | | | | | |
|--------------------------|---|-------|-------|-------|-------|-------|
| 1 | 3dr Van T150 Low Roof (E"") | 15850 | 13500 | 11350 | 9250 | 35100 |
| 2 | 3dr Van T150 Med Roof (E"") | 16525 | 14075 | 11900 | 9700 | 37290 |
| 3 | 3dr Van T150 Low Roof (R"") | 16150 | 13775 | 11600 | 9425 | 36125 |
| 4 | 3dr Van T150 Med Roof (R"") | 16725 | 14300 | 12050 | 9875 | 38165 |
| 5 | 3dr Van T150 High Roof (R2") | 17400 | 14950 | 12575 | 10300 | 40020 |
| 6 | 3dr Van T150 High Roof EL (R3") | 18250 | 15675 | 13225 | 10850 | 43555 |
| | add 3.2L I5 Dsl | 1100 | 950 | 800 | 675 | 3995 |
| | add 3.5L EcoBoost (ex 6) | 950 | 825 | 700 | 575 | 1865 |
| | add AlloyWhl | 250 | 225 | 200 | 175 | 550 |
| | add HiSeats | 150 | 125 | 125 | 100 | 200 |
| | add Leather | 725 | 600 | 500 | 425 | 825 |
| | add Navigation | 325 | 300 | 250 | 200 | 675 |
| | add PwrSeat | 150 | 125 | 125 | 100 | 200 |
| | add RearAir | 350 | 300 | 250 | 200 | 500 |
| | deduct w/o 3.5L EcoBoost (ex 1,2,3,4,5) | 950 | 825 | 700 | 575 | 1865 |
| | deduct w/o Cruise | 175 | 150 | 125 | 100 | 450 |

| TRANSIT WAGON | | | | | | |
|----------------------|---------------------------------|-------|-------|-------|-------|-------|
| 1 | 3dr Van T150 Low Roof XLT (K1") | 16650 | 14200 | 11650 | 9500 | 37365 |
| 2 | 3dr Van T150 Low Roof XLT (K1") | 17025 | 14550 | 12000 | 9825 | 38235 |
| 3 | 3dr Van T150 Med Roof XLT (K1C) | 17125 | 14650 | 12050 | 9900 | 38815 |
| 4 | 3dr Van T150 Med Roof XLT (K1C) | 17500 | 15050 | 12450 | 10125 | 39685 |
| | add 3.5L EcoBoost | 950 | 825 | 700 | 575 | 1865 |
| | add AlloyWhl | 250 | 225 | 200 | 175 | 550 |
| | add HiSeats | 150 | 125 | 125 | 100 | 200 |
| | add Leather (ex 1.3) | 725 | 600 | 500 | 425 | 825 |
| | add Navigation | 325 | 300 | 250 | 200 | 675 |
| | add PwrSeat | 150 | 125 | 125 | 100 | 200 |
| | deduct w/o Cruise | 175 | 150 | 125 | 100 | 450 |

| F-150 2WD | | | | | | |
|------------------|---|-------|-------|-------|-------|-------|
| 1 | Reg Cab XL (F1C) | 15575 | 13925 | 11450 | 9775 | 31030 |
| 2 | Reg Cab XLT (F1C) | 17850 | 16050 | 13250 | 11350 | 38660 |
| 3 | SuperCab XL (X1C) | 19950 | 17725 | 14725 | 12625 | 36320 |
| 4 | SuperCab XLT (X1C) | 21475 | 19200 | 15975 | 13675 | 44790 |
| 5 | SuperCab Lariat (X1C) | 23375 | 20875 | 17400 | 14875 | 47295 |
| 6 | SuperCrew XL (W1C) | 23400 | 20800 | 17325 | 14850 | 38775 |
| 7 | SuperCrew XLT (W1C) | 25100 | 22350 | 18650 | 16000 | 46345 |
| 8 | SuperCrew Lariat (W1C) | 28400 | 25275 | 21150 | 18225 | 55445 |
| 9 | SuperCrew King Ranch (W1C) | 30200 | 26900 | 22575 | 19400 | 61595 |
| 10 | SuperCrew Platinum (W1C) | 30450 | 27050 | 22750 | 19550 | 61180 |
| 11 | SuperCrew Limited (W1C) | 30825 | 27525 | 22975 | 19850 | 64225 |
| | add 2.7L V6 EcoBoost (ex 3,4,5,6,7,8,9,10,11) | 450 | 400 | 325 | 275 | 995 |
| | add 3.5L EcoBoost (ex 5,8,9,10,11) | 925 | 800 | 675 | 575 | 2595 |
| | add 5.0L V8 (ex 2,9,10,11) | 450 | 400 | 325 | 275 | 1995 |
| | add AlloyWhl (ex 2,4,5,7,8,9,10,11) | 250 | 225 | 200 | 175 | 550 |
| | add BlindSpot (ex 1.2,3,5,6,8,9,10,11) | 275 | 225 | 175 | 150 | 400 |
| | add Moonroof (ex 1.2,3,6,9,10,11) | 475 | 325 | 250 | 225 | 700 |
| | add Navigation (ex 1.3,4,6,8,9,10,11) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 1.2,3,4,6,7,8,9,10,11) | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o 3.5L EcoBoost (ex 1.2,3,4,6,7,11) | 925 | 800 | 675 | 575 | 2595 |
| | deduct w/o 5.0L V8 (ex 1.3,4,5,6,7,8,9,10,11) | 450 | 400 | 325 | 275 | 1995 |
| | deduct w/o BlindSpot (ex 1.2,3,4,6,7) | 275 | 225 | 175 | 150 | 400 |
| | deduct w/o HIDLights (ex 1.2,3,4,5,6,7) | 150 | 100 | 75 | 75 | 325 |
| | deduct w/o Cruise | 175 | 150 | 125 | 100 | 450 |
| | deduct w/o Moonroof (ex 1.2,3,4,5,6,7,8) | 475 | 325 | 250 | 225 | 700 |
| | deduct w/o Navigation (ex 1.2,3,5,6,7) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o PremAudio (ex 1.2,3,4,5,6,7) | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o PwrLks | 400 | 350 | 300 | 250 | 825 |
| | deduct w/o PwrSeat (ex 1.3,6) | 150 | 125 | 125 | 100 | 200 |
| | deduct w/o PwrWind | 400 | 350 | 300 | 250 | 825 |
| | deduct w/o HiSeats (ex 1.2,3,6) | 150 | 125 | 125 | 100 | 200 |

| F-250 SUPER DUTY 2WD | | | | | | |
|-----------------------------|---|-------|-------|-------|-------|-------|
| 1 | Reg Cab XL (F2A) | 19050 | 15100 | 11500 | 8750 | 45670 |
| 2 | Reg Cab XLT (F2A) | 20050 | 15850 | 12075 | 9200 | 49385 |
| 3 | SuperCab XL (X2A) | 21700 | 17800 | 13650 | 10550 | 48205 |
| 4 | SuperCab XLT (X2A) | 23025 | 18700 | 14350 | 11125 | 52385 |
| 5 | SuperCab Lariat (X2A) | 25550 | 20400 | 15800 | 12275 | 59370 |
| 6 | Crew Cab XL (W2A) | 26150 | 24475 | 19275 | 14750 | 49675 |
| 7 | Crew Cab Lariat (W2A) | 27525 | 25225 | 19850 | 15225 | 54215 |
| 8 | Crew Cab Lariat (W2A) | 30550 | 26925 | 21275 | 16400 | 61700 |
| 9 | Crew Cab King Ranch (W2A) | 34675 | 30175 | 23850 | 18475 | 72935 |
| | add AlloyWhl (ex 2,4,5,7,8,9) | 250 | 225 | 200 | 175 | 550 |
| | add BlindSpot (ex 9) | 275 | 225 | 175 | 150 | 400 |
| | add HiSeats (ex 1.2,3,6,9) | 150 | 125 | 125 | 100 | 200 |
| | add Moonroof (ex 1.2,3,4,5,6,9) | 475 | 325 | 250 | 225 | 700 |
| | add Navigation (ex 1.3,5,6,8,9) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o 6.7L T-Dsl | 6525 | 5550 | 4700 | 4000 | 9120 |
| | deduct w/o BlindSpot (ex 1.2,3,4,5,6,7,8) | 275 | 225 | 1 | | |

FORD TRUCKS 24 36 48 60 msrp

F-150 4WD

| | | | | | |
|---|-------|-------|-------|-------|-------|
| 1 Reg Cab XL (F1E) | 19200 | 17325 | 14525 | 12500 | 35675 |
| 2 Reg Cab XLT (F1E) | 21525 | 19475 | 16325 | 14125 | 42085 |
| 3 SuperCab XL (X1E) | 23525 | 21175 | 17825 | 15325 | 40700 |
| 4 SuperCab XLT (X1E) | 25375 | 22900 | 19275 | 16700 | 49165 |
| 5 SuperCab Lariat (X1E) | 27000 | 24325 | 20550 | 17750 | 50670 |
| 6 SuperCab SVT Raptor (X1R) | 33075 | 29725 | 25250 | 21900 | 55450 |
| 7 SuperCrew XL (W1E) | 27350 | 24525 | 20750 | 17950 | 43235 |
| 8 SuperCrew XLT (W1E) | 28975 | 26050 | 22025 | 19075 | 50790 |
| 9 SuperCrew Lariat (W1E) | 32100 | 28825 | 24475 | 21175 | 59590 |
| 10 SuperCrew SVT Raptor (W1R) | 36450 | 32800 | 27900 | 24225 | 58435 |
| 11 SuperCrew King Ranch (W1E) | 33825 | 30450 | 25850 | 22400 | 65790 |
| 12 SuperCrew Platinum (W1E) | 34050 | 30625 | 26000 | 22550 | 65375 |
| 13 SuperCrew Limited (W1E) | 34350 | 30975 | 26300 | 22775 | 67650 |
| add 2.7L V6 EcoBoost (ex 3.4,5.6,7.8,9,10,11,12,13) | 450 | 400 | 325 | 275 | 995 |
| add 3.5L EcoBoost (ex 5.6,9,10,11,12,13) | 925 | 800 | 675 | 575 | 2595 |
| add 5.0L V8 (ex 2.3,4.5,6,7,8,9,10,11,12,13) | 450 | 400 | 325 | 275 | 1995 |
| add AlloyWht (ex 2.4,5.6,8,9,10,11,12,13) | 250 | 225 | 200 | 175 | 550 |
| add BlindSpot (ex 1.2,3.5,7,9,11,12,13) | 275 | 225 | 175 | 150 | 400 |
| add Moonroof (ex 1.2,3.7,11,12,13) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1.3,4.7,9,11,12,13) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1.2,3.4,7,8,9,11,12,13) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o 3.5L EcoBoost (ex 1.2,3.4.6,7,8,10,13) | 925 | 800 | 675 | 575 | 2595 |
| deduct w/o 5.0L V8 (ex 1.3,4.5,6,7,8,9,10,11,12,13) | 450 | 400 | 325 | 275 | 1995 |
| deduct w/o BlindSpot (ex 1.2,3.4,6,7,8,10) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o HIDLights (ex 1.2,3.4,5,6,7,8,10) | 150 | 100 | 75 | 75 | 325 |
| deduct w/o Cruise | 175 | 150 | 125 | 100 | 450 |
| deduct w/o Leather (ex 1.2,3.4,7,8) | 725 | 600 | 500 | 425 | 825 |
| deduct w/o Moonroof (ex 1.2,3.4,5,6,7,8,9,10) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1.2,3.5,6,7,8,10) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1.2,3.4,5,6,7,8,10) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o PwrLocks | 400 | 350 | 300 | 250 | 825 |
| deduct w/o PwrSeat (ex 1.3,7) | 150 | 125 | 125 | 100 | 200 |
| deduct w/o PwrWind | 400 | 350 | 300 | 250 | 825 |
| deduct w/o HtSeats (ex 1.2,3,7) | 150 | 125 | 125 | 100 | 200 |

F-250 SUPER DUTY 4WD

| | | | | | |
|---|-------|-------|-------|-------|-------|
| 1 Reg Cab XL (F2B) | 23850 | 20500 | 16475 | 13000 | 48565 |
| 2 Reg Cab XLT (F2B) | 24900 | 21225 | 17175 | 13575 | 51270 |
| 3 SuperCab XL (X2B) | 26450 | 23050 | 18700 | 14900 | 51110 |
| 4 SuperCab XLT (X2B) | 27475 | 23825 | 19375 | 15425 | 54135 |
| 5 SuperCab Lariat (X2B) | 31325 | 26625 | 21750 | 17525 | 62785 |
| 6 Crew Cab XL (W2B) | 32550 | 29850 | 24650 | 19975 | 52580 |
| 7 Crew Cab XLT (W2B) | 33700 | 30600 | 25225 | 20450 | 55960 |
| 8 Crew Cab Lariat (W2B) | 37675 | 33275 | 27475 | 22400 | 68010 |
| 9 Crew Cab King Ranch (W2B) | 39825 | 35300 | 29175 | 23800 | 73580 |
| 10 Crew Cab Platinum (W2B) | 40975 | 36175 | 29900 | 24425 | 77150 |
| 11 Crew Cab Limited (W2B) | 41525 | 36625 | 30275 | 24775 | 82355 |
| add AlloyWht (ex 2.4,5.7,8,9,10,11) | 250 | 225 | 200 | 175 | 550 |
| add BlindSpot (ex 9,10,11) | 275 | 225 | 175 | 150 | 400 |
| add HtSeats (ex 1.2,3.5,6,8,9,10,11) | 150 | 125 | 125 | 100 | 200 |
| add Moonroof (ex 1.2,3.4,5,6,8,9,10,11) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1.3,5,6,8,9,10,11) | 325 | 300 | 250 | 200 | 675 |
| add PwrSeat (ex 1.2,3.5,6,8,9,10,11) | 150 | 125 | 125 | 100 | 200 |
| deduct w/o 6.7L T-Dsi (ex 11) | 6525 | 5550 | 4700 | 4000 | 9120 |
| deduct w/o BlindSpot (ex 1.2,3.4,5,6,7,8) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o Cruise | 175 | 150 | 125 | 100 | 450 |
| deduct w/o Moonroof (ex 1.2,3.4,5,6,7) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1.2,3.4,6,7) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1.2,3,4,7) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o PwrLocks | 400 | 350 | 300 | 250 | 825 |
| deduct w/o PwrWind | 400 | 350 | 300 | 250 | 825 |
| deduct w/o HtSeats (ex 1.2,3,4,6,7) | 150 | 125 | 125 | 100 | 200 |

GENESIS 24 36 48 60 msrp

G80

| | | | | | |
|--|-------|-------|-------|-------|-------|
| 1 4dr Sdn 3.8L RWD (B2402R65) | 21850 | 18450 | 15550 | 13075 | 42745 |
| 2 4dr Sdn 3.8L AWD (B2402A65) | 23225 | 19575 | 16500 | 13900 | 45245 |
| 3 4dr Sdn 3.3T Sport RWD (B2432R65) | 27200 | 23025 | 19450 | 16300 | 56245 |
| 4 4dr Sdn 3.3T Sport AWD (B2432A65) | 28425 | 24125 | 20325 | 17075 | 58745 |
| 5 4dr Sdn 5.0L Ultimate RWD (B2452R85) | 27825 | 23450 | 19725 | 16525 | 57975 |
| 6 4dr Sdn 5.0L Ultimate AWD (B2452A85) | 29025 | 24475 | 20625 | 17275 | 60475 |
| add Ultimate Pkg (ex 3.4,5,6) | 1125 | 975 | 825 | 700 | 5100 |
| add Moonroof (ex 3.4,5,6) | 675 | 500 | 400 | 350 | 1175 |
| add PremAudio (ex 3.4,5,6) | 525 | 425 | 375 | 350 | 975 |
| add Prem Pkg (ex 3.4,5,6) | 2250 | 1925 | 1625 | 1375 | 5000 |

G90

| | | | | | |
|--|-------|-------|-------|-------|-------|
| 1 4dr Sdn 3.3T Premium RWD (E1422R65) | 28425 | 23225 | 18500 | 13950 | 69345 |
| 2 4dr Sdn 3.3T Premium AWD (E1422A65) | 29075 | 23725 | 18975 | 14275 | 71845 |
| 3 4dr Sdn 5.0T Ultimate RWD (E1452R85) | 30675 | 25050 | 20000 | 15075 | 72845 |
| 4 4dr Sdn 5.0T Ultimate AWD (E1452A85) | 31325 | 25550 | 20450 | 15350 | 75345 |

GMC TRUCKS 24 36 48 60 msrp

TERRAIN 2WD

| | | | | | |
|----------------------------------|-------|-------|-------|-------|-------|
| 1 4dr Wgn SL (TXL26) | 12525 | 11025 | 8800 | 6850 | 25990 |
| 2 4dr Wgn SLE (TXL26) | 13500 | 11850 | 9475 | 7425 | 30665 |
| 3 4dr Wgn SLE Diesel (TXL26) | 15675 | 13700 | 11000 | 8775 | 33985 |
| 4 4dr Wgn SLT (TXM26) | 17025 | 14825 | 12000 | 9550 | 37555 |
| 5 4dr Wgn SLT Diesel (TXM26) | 18275 | 15850 | 12850 | 10300 | 37610 |
| 6 4dr Wgn Denali (TXN26) | 19575 | 16950 | 13825 | 11175 | 42700 |
| add 2.0L I4 (ex 1.2,3,5,6) | 1150 | 1000 | 850 | 725 | 1845 |
| add BlindSpot (ex 1.4,5,6) | 275 | 225 | 175 | 150 | 400 |
| add Moonroof (ex 1.4,6) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1.3,4,5,6) | 325 | 300 | 250 | 200 | 675 |
| add RearEnt (ex 1.6) | 325 | 275 | 225 | 200 | 1575 |
| deduct w/o BlindSpot (ex 1.2,3) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o Moonroof (ex 1.2,3,5) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1.2) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1.2,3) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o PwrSeat (ex 1) | 150 | 125 | 125 | 100 | 200 |
| deduct w/o HtSeats (ex 1) | 150 | 125 | 125 | 100 | 200 |

GMC TRUCKS 24 36 48 60 msrp

TERRAIN AWD

| | | | | | |
|--------------------------------|-------|-------|-------|-------|-------|
| 1 4dr Wgn SLE (TXB26) | 15200 | 13825 | 11000 | 8850 | 32365 |
| 2 4dr Wgn SLE Diesel (TXB26) | 17350 | 15600 | 12500 | 10200 | 35785 |
| 3 4dr Wgn SLT (TXC26) | 18650 | 16775 | 13475 | 11000 | 39255 |
| 4 4dr Wgn SLT Diesel (TXC26) | 19825 | 17775 | 14325 | 11725 | 39410 |
| 5 4dr Wgn Denali (TXD26) | 21175 | 18850 | 15350 | 12525 | 44400 |
| add 2.0L I4 (ex 2.4,5) | 1150 | 1000 | 850 | 725 | 1895 |
| add BlindSpot (ex 3.4,5) | 275 | 225 | 175 | 150 | 400 |
| add Moonroof (ex 3.5) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 2.3,4,5) | 325 | 300 | 250 | 200 | 675 |
| add RearEnt (ex 5) | 325 | 275 | 225 | 200 | 1575 |
| deduct w/o BlindSpot (ex 1.2) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o Moonroof (ex 1.2,4) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o PremAudio (ex 1.2) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o PwrSeat | 150 | 125 | 125 | 100 | 200 |
| deduct w/o HtSeats | 150 | 125 | 125 | 100 | 200 |

ACADIA 2WD

| | | | | | |
|----------------------------------|-------|-------|-------|-------|-------|
| 1 4dr Wgn SL (TNH26) | 16375 | 14400 | 11950 | 9775 | 29995 |
| 2 4dr Wgn SLE1 (TNB26) | 16400 | 14450 | 11950 | 9775 | 33595 |
| 3 4dr Wgn SLT2 (TNC26) | 18200 | 16000 | 13200 | 10800 | 37685 |
| 4 4dr Wgn SLT2 (TND26) | 20425 | 17900 | 14725 | 12000 | 42820 |
| 5 4dr Wgn SLT2 (TNE26) | 21450 | 18800 | 15375 | 12625 | 45185 |
| 6 4dr Wgn Denali (TNF26) | 25000 | 21775 | 17875 | 14600 | 47890 |
| add BlindSpot (ex 1.2,4,5,6) | 275 | 225 | 175 | 150 | 400 |
| add Moonroof (ex 1.2,4,5,6) | 475 | 325 | 250 | 225 | 700 |
| add PremAudio (ex 1.2,4,5,6) | 400 | 350 | 300 | 250 | 725 |
| add RearEnt (ex 1) | 325 | 275 | 225 | 200 | 1575 |
| deduct w/o 3.6L V6 (ex 1.2,5,6) | 925 | 800 | 675 | 575 | 1095 |
| deduct w/o Leather (ex 1.2,3) | 725 | 600 | 500 | 425 | 825 |
| deduct w/o Moonroof (ex 1.2,3) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1.2,3) | 325 | 300 | 250 | 200 | 675 |

ACADIA AWD

| | | | | | |
|---------------------------------|-------|-------|-------|-------|-------|
| 1 4dr Wgn SLE1 (TNJ26) | 17925 | 15600 | 12925 | 10650 | 37085 |
| 2 4dr Wgn SLE2 (TNK26) | 18475 | 16125 | 13300 | 11000 | 38590 |
| 3 4dr Wgn SLT1 (TNL26) | 21525 | 19150 | 15725 | 12850 | 45535 |
| 4 4dr Wgn SLT2 (TNM26) | 23000 | 19975 | 16400 | 13575 | 47185 |
| 5 4dr Wgn Denali (TNN26) | 26575 | 23000 | 18950 | 15550 | 49890 |
| add 3.6L V6 (ex 1.3,4,5) | 925 | 800 | 675 | 575 | 1095 |
| add All Terrain (ex 1.4) | 1625 | 1400 | 1175 | 1000 | 2045 |
| add BlindSpot (ex 1.3,4,5) | 275 | 225 | 175 | 150 | 400 |
| add Moonroof (ex 1.3,4,5) | 475 | 325 | 250 | 225 | 700 |
| add PremAudio (ex 1.3,4,5) | 400 | 350 | 300 | 250 | 725 |
| add RearEnt | 325 | 275 | 225 | 200 | 1575 |
| deduct w/o 3.6L V6 (ex 2.3,4,5) | 925 | 800 | 675 | 575 | 1095 |
| deduct w/o Leather (ex 1.2) | 725 | 600 | 500 | 425 | 825 |
| deduct w/o Moonroof (ex 1.2) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1.2) | 325 | 300 | 250 | 200 | 675 |

YUKON 2WD

| | | | | | |
|--|-------|-------|-------|-------|-------|
| 1 4dr Wgn SLE (TC15706) | 28050 | 24775 | 21025 | 17175 | 53405 |
| 2 4dr Wgn SLT Standard Edition (TC15706) | 29025 | 25550 | 21650 | 17375 | 57395 |
| 3 4dr Wgn SLT (TC15706) | 30400 | 26900 | 22950 | 18825 | 61270 |
| 4 4dr Wgn Denali (TC15706) | 37600 | 33625 | 28950 | 23825 | 76470 |
| add Moonroof (ex 1.4) | 550 | 375 | 325 | 275 | 800 |
| add Navigation (ex 1.3,4) | 400 | 350 | 300 | 250 | 800 |
| add RearEnt (ex 4) | 400 | 325 | 300 | 250 | 1700 |
| deduct w/o Moonroof (ex 1.2,3) | 550 | 375 | 325 | 275 | 800 |
| deduct w/o Navigation (ex 1.2) | 400 | 350 | 300 | 250 | 800 |
| deduct w/o RearEnt (ex 1.2,3) | 400 | 325 | 300 | 250 | 1700 |

YUKON 4WD

| | | | | | |
|--|-------|-------|-------|-------|-------|
| 1 4dr Wgn SLE (TK15706) | 29600 | 26450 | 22325 | 18250 | 56605 |
| 2 4dr Wgn SLT Standard Edition (TK15706) | 30350 | 27100 | 22875 | 18475 | 58695 |
| 3 4dr Wgn SLT (TK15706) | 31750 | 28550 | 24275 | 19950 | 62770 |
| 4 4dr Wgn Denali (TK15706) | 38925 | 35275 | 30175 | 25000 | 79470 |
| add Moonroof (ex 1.4) | 550 | 375 | 325 | 275 | 800 |
| add Navigation (ex 1.3,4) | 400 | 350 | 300 | 250 | 800 |
| add RearEnt (ex 4) | 400 | 325 | 300 | 250 | 1700 |
| deduct w/o Moonroof (ex 1.2,3) | 550 | 375 | 325 | 275 | 800 |
| deduct w/o Navigation (ex 1.2) | 400 | 350 | 300 | 250 | 800 |
| deduct w/o RearEnt (ex 1.2,3) | 400 | 325 | 300 | 250 | 1700 |

SAVANA CARGO VAN

| | | | | | |
|--------------------------------|-------|-------|-------|------|-------|
| 1 3dr Van 2500 135wb (TG23405) | 13400 | 11625 | 9975 | 7500 | 32490 |
| 2 3dr Van 2500 155wb (TG23705) | 14475 | 12550 | 10850 | 8200 | 34350 |
| add 2.8L T-Dsi | 2350 | 2000 | 1700 | 1425 | 3995 |
| add 6.0L V8 | 550 | 475 | 400 | 325 | 995 |
| add BlindSpot | 275 | 225 | 175 | 150 | 400 |
| add Cruise | 175 | 150 | 125 | 100 | 450 |
| add Navigation | 325 | 300 | 250 | 200 | 675 |
| add PwrSeat | 150 | 125 | 125 | 100 | 200 |
| add RearAir | 350 | 300 | 250 | 200 | 500 |

SAVANA PASSENGER

HONDA 24 36 48 60 msrp

ACCORD

| | | | | | | |
|----|--|-------|-------|-------|-------|-------|
| 1 | 4dr Sdn LX AT (CV1F1JEW) | 15675 | 13425 | 10800 | 9175 | 24465 |
| 2 | 4dr Sdn Sport MT (CV1E3JEW) | 15450 | 13300 | 10650 | 9050 | 26675 |
| 3 | 4dr Sdn Sport AT (CV1F3JEW) | 16600 | 14175 | 11475 | 9650 | 26675 |
| 4 | 4dr Sdn EX AT (CV1F4JEW) | 17275 | 14775 | 11925 | 10150 | 28365 |
| 5 | 4dr Sdn EX-L AT (CV1F5JUNW) | 18625 | 15800 | 12900 | 10925 | 30865 |
| 6 | 4dr Sdn EX-L w/Nav AT (CV1F6JKNW) | 18250 | 15550 | 12600 | 10750 | 31865 |
| 7 | 4dr Sdn Touring AT (CV1F9JKNW) | 19950 | 16975 | 13825 | 11750 | 34695 |
| 8 | 4dr Sdn Sport 2.0T MT (CV2E3JEW) | 18350 | 15675 | 12950 | 11075 | 31205 |
| 9 | 4dr Sdn Sport 2.0T AT (CV2F3JEW) | 19375 | 16575 | 13625 | 11700 | 31205 |
| 10 | 4dr Sdn EX-L 2.0T AT (CV2F5JUNW) | 19800 | 16875 | 13975 | 12025 | 32865 |
| 11 | 4dr Sdn EX-L 2.0T w/Nav AT (CV2F6JKNW) | 19550 | 16600 | 13775 | 11825 | 33865 |
| 12 | 4dr Sdn Touring 2.0T AT (CV2F9JKNW) | 21225 | 18075 | 14925 | 12875 | 36695 |
| 13 | 4dr Sdn Hybrid AT (CV3F1JEXW) | 15750 | 13875 | 11350 | 9375 | 25995 |
| 14 | 4dr Sdn EX Hybrid AT (CV3F4JEXW) | 17775 | 15200 | 12250 | 10100 | 29785 |
| 15 | 4dr Sdn EX-L Hybrid AT (CV3F5JEXW) | 18775 | 16025 | 12900 | 10625 | 32335 |
| 16 | 4dr Sdn EX-L w/Nav Hybrid AT (CV3F6JEXW) | 19075 | 16325 | 13100 | 10825 | 33335 |
| 17 | 4dr Sdn Touring Hybrid AT (CV3F9JEXW) | 19550 | 16700 | 13375 | 11050 | 35605 |

HR-V 2WD

| | | | | | | |
|---|--------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn LX MT (RU5G3JEW) | 10625 | 9375 | 8625 | 7700 | 20665 |
| 2 | 4dr Wgn LX AT (RU5H3JEW) | 11625 | 10225 | 9400 | 8375 | 21465 |
| 3 | 4dr Wgn EX MT (RU5G5JEW) | 12125 | 10650 | 9775 | 8725 | 22715 |
| 4 | 4dr Wgn EX AT (RU5H5JEW) | 13175 | 11550 | 10600 | 9500 | 23515 |
| 5 | 4dr Wgn EX-L w/Nav (RU5H7JKNW) | 14600 | 12750 | 11625 | 10475 | 26135 |

HR-V AWD

| | | | | | | |
|---|--------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn LX (RU6H3JEW) | 12550 | 11150 | 10250 | 9225 | 22865 |
| 2 | 4dr Wgn EX (RU6H5JEW) | 14175 | 12475 | 11500 | 10350 | 24915 |
| 3 | 4dr Wgn EX-L w/Nav (RU6H7JKNW) | 15550 | 13675 | 12600 | 11325 | 27535 |

CR-V 2WD

| | | | | | | |
|---|--------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn LX (RW5H3JEW) | 14575 | 11750 | 11375 | 9975 | 25245 |
| 2 | 4dr Wgn EX (RW1H5JEW) | 18325 | 14725 | 14000 | 12425 | 28045 |
| 3 | 4dr Wgn EX-L (RW1H8JUNW) | 19325 | 15625 | 14775 | 13100 | 30545 |
| 4 | 4dr Wgn EX-L w/Nav (RW1H8JKNW) | 19650 | 15875 | 15050 | 13325 | 31545 |
| 5 | 4dr Wgn Touring (RW1H9JKNW) | 20025 | 16275 | 15375 | 13600 | 33745 |

CR-V AWD

| | | | | | | |
|---|--------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn LX (RW6H3JEW) | 14900 | 12100 | 11700 | 10225 | 26645 |
| 2 | 4dr Wgn EX (RW2H5JEW) | 18475 | 15125 | 14350 | 12750 | 29445 |
| 3 | 4dr Wgn EX-L (RW2H8JUNW) | 19525 | 15975 | 15075 | 13475 | 31945 |
| 4 | 4dr Wgn EX-L w/Nav (RW2H8JKNW) | 19875 | 16250 | 15350 | 13650 | 32945 |
| 5 | 4dr Wgn Touring (RW2H9JKNW) | 20350 | 16650 | 15750 | 14050 | 35145 |

ODYSSEY

| | | | | | | |
|---|------------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn LX (RL6H2JEW) | 18175 | 15275 | 13275 | 11250 | 30985 |
| 2 | 4dr Wgn EX (RL6H5JEXW) | 20875 | 17475 | 15175 | 12850 | 34955 |
| 3 | 4dr Wgn EX-L (RL6H7JEXW) | 22100 | 18500 | 16175 | 13575 | 38455 |
| 4 | 4dr Wgn EX-L w/Nav/RES (RL6H7JKNW) | 22775 | 18950 | 16600 | 13950 | 40455 |
| 5 | 4dr Wgn Touring (RL6H8JEXW) | 23750 | 19825 | 17300 | 14500 | 45605 |
| 6 | 4dr Wgn Touring Elite (RL6H9JEXW) | 25375 | 21300 | 18500 | 15525 | 47765 |

PILOT 2WD

| | | | | | | |
|---|---|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn LX (YF5H1JEW) | 18050 | 16250 | 13900 | 11450 | 31895 |
| 2 | 4dr Wgn EX (YF5H3JEW) | 20175 | 18175 | 15450 | 12850 | 34325 |
| 3 | 4dr Wgn EX w/ Honda Sensing (YF5H4JEW) | 21150 | 18900 | 16175 | 13475 | 35325 |
| 4 | 4dr Wgn EX-L (YF5H5JUNW) | 23100 | 20650 | 17725 | 14775 | 37755 |
| 5 | 4dr Wgn EX-L w/ Honda Sensing (YF5H6JUNW) | 24000 | 21425 | 18400 | 15325 | 38755 |
| 6 | 4dr Wgn EX-L w/RES (YF5H8JUNW) | 23425 | 20900 | 18000 | 14975 | 39355 |
| 7 | 4dr Wgn EX-L w/Nav (YF5H7JKNW) | 23400 | 20900 | 17950 | 14950 | 38755 |
| 8 | 4dr Wgn Touring w/RES & Nav (YF5H9JKNW) | 25175 | 22350 | 19225 | 16150 | 42965 |

PILOT AWD

| | | | | | | |
|---|---|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn LX (YF6H1JEW) | 19100 | 16950 | 14425 | 12475 | 33795 |
| 2 | 4dr Wgn EX (YF6H3JEW) | 21425 | 18925 | 16175 | 13725 | 36225 |
| 3 | 4dr Wgn EX w/ Honda Sensing (YF6H4JEW) | 22325 | 19675 | 16825 | 14300 | 37225 |
| 4 | 4dr Wgn EX-L (YF6H5JUNW) | 24350 | 21425 | 18350 | 15425 | 39655 |
| 5 | 4dr Wgn EX-L w/ Honda Sensing (YF6H6JUNW) | 25300 | 22200 | 19075 | 16025 | 40655 |
| 6 | 4dr Wgn EX-L w/RES (YF6H8JUNW) | 24725 | 21675 | 18600 | 15525 | 41255 |
| 7 | 4dr Wgn EX-L w/Nav (YF6H7JKNW) | 24725 | 21700 | 18625 | 15575 | 40655 |
| 8 | 4dr Wgn Touring w/RES & Nav (YF6H9JKNW) | 26500 | 23150 | 19975 | 16675 | 44865 |
| 9 | 4dr Wgn Elite w/RES & Nav (YF6H0JKNW) | 27525 | 24050 | 20650 | 17275 | 48465 |

RIDGELINE 2WD

| | | | | | | |
|---|----------------------------|-------|-------|-------|-------|-------|
| 1 | Crew Cab RT (YK2F2JEW) | 20450 | 19300 | 17025 | 14425 | 30725 |
| 2 | Crew Cab Sport (YK2F1JEW) | 22125 | 19725 | 17450 | 14850 | 34265 |
| 3 | Crew Cab RTL (YK2F5JENW) | 22925 | 20575 | 18150 | 15325 | 35025 |
| 4 | Crew Cab RTL-T (YK2F6JGNW) | 23875 | 21150 | 18525 | 15575 | 37175 |

RIDGELINE 4WD

| | | | | | | |
|---|------------------------------------|-------|-------|-------|-------|-------|
| 1 | Crew Cab Sport (YK3F1JEW) | 23925 | 22200 | 19550 | 16550 | 36165 |
| 2 | Crew Cab RTL (YK3F5JENW) | 24675 | 23075 | 20300 | 17175 | 36925 |
| 3 | Crew Cab RTL-T (YK3F6JGNW) | 26100 | 23625 | 20625 | 17375 | 39075 |
| 4 | Crew Cab RTL-E (YK3F7JKNW) | 28250 | 24975 | 21650 | 18225 | 42715 |
| 5 | Crew Cab Black Edition (YK3F8JKNW) | 28625 | 25200 | 21900 | 18425 | 44215 |

HYUNDAI 24 36 48 60 msrp

ACCENT

| | | | | | | |
|---|----------------------------|-------|------|------|------|-------|
| 1 | 4dr Sdn SE MT (17413F45) | 7475 | 6175 | 4425 | 3550 | 15880 |
| 2 | 4dr Sdn SE AT (17412F45) | 8400 | 6925 | 5000 | 3975 | 16880 |
| 3 | 4dr Sdn SEL (17442F45) | 9175 | 7600 | 5425 | 4325 | 18180 |
| 4 | 4dr Sdn Limited (17462F45) | 10925 | 8900 | 6300 | 5050 | 19780 |

ELANTRA

| | | | | | | |
|-----|-----------------------------|-------|------|------|------|-------|
| 1 | 4dr Sdn SE MT (4*413F45) | 6200 | 5850 | 4725 | 3775 | 17835 |
| 2 | 4dr Sdn SE AT (4*412F4*) | 7375 | 6850 | 5575 | 4400 | 18835 |
| 3 | 4dr Sdn SEL (4*442F4*) | 8275 | 7725 | 6325 | 5025 | 19735 |
| 4 | 4dr Sdn Value (4*422F4*) | 8975 | 8325 | 6700 | 5200 | 20735 |
| 5 | 4dr Sdn ECO (47432F45) | 8625 | 8050 | 6525 | 5150 | 21435 |
| 6 | 4dr Sdn Limited (4*462F4*) | 9525 | 8850 | 7225 | 5725 | 22985 |
| 7 | 4dr Sdn Sport MT (48473F45) | 9775 | 9125 | 7325 | 5750 | 22685 |
| 8 | 4dr Sdn Sport AT (48472F45) | 10575 | 9825 | 7975 | 6225 | 23785 |
| add | Moonroof (ex 1.2,3,4,5,7,8) | 425 | 300 | 250 | 200 | 600 |
| add | Navigation (ex 1.2,3,4,5) | 250 | 225 | 200 | 175 | 575 |
| add | PremAudio (ex 1.2,3,4,5) | 325 | 275 | 225 | 200 | 625 |

HYUNDAI 24 36 48 60 msrp

ELANTRA GT

| | | | | | | |
|--------|----------------------------|-------|-------|------|------|-------|
| 1 | 5dr HB MT (D2523F45) | 9300 | 7525 | 6375 | 5700 | 20235 |
| 2 | 5dr HB AT (D2522F45) | 11100 | 8950 | 7650 | 6800 | 23035 |
| 3 | 5dr HB Sport MT (D2543F45) | 11575 | 9425 | 7975 | 7200 | 24135 |
| 4 | 5dr HB Sport AT (D2542F45) | 14400 | 11675 | 9950 | 9000 | 29085 |
| add | Leather (ex 1.3,4) | 600 | 475 | 400 | 325 | 700 |
| add | Moonroof (ex 1.3,4) | 425 | 300 | 250 | 200 | 600 |
| add | Navigation (ex 1.3,4) | 250 | 225 | 200 | 175 | 575 |
| deduct | w/o BlindSpot (ex 1) | 200 | 175 | 150 | 125 | 350 |
| deduct | w/o Moonroof (ex 1.2,3) | 425 | 300 | 250 | 200 | 600 |
| deduct | w/o Navigation (ex 1.2,3) | 250 | 225 | 200 | 175 | 575 |
| deduct | w/o PwrSeat (ex 1.3) | 125 | 100 | 100 | 75 | 150 |
| deduct | w/o HiSeats (ex 1) | 125 | 100 | 100 | 75 | 150 |

SONATA

| | | | | | | |
|-----|--|-------|-------|-------|-------|-------|
| 1 | 4dr Sdn SE (28402F4*) | 11125 | 10000 | 8200 | 6875 | 22935 |
| 2 | 4dr Sdn SEL (284B2F4*) | 11925 | 10675 | 8775 | 7350 | 24585 |
| 3 | 4dr Sdn Sport (284C2F45) | 12750 | 11500 | 9425 | 7775 | 26085 |
| 4 | 4dr Sdn SEL+ (284D2F4*) | 12275 | 11025 | 9050 | 7600 | 24585 |
| 5 | 4dr Sdn Sport+ (284E2F45) | 12950 | 11675 | 9575 | 7925 | 25685 |
| 6 | 4dr Sdn Limited (28472F4*) | 13600 | 12175 | 10125 | 8325 | 28285 |
| 7 | 4dr Sdn Limited Tech (284F2F4*) | 15100 | 12950 | 10300 | 8000 | 28285 |
| 8 | 4dr Sdn Sport 2.0T (28432F45) | 13725 | 12350 | 10175 | 8425 | 28485 |
| 9 | 4dr Sdn Limited 2.0T (28452F45) | 16400 | 14775 | 12175 | 9950 | 33335 |
| 10 | 4dr Sdn Limited 2.0T+ (284G2F45) | 16775 | 14925 | 12450 | 10175 | 32785 |
| 11 | 4dr Sdn Eco (28492F45) | 11275 | 10075 | 8300 | 6925 | 23535 |
| 12 | 4dr Sdn Hybrid (G1402F45) | 13900 | 12050 | 9575 | 7500 | 26385 |
| 13 | 4dr Sdn Limited Hybrid (G14*2F45) | 16225 | 14125 | 11250 | 8775 | 31385 |
| add | Navigation (ex 1.2,3,4,5,8,9,10,11,12) | 325 | 300 | 250 | 200 | 675 |
| add | PremAudio (ex 1.2,3,4,5,8,9,10,11,12) | 400 | 350 | 300 | 250 | 725 |

KONA 2WD

| | | | | | | |
|-----|---|-------|-------|-------|------|-------|
| 1 | 4dr Wgn SE (O0402F45) | 10700 | 9025 | 7575 | 6425 | 20480 |
| 2 | 4dr Wgn SEL (O0422F45) | 11725 | 9875 | 8300 | 7025 | 22130 |
| 3 | 4dr Wgn SEL w/ Contrast Roof (O0432F45) | 11825 | 10025 | 8425 | 7125 | 22280 |
| 4 | 4dr Wgn Limited (O0452F45) | 14000 | 11825 | 9925 | 8400 | 25680 |
| 5 | 4dr Wgn Limited Lime (O0462F45) | 14000 | 11825 | 9925 | 8400 | 25680 |
| 6 | 4dr Wgn Ultimate (O0472F45) | 15725 | 13300 | 11150 | 9475 | 28380 |
| 7 | 4dr Wgn Ultimate Lime (O0482F45) | 15725 | 13300 | 11150 | 9475 | 28380 |
| add | Moonroof (ex 1.4,5,6,7) | 475 | 325 | 250 | 225 | 700 |
| add | PwrSeat (ex 1.4,5,6,7) | 150 | 125 | 125 | 100 | 200 |

KONA AWD

| | | | | | | |
|-----|---|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn SE (O0402A45) | 11725 | 9925 | 8350 | 7075 | 21780 |
| 2 | 4dr Wgn SEL (O0422A45) | 12750 | 10775 | 9050 | 7675 | 23430 |
| 3 | 4dr Wgn SEL w/ Contrast Roof (O0432A45) | 12900 | 10925 | 9175 | 7750 | 23580 |
| 4 | 4dr Wgn Limited (O0452A45) | 15050 | 12725 | 10675 | 9050 | 26980 |
| 5 | 4dr Wgn Limited Lime (O0462A45) | 15050 | 12725 | 10675 | 9050 | 26980 |
| 6 | 4dr Wgn Ultimate (O0472A45) | 16800 | 14175 | 11950 | 10125 | 29680 |
| 7 | 4dr Wgn Ultimate Lime (O0482A45) | 16800 | 14175 | 11950 | 10125 | 29680 |
| add | Moonroof (ex 1.4,5,6,7) | 475 | 325 | 250 | 225 | 700 |
| add | PwrSeat (ex 1.4,5,6,7) | 150 | 125 | 125 | 100 | 200 |

TUCSON 2WD

| | | | | | | |
|-----|-----------------------------|-------|-------|-------|------|-------|
| 1 | 4dr Wgn SE (84412F45) | 12075 | 10250 | 8175 | 6925 | 23530 |
| 2 | 4dr Wgn SEL (844B2F45) | 13075 | 11075 | 8900 | 7475 | 24780 |
| 3 | 4dr Wgn SEL Plus (844C2F45) | 14775 | 12550 | 10325 | 8800 | 27680 |
| 4 | 4dr Wgn Sport (844D2F45) | 13800 | 11625 | 9500 | 8075 | 26130 |
| 5 | 4dr Wgn Value (844E2F45) | 14475 | 12250 | 9900 | 8500 | 27530 |
| 6 | 4dr Wgn Limited (844G2F45) | 15600 | 13325 | 10950 | 9450 | 30405 |
| add | Moonroof (ex 1.2,3,4,5) | 475 | 325 | 250 | 225 | 700 |

TUCSON AWD

| | | | | | | |
|-----|-----------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn SE (84412A45) | 12900 | 11350 | 9175 | 7775 | 24930 |
| 2 | 4dr Wgn SEL (844B2A45) | 13825 | 12200 | 9850 | 8400 | 26180 |
| 3 | 4dr Wgn SEL Plus (844C2A45) | 15425 | 13700 | 11200 | 9500 | 29080 |
| 4 | 4dr Wgn Sport (844D2A45) | 14550 | 12725 | 10475 | 8900 | 27530 |
| 5 | 4dr Wgn Value (844E2A45) | 15075 | 13350 | 10850 | 9300 | 28930 |
| 6 | 4dr Wgn Limited (844G2A45) | 16225 | 14450 | 11850 | 10200 | 31805 |
| add | Moonroof (ex 1.2,3,4,5) | 475 | 325 | 250 | 225 | 700 |

SANTA FE SPORT 2WD

| |
|---|
| 1 |
|---|

| HYUNDAI | | | | | | |
|-------------------|-----------------------------------|-------|-------|-------|------|-------|
| | 24 | 36 | 48 | 60 | msrp | |
| IONIQ | | | | | | |
| 1 | 5dr HB Blue (N0502F4S) | 11100 | 10225 | 8525 | 6575 | 23085 |
| 2 | 5dr HB SEL (N0522F4S) | 12075 | 11150 | 9300 | 7100 | 24885 |
| 3 | 5dr HB Limited (N0542F4S) | 13325 | 12250 | 10200 | 7775 | 28435 |
| | add Navigation (ex 1.2) | 250 | 225 | 200 | 175 | 575 |
| | add PremAudio (ex 1.2) | 325 | 275 | 225 | 200 | 625 |
| IONIQ PHEV | | | | | | |
| 1 | 5dr HB Plug-In (P0502F4P) | 12450 | 11425 | 9500 | 7225 | 25835 |
| 2 | 5dr HB Plug-In Limited (P0542F4P) | 13675 | 12575 | 10450 | 7950 | 29185 |
| | add Moonroof (ex 1) | 425 | 300 | 250 | 200 | 600 |
| | add Navigation (ex 1) | 250 | 225 | 200 | 175 | 575 |
| | add PremAudio (ex 1) | 325 | 275 | 225 | 200 | 625 |
| IONIQ EV | | | | | | |
| 1 | 5dr HB Electric (M0502FEZ) | 12200 | 11250 | 9325 | 7075 | 30385 |
| 2 | 5dr HB Limited (M0532FEZ) | 14800 | 13700 | 11325 | 8575 | 36885 |

| JEEP | | | | | | |
|---------------------|----------------------------------|-------|-------|-------|------|-------|
| | 24 | 36 | 48 | 60 | msrp | |
| RENEGADE 2WD | | | | | | |
| 1 | 4dr Wgn Sport (BUTL74) | 11150 | 9025 | 8325 | 6900 | 23460 |
| 2 | 4dr Wgn Latitude (BUJM74) | 11750 | 9475 | 8775 | 7250 | 25365 |
| 3 | 4dr Wgn Limited (BUTP74) | 13825 | 11250 | 10250 | 8550 | 27290 |
| | add 2.4L I4 EVAP (ex 3) | 725 | 625 | 525 | 450 | 1530 |
| | add BlindSpot (ex 1) | 275 | 225 | 175 | 150 | 400 |
| | add HiDLights (ex 1) | 150 | 100 | 75 | 75 | 325 |
| | add HiSeats (ex 1.3) | 150 | 125 | 125 | 100 | 200 |
| | add Moonroof | 475 | 325 | 250 | 225 | 700 |
| | add Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 1) | 400 | 350 | 300 | 250 | 725 |
| | add PwrSeat (ex 1.3) | 150 | 125 | 125 | 100 | 200 |
| | deduct w/o 2.4L I4 (ex 3) | 650 | 575 | 475 | 400 | 1530 |
| | deduct w/o AirCond | 1150 | 1000 | 850 | 700 | 800 |
| | deduct w/o AlloyW/Hl | 250 | 225 | 200 | 175 | 550 |
| | deduct w/o AutoTran | 1075 | 950 | 850 | 750 | 1200 |
| | deduct w/o Cruise | 175 | 150 | 125 | 100 | 450 |
| RENEGADE 4WD | | | | | | |
| 1 | 4dr Wgn Sport (BUJL74) | 12700 | 10625 | 9850 | 8250 | 25165 |
| 2 | 4dr Wgn Latitude (BUJM74) | 13250 | 11100 | 10275 | 8600 | 26865 |
| 3 | 4dr Wgn Limited (BUJP74) | 15100 | 12700 | 11650 | 9750 | 28790 |
| 4 | 4dr Wgn Trailhawk (BUJH74) | 15325 | 12850 | 11800 | 9900 | 28835 |
| | add BlindSpot (ex 1) | 275 | 225 | 175 | 150 | 400 |
| | add HiDLights (ex 1) | 150 | 100 | 75 | 75 | 325 |
| | add HiSeats (ex 1.3) | 150 | 125 | 125 | 100 | 200 |
| | add Leather (ex 1.2,3) | 725 | 600 | 500 | 425 | 825 |
| | add Moonroof | 475 | 325 | 250 | 225 | 700 |
| | add Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 1) | 400 | 350 | 300 | 250 | 725 |
| | add PwrSeat (ex 1.3) | 150 | 125 | 125 | 100 | 200 |
| | deduct w/o 2.4L I4 EVAP (ex 3.4) | 725 | 625 | 525 | 450 | 1530 |
| | deduct w/o AirCond | 1150 | 1000 | 850 | 700 | 800 |
| | deduct w/o AlloyW/Hl | 250 | 225 | 200 | 175 | 550 |
| | deduct w/o AutoTran | 1075 | 950 | 850 | 750 | 1200 |
| | deduct w/o Cruise | 175 | 150 | 125 | 100 | 450 |

| | | | | | | |
|--------------------|---------------------------|-------|-------|-------|------|-------|
| COMPASS 2WD | | | | | | |
| 1 | 4dr Wgn Sport (MPTL74) | 12700 | 11300 | 9325 | 7200 | 24885 |
| 2 | 4dr Wgn Latitude (MPTM74) | 13850 | 12300 | 10150 | 7850 | 26235 |
| 3 | 4dr Wgn Limited (MPTP74) | 15450 | 13650 | 11300 | 8675 | 29190 |
| | add BlindSpot (ex 1) | 275 | 225 | 175 | 150 | 400 |
| | add HiDLights (ex 1) | 150 | 100 | 75 | 75 | 325 |
| | add HiSeats (ex 3) | 150 | 125 | 125 | 100 | 200 |
| | add Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| | add Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 1) | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o AlloyW/Hl | 250 | 225 | 200 | 175 | 550 |
| | deduct w/o AutoTran | 1075 | 950 | 850 | 750 | 1200 |
| | deduct w/o PwrSeat (ex 1) | 150 | 125 | 125 | 100 | 200 |

| | | | | | | |
|--------------------|-----------------------------|-------|-------|-------|------|-------|
| COMPASS 4WD | | | | | | |
| 1 | 4dr Wgn Sport (MPJL74) | 13975 | 12350 | 10250 | 7850 | 26385 |
| 2 | 4dr Wgn Latitude (MPJM74) | 15050 | 13425 | 11175 | 8475 | 27735 |
| 3 | 4dr Wgn Trailhawk (MPJH74) | 16250 | 14475 | 12025 | 9150 | 30290 |
| 4 | 4dr Wgn Limited (MPJP74) | 16650 | 14800 | 12175 | 9300 | 30690 |
| | add BlindSpot (ex 1) | 275 | 225 | 175 | 150 | 400 |
| | add HiDLights (ex 1) | 150 | 100 | 75 | 75 | 325 |
| | add HiSeats (ex 4) | 150 | 125 | 125 | 100 | 200 |
| | add Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| | add Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 1) | 400 | 350 | 300 | 250 | 725 |
| | add PwrSeat (ex 1.2,4) | 150 | 125 | 125 | 100 | 200 |
| | deduct w/o AlloyW/Hl | 250 | 225 | 200 | 175 | 550 |
| | deduct w/o AutoTran | 1075 | 950 | 850 | 750 | 1200 |
| | deduct w/o PwrSeat (ex 1.3) | 150 | 125 | 125 | 100 | 200 |

| | | | | | | |
|--------------------|-------------------------------------|-------|-------|-------|-------|-------|
| WRANGLER JK | | | | | | |
| 1 | 2dr Conv Sport (JKJL72) | 17700 | 16650 | 15500 | 14425 | 28780 |
| 2 | 2dr Conv Sahara (JKJP72) | 21600 | 20275 | 18900 | 17575 | 34730 |
| 3 | 2dr Conv Rubicon (JKJS72) | 24150 | 22675 | 21150 | 19700 | 40020 |
| 4 | 4dr Conv Unlimited Sport (JKM74) | 22725 | 21400 | 19900 | 18550 | 32475 |
| 5 | 4dr Conv Unlimited Sahara (JKJP74) | 25675 | 24150 | 22525 | 21000 | 40220 |
| 6 | 4dr Conv Unlimited Rubicon (JKJS74) | 28300 | 26625 | 24825 | 23100 | 43915 |
| | add HiDLights | 150 | 100 | 75 | 75 | 325 |
| | add HiSeats (ex 1.4,5.6) | 150 | 125 | 125 | 100 | 200 |
| | add Leather (ex 1.4) | 725 | 600 | 500 | 425 | 825 |
| | add Navigation (ex 1.4,5.6) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o AirCond | 1150 | 1000 | 850 | 700 | 800 |
| | deduct w/o AutoTran | 1075 | 950 | 850 | 750 | 1200 |
| | deduct w/o Navigation (ex 1.2,3.4) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o PwrLks (ex 1.4) | 400 | 350 | 300 | 250 | 825 |
| | deduct w/o PwrWind (ex 1.4) | 400 | 350 | 300 | 250 | 825 |
| | deduct w/o HiSeats (ex 1.2,3.4) | 150 | 125 | 125 | 100 | 200 |

| | | | | | | |
|--------------------|-------------------------------------|-------|-------|-------|-------|-------|
| WRANGLER JK | | | | | | |
| 1 | 2dr Conv Sport (JKJL72) | 17700 | 16650 | 15500 | 14425 | 28780 |
| 2 | 2dr Conv Sahara (JKJP72) | 21600 | 20275 | 18900 | 17575 | 34730 |
| 3 | 2dr Conv Rubicon (JKJS72) | 24150 | 22675 | 21150 | 19700 | 40020 |
| 4 | 4dr Conv Unlimited Sport (JKM74) | 22725 | 21400 | 19900 | 18550 | 32475 |
| 5 | 4dr Conv Unlimited Sahara (JKJP74) | 25675 | 24150 | 22525 | 21000 | 40220 |
| 6 | 4dr Conv Unlimited Rubicon (JKJS74) | 28300 | 26625 | 24825 | 23100 | 43915 |
| | add HiDLights | 150 | 100 | 75 | 75 | 325 |
| | add HiSeats (ex 1.4,5.6) | 150 | 125 | 125 | 100 | 200 |
| | add Leather (ex 1.4) | 725 | 600 | 500 | 425 | 825 |
| | add Navigation (ex 1.4,5.6) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o AirCond | 1150 | 1000 | 850 | 700 | 800 |
| | deduct w/o AutoTran | 1075 | 950 | 850 | 750 | 1200 |
| | deduct w/o Navigation (ex 1.2,3.4) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o PwrLks (ex 1.4) | 400 | 350 | 300 | 250 | 825 |
| | deduct w/o PwrWind (ex 1.4) | 400 | 350 | 300 | 250 | 825 |
| | deduct w/o HiSeats (ex 1.2,3.4) | 150 | 125 | 125 | 100 | 200 |

| | | | | | | |
|--------------------|-------------------------------------|-------|-------|-------|-------|-------|
| WRANGLER JK | | | | | | |
| 1 | 2dr Conv Sport (JKJL72) | 17700 | 16650 | 15500 | 14425 | 28780 |
| 2 | 2dr Conv Sahara (JKJP72) | 21600 | 20275 | 18900 | 17575 | 34730 |
| 3 | 2dr Conv Rubicon (JKJS72) | 24150 | 22675 | 21150 | 19700 | 40020 |
| 4 | 4dr Conv Unlimited Sport (JKM74) | 22725 | 21400 | 19900 | 18550 | 32475 |
| 5 | 4dr Conv Unlimited Sahara (JKJP74) | 25675 | 24150 | 22525 | 21000 | 40220 |
| 6 | 4dr Conv Unlimited Rubicon (JKJS74) | 28300 | 26625 | 24825 | 23100 | 43915 |
| | add HiDLights | 150 | 100 | 75 | 75 | 325 |
| | add HiSeats (ex 1.4,5.6) | 150 | 125 | 125 | 100 | 200 |
| | add Leather (ex 1.4) | 725 | 600 | 500 | 425 | 825 |
| | add Navigation (ex 1.4,5.6) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o AirCond | 1150 | 1000 | 850 | 700 | 800 |
| | deduct w/o AutoTran | 1075 | 950 | 850 | 750 | 1200 |
| | deduct w/o Navigation (ex 1.2,3.4) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o PwrLks (ex 1.4) | 400 | 350 | 300 | 250 | 825 |
| | deduct w/o PwrWind (ex 1.4) | 400 | 350 | 300 | 250 | 825 |
| | deduct w/o HiSeats (ex 1.2,3.4) | 150 | 125 | 125 | 100 | 200 |

| JEEP | | | | | | |
|-----------------|-------------------------------------|-------|-------|-------|-------|-------|
| | 24 | 36 | 48 | 60 | msrp | |
| WRANGLER | | | | | | |
| 1 | 2dr Conv Sport (JKJL72) | 20000 | 19075 | 18125 | 16925 | 32735 |
| 2 | 2dr Conv Sport S (JKJL72) | 22325 | 21300 | 20200 | 18825 | 35735 |
| 3 | 2dr Conv Rubicon (JKJS72) | 25875 | 24625 | 23350 | 21775 | 42535 |
| 4 | 4dr Conv Unlimited Sport (JKJL74) | 24850 | 23775 | 22475 | 21050 | 36035 |
| 5 | 4dr Conv Unlimited Sport S (JKJL74) | 27175 | 25975 | 24550 | 23000 | 39235 |
| 6 | 4dr Conv Unlimited Sahara (JKJP74) | 27825 | 26500 | 25100 | 23475 | 43975 |
| 7 | 4dr Conv Unlimited Rubicon (JKJS74) | 30975 | 29450 | 27875 | 26025 | 47030 |
| | add 2.0L I4 eTorque | 275 | 250 | 200 | 175 | 1000 |
| | add BlindSpot (ex 1.4) | 275 | 225 | 175 | 150 | 400 |
| | add HiDLights (ex 1.2,4.5,6.7) | 150 | 100 | 75 | 75 | 325 |
| | add HiSeats (ex 1.4,6.7) | 150 | 125 | 125 | 100 | 200 |
| | add Leather (ex 1.2,4.5) | 725 | 600 | 500 | 425 | 825 |
| | add Moonroof (ex 1.2,3.4,5) | 475 | 325 | 250 | 225 | 700 |
| | add Navigation (ex 1.2,4.5) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 1.4) | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o AirCond | 1150 | 1000 | 850 | 700 | 800 |
| | deduct w/o AutoTran | 1075 | 950 | 850 | 750 | 1200 |
| | deduct w/o PwrLks (ex 1.4) | 400 | 350 | 300 | 250 | 825 |
| | deduct w/o PwrWind (ex 1.4) | 400 | 350 | 300 | 250 | 825 |
| | deduct w/o HiSeats (ex 1.2,3.4,5) | 150 | 125 | 125 | 100 | 200 |

| | | | | | | |
|---------------------|--------------------------------|-------|-------|--------|-------|-------|
| CHEROKEE 2WD | | | | | | |
| 1 | 4dr Wgn Latitude (KLTM74) | 12000 | 11075 | 9700 | 7175 | 27585 |
| 2 | 4dr Wgn Latitude Plus (KLTE74) | 13750 | 12575 | 10950 | 8200 | 30120 |
| 3 | 4dr Wgn Limited (KLTP74) | 15650 | 14225 | 12250 | 9350 | 35685 |
| 4 | 4dr Wgn Overland (KLTS74) | 17375 | 15775 | 13525 | 10375 | 40335 |
| | add HiSeats (ex 2.3,4) | 150 | 125 | 125 | 100 | 200 |
| | deduct w/o 3.2L V6 (ex 2.3,4) | 1850 | 1575 | 1325</ | | |

KIA 24 36 48 60 msrp

FORTE 5-DOOR

Table with 5 columns: Model, 24, 36, 48, 60, msrp. Rows include 5dr HB LX AT (C5522), 5dr HB EX AT (C5562), 5dr HB SX MT (C6581), 5dr HB SX AT (C6582), and add-on options like AlloyWheel, BlindSpot, HIDLights, Cruise, Moonroof, Navigation, and PwrSeat.

OPTIMA

Table with 5 columns: Model, 24, 36, 48, 60, msrp. Rows include 4dr Sdn LX (53222), 4dr Sdn S (53232), 4dr Sdn LX Turbo (54222), 4dr Sdn EX (53242), 4dr Sdn SX Turbo (55282), 4dr Sdn Hybrid (Z5222), 4dr Sdn EX Hybrid (Z5242), and 4dr Sdn EX PHEV (X5242) with add-on options.

CADENZA

Table with 5 columns: Model, 24, 36, 48, 60, msrp. Rows include 4dr Sdn Premium (E4222), 4dr Sdn Technology (E4242), and 4dr Sdn Limited (E4292) with add-on options like BlindSpot, Navigation, and PremAudio.

K900

Table with 5 columns: Model, 24, 36, 48, 60, msrp. Rows include 4dr Sdn V6 Premium (F4362), 4dr Sdn V6 Luxury (F4382), and 4dr Sdn V8 Luxury (F5382).

SOUL

Table with 5 columns: Model, 24, 36, 48, 60, msrp. Rows include 4dr Wgn Base MT (B1511), 4dr Wgn Base AT (B1512), 4dr Wgn + (B2522), and 4dr Wgn i (B4542) with add-on options like BlindSpot, HIDLights, BackupCam, HiSeats, Leather, Moonroof, Navigation, PremAudio, and PwrSeat.

SOUL EV

Table with 5 columns: Model, 24, 36, 48, 60, msrp. Rows include 4dr Wgn e (Y1512), 4dr Wgn (Y1522), and 4dr Wgn + (Y1542) with add-on options like Moonroof.

SPORTAGE 2WD

Table with 5 columns: Model, 24, 36, 48, 60, msrp. Rows include 4dr Wgn LX (42222), 4dr Wgn EX (42242), 4dr Wgn SX (45282), and add-on options like BlindSpot, HiSeats, Moonroof, Navigation, PremAudio, and PwrSeat.

SPORTAGE AWD

Table with 5 columns: Model, 24, 36, 48, 60, msrp. Rows include 4dr Wgn LX (42422), 4dr Wgn EX (42442), 4dr Wgn SX (45482), and add-on options like BlindSpot, HiSeats, Moonroof, Navigation, PremAudio, and PwrSeat.

STINGER

Table with 5 columns: Model, 24, 36, 48, 60, msrp. Rows include 4dr Sdn Base (H5312), 4dr Sdn Base AWD (H5412), 4dr Sdn Premium (H5322), 4dr Sdn Premium AWD (H5422), 4dr Sdn GT (H6342), 4dr Sdn GT AWD (H6442), 4dr Sdn GT1 (H6382), 4dr Sdn GT1 AWD (H6482), 4dr Sdn GT2 (H6392), and 4dr Sdn GT2 AWD (H6492) with add-on options.

SEDONA

Table with 5 columns: Model, 24, 36, 48, 60, msrp. Rows include 4dr Wgn L (64212), 4dr Wgn LX (64222), 4dr Wgn EX (64242), 4dr Wgn SX (64282), and 4dr Wgn SX-L (64292) with add-on options like BlindSpot, HIDLights, RearEnt, Leather, Moonroof, and HiSeats.

KIA 24 36 48 60 msrp

SORENTO 2WD

Table with 5 columns: Model, 24, 36, 48, 60, msrp. Rows include 4dr Wgn L GDI (73212), 4dr Wgn LX GDI (73222), 4dr Wgn EX 2.0T (75242), 4dr Wgn LX V6 (74222), 4dr Wgn EX V6 (74242), 4dr Wgn SX V6 (74282), and 4dr Wgn SX Limited V6 (74292) with add-on options like BlindSpot, PwrSeat, RearAir, and HiSeats.

SORENTO AWD

Table with 5 columns: Model, 24, 36, 48, 60, msrp. Rows include 4dr Wgn LX GDI (74222), 4dr Wgn EX 2.0T (75442), 4dr Wgn LX V6 (74422), 4dr Wgn EX V6 (74442), 4dr Wgn SX V6 (74482), and 4dr Wgn SX Limited V6 (74492) with add-on options like BlindSpot, PwrSeat, RearAir, and HiSeats.

NIRO

Table with 5 columns: Model, 24, 36, 48, 60, msrp. Rows include 4dr Wgn L (G4212), 4dr Wgn LX (G4222), 4dr Wgn EX (G4242), 4dr Wgn Touring (G4262), 4dr Wgn LX PHEV (W4222), 4dr Wgn EX PHEV (W4242), and 4dr Wgn EX Premium PHEV (W4262).

LEXUS 24 36 48 60 msrp

RC

Table with 5 columns: Model, 24, 36, 48, 60, msrp. Rows include 2dr Cpe 300 RWD (9202), 2dr Cpe 300 F Sport RWD (9202), 2dr Cpe 300 AWD (9206), 2dr Cpe 300 F Sport AWD (9206), 2dr Cpe 350 RWD (9212), 2dr Cpe 350 F Sport RWD (9212), 2dr Cpe 350 AWD (9216), and 2dr Cpe 350 F Sport AWD (9216) with add-on options like BlindSpot, HiSeats, Leather, PremAudio, Moonroof, Navigation, and HiSeats (ex 1.5).

RC F

Table with 5 columns: Model, 24, 36, 48, 60, msrp. Rows include 2dr Cpe RWD (9225), add-on options like BlindSpot, HiSeats, Leather, PremAudio, Moonroof, Navigation, and HiSeats.

IS 300

Table with 5 columns: Model, 24, 36, 48, 60, msrp. Rows include 4dr Sdn (9502), 4dr Sdn F Sport (9502), 4dr Sdn AWD (9506), and 4dr Sdn F Sport AWD (9506) with add-on options like PremAudio, BlindSpot, Navigation, and HiSeats.

IS 350

Table with 5 columns: Model, 24, 36, 48, 60, msrp. Rows include 4dr Sdn (9510), 4dr Sdn F Sport (9510), 4dr Sdn AWD (9516), and 4dr Sdn F Sport AWD (9516) with add-on options like PremAudio, BlindSpot, Navigation, and HiSeats.

ES 350

Table with 5 columns: Model, 24, 36, 48, 60, msrp. Rows include 4dr Sdn (9000), add-on options like PremAudio, BlindSpot, Leather, Navigation, and HiSeats.

ES 300H

Table with 5 columns: Model, 24, 36, 48, 60, msrp. Rows include 4dr Sdn (9040), add-on options like Leather, PremAudio, BlindSpot, Navigation, and HiSeats.

GS 300

Table with 5 columns: Model, 24, 36, 48, 60, msrp. Rows include 4dr Sdn (9301), 4dr Sdn F Sport (9313), add-on options like Leather, Navigation, and PremAudio.

| LEXUS | | | | | | 24 | 36 | 48 | 60 | msrp |
|--------------------|---------------------|----------------------------|-------|-------|-------|-------|-------|----|----|------|
| GS 350 | | | | | | | | | | |
| 1 | 4dr Sdn | (9300) | 26150 | 22875 | 19350 | 15950 | 52790 | | | |
| 2 | 4dr Sdn AWD | (9306) | 25200 | 22125 | 18750 | 15375 | 52460 | | | |
| 3 | 4dr Sdn F Sport AWD | (9316) | 27275 | 23775 | 20175 | 16475 | 57280 | | | |
| 4 | 4dr Sdn F Sport | (9314) | 27125 | 23650 | 20025 | 16425 | 54635 | | | |
| | add | Leather (ex 1.3,4) | 1125 | 950 | 825 | 725 | 1225 | | | |
| | add | PremAudio (ex 3.4) | 525 | 425 | 375 | 350 | 975 | | | |
| | deduct | w/o PremAudio (ex 1.2) | 525 | 425 | 375 | 350 | 975 | | | |
| GS 450H | | | | | | | | | | |
| 1 | 4dr Sdn | (9340) | 29350 | 24750 | 20025 | 15475 | 66910 | | | |
| 2 | 4dr Sdn F Sport | (9345) | 30100 | 25250 | 20600 | 16150 | 73115 | | | |
| | deduct | w/o PremAudio | 525 | 425 | 375 | 350 | 975 | | | |
| GS F | | | | | | | | | | |
| 1 | 4dr Sdn | (9335) | 40100 | 32175 | 24675 | 20125 | 88525 | | | |
| | deduct | w/o PremAudio | 525 | 425 | 375 | 350 | 975 | | | |
| LS 500 | | | | | | | | | | |
| 1 | 4dr Sdn | (9120) | 49650 | 40375 | 32575 | 26325 | 81115 | | | |
| 2 | 4dr Sdn F Sport RWD | (9122) | 51850 | 42150 | 34025 | 27525 | 84155 | | | |
| 3 | 4dr Sdn AWD | (9126) | 49725 | 40525 | 32750 | 26325 | 85355 | | | |
| 4 | 4dr Sdn F Sport AWD | (9128) | 51850 | 42150 | 34025 | 27525 | 87155 | | | |
| | add | Exec Seating Pkg (ex 2.4) | 4400 | 3750 | 3175 | 2700 | 17100 | | | |
| | add | Kiriko Exec Pkg (ex 2.4) | 4700 | 4000 | 3400 | 2875 | 23100 | | | |
| | add | Lux Pkg (ex 2.4) | 1750 | 1500 | 1275 | 1075 | 12290 | | | |
| | add | RearAir (ex 2.4) | 625 | 550 | 475 | 400 | 925 | | | |
| | add | Performance Pkg (ex 1.3,4) | 1150 | 1000 | 850 | 725 | 9700 | | | |
| LS 500h | | | | | | | | | | |
| 1 | 4dr Sdn Hybrid | (9140) | 53850 | 43775 | 35375 | 28575 | 85625 | | | |
| 2 | 4dr Sdn Hybrid AWD | (9146) | 53850 | 43775 | 35375 | 28575 | 88625 | | | |
| | add | Kiriko Exec Pkg | 4700 | 4000 | 3400 | 2875 | 23100 | | | |
| | add | Lux Pkg | 1750 | 1500 | 1275 | 1075 | 12270 | | | |
| | add | RearAir | 625 | 550 | 475 | 400 | 925 | | | |
| NX 300 | | | | | | | | | | |
| 1 | 4dr Wgn | (9820) | 23525 | 20350 | 17375 | 14300 | 43260 | | | |
| 2 | 4dr Wgn AWD | (9824) | 24725 | 21350 | 18200 | 14950 | 44660 | | | |
| 3 | 4dr Wgn F Sport | (9830) | 24300 | 21050 | 17925 | 14700 | 44710 | | | |
| 4 | 4dr Wgn F Sport AWD | (9834) | 25550 | 22075 | 18725 | 15400 | 46645 | | | |
| | add | Leather (ex 3.4) | 925 | 750 | 625 | 525 | 1000 | | | |
| | deduct | w/o BlindSpot | 325 | 250 | 200 | 175 | 500 | | | |
| | deduct | w/o Moonroof | 550 | 375 | 325 | 275 | 800 | | | |
| | deduct | w/o Navigation | 400 | 350 | 300 | 250 | 800 | | | |
| | deduct | w/o HiSeats | 175 | 150 | 125 | 100 | 250 | | | |
| NX 300H | | | | | | | | | | |
| 1 | 4dr Wgn | (9844) | 27550 | 22825 | 19750 | 15975 | 45610 | | | |
| | add | Leather | 925 | 750 | 625 | 525 | 1000 | | | |
| | deduct | w/o BlindSpot | 325 | 250 | 200 | 175 | 500 | | | |
| | deduct | w/o Moonroof | 550 | 375 | 325 | 275 | 800 | | | |
| | deduct | w/o Navigation | 400 | 350 | 300 | 250 | 800 | | | |
| | deduct | w/o HiSeats | 175 | 150 | 125 | 100 | 250 | | | |
| RX 350 2WD | | | | | | | | | | |
| 1 | 4dr Wgn | (9420) | 28075 | 24800 | 21000 | 17850 | 51855 | | | |
| 2 | 4dr Wgn F Sport | (9422) | 29225 | 26000 | 22025 | 18700 | 55400 | | | |
| 3 | 4dr Wgn Premium L | (9430) | 28775 | 25425 | 21525 | 18275 | 52610 | | | |
| 4 | 4dr Wgn Luxury L | (9432) | 29475 | 26000 | 21975 | 18700 | 54415 | | | |
| | add | BlindSpot | 325 | 250 | 200 | 175 | 500 | | | |
| | add | PremAudio | 425 | 375 | 325 | 275 | 850 | | | |
| | deduct | w/o Leather | 925 | 750 | 625 | 525 | 1000 | | | |
| | deduct | w/o Moonroof | 550 | 375 | 325 | 275 | 800 | | | |
| | deduct | w/o Navigation | 400 | 350 | 300 | 250 | 800 | | | |
| | deduct | w/o HiSeats | 175 | 150 | 125 | 100 | 250 | | | |
| RX 350 AWD | | | | | | | | | | |
| 1 | 4dr Wgn | (9424) | 28825 | 25850 | 21900 | 18600 | 51820 | | | |
| 2 | 4dr Wgn F Sport | (9426) | 29950 | 26925 | 22725 | 19250 | 56800 | | | |
| 3 | 4dr Wgn Premium L | (9434) | 29425 | 26450 | 22350 | 18900 | 54520 | | | |
| 4 | 4dr Wgn Luxury L | (9436) | 30325 | 27175 | 22925 | 19400 | 57935 | | | |
| | add | BlindSpot | 325 | 250 | 200 | 175 | 500 | | | |
| | add | PremAudio | 425 | 375 | 325 | 275 | 850 | | | |
| | deduct | w/o Leather | 925 | 750 | 625 | 525 | 1000 | | | |
| | deduct | w/o Moonroof | 550 | 375 | 325 | 275 | 800 | | | |
| | deduct | w/o Navigation | 400 | 350 | 300 | 250 | 800 | | | |
| | deduct | w/o HiSeats | 175 | 150 | 125 | 100 | 250 | | | |
| RX 450H AWD | | | | | | | | | | |
| 1 | 4dr Wgn | (9444) | 29975 | 26125 | 22375 | 18675 | 55640 | | | |
| 2 | 4dr Wgn F Sport | (9446) | 30700 | 26675 | 22925 | 19150 | 58265 | | | |
| 3 | 4dr Wgn Premium L | (9454) | 31200 | 27725 | 24000 | 20275 | 57770 | | | |
| 4 | 4dr Wgn Luxury L | (9457) | 31900 | 28350 | 24550 | 20725 | 58935 | | | |
| | add | PremAudio | 425 | 375 | 325 | 275 | 850 | | | |
| | deduct | w/o BlindSpot | 325 | 250 | 200 | 175 | 500 | | | |
| | deduct | w/o Leather | 925 | 750 | 625 | 525 | 1000 | | | |
| | deduct | w/o Moonroof | 550 | 375 | 325 | 275 | 800 | | | |
| | deduct | w/o Navigation | 400 | 350 | 300 | 250 | 800 | | | |
| | deduct | w/o HiSeats | 175 | 150 | 125 | 100 | 250 | | | |
| GX 460 | | | | | | | | | | |
| 1 | 4dr Wgn | (9700) | 30475 | 27350 | 24725 | 21500 | 55180 | | | |
| 2 | 4dr Wgn Premium | (9700) | 33025 | 29725 | 26800 | 23250 | 56195 | | | |
| 3 | 4dr Wgn Luxury | (9710) | 34750 | 31250 | 28250 | 24475 | 68835 | | | |
| | add | BlindSpot (ex 3) | 325 | 250 | 200 | 175 | 500 | | | |
| | add | HiSeats (ex 2.3) | 175 | 150 | 125 | 100 | 250 | | | |
| | deduct | w/o Leather (ex 1) | 925 | 750 | 625 | 525 | 1000 | | | |
| | deduct | w/o Navigation | 400 | 350 | 300 | 250 | 800 | | | |
| | deduct | w/o PremAudio (ex 1) | 425 | 375 | 325 | 275 | 850 | | | |
| | deduct | w/o RearEnt (ex 1.2) | 400 | 325 | 300 | 250 | 1700 | | | |
| | deduct | w/o HiSeats (ex 1) | 175 | 150 | 125 | 100 | 250 | | | |
| LX 570 | | | | | | | | | | |
| 1 | 4dr Wgn w/ 2nd Row | (9625) | 49900 | 42575 | 36475 | 31275 | 86825 | | | |
| 2 | 4dr Wgn w/ 3rd Row | (9620) | 52225 | 44550 | 38175 | 32725 | 99335 | | | |
| | deduct | w/o PremAudio (ex 1) | 600 | 475 | 425 | 400 | 1200 | | | |
| | deduct | w/o RearEnt (ex 1) | 500 | 425 | 375 | 325 | 2225 | | | |

| LEXUS | | | | | | 24 | 36 | 48 | 60 | msrp |
|--------------------|---------|-------------------------------------|-------|-------|-------|-------|--------|----|----|------|
| LC 500 | | | | | | | | | | |
| 1 | 2dr Cpe | (9260) | 44600 | 38000 | 34125 | 29225 | 100895 | | | |
| | add | Moonroof | 750 | 575 | 475 | 400 | 1650 | | | |
| | deduct | w/o BlindSpot | 475 | 350 | 250 | 225 | 800 | | | |
| | deduct | w/o PremAudio | 600 | 475 | 425 | 400 | 1200 | | | |
| LC 500H | | | | | | | | | | |
| 1 | 2dr Cpe | (9264) | 45625 | 38950 | 34925 | 29900 | 101195 | | | |
| | add | Moonroof | 750 | 575 | 475 | 400 | 1650 | | | |
| | deduct | w/o BlindSpot | 475 | 350 | 250 | 225 | 800 | | | |
| | deduct | w/o PremAudio | 600 | 475 | 425 | 400 | 1200 | | | |
| LINCOLN | | | | | | | | | | |
| MKZ | | | | | | | | | | |
| 1 | 4dr Sdn | Premiere (L5A) | 15500 | 13425 | 11950 | 10850 | 36530 | | | |
| 2 | 4dr Sdn | Premiere AWD (L5B) | 17775 | 15200 | 13400 | 12075 | 38420 | | | |
| 3 | 4dr Sdn | Premiere Hybrid (L5K) | 16400 | 14150 | 12525 | 11400 | 36530 | | | |
| 4 | 4dr Sdn | Select (L5C) | 18075 | 15375 | 13550 | 12125 | 42420 | | | |
| 5 | 4dr Sdn | Select AWD (L5D) | 20250 | 17175 | 14975 | 13300 | 44310 | | | |
| 6 | 4dr Sdn | Select Hybrid (L5L) | 18875 | 16075 | 14100 | 12550 | 42420 | | | |
| 7 | 4dr Sdn | Reserve (L5E) | 18875 | 16075 | 14175 | 12600 | 42890 | | | |
| 8 | 4dr Sdn | Reserve AWD (L5F) | 21350 | 17975 | 15400 | 13650 | 44780 | | | |
| 9 | 4dr Sdn | Reserve Hybrid (L5M) | 19775 | 16750 | 14700 | 13025 | 42890 | | | |
| 10 | 4dr Sdn | Black Label (L5G) | 20900 | 17575 | 15425 | 13575 | 53800 | | | |
| 11 | 4dr Sdn | Black Label AWD (L5H) | 23075 | 19350 | 16850 | 14700 | 55690 | | | |
| 12 | 4dr Sdn | Black Label Hybrid (L5N) | 21750 | 18250 | 16050 | 14025 | 53800 | | | |
| | add | 3.0L V6 (ex 1.2,3,6,9,12) | 1275 | 1100 | 925 | 775 | 3750 | | | |
| | add | PremAudio (ex 1.2,3,7,8,9,10,11,12) | 425 | 375 | 325 | 275 | 850 | | | |
| | deduct | w/o BlindSpot (ex 1.2,3) | 325 | 250 | 200 | 175 | 500 | | | |
| | deduct | w/o Moonroof (ex 1.2,3) | 550 | 375 | 325 | 275 | 800 | | | |
| | deduct | w/o Navigation (ex 1.2,3) | 400 | 350 | 300 | 250 | 800 | | | |
| CONTINENTAL | | | | | | | | | | |
| 1 | 4dr Sdn | Premiere FWD (L9P) | 21575 | 17675 | 14325 | 11375 | 46155 | | | |
| 2 | 4dr Sdn | Premiere AWD (L9V) | 22675 | 18575 | 15075 | 11925 | 48155 | | | |
| 3 | 4dr Sdn | Select FWD (L9S) | 24850 | 20350 | 16450 | 13075 | 52735 | | | |

MAZDA 24 36 48 60 msrp

MAZDA3

| | | | | | | |
|----|---|-------|-------|------|------|-------|
| 1 | 4dr Sdn Sport MT (M3SSPP) | 8175 | 7200 | 5300 | 4250 | 18990 |
| 2 | 4dr Sdn Sport AT (M3SSPA) | 8975 | 7925 | 5950 | 4750 | 20040 |
| 3 | 4dr Sdn Touring MT (M3STRP) | 10825 | 9550 | 7300 | 5775 | 22485 |
| 4 | 4dr Sdn Touring AT (M3STRA) | 11075 | 9775 | 7500 | 6025 | 22035 |
| 5 | 4dr Sdn Grand Touring MT (M3SGTP) | 12275 | 10850 | 8475 | 6775 | 25640 |
| 6 | 4dr Sdn Grand Touring AT (M3SGTA) | 13125 | 11575 | 9125 | 7350 | 26690 |
| 7 | 5dr HB Sport MT (M3HSPP) | 9150 | 8025 | 6000 | 4825 | 20240 |
| 8 | 5dr HB Sport AT (M3HSPA) | 9950 | 8725 | 6675 | 5325 | 21290 |
| 9 | 5dr HB Touring MT (M3HTRP) | 11500 | 10175 | 7950 | 6375 | 23235 |
| 10 | 5dr HB Touring AT (M3HTRA) | 11800 | 10375 | 8175 | 6625 | 22785 |
| 11 | 5dr HB Grand Touring MT (M3HGTP) | 13025 | 11450 | 9000 | 7275 | 26390 |
| 12 | 5dr HB Grand Touring AT (M3HGTA) | 13725 | 12200 | 9700 | 7750 | 27440 |
| | add AlloyWhl (ex 3.4,5,6,7,8,9,10,11,12) | 225 | 200 | 175 | 150 | 475 |
| | add BlindSpot (ex 3.4,5,6,7,8,9,10,11,12) | 200 | 175 | 150 | 125 | 350 |
| | add Moonroof (ex 1.2,3,5,6,7,8,9,11,12) | 425 | 300 | 250 | 200 | 600 |
| | add PremAudio (ex 1.2,3,5,6,7,8,9,11,12) | 325 | 275 | 225 | 200 | 625 |
| | deduct w/o Moonroof (ex 1.2,4,7,8,10) | 425 | 300 | 250 | 200 | 600 |
| | deduct w/o Navigation (ex 1.2,3,4,7,8,9,10) | 250 | 225 | 200 | 175 | 575 |
| | deduct w/o PremAudio (ex 1.2,4,7,8,10) | 325 | 275 | 225 | 200 | 625 |

MX-5 MIATA

| | | | | | | |
|----|--|-------|-------|-------|-------|-------|
| 1 | 2dr Conv Sport MT (MX5SP6P) | 14000 | 12100 | 10625 | 9025 | 26190 |
| 2 | 2dr Conv Sport AT (MX5SPA) | 14975 | 12975 | 11350 | 9650 | 27540 |
| 3 | 2dr Conv Club MT (MX5CL6P) | 16150 | 13950 | 12200 | 10275 | 34520 |
| 4 | 2dr Conv Club AT (MX5CLA) | 16125 | 13850 | 12225 | 10250 | 30650 |
| 5 | 2dr Conv Grand Touring MT (MX5GT6P) | 16275 | 14075 | 12250 | 10400 | 31090 |
| 6 | 2dr Conv Grand Touring AT (MX5GTA) | 17250 | 14875 | 12975 | 10950 | 32165 |
| 7 | 2dr Conv RF Club MT (MXRCL6P) | 17600 | 15275 | 13300 | 11375 | 32805 |
| 8 | 2dr Conv RF Club AT (MXRCLA) | 18050 | 15650 | 13700 | 11575 | 33405 |
| 9 | 2dr Conv RF Grand Touring MT (MXRGT6P) | 18400 | 15950 | 13925 | 11800 | 33625 |
| 10 | 2dr Conv RF Grand Touring AT (MXRGTA) | 19400 | 16775 | 14575 | 12375 | 34720 |
| | add Leather (ex 1.2,4,5,6,8,9,10) | 725 | 600 | 500 | 425 | 825 |

MAZDA6

| | | | | | | |
|---|--|-------|-------|-------|-------|-------|
| 1 | 4dr Sdn Sport MT (M6GSPPP) | 11100 | 9700 | 7775 | 6075 | 22845 |
| 2 | 4dr Sdn Sport AT (M6GSPA) | 12175 | 10600 | 8525 | 6700 | 23895 |
| 3 | 4dr Sdn Touring AT (M6GTRA) | 14625 | 12625 | 10250 | 8075 | 26595 |
| 4 | 4dr Sdn Grand Touring AT (M6GGTA) | 16775 | 14425 | 11750 | 9325 | 30095 |
| 5 | 4dr Sdn Grand Touring Reserve AT (M6GGTRA) | 18025 | 15425 | 11750 | 9325 | 32595 |
| 6 | 4dr Sdn Signature AT (M6GSGA) | 19000 | 16250 | 13200 | 10500 | 35645 |

CX-3 2WD

| | | | | | | |
|---|---------------------------------|-------|-------|-------|------|-------|
| 1 | 4dr Wgn Sport (CX3SP2A) | 10850 | 9525 | 8075 | 6550 | 21085 |
| 2 | 4dr Wgn Touring (CX3TR2A) | 12275 | 10750 | 9100 | 7375 | 23170 |
| 3 | 4dr Wgn Grand Touring (CX3GT2A) | 14250 | 12525 | 10600 | 8575 | 26140 |
| | add Moonroof (ex 1.3) | 475 | 325 | 250 | 225 | 700 |
| | add PremAudio (ex 1.3) | 400 | 350 | 300 | 250 | 725 |
| | add PwrSeat (ex 1.2) | 150 | 125 | 125 | 100 | 200 |

CX-3 AWD

| | | | | | | |
|---|---------------------------------|-------|-------|-------|------|-------|
| 1 | 4dr Wgn Sport (CX3SPXA) | 11775 | 10475 | 8900 | 7250 | 22335 |
| 2 | 4dr Wgn Touring (CX3TRXA) | 13125 | 11700 | 9900 | 8075 | 24420 |
| 3 | 4dr Wgn Grand Touring (CX3GTXA) | 15125 | 13450 | 11375 | 9225 | 27390 |
| | add Moonroof (ex 1.3) | 475 | 325 | 250 | 225 | 700 |
| | add PremAudio (ex 1.3) | 400 | 350 | 300 | 250 | 725 |
| | add PwrSeat (ex 1.2) | 150 | 125 | 125 | 100 | 200 |

CX-5 2WD

| | | | | | | |
|---|---------------------------------|-------|-------|-------|------|-------|
| 1 | 4dr Wgn Sport (CX5SP2A) | 13950 | 11825 | 9400 | 7625 | 25145 |
| 2 | 4dr Wgn Touring (CX5TR2A) | 16600 | 13950 | 11125 | 9000 | 27210 |
| 3 | 4dr Wgn Grand Touring (CX5GT2A) | 18775 | 15625 | 12400 | 9975 | 30640 |
| | add Moonroof (ex 1.3) | 475 | 325 | 250 | 225 | 700 |
| | add Navigation (ex 1.3) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 1.3) | 400 | 350 | 300 | 250 | 725 |

CX-5 AWD

| | | | | | | |
|---|---------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn Sport (CX5SPXA) | 14800 | 12625 | 10325 | 8400 | 26445 |
| 2 | 4dr Wgn Touring (CX5TRXA) | 17400 | 14750 | 11950 | 9650 | 28510 |
| 3 | 4dr Wgn Grand Touring (CX5GTXA) | 19600 | 16450 | 13325 | 10750 | 31940 |
| | add Moonroof (ex 1.3) | 475 | 325 | 250 | 225 | 700 |
| | add Navigation (ex 1.3) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 1.3) | 400 | 350 | 300 | 250 | 725 |

CX-9 2WD

| | | | | | | |
|---|---------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn Sport (CX9SP2A) | 19775 | 17525 | 14175 | 12050 | 34415 |
| 2 | 4dr Wgn Touring (CX9TR2A) | 22075 | 19575 | 15825 | 13375 | 37845 |
| 3 | 4dr Wgn Grand Touring (CX9GT2A) | 23025 | 20425 | 16525 | 13900 | 41465 |
| | deduct w/o Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| | deduct w/o Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o PremAudio (ex 1) | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o PwrSeat | 150 | 125 | 125 | 100 | 200 |
| | deduct w/o HiSeats | 150 | 125 | 125 | 100 | 200 |

CX-9 AWD

| | | | | | | |
|---|---------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn Sport (CX9SPXA) | 20525 | 18325 | 14825 | 12400 | 36215 |
| 2 | 4dr Wgn Touring (CX9TRXA) | 22875 | 20350 | 16425 | 13800 | 39645 |
| 3 | 4dr Wgn Grand Touring (CX9GTXA) | 23850 | 21200 | 17125 | 14375 | 43265 |
| 4 | 4dr Wgn Signature (CX9SIGXA) | 24100 | 21475 | 17275 | 14500 | 45310 |
| | deduct w/o Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| | deduct w/o Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o PremAudio (ex 1) | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o PwrSeat | 150 | 125 | 125 | 100 | 200 |
| | deduct w/o HiSeats | 150 | 125 | 125 | 100 | 200 |

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COOPER HARDTOP

| | | | | | | |
|---|---------------------------------|-------|-------|-------|-------|-------|
| 1 | 3dr HB (18M) | 11625 | 10225 | 8650 | 7475 | 23700 |
| 2 | 3dr HB S (18MB) | 15500 | 13625 | 11625 | 10000 | 29850 |
| 3 | 3dr HB John Cooper Works (18MC) | 17750 | 15550 | 13250 | 11500 | 35450 |
| 4 | 5dr HB (18M1) | 12175 | 10625 | 9075 | 7800 | 24700 |
| 5 | 5dr HB S (18M3) | 16000 | 14025 | 11950 | 10350 | 30850 |
| | add AutoTran (ex 1.2,4,5) | 1075 | 950 | 850 | 750 | 1200 |
| | add HiSeats (ex 3) | 150 | 125 | 125 | 100 | 200 |
| | add Leather | 725 | 600 | 500 | 425 | 825 |
| | add Moonroof (ex 2.3,5) | 475 | 325 | 250 | 225 | 700 |
| | add Navigation | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 2.3,5) | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o AutoTran (ex 3) | 1075 | 950 | 850 | 750 | 1200 |
| | deduct w/o Moonroof (ex 1.4) | 475 | 325 | 250 | 225 | 700 |
| | deduct w/o PremAudio (ex 1.4) | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o HiSeats (ex 1.2,4,5) | 150 | 125 | 125 | 100 | 200 |

COOPER CONVERTIBLE

| | | | | | | |
|---|-----------------------------------|-------|-------|-------|------|-------|
| 1 | 2dr Conv (18MD) | 14725 | 11675 | 9100 | 6725 | 30600 |
| 2 | 2dr Conv S (18ME) | 17050 | 13600 | 10875 | 8300 | 34550 |
| 3 | 2dr Conv John Cooper Works (18MF) | 19775 | 15850 | 12850 | 9800 | 43000 |
| | add Leather | 725 | 600 | 500 | 425 | 825 |
| | add Navigation (ex 3) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o AutoTran | 1075 | 950 | 850 | 750 | 1200 |
| | deduct w/o Navigation (ex 1.2) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o PremAudio | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o HiSeats | 150 | 125 | 125 | 100 | 200 |

COOPER CLUBMAN

| | | | | | | |
|---|---------------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn (18MG) | 13050 | 10750 | 8800 | 7200 | 29450 |
| 2 | 4dr Wgn ALL4 (18MS) | 14400 | 11850 | 9725 | 7950 | 32300 |
| 3 | 4dr Wgn S (18MH) | 17275 | 14225 | 11700 | 9575 | 36850 |
| 4 | 4dr Wgn S ALL4 (18M6) | 17675 | 14625 | 12000 | 9800 | 35950 |
| 5 | 4dr Wgn John Cooper Works ALL4 (18MI) | 22225 | 18325 | 15100 | 12400 | 44050 |
| | add HiDLights (ex 3,5) | 150 | 100 | 75 | 75 | 325 |
| | add HiSeats (ex 2.4,5) | 150 | 125 | 125 | 100 | 200 |
| | add Leather | 725 | 600 | 500 | 425 | 825 |
| | add Navigation (ex 3,4,5) | 325 | 300 | 250 | 200 | 675 |
| | add PwrSeat | 150 | 125 | 125 | 100 | 200 |
| | deduct w/o HiDLights (ex 1.2,4) | 150 | 100 | 75 | 75 | 325 |
| | deduct w/o AutoTran | 1075 | 950 | 850 | 750 | 1200 |
| | deduct w/o Moonroof | 475 | 325 | 250 | 225 | 700 |
| | deduct w/o Navigation (ex 1.2) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o PremAudio | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o HiSeats (ex 1.3) | 150 | 125 | 125 | 100 | 200 |

COOPER COUNTRYMAN

| | | | | | | |
|---|---------------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn (18MJ) | 13750 | 12275 | 9625 | 8025 | 29450 |
| 2 | 4dr Wgn ALL4 (18MK) | 15050 | 13425 | 10625 | 8900 | 32200 |
| 3 | 4dr Wgn S (18ML) | 16975 | 15100 | 12100 | 10100 | 34550 |
| 4 | 4dr Wgn S ALL4 (18MM) | 18875 | 16750 | 13475 | 11300 | 39550 |
| 5 | 4dr Wgn John Cooper Works ALL4 (18MO) | 20900 | 18525 | 14950 | 12575 | 40900 |
| 6 | 4dr Wgn PHEV (18MP) | 18675 | 16625 | 13350 | 11175 | 38150 |
| | add HiSeats (ex 2.4,5,6) | 150 | 125 | 125 | 100 | 200 |
| | add Leather (ex 6) | 725 | 600 | 500 | 425 | 825 |
| | add Navigation (ex 4) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 3,4) | 400 | 350 | 300 | 250 | 725 |
| | add PwrSeat (ex 3,4) | 150 | 125 | 125 | 100 | 200 |
| | deduct w/o AutoTran | 1075 | 950 | 850 | 750 | 1200 |
| | deduct w/o Navigation (ex 1.2,3,5,6) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o PremAudio (ex 1.2,5,6) | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o PwrSeat (ex 1.2,5,6) | 150 | 125 | 125 | 100 | 200 |

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MIRAGE

| | | | | | | |
|---|--------------------------------|------|------|------|------|-------|
| 1 | 5dr HB ES MT (MG44-A) | 3975 | 3275 | 2500 | 1950 | 14290 |
| 2 | 5dr HB ES AT (MG44-A) | 4700 | 3925 | 3075 | 2425 | 15490 |
| 3 | 5dr HB SE AT (MG44-E) | 5425 | 4550 | 3500 | 2850 | 16990 |
| 4 | 5dr HB GT AT (MG44-T) | 5700 | 4750 | 3725 | 2950 | 17490 |
| 5 | 4dr Sdn ES MT (MG41-A) | 4075 | 2850 | 2400 | 1750 | 15290 |
| 6 | 4dr Sdn ES AT (MG41-A) | 4825 | 3800 | 2825 | 2175 | 17290 |
| 7 | 4dr Sdn SE AT (MG41-E) | 5625 | 4300 | 3475 | 2725 | 17990 |
| | add PremAudio (ex 5,6,7) | 325 | 275 | 225 | 200 | 625 |
| | deduct w/o AlloyWhl (ex 1.2,5) | 225 | 200 | 175 | 150 | 475 |
| | deduct w/o Cruise (ex 1.2,5) | 150 | 125 | 100 | 75 | 375 |

OUTLANDER SPORT

| | | | | | | |
|---|----------------------------------|-------|-------|------|------|-------|
| 1 | 4dr Wgn ES MT (OS45-A) | 7325 | 6125 | 5050 | 4225 | 21390 |
| 2 | 4dr Wgn ES AT (OS45-A) | 8275 | 6950 | 5675 | 4825 | 22590 |
| 3 | 4dr Wgn LE AT (OS45-C) | 8950 | 7550 | 6125 | 5150 | 23590 |
| 4 | 4dr Wgn SE AT 2.4L (OS45-E) | 9500 | 7950 | 6475 | 5475 | 23990 |
| 5 | 4dr Wgn SEL AT 2.4L (OS45-G) | 10925 | 9125 | 7475 | 6200 | 25490 |
| 6 | 4dr Wgn ES AT AWD (OS45-B) | 10050 | 8425 | 6975 | 5800 | 24090 |
| 7 | 4dr Wgn LE AT AWD (OS45-D) | 10775 | 9050 | 7375 | 6150 | 25090 |
| 8 | 4dr Wgn SE AT 2.4L AWD (OS45-F) | 11350 | 9525 | 7775 | 6400 | 25490 |
| 9 | 4dr Wgn SEL AT 2.4L AWD (OS45-H) | 12725 | 10625 | 8750 | 7175 | 26990 |
| | add Moonroof (ex 1.2,3,4,6,7,8) | 475 | 325 | 250 | 225 | 700 |
| | add PremAudio (ex 1.2,3,4,6,7,8) | 400 | 350 | 300 | 250 | 725 |

ECLIPSE CROSS

| | | | | | | |
|---|-------------------------|-------|-------|------|------|-------|
| 1 | 4dr Wgn ES (EC45-A) | 10275 | 8325 | 6700 | 5325 | 24290 |
| 2 | 4dr Wgn ES AWD (EC45-B) | 11425 | 9275 | 7450 | 5925 | 24890 |
| 3 | 4dr Wgn LE AWD (EC45-D) | 12025 | 9775 | 7850 | 6250 | 25890 |
| 4 | 4dr Wgn SE AWD (EC45-F) | 12850 | 10425 | 8375 | | |

| MITSUBISHI | | | | | | |
|----------------------|---------------------------------|-------|-------|-------|------|-------|
| | 24 | 36 | 48 | 60 | msrp | |
| OUTLANDER 4WD | | | | | | |
| 1 | 4dr Wgn ES (OT45-D) | 10425 | 8975 | 7475 | 6575 | 26440 |
| 2 | 4dr Wgn SE (OT45-F) | 11225 | 9600 | 8025 | 6875 | 27940 |
| 3 | 4dr Wgn LE (OT45-J) | 12125 | 10325 | 8675 | 7375 | 29140 |
| 4 | 4dr Wgn SEL (OT45-H) | 13600 | 11550 | 9575 | 8200 | 31140 |
| 5 | 4dr Wgn GT (OT45-Z) | 15300 | 13000 | 10800 | 9250 | 34240 |
| | add Moonroof (ex 1,3,4,5) | 475 | 325 | 250 | 225 | 700 |
| | add RearEnt | 325 | 275 | 225 | 200 | 1575 |
| | deduct w/o HIDLights (ex 1,2,3) | 150 | 100 | 75 | 75 | 325 |
| | deduct w/o Moonroof (ex 1,2) | 475 | 325 | 250 | 225 | 700 |
| | deduct w/o PremAudio (ex 1,2,3) | 400 | 350 | 300 | 250 | 725 |

| | | | | | | |
|-----------------------|----------------------|-------|-------|-------|------|-------|
| OUTLANDER PHEV | | | | | | |
| 1 | 4dr Wgn SEL (OTEV-H) | 14150 | 11775 | 9800 | 8175 | 35590 |
| 2 | 4dr Wgn GT (OTEV-Z) | 15700 | 12975 | 10775 | 8925 | 41290 |

NISSAN

| | 24 | 36 | 48 | 60 | msrp | |
|-------------------|---------------------------|------|------|------|------|-------|
| VERSA 18.5 | | | | | | |
| 1 | 4dr Sdn S MT (10058) | 5275 | 4100 | 3225 | 2850 | 13205 |
| 2 | 4dr Sdn S Plus AT (10118) | 6300 | 4900 | 3950 | 3425 | 15345 |
| 3 | 4dr Sdn SV AT (10218) | 7375 | 5750 | 4575 | 4050 | 16835 |
| | add AlloyWhl | 225 | 200 | 175 | 150 | 475 |

| | | | | | | |
|--------------|---------------------------|------|------|------|------|-------|
| VERSA | | | | | | |
| 1 | 4dr Sdn S MT (11058) | 4825 | 3775 | 3025 | 2650 | 13005 |
| 2 | 4dr Sdn S Plus AT (11118) | 5900 | 4600 | 3725 | 3250 | 15145 |
| 3 | 4dr Sdn SV AT (11218) | 7000 | 5475 | 4350 | 3875 | 16735 |
| | add AlloyWhl | 225 | 200 | 175 | 150 | 475 |
| | add BackupCam (ex 1,2) | 175 | 150 | 125 | 100 | 150 |

| | | | | | | |
|-------------------|----------------------|------|------|------|------|-------|
| VERSA NOTE | | | | | | |
| 1 | 5dr HB S AT (11418) | 6125 | 4400 | 3525 | 3075 | 16495 |
| 2 | 5dr HB SV AT (11518) | 7400 | 5375 | 4300 | 3750 | 17395 |
| 3 | 5dr HB SR AT (11618) | 7875 | 5825 | 4625 | 4100 | 18995 |
| | add AlloyWhl (ex 3) | 225 | 200 | 175 | 150 | 475 |
| | add PremAudio | 325 | 275 | 225 | 200 | 625 |

| | | | | | | |
|-------------|-----------------------------|-------|-------|-------|------|-------|
| LEAF | | | | | | |
| 1 | 5dr HB S (17018) | 12325 | 9350 | 7875 | 6175 | 32475 |
| 2 | 5dr HB SV (17118) | 14825 | 11350 | 9250 | 7100 | 35585 |
| 3 | 5dr HB SL (17218) | 16750 | 12675 | 10200 | 7925 | 37745 |
| | add HiSeats (ex 3) | 150 | 125 | 125 | 100 | 200 |
| | deduct w/o BlindSpot (ex 1) | 275 | 225 | 175 | 150 | 400 |
| | deduct w/o PwrSeat (ex 1) | 150 | 125 | 125 | 100 | 200 |

| | | | | | | |
|------------------------|----------------------|------|------|------|------|-------|
| VERSA NOTE 18.5 | | | | | | |
| 1 | 5dr HB S AT (11718) | 5850 | 4725 | 4200 | 3425 | 16495 |
| 2 | 5dr HB SV AT (11818) | 7300 | 5675 | 4925 | 4100 | 17395 |
| 3 | 5dr HB SR AT (11918) | 7825 | 6025 | 5250 | 4325 | 18995 |
| | add AlloyWhl (ex 3) | 225 | 200 | 175 | 150 | 475 |
| | add PremAudio | 325 | 275 | 225 | 200 | 625 |

| | | | | | | |
|---------------|----------------------------------|-------|-------|------|------|-------|
| SENTRA | | | | | | |
| 1 | 4dr Sdn S MT (12068) | 7375 | 6600 | 5000 | 4350 | 17885 |
| 2 | 4dr Sdn S AT (12018) | 8450 | 7625 | 5850 | 5075 | 19170 |
| 3 | 4dr Sdn SV (12118) | 9025 | 8100 | 6325 | 5350 | 19980 |
| 4 | 4dr Sdn SR (12218) | 9900 | 8775 | 6900 | 5875 | 21395 |
| 5 | 4dr Sdn SL (12318) | 11350 | 10125 | 7900 | 6750 | 24335 |
| 6 | 4dr Sdn SR Turbo MT (12468) | 9400 | 8425 | 6575 | 5550 | 23095 |
| 7 | 4dr Sdn SR Turbo AT (12418) | 10500 | 9325 | 7325 | 6225 | 23385 |
| 8 | 4dr Sdn NISMO MT (12568) | 11750 | 10450 | 8250 | 7350 | 26685 |
| 9 | 4dr Sdn NISMO AT (12518) | 11750 | 10450 | 8250 | 7350 | 26685 |
| | add AlloyWhl (ex 3,4,5,6,7,8,9) | 225 | 200 | 175 | 150 | 475 |
| | add BlindSpot (ex 1,2,5,6,8,9) | 200 | 175 | 150 | 125 | 350 |
| | add HiSeats (ex 1,2,4,5,6,7,8,9) | 125 | 100 | 100 | 75 | 150 |
| | add Leather (ex 1,2,3,5,6,8,9) | 600 | 475 | 400 | 325 | 700 |
| | add Moonroof (ex 1,2,5,6,7,8,9) | 425 | 300 | 250 | 200 | 600 |
| | add Navigation (ex 1,2,5,6,8,9) | 250 | 225 | 200 | 175 | 575 |
| | add PremAudio (ex 1,2,3,5,6,8,9) | 325 | 275 | 225 | 200 | 625 |
| | add PwrSeat (ex 1,2,3,5,6,8,9) | 125 | 100 | 100 | 75 | 150 |

| | | | | | | |
|---------------|--------------------------------|-------|-------|-------|------|-------|
| ALTIMA | | | | | | |
| 1 | 4dr Sdn S (13018) | 10000 | 8825 | 7600 | 6300 | 24545 |
| 2 | 4dr Sdn SR (13118) | 10625 | 9350 | 8150 | 6750 | 25215 |
| 3 | 4dr Sdn SV (13318) | 11525 | 10175 | 8800 | 7325 | 28085 |
| 4 | 4dr Sdn SL (13418) | 13300 | 11775 | 10150 | 8425 | 31295 |
| 5 | 4dr Sdn SL V6 (13618) | 15125 | 13325 | 11500 | 9575 | 34525 |
| | add AlloyWhl (ex 2,3,4,5) | 250 | 225 | 200 | 175 | 550 |
| | add HiSeats (ex 1,3,4,5) | 150 | 125 | 125 | 100 | 200 |
| | add Navigation (ex 1,3,4,5) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o Moonroof (ex 1,2) | 475 | 325 | 250 | 225 | 700 |
| | deduct w/o Navigation (ex 1,2) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o PwrSeat | 150 | 125 | 125 | 100 | 200 |
| | deduct w/o HiSeats (ex 1,2) | 150 | 125 | 125 | 100 | 200 |

| | | | | | | |
|---------------|--------------------------|-------|-------|-------|-------|-------|
| MAXIMA | | | | | | |
| 1 | 4dr Sdn S (16118) | 14575 | 11800 | 9800 | 8650 | 34165 |
| 2 | 4dr Sdn SV (16218) | 15500 | 12625 | 10575 | 9300 | 36165 |
| 3 | 4dr Sdn SL (16318) | 16900 | 13850 | 11575 | 10225 | 38585 |
| 4 | 4dr Sdn SR (16418) | 17275 | 14125 | 11875 | 10450 | 39425 |
| 5 | 4dr Sdn Platinum (16518) | 18050 | 14600 | 12300 | 10800 | 41835 |

| | | | | | | |
|--------------|------------------------|-------|-------|------|------|-------|
| KICKS | | | | | | |
| 1 | 4dr Wgn S (21018) | 9550 | 8525 | 6725 | 5400 | 18985 |
| 2 | 4dr Wgn SV (21118) | 10725 | 9550 | 7525 | 6025 | 20685 |
| 3 | 4dr Wgn SR (21218) | 11300 | 10025 | 7925 | 6375 | 21285 |
| | add HiSeats (ex 1,2) | 150 | 125 | 125 | 100 | 200 |
| | add PremAudio (ex 1,2) | 400 | 350 | 300 | 250 | 725 |

| | | | | | | |
|-----------------------------|-------------------------------|-------|-------|-------|------|-------|
| ROGUE SPORT 2WD 18.5 | | | | | | |
| 1 | 4dr Wgn S (28118) | 11425 | 10150 | 7975 | 6400 | 23675 |
| 2 | 4dr Wgn SV (28318) | 12225 | 10925 | 8600 | 6925 | 24735 |
| 3 | 4dr Wgn SL (28518) | 14925 | 13325 | 10500 | 8475 | 30175 |
| | add HiSeats (ex 1,3) | 150 | 125 | 125 | 100 | 200 |
| | add Navigation (ex 1,3) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o HIDLights (ex 1,2) | 150 | 100 | 75 | 75 | 325 |
| | deduct w/o AlloyWhl | 250 | 225 | 200 | 175 | 550 |
| | deduct w/o Moonroof (ex 1,2) | 475 | 325 | 250 | 225 | 700 |

NISSAN

| | 24 | 36 | 48 | 60 | msrp | |
|-----------------------------|-------------------------------|-------|-------|-------|------|-------|
| ROGUE SPORT AWD 18.5 | | | | | | |
| 1 | 4dr Wgn S (28018) | 12400 | 11050 | 8725 | 7025 | 25025 |
| 2 | 4dr Wgn SV (28218) | 13275 | 11800 | 9350 | 7525 | 26085 |
| 3 | 4dr Wgn SL (28418) | 15950 | 14225 | 11175 | 8975 | 31525 |
| | add HiSeats (ex 1,3) | 150 | 125 | 125 | 100 | 200 |
| | add Navigation (ex 1,3) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o HIDLights (ex 1,2) | 150 | 100 | 75 | 75 | 325 |
| | deduct w/o AlloyWhl | 250 | 225 | 200 | 175 | 550 |
| | deduct w/o Moonroof (ex 1,2) | 475 | 325 | 250 | 225 | 700 |

| | | | | | | |
|----------------------|-----------------------------------|-------|-------|-------|-------|-------|
| 370Z ROADSTER | | | | | | |
| 1 | 2dr Conv AT (42118) | 18875 | 16000 | 13700 | 11425 | 42715 |
| 2 | 2dr Conv Touring AT (42218) | 20950 | 17700 | 15100 | 12650 | 47465 |
| 3 | 2dr Conv Touring Sport MT (42368) | 20325 | 17175 | 14650 | 12275 | 48995 |
| 4 | 2dr Conv Touring Sport AT (42318) | 21250 | 18050 | 15325 | 12850 | 50295 |

| | | | | | | |
|-------------------|-------------------------------|-------|-------|-------|-------|-------|
| 370Z COUPE | | | | | | |
| 1 | 2dr Cpe MT (41168) | 15550 | 13800 | 12600 | 10700 | 30885 |
| 2 | 2dr Cpe AT (41118) | 16450 | 14600 | 13325 | 11325 | 32285 |
| 3 | 2dr Cpe Sport MT (41468) | 16450 | 14550 | 13275 | 11300 | 34465 |
| 4 | 2dr Cpe Sport AT (41418) | 17375 | 15350 | 13975 | 11950 | 35865 |
| 5 | 2dr Cpe Sport Tech MT (41568) | 17200 | 15200 | 13775 | 11825 | 37965 |
| 6 | 2dr Cpe Sport Tech AT (41518) | 18175 | 16000 | 14550 | 12500 | 39365 |
| 7 | 2dr Cpe Touring MT (41268) | 17725 | 15650 | 14275 | 12200 | 39085 |
| 8 | 2dr Cpe Touring AT (41218) | 18650 | 16450 | 14950 | 12900 | 40485 |
| 9 | 2dr Cpe NISMO Tech MT (41368) | 19075 | 16725 | 15250 | 13100 | 46585 |
| 10 | 2dr Cpe NISMO Tech AT (41318) | 20050 | 17525 | 15975 | 13775 | 47985 |

| | | | | | | |
|------------------------|-------------------------------|-------|-------|-------|------|-------|
| ROGUE SPORT 2WD | | | | | | |
| 1 | 4dr Wgn S (27118) | 10825 | 9600 | 7575 | 6100 | 23205 |
| 2 | 4dr Wgn SV (27318) | 11600 | 10375 | 8200 | 6600 | 24235 |
| 3 | 4dr Wgn SL (27518) | 14925 | 13325 | 10475 | 8475 | 30135 |
| | add BlindSpot (ex 1,3) | 275 | 225 | 175 | 150 | 400 |
| | add HiSeats (ex 1,3) | 150 | 125 | 125 | 100 | 200 |
| | add Navigation (ex 1,3) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o BlindSpot (ex 1,2) | 275 | 225 | 175 | 150 | 400 |
| | deduct w/o HIDLights (ex 1,2) | 150 | 100 | 75 | 75 | 325 |
| | deduct w/o AlloyWhl | 250 | 225 | 200 | 175 | 550 |
| | deduct w/o Moonroof (ex 1,2) | 475 | 325 | 250 | 225 | 700 |

| | | | | | | |
|------------------------|-------------------------------|-------|-------|-------|------|-------|
| ROGUE SPORT AWD | | | | | | |
| 1 | 4dr Wgn S (27018) | 11775 | 10475 | 8325 | 6725 | 24555 |
| 2 | 4dr Wgn SV (27218) | 12675 | 11250 | 8925 | 7175 | 25585 |
| 3 | 4dr Wgn SL (27418) | 15950 | 14225 | 11125 | 9000 | 31485 |
| | add BlindSpot (ex 1,3) | 275 | 225 | 175 | 150 | 400 |
| | add HiSeats (ex 1,3) | 150 | 125 | 125 | 100 | 200 |
| | add Navigation (ex 1,3) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o BlindSpot (ex 1,2) | 275 | 225 | 175 | 150 | 400 |
| | deduct w/o HIDLights (ex 1,2) | 150 | 100 | 75 | 75 | 325 |
| | deduct w/o AlloyWhl | 250 | 225 | 200 | 175 | 550 |
| | deduct w/o Moonroof (ex 1,2) | 475 | 325 | 250 | 225 | 700 |

| | | | | | | |
|-------------|-------------------------------|-------|-------|-------|-------|--------|
| GT-R | | | | | | |
| 1 | 2dr Cpe Pure (43018) | 56875 | 51150 | 48325 | 42475 | 101585 |
| 2 | 2dr Cpe Premium (43118) | 61000 | 54850 | 51925 | 45675 | 112085 |
| 3 | 2dr Cpe Track Edition (43218) | 64475 | 57950 | 54900 | 48350 | 130085 |
| 4 | 2dr Cpe NISMO (43318) | 76325 | 68525 | 65025 | 58100 | 177085 |

| | | | | | | |
|------------------|--------------------|-------|-------|-------|-------|-------|
| ROGUE 2WD | | | | | | |
| 1 | 4dr Wgn S (22118) | 12325 | 11075 | 8800 | 7075 | 25795 |
| 2 | 4dr Wgn SV (22318) | 14900 | 13375 | 10625 | 8550 | 28505 |
| 3 | 4dr Wgn SL (22518) | 17375 | 15625 | 12400 | 10000 | 34785 |
| | | | | | | |

NISSAN 24 36 48 60 msrp

FRONTIER 4WD

| | | | | | | |
|--------|------------------------------|-------|-------|-------|-------|-------|
| 1 | King Cab SV AT (31218) | 16500 | 15025 | 13175 | 11350 | 29105 |
| 2 | King Cab PRO-4X AT (31418) | 18025 | 16250 | 14500 | 12900 | 34025 |
| 3 | Crew Cab S AT (32018) | 17525 | 15875 | 13950 | 11625 | 30085 |
| 4 | Crew Cab SV MT (32268) | 17700 | 16000 | 14100 | 11700 | 33375 |
| 5 | Crew Cab SV AT (3'218) | 18575 | 16900 | 14850 | 12275 | 30535 |
| 6 | Crew Cab PRO-4X MT (32468) | 19575 | 17575 | 15675 | 13850 | 33735 |
| 7 | Crew Cab PRO-4X AT (32418) | 21875 | 19650 | 17325 | 15350 | 36885 |
| 8 | Crew Cab SL AT (3'118) | 21550 | 19450 | 17175 | 14350 | 37395 |
| add | HiSeats (ex 2,3,4,5,6,7,8) | 150 | 125 | 125 | 100 | 200 |
| add | Moonroof (ex 1,2,3,4,5,6) | 475 | 325 | 250 | 225 | 700 |
| deduct | w/ Leather (ex 1,2,3,4,5,6) | 725 | 600 | 500 | 425 | 825 |
| deduct | w/ Moonroof (ex 1,2,3,4,5,6) | 475 | 325 | 250 | 225 | 700 |
| deduct | w/ PwrSeat (ex 1,2,3,4,5,6) | 150 | 125 | 125 | 100 | 200 |

PATHFINDER 2WD

| | | | | | | |
|--------|--------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn S (25118) | 14100 | 12050 | 9475 | 8375 | 32035 |
| 2 | 4dr Wgn SV (25318) | 15300 | 13075 | 10375 | 9075 | 35125 |
| 3 | 4dr Wgn SL (25518) | 18350 | 15500 | 12475 | 10875 | 41375 |
| 4 | 4dr Wgn Platinum (25718) | 19250 | 16200 | 13150 | 11475 | 43565 |
| add | BlindSpot (ex 1,3,4) | 275 | 225 | 175 | 150 | 400 |
| add | Navigation (ex 1,3,4) | 325 | 300 | 250 | 200 | 675 |
| add | RearEnt (ex 1,2,3) | 325 | 275 | 225 | 200 | 1575 |
| deduct | w/ Moonroof (ex 1,2) | 475 | 325 | 250 | 225 | 700 |
| deduct | w/ PremAudio (ex 1,2) | 400 | 350 | 300 | 250 | 725 |
| deduct | w/ HiSeats (ex 1) | 150 | 125 | 125 | 100 | 200 |

PATHFINDER 4WD

| | | | | | | |
|--------|--------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn S (25018) | 15175 | 13600 | 10875 | 9525 | 33725 |
| 2 | 4dr Wgn SV (25218) | 16375 | 14625 | 11750 | 10275 | 36815 |
| 3 | 4dr Wgn SL (25418) | 19275 | 17050 | 13800 | 12050 | 43065 |
| 4 | 4dr Wgn Platinum (25618) | 20100 | 17775 | 14500 | 12575 | 45255 |
| add | BlindSpot (ex 1,3,4) | 275 | 225 | 175 | 150 | 400 |
| add | Navigation (ex 1,3,4) | 325 | 300 | 250 | 200 | 675 |
| add | RearEnt (ex 1,2,3) | 325 | 275 | 225 | 200 | 1575 |
| deduct | w/ Moonroof (ex 1,2) | 475 | 325 | 250 | 225 | 700 |
| deduct | w/ PremAudio (ex 1,2) | 400 | 350 | 300 | 250 | 725 |
| deduct | w/ HiSeats (ex 1) | 150 | 125 | 125 | 100 | 200 |

MURANO 2WD

| | | | | | | |
|--------|--------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn S (23118) | 16750 | 14150 | 12000 | 10325 | 31795 |
| 2 | 4dr Wgn SV (23318) | 17775 | 15000 | 12750 | 10900 | 35095 |
| 3 | 4dr Wgn SL (23518) | 20125 | 16925 | 14375 | 12350 | 40915 |
| 4 | 4dr Wgn Platinum (23718) | 20675 | 17475 | 14900 | 12725 | 43225 |
| add | HiSeats (ex 1,3,4) | 150 | 125 | 125 | 100 | 200 |
| add | Moonroof (ex 1,3,4) | 475 | 325 | 250 | 225 | 700 |
| add | PremAudio (ex 1,3,4) | 400 | 350 | 300 | 250 | 725 |
| deduct | w/ Moonroof (ex 1,2) | 475 | 325 | 250 | 225 | 700 |

MURANO 4WD

| | | | | | | |
|--------|--------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn S (23018) | 17775 | 15625 | 13025 | 11200 | 33395 |
| 2 | 4dr Wgn SV (23218) | 18675 | 16475 | 13725 | 11800 | 36695 |
| 3 | 4dr Wgn SL (23418) | 21025 | 18475 | 15400 | 13225 | 42515 |
| 4 | 4dr Wgn Platinum (23618) | 21550 | 18975 | 15800 | 13600 | 44825 |
| add | HiSeats (ex 1,3,4) | 150 | 125 | 125 | 100 | 200 |
| add | Moonroof (ex 1,3,4) | 475 | 325 | 250 | 225 | 700 |
| add | PremAudio (ex 1,3,4) | 400 | 350 | 300 | 250 | 725 |
| deduct | w/ Moonroof (ex 1,2) | 475 | 325 | 250 | 225 | 700 |

ARMADA 2WD

| | | | | | | |
|--------|--------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn SV (26118) | 25675 | 20500 | 16575 | 13150 | 48085 |
| 2 | 4dr Wgn SL (26318) | 28725 | 23350 | 18875 | 14950 | 54445 |
| 3 | 4dr Wgn Platinum (26518) | 28375 | 24800 | 20125 | 17025 | 61035 |
| deduct | w/ BlindSpot (ex 1) | 325 | 250 | 200 | 175 | 500 |
| deduct | w/ Moonroof (ex 1) | 550 | 375 | 325 | 275 | 800 |

ARMADA 4WD

| | | | | | | |
|--------|--------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn SV (26218) | 27975 | 23175 | 19150 | 14825 | 50985 |
| 2 | 4dr Wgn SL (26418) | 31225 | 26025 | 21475 | 16675 | 57345 |
| 3 | 4dr Wgn Platinum (26618) | 32925 | 27500 | 22525 | 17800 | 63935 |
| deduct | w/ BlindSpot (ex 1) | 325 | 250 | 200 | 175 | 500 |
| deduct | w/ Moonroof (ex 1) | 550 | 375 | 325 | 275 | 800 |

NV200

| | | | | | | |
|--------|----------------------|-------|------|------|------|-------|
| 1 | 4dr Van S (67118) | 10025 | 8100 | 6575 | 5625 | 22895 |
| 2 | 4dr Van SV (67218) | 11200 | 9125 | 7400 | 6275 | 24445 |
| add | Cruise (ex 2) | 175 | 150 | 125 | 100 | 450 |
| deduct | w/ Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |

NV CARGO

| | | | | | | |
|--------|--------------------------------------|-------|-------|-------|------|-------|
| 1 | 3dr Van 1500 Std Roof S (60118) | 13200 | 10975 | 9025 | 7375 | 30245 |
| 2 | 3dr Van 1500 Std Roof SV (60218) | 13650 | 11500 | 9375 | 7725 | 31735 |
| 3 | 3dr Van 2500 Std Roof S (61118) | 13725 | 11500 | 9350 | 7800 | 31245 |
| 4 | 3dr Van 2500 Std Roof SV (61218) | 14375 | 11975 | 9775 | 8150 | 32735 |
| 5 | 3dr Van 2500 Std Roof SL (61318) | 14825 | 12400 | 10150 | 8400 | 33855 |
| 6 | 3dr Van 2500 High Roof S (62118) | 14600 | 12175 | 9950 | 8275 | 33395 |
| 7 | 3dr Van 2500 High Roof SV (62218) | 15150 | 12650 | 10375 | 8650 | 34885 |
| 8 | 3dr Van 2500 High Roof SL (62318) | 15750 | 13100 | 10750 | 8975 | 36005 |
| 9 | 3dr Van 2500 Std Roof S V8 (61418) | 15200 | 12600 | 10400 | 8675 | 32845 |
| 10 | 3dr Van 2500 Std Roof SV V8 (61518) | 15725 | 13100 | 10750 | 9075 | 34335 |
| 11 | 3dr Van 2500 High Roof S V8 (62418) | 16000 | 13325 | 10950 | 9225 | 34995 |
| 12 | 3dr Van 2500 High Roof SV V8 (62518) | 16625 | 13800 | 11350 | 9600 | 36485 |
| deduct | w/ Navigation (ex 1,3,6,9,11) | 325 | 300 | 250 | 200 | 675 |

TITAN 2WD

| | | | | | | |
|--------|-----------------------------------|-------|-------|-------|-------|-------|
| 1 | Single Cab S (36118) | 15125 | 12875 | 10550 | 9225 | 31425 |
| 2 | Single Cab SV (36318) | 15950 | 13550 | 11175 | 9750 | 35005 |
| 3 | King Cab S (37118) | 17725 | 15125 | 12325 | 10725 | 34645 |
| 4 | King Cab SV (37318) | 20425 | 17475 | 14250 | 12375 | 40020 |
| 5 | Crew Cab S (38118) | 20175 | 17275 | 14300 | 12375 | 38170 |
| 6 | Crew Cab SV (38318) | 22300 | 19225 | 16000 | 13900 | 42460 |
| 7 | Crew Cab SL (38518) | 25050 | 21300 | 17775 | 15350 | 50865 |
| 8 | Crew Cab Platinum Reserve (38718) | 25825 | 21950 | 18275 | 15700 | 55855 |
| add | BlindSpot (ex 1,3,4,5,6,7,8) | 275 | 225 | 175 | 150 | 400 |
| add | Leather (ex 1,2,3,4,5,7,8) | 725 | 600 | 500 | 425 | 825 |
| add | RearEnt (ex 1,2,3,4,5,6,7) | 325 | 275 | 225 | 200 | 1575 |
| deduct | w/ BlindSpot (ex 1,2,3,5) | 275 | 225 | 175 | 150 | 400 |
| deduct | w/ Navigation (ex 1,2,3,5) | 325 | 300 | 250 | 200 | 675 |
| deduct | w/ PwrSeat (ex 1,2,3,5) | 150 | 125 | 125 | 100 | 200 |
| deduct | w/ HiSeats (ex 1,2,3,5) | 150 | 125 | 125 | 100 | 200 |

NISSAN 24 36 48 60 msrp

TITAN 4WD

| | | | | | | |
|--------|-----------------------------------|-------|-------|-------|-------|-------|
| 1 | Single Cab S (36018) | 17975 | 15575 | 12950 | 10850 | 34705 |
| 2 | Single Cab SV (36218) | 18900 | 16300 | 13550 | 11350 | 38035 |
| 3 | King Cab S (37018) | 20575 | 17775 | 14700 | 12300 | 37675 |
| 4 | King Cab SV (37218) | 23300 | 20200 | 16700 | 13875 | 42700 |
| 5 | King Cab PRO-4X (37418) | 24925 | 21100 | 17975 | 15500 | 45385 |
| 6 | Crew Cab S (38018) | 23275 | 19950 | 16950 | 14625 | 41200 |
| 7 | Crew Cab SV (38218) | 25375 | 21975 | 18725 | 16125 | 45490 |
| 8 | Crew Cab PRO-4X (38418) | 27450 | 23325 | 19800 | 17100 | 49410 |
| 9 | Crew Cab SL (38618) | 28200 | 24000 | 20450 | 17550 | 53895 |
| 10 | Crew Cab Platinum Reserve (38818) | 28950 | 24625 | 20950 | 17975 | 58945 |
| add | BlindSpot (ex 1,3,4,5,6,7,8,9,10) | 275 | 225 | 175 | 150 | 400 |
| add | HiSeats (ex 1,2,3,4,6,7,9,10) | 150 | 125 | 125 | 100 | 200 |
| add | Leather (ex 1,2,3,4,6,9,10) | 725 | 600 | 500 | 425 | 825 |
| add | PremAudio (ex 1,2,3,4,6,7,8,9,10) | 400 | 350 | 300 | 250 | 725 |
| add | RearEnt (ex 1,2,3,4,5,6,7,8,9) | 325 | 275 | 225 | 200 | 1575 |
| deduct | w/ BlindSpot (ex 1,2,3,6) | 275 | 225 | 175 | 150 | 400 |
| deduct | w/ Navigation (ex 1,2,3,6) | 325 | 300 | 250 | 200 | 675 |
| deduct | w/ PremAudio (ex 1,2,3,4,5,6,7) | 400 | 350 | 300 | 250 | 725 |
| deduct | w/ PwrSeat (ex 1,2,3,6) | 150 | 125 | 125 | 100 | 200 |
| deduct | w/ HiSeats (ex 1,2,3,5,6,8) | 150 | 125 | 125 | 100 | 200 |

TITAN XD 2WD

| | | | | | | |
|----|---|-------|-------|-------|-------|-------|
| 1 | Single Cab S 5.0TD (51118) | 17725 | 14650 | 12275 | 10550 | 39235 |
| 2 | Single Cab S 5.6L (54118) | 13925 | 11550 | 9650 | 8325 | 33685 |
| 3 | Single Cab SV 5.0TD (51318) | 18200 | 15075 | 12625 | 10825 | 43635 |
| 4 | Single Cab SV 5.6L (54318) | 14450 | 11975 | 10050 | 8575 | 37585 |
| 5 | King Cab S 5.0TD (55118) | 20475 | 16900 | 14175 | 12125 | 42205 |
| 6 | King Cab S 5.6L (52118) | 16575 | 13775 | 11500 | 9925 | 35655 |
| 7 | King Cab SV 5.0TD (55318) | 20950 | 17325 | 14500 | 12425 | 46105 |
| 8 | King Cab SV 5.6L (52318) | 17050 | 14200 | 11925 | 10175 | 40055 |
| 9 | Crew Cab S 5.0TD (56118) | 23100 | 18775 | 16125 | 13925 | 44135 |
| 10 | Crew Cab S 5.6L (53118) | 19225 | 15650 | 13575 | 11725 | 38885 |
| 11 | Crew Cab SV 5.0TD (56318) | 23325 | 19200 | 16250 | 14025 | 47845 |
| 12 | Crew Cab SV 5.6L (53318) | 19875 | 16075 | 13900 | 12025 | 43045 |
| 13 | Crew Cab S 5.0TD (56518) | 27025 | 22225 | 18650 | 15925 | 56555 |
| 14 | Crew Cab S 5.6L (53518) | 23175 | 19125 | 16125 | 13925 | 51305 |
| 15 | Crew Cab Platinum Reserve 5.0TD (56718) | 27075 | 22400 | 18675 | 15900 | 61925 |
| 16 | Crew Cab Platinum Reserve 5.6L (53718) | 23350 | 19275 | 16125 | 13875 | 56675 |

TITAN XD 4WD

| | | | | | | |
|-----|--|-------|-------|-------|-------|-------|
| 1 | Single Cab S 5.0TD (51018) | 21050 | 17350 | 14500 | 12500 | 42265 |
| 2 | Single Cab S 5.6L (54018) | 17425 | 14325 | 12050 | 10425 | 37210 |
| 3 | Single Cab SV 5.0TD (51218) | 21600 | 17775 | 14925 | 12775 | 46665 |
| 4 | Single Cab SV 5.6L (54218) | 17725 | 14650 | 12350 | 10500 | 40615 |
| 5 | King Cab S 5.0TD (55018) | 23775 | 19575 | 16300 | 14100 | 45735 |
| 6 | King Cab S 5.6L (52018) | 20075 | 16550 | 13900 | 12000 | 39180 |
| 7 | King Cab SV 5.0TD (55218) | 24325 | 20025 | 16800 | 14375 | 48635 |
| 8 | King Cab SV 5.6L (52218) | 20425 | 16875 | 14175 | 12125 | 43085 |
| 9 | King Cab PRO-4X 5.0TD (55418) | 27150 | 22900 | 19225 | 16425 | 54030 |
| 10 | King Cab PRO-4X 5.6L (52418) | 24150 | 19775 | 16550 | 14175 | 48980 |
| 11 | Crew Cab S 5.0TD (56018) | 25450 | 21525 | 18100 | 15625 | 47660 |
| 12 | Crew Cab S 5.6L (53018) | 22700 | 18425 | 15775 | 13550 | 42410 |
| 13 | Crew Cab SV 5.0TD (56218) | 27800 | 23500 | 19775 | 16900 | 53520 |
| 14 | Crew Cab SV 5.6L (53218) | 24800 | 20375 | 17100 | 14775 | 48720 |
| 15 | Crew Cab PRO-4X 5.0TD (56418) | 29375 | 24775 | 20775 | 17775 | 56470 |
| 16 | Crew Cab PRO-4X 5.6L (53418) | 26550 | 21650 | 18250 | 15750 | 51220 |
| 17 | Crew Cab SL 5.0TD (56618) | 29700 | 24900 | 20975 | 17825 | 60830 |
| 18 | Crew Cab SL 5.6L (53618) | 26500 | 21775 | 18275 | 15575 | 55580 |
| 19 | Crew Cab Platinum Reserve 5.0TD (56818) | 30050 | 25050 | 20925 | 17825 | 66255 |
| 20 | Crew Cab Platinum Reserve 5.6L (53818) | 26725 | 21950 | 18325 | 15650 | 60255 |
| add | AlloyWnl (ex 1,2,3,4,5,6,9,10,11,12,13,14,15,16,17,18,19,20) | 250 | 225 | 200 | 175 | 550 |
| add | BlindSpot (ex 1,2,5,9,10,11,12,13,14,15,16,17,18,19,20) | 275 | 225 | 175 | 150 | 400 |
| add | HiSeats (ex 1,2,3,4,5,6,11,12,13,14,17,18,19,20) | 150 | 125 | 125 | 100 | 200 |
| add | Leather (ex 1,2,3,4,5,6,7,8,11,12,13,14,17,18,19,20) | | | | | |

| RAM TRUCKS | | 24 | 36 | 48 | 60 | msrp |
|---------------------|--|-------|-------|-------|-------|-------|
| RAM 1500 W2D | | | | | | |
| 1 | Reg Cab Tradesman (DS1L6*) | 14675 | 12725 | 10450 | 9175 | 31780 |
| 2 | Reg Cab Express (DS1L6*) | 16800 | 14500 | 11950 | 10350 | 35170 |
| 3 | Reg Cab SLT (DS1H6*) | 16700 | 14225 | 11600 | 10125 | 37300 |
| 4 | Reg Cab Lone Star/Big Horn (DS1H6*) | 17550 | 14950 | 12175 | 10675 | 38235 |
| 5 | Reg Cab Sport (DS1S61) | 18300 | 15975 | 13050 | 11350 | 39290 |
| 6 | Reg Cab Night (DS1S61) | 18650 | 16225 | 13275 | 11575 | 39630 |
| 7 | Quad Cab Tradesman (DS1L41) | 18750 | 16225 | 13200 | 11550 | 36655 |
| 8 | Quad Cab Express (DS1L41) | 19625 | 17175 | 14000 | 12250 | 39880 |
| 9 | Quad Cab SLT (DS1H41) | 20300 | 17400 | 14200 | 12375 | 41090 |
| 10 | Quad Cab Harvest (DS1H41) | 21050 | 18000 | 14625 | 12825 | 41700 |
| 11 | Quad Cab Lone Star/Big Horn (DS1H41) | 21400 | 18425 | 15100 | 13125 | 43125 |
| 12 | Quad Cab Sport (DS1S41) | 22525 | 19325 | 15700 | 13700 | 44550 |
| 13 | Quad Cab Night (DS1S41) | 22375 | 19200 | 15600 | 13575 | 44945 |
| 14 | Quad Cab Laramie (DS1P41) | 22975 | 20000 | 16275 | 14175 | 46835 |
| 15 | Crew Cab Tradesman (DS1L9*) | 20375 | 17950 | 14575 | 12625 | 37605 |
| 16 | Crew Cab Express (DS1L9*) | 21575 | 18750 | 15225 | 13225 | 42240 |
| 17 | Crew Cab SLT (DS1H9*) | 21700 | 18650 | 15175 | 13175 | 42765 |
| 18 | Crew Cab Harvest (DS1H9*) | 22400 | 19225 | 15550 | 13500 | 44655 |
| 19 | Crew Cab Lone Star/Big Horn (DS1H9*) | 22850 | 19725 | 16000 | 13875 | 44745 |
| 20 | Crew Cab Rebel (DS1X98) | 24700 | 21100 | 17100 | 14800 | 48385 |
| 21 | Crew Cab Sport (DS1S9*) | 24025 | 21000 | 17000 | 14725 | 46245 |
| 22 | Crew Cab Night (DS1S9*) | 24025 | 21125 | 17225 | 14925 | 47085 |
| 23 | Crew Cab Laramie (DS1P9*) | 25600 | 22575 | 18300 | 15850 | 49070 |
| 24 | Crew Cab Laramie Longhorn (DS1R9*) | 26700 | 23500 | 19075 | 16525 | 53915 |
| 25 | Crew Cab Longhorn Limited (DS1R9*) | 27675 | 24025 | 19475 | 16900 | 58115 |
| add | 3.0L V6 T-Dsl (ex 2.5,6,8,10,13,15,16,17,18,19,20,21,22,23,24,25) | 3525 | 3000 | 2550 | 2150 | 4495 |
| add | AlloyWnl (ex 2.3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25) | 250 | 225 | 200 | 175 | 550 |
| add | HiSeats (ex 1.2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25) | 150 | 125 | 125 | 100 | 200 |
| add | Leather (ex 1.2,3,4,5,6,7,8,9,10,11,14,15,16,17,18,23,24,25) | 725 | 600 | 500 | 425 | 825 |
| add | Moonroof (ex 1.2,3,4,5,6,7,8,9,15,16,17,24,25) | 475 | 325 | 250 | 225 | 700 |
| add | Navigation (ex 1.2,7,8,10,14,15,16,18,23,24,25) | 325 | 300 | 250 | 200 | 675 |
| add | PremAudio (ex 1.2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,21,22,23,24,25) | 400 | 350 | 300 | 250 | 725 |
| add | ParLks (ex 2.3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25) | 400 | 350 | 300 | 250 | 825 |
| add | ParSeat (ex 1.2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,18,19,20,21,22,23,24,25) | 150 | 125 | 125 | 100 | 200 |
| add | ParWind (ex 1.2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25) | 400 | 350 | 300 | 250 | 825 |
| deduct | w/o 5.7L V8 (ex 5.6,15,17,18,19,20,21,23,24,25) | 1450 | 1250 | 1050 | 900 | 1450 |
| deduct | w/o AlloyWnl (ex 1.1) | 250 | 225 | 200 | 175 | 550 |
| deduct | w/o Leather (ex 1.2,3,4,5,6,7,8,9,10,11,12,13,15,16,17,18,19,20,21,22) | 725 | 600 | 500 | 425 | 825 |
| deduct | w/o Moonroof (ex 1.2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22) | 475 | 325 | 250 | 225 | 700 |
| deduct | w/o Navigation (ex 1.2,3,4,5,6,7,8,9,10,11,12,13,15,16,17,19,20,21,22) | 325 | 300 | 250 | 200 | 675 |
| deduct | w/o PremAudio (ex 1.2,3,4,5,6,7,8,9,10,11,15,16,17,18,19,21,23) | 400 | 350 | 300 | 250 | 725 |
| deduct | w/o ParLks (ex 1.1) | 400 | 350 | 300 | 250 | 825 |
| deduct | w/o ParSeat (ex 1.2,3,7,8,9,15,16,17) | 150 | 125 | 125 | 100 | 200 |
| deduct | w/o ParWind (ex 1.1) | 400 | 350 | 300 | 250 | 825 |

| RAM 2500 W2D | | 24 | 36 | 48 | 60 | msrp |
|--------------|--|-------|-------|-------|-------|-------|
| 1 | Reg Cab Tradesman (DJ2L62) | 18625 | 15950 | 13175 | 11075 | 46715 |
| 2 | Reg Cab SLT (DJ2H62) | 19975 | 17150 | 14075 | 11775 | 50415 |
| 3 | Crew Cab Tradesman (DJ2L9*) | 24650 | 21100 | 17275 | 14200 | 51155 |
| 4 | Crew Cab SLT (DJ2H9*) | 25100 | 21500 | 17550 | 14475 | 55015 |
| 5 | Crew Cab Lone Star (DJ2H9*) | 26125 | 22350 | 18225 | 15000 | 58905 |
| 6 | Crew Cab Big Horn (DJ2H9*) | 25675 | 22050 | 17975 | 14725 | 57315 |
| 7 | Crew Cab Laramie (DJ2P9*) | 27475 | 23575 | 19150 | 15675 | 62070 |
| 8 | Crew Cab Laramie Longhorn (DJ2R9*) | 28050 | 24050 | 19625 | 15975 | 68360 |
| 9 | Crew Cab Laramie Longhorn Limited (DJ2R9*) | 28625 | 24575 | 19950 | 16275 | 71345 |
| 10 | Mega Cab SLT (DJ2H81) | 27650 | 23750 | 19325 | 15825 | 56315 |
| 11 | Mega Cab Lone Star (DJ2H81) | 28650 | 24575 | 19950 | 16275 | 60305 |
| 12 | Mega Cab Big Horn (DJ2H81) | 28275 | 24200 | 19725 | 16125 | 58615 |
| 13 | Mega Cab Laramie (DJ2P81) | 30050 | 25775 | 20925 | 17075 | 63370 |
| 14 | Mega Cab Laramie Longhorn (DJ2R81) | 30550 | 26225 | 21275 | 17300 | 69560 |
| 15 | Mega Cab Laramie Longhorn Limited (DJ2R81) | 31225 | 26725 | 21650 | 17625 | 73145 |
| add | 5.7L V8 CNG (ex 5.6,7,8,9,10,11,12,13,14,15) | 5875 | 5000 | 4250 | 3600 | 11000 |
| add | 6.4L V8 (ex 7.8,9,13,14,15) | 225 | 200 | 150 | 125 | 500 |
| add | AlloyWnl (ex 1.3,5,6,7,8,9,11,12,13,14,15) | 250 | 225 | 200 | 175 | 550 |
| add | Moonroof (ex 1.2,3,8,9,14,15) | 475 | 325 | 250 | 225 | 700 |
| add | Navigation (ex 1.2,3,4,7,8,9,10,13,14,15) | 325 | 300 | 250 | 200 | 675 |
| add | PremAudio (ex 1.3,7,8,9,13,14,15) | 400 | 350 | 300 | 250 | 725 |
| add | ParLks (ex 2.3,4,5,6,7,8,9,10,11,12,13,14,15) | 400 | 350 | 300 | 250 | 825 |
| add | ParSeat (ex 1.3,5,6,7,8,9,11,12,13,14,15) | 150 | 125 | 125 | 100 | 200 |
| add | ParWind (ex 2.3,4,5,6,7,8,9,10,11,12,13,14,15) | 400 | 350 | 300 | 250 | 825 |
| deduct | w/o 6.7L T-Dsl | 4800 | 4100 | 3475 | 2950 | 9300 |
| deduct | w/o AutoTran | 1075 | 950 | 850 | 750 | 1200 |
| deduct | w/o Leather (ex 1.2,3,4,5,6,10,11,12) | 725 | 600 | 500 | 425 | 825 |
| deduct | w/o Moonroof (ex 1.2,3,4,5,6,7,10,11,12,13) | 475 | 325 | 250 | 225 | 700 |
| deduct | w/o Navigation (ex 1.2,3,4,5,6,10,11,12) | 325 | 300 | 250 | 200 | 675 |
| deduct | w/o ParSeat (ex 1.2,3,4,10) | 150 | 125 | 125 | 100 | 200 |
| deduct | w/o HiSeats (ex 1.2,3,4,10) | 150 | 125 | 125 | 100 | 200 |

| RAM TRUCKS | | 24 | 36 | 48 | 60 | msrp |
|---------------------|--|-------|-------|-------|-------|-------|
| RAM 1500 W4D | | | | | | |
| 1 | Reg Cab Tradesman (DS6L6*) | 17900 | 16100 | 13375 | 11875 | 37110 |
| 2 | Reg Cab Express (DS6L6*) | 18700 | 16725 | 13925 | 12300 | 39035 |
| 3 | Reg Cab SLT (DS6H6*) | 19400 | 17200 | 14350 | 12675 | 41500 |
| 4 | Reg Cab Lone Star/Big Horn (DS6H6*) | 20400 | 18000 | 15000 | 13200 | 42930 |
| 5 | Reg Cab Sport (DS6S61) | 21100 | 18825 | 15675 | 13850 | 45295 |
| 6 | Reg Cab Night (DS6S61) | 22200 | 19375 | 15800 | 13775 | 45045 |
| 7 | Quad Cab Tradesman (DS6L41) | 21625 | 19250 | 16025 | 14100 | 40315 |
| 8 | Quad Cab Express (DS6L41) | 22425 | 20150 | 16675 | 14800 | 43635 |
| 9 | Quad Cab SLT (DS6H41) | 22750 | 20250 | 16825 | 14900 | 44000 |
| 10 | Quad Cab Harvest (DS6H41) | 23700 | 21075 | 17500 | 15450 | 45055 |
| 11 | Quad Cab Lone Star/Big Horn (DS6H41) | 24075 | 21400 | 17775 | 15650 | 45885 |
| 12 | Quad Cab Sport (DS6S41) | 25075 | 22325 | 18550 | 16325 | 48150 |
| 13 | Quad Cab Night (DS6S41) | 25825 | 22100 | 18050 | 15675 | 48545 |
| 14 | Quad Cab Laramie (DS6P41) | 25950 | 23350 | 19375 | 17125 | 51025 |
| 15 | Crew Cab Tradesman (DS6L9*) | 23675 | 21125 | 17525 | 15350 | 41800 |
| 16 | Crew Cab Express (DS6L9*) | 24425 | 21750 | 18000 | 15800 | 45940 |
| 17 | Crew Cab SLT (DS6H9*) | 24550 | 21675 | 17875 | 15750 | 48145 |
| 18 | Crew Cab Harvest (DS6H9*) | 25325 | 22425 | 18550 | 16325 | 50105 |
| 19 | Crew Cab Lone Star/Big Horn (DS6H9*) | 25950 | 22925 | 18975 | 16700 | 49255 |
| 20 | Crew Cab Rebel (DS6X98) | 27500 | 24200 | 20000 | 17525 | 53225 |
| 21 | Crew Cab Sport (DS6S9*) | 27825 | 24775 | 20525 | 18025 | 54070 |
| 22 | Crew Cab Night (DS6S9*) | 27625 | 24350 | 19825 | 17225 | 51975 |
| 23 | Crew Cab Laramie (DS6P9*) | 29125 | 25875 | 21325 | 18800 | 54420 |
| 24 | Crew Cab Laramie Longhorn (DS6R9*) | 30825 | 27325 | 22600 | 19825 | 57575 |
| 25 | Crew Cab Longhorn Limited (DS6R9*) | 29975 | 26675 | 22025 | 19250 | 61775 |
| add | 3.0L V6 T-Dsl (ex 2.5,6,8,10,13,16,18,20,22,24) | 3525 | 3000 | 2550 | 2150 | 4495 |
| add | HiSeats (ex 1.2,5,6,7,8,12,13,14,15,16,19,20,21,22,23,24,25) | 150 | 125 | 125 | 100 | 200 |
| add | Leather (ex 1.2,3,4,5,6,7,8,9,10,11,14,15,16,17,18,21,23,24,25) | 725 | 600 | 500 | 425 | 825 |
| add | Moonroof (ex 1.2,3,4,5,6,7,8,9,15,16,17,21,22,23,24,25) | 475 | 325 | 250 | 225 | 700 |
| add | Navigation (ex 1.2,7,8,10,14,15,16,18,23,24,25) | 325 | 300 | 250 | 200 | 675 |
| add | PremAudio (ex 1.2,3,4,5,6,7,8,10,12,13,14,15,16,20,21,22,24,25) | 400 | 350 | 300 | 250 | 725 |
| add | ParLks (ex 3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25) | 400 | 350 | 300 | 250 | 825 |
| add | ParSeat (ex 1.2,4,5,6,7,8,10,11,12,13,14,15,16,18,19,20,21,22,23,24,25) | 150 | 125 | 125 | 100 | 200 |
| add | ParWind (ex 3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25) | 400 | 350 | 300 | 250 | 825 |
| deduct | w/o 5.7L V8 (ex 15,17,18,19,21,22,23,24,25) | 1450 | 1250 | 1050 | 900 | 1450 |
| deduct | w/o AlloyWnl | 250 | 225 | 200 | 175 | 550 |
| deduct | w/o Leather (ex 1.2,3,4,5,6,7,8,9,10,11,12,13,15,16,17,18,19,20,22) | 725 | 600 | 500 | 425 | 825 |
| deduct | w/o Moonroof (ex 1.2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20) | 475 | 325 | 250 | 225 | 700 |
| deduct | w/o Navigation (ex 1.2,3,4,5,6,7,8,9,10,11,12,13,15,16,17,19,20,21,22) | 325 | 300 | 250 | 200 | 675 |
| deduct | w/o PremAudio (ex 1.2,3,4,5,6,7,8,9,10,11,15,16,17,18,19,23) | 400 | 350 | 300 | 250 | 725 |
| deduct | w/o ParSeat (ex 1.2,3,7,8,9,15,16,17) | 150 | 125 | 125 | 100 | 200 |
| deduct | w/o HiSeats (ex 1.2,3,4,7,8,9,10,11,15,16,17,18) | 150 | 125 | 125 | 100 | 200 |

| RAM 2500 W4D | | 24 | 36 | 48 | 60 | msrp |
|--------------|-------------------------------|-------|-------|-------|-------|-------|
| 1 | Reg Cab Tradesman (DJ7L62) | 23075 | 21300 | 18500 | 16300 | 49515 |
| 2 | Reg Cab SLT (DJ7H62) | 24350 | 22475 | 19525 | 17100 | 53215 |
| 3 | Crew Cab Tradesman (DJ7L9*) | 28775 | 26475 | 22875 | 19950 | 53955 |
| 4 | Crew Cab SLT (DJ7H9*) | 29200 | 26875 | 23150 | 20200 | 57815 |
| 5 | Crew Cab Power Wagon (DJ7X91) | 30150 | 27625 | 23650 | 20300 | 58005 |
| 6 | Crew Cab Lone Star (DJ7H9*) | 29725 | 27425 | 23650 | 20600 | 60810 |
| 7 | Crew Cab Big Horn (DJ7H9*) | 27850 | 25675 | 22175 | 19350 | 59315 |
| 8 | Crew Cab Laramie (DJ7P9*) | 31475 | 28975 | 24 | | |

SUBARU 24 36 48 60 msrp

IMPREZA WAGON

| | | | | | | |
|---|-------------------------------------|-------|-------|-------|-------|-------|
| 1 | 5dr HB MT (JLA) | 12250 | 10675 | 9275 | 7875 | 19855 |
| 2 | 5dr HB AT (JLB) | 13100 | 11375 | 9900 | 8375 | 20855 |
| 3 | 5dr HB Premium AT (JLD) | 14075 | 12325 | 10725 | 9075 | 23655 |
| 4 | 5dr HB Sport MT (JLE) | 14075 | 12225 | 10675 | 9075 | 23455 |
| 5 | 5dr HB Sport AT (JLF) | 15700 | 13700 | 11925 | 10075 | 26405 |
| 6 | 5dr HB Limited AT (JLG) | 16725 | 14550 | 12725 | 10750 | 28050 |
| | add BlindSpot (ex 1.2,5.6) | 200 | 175 | 150 | 125 | 350 |
| | add Moonroof (ex 1.2,3.5.6) | 425 | 300 | 250 | 200 | 600 |
| | add Navigation (ex 1.2,3.4.5) | 250 | 225 | 200 | 175 | 575 |
| | add PremAudio (ex 1.2.5) | 325 | 275 | 225 | 200 | 625 |
| | deduct w/o BlindSpot (ex 1.2,3.4) | 200 | 175 | 150 | 125 | 350 |
| | deduct w/o Moonroof (ex 1.2.4) | 425 | 300 | 250 | 200 | 600 |
| | deduct w/o PremAudio (ex 1.2,3.4,6) | 325 | 275 | 225 | 200 | 625 |

WRX

| | | | | | | |
|---|---|-------|-------|-------|-------|-------|
| 1 | 4dr Sdn WRX MT (JUN) | 15550 | 13925 | 11950 | 9500 | 27855 |
| 2 | 4dr Sdn WRX Premium MT (JUO) | 16250 | 14575 | 12550 | 9950 | 30155 |
| 3 | 4dr Sdn WRX Premium AT (JUP) | 16975 | 15175 | 13050 | 10575 | 31355 |
| 4 | 4dr Sdn WRX Limited MT (JUQ) | 18575 | 16625 | 14325 | 11450 | 34555 |
| 5 | 4dr Sdn WRX Limited AT (JUR) | 19075 | 17075 | 14725 | 11625 | 36955 |
| 6 | 4dr Sdn WRX STI (JUS) | 21750 | 19525 | 16875 | 13525 | 36955 |
| 7 | 4dr Sdn WRX STI Limited w/ Wing Spoiler (JUW) | 23675 | 21250 | 18375 | 14775 | 41755 |
| 8 | 4dr Sdn WRX STI Limited w/ Lip Spoiler (JUW) | 23675 | 21200 | 18350 | 14750 | 41755 |
| 9 | 4dr Sdn WRX STI Type RA (JUS) | 25450 | 22775 | 19750 | 15850 | 49855 |
| | add PremAudio (ex 4.5.7.8.9) | 400 | 350 | 300 | 250 | 725 |
| | add PwrSeat (ex 1.3,4.5.6.7.8.9) | 150 | 125 | 125 | 100 | 200 |
| | deduct w/o BlindSpot (ex 1.2,3.6.9) | 275 | 225 | 175 | 150 | 400 |
| | deduct w/o Navigation (ex 1.2,3.6.9) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o PremAudio (ex 1.2,3.6.9) | 400 | 350 | 300 | 250 | 725 |

CROSSTREK

| | | | | | | |
|---|---------------------------------|-------|-------|-------|-------|-------|
| 1 | 5dr HB MT (JRA) | 14475 | 13050 | 10975 | 9400 | 22710 |
| 2 | 5dr HB AT (JRB) | 15450 | 13925 | 11725 | 10050 | 23710 |
| 3 | 5dr HB Premium MT (JRC) | 15025 | 13500 | 11350 | 9775 | 23510 |
| 4 | 5dr HB Premium AT (JRD) | 16625 | 14900 | 12600 | 10825 | 25910 |
| 5 | 5dr HB Limited AT (JRE) | 18775 | 16900 | 14300 | 12275 | 29305 |
| | add Navigation (ex 1.2,3.4) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 1.2,3.4) | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o BlindSpot (ex 1.2.3) | 275 | 225 | 175 | 150 | 400 |
| | deduct w/o Moonroof (ex 1.2.3) | 475 | 325 | 250 | 225 | 700 |

BRZ

| | | | | | | |
|---|--------------------------|-------|-------|-------|-------|-------|
| 1 | 2dr Cpe Premium MT (JZA) | 14475 | 12300 | 10475 | 9075 | 26455 |
| 2 | 2dr Cpe Limited MT (JZE) | 16600 | 14000 | 12000 | 10325 | 30500 |
| 3 | 2dr Cpe Limited AT (JZF) | 16975 | 14325 | 12250 | 10575 | 30405 |
| 4 | 2dr Cpe IS MT (JZS) | 16825 | 14200 | 12150 | 10450 | 34355 |

FORESTER

| | | | | | | |
|---|-----------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn 2.5i MT (JFA) | 13750 | 12000 | 10075 | 8325 | 23710 |
| 2 | 4dr Wgn 2.5i AT (JFB) | 14925 | 13025 | 10950 | 9075 | 25310 |
| 3 | 4dr Wgn 2.5i Premium MT (JFE) | 15100 | 13225 | 11150 | 9250 | 26610 |
| 4 | 4dr Wgn 2.5i Premium AT (JFF) | 16075 | 14025 | 11825 | 9850 | 27610 |
| 5 | 4dr Wgn 2.5i Limited AT (JFI) | 17300 | 15125 | 12850 | 10650 | 30310 |
| 6 | 4dr Wgn 2.5i Touring AT (JFJ) | 19650 | 17175 | 14575 | 12125 | 34005 |
| 7 | 4dr Wgn 2.0XT Premium AT (JFM) | 18050 | 15825 | 13400 | 11200 | 30410 |
| 8 | 4dr Wgn 2.0XT Touring AT (JFN) | 21300 | 18675 | 15925 | 13300 | 37005 |
| | add BlindSpot (ex 1.2,3.5,6,7.8) | 275 | 225 | 175 | 150 | 400 |
| | add HIDLights (ex 1.2,3.5,6,7.8) | 150 | 100 | 75 | 75 | 325 |
| | add Navigation (ex 1.2,3.4,6,7.8) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 6.8) | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o Alloy/Wtl (ex 1) | 250 | 225 | 200 | 175 | 550 |
| | deduct w/o HiSeats (ex 1.2) | 150 | 125 | 125 | 100 | 200 |

LEGACY 2.5i

| | | | | | | |
|---|--------------------------------|-------|-------|-------|------|-------|
| 1 | 4dr Sdn AT (JAB) | 12175 | 10625 | 8725 | 6950 | 23405 |
| 2 | 4dr Sdn Prem (JAD) | 13275 | 11575 | 9575 | 7650 | 26350 |
| 3 | 4dr Sdn Sport (JAE) | 15150 | 13175 | 10925 | 8825 | 29300 |
| 4 | 4dr Sdn Ltd (JAF) | 16350 | 14225 | 11875 | 9550 | 32050 |
| | add BlindSpot (ex 1.3.4) | 275 | 225 | 175 | 150 | 400 |
| | add Navigation (ex 1.3.4) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o BlindSpot (ex 1.2) | 275 | 225 | 175 | 150 | 400 |
| | deduct w/o Alloy/Wtl | 250 | 225 | 200 | 175 | 550 |
| | deduct w/o Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| | deduct w/o Navigation (ex 1.2) | 325 | 300 | 250 | 200 | 675 |

LEGACY 3.6R

| | | | | | | |
|---|-----------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Sdn Ltd (JAK) | 19000 | 16750 | 13675 | 11850 | 34400 |
| | deduct w/o Navigation | 325 | 300 | 250 | 200 | 675 |

OUTBACK 2.5i

| | | | | | | |
|---|--------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn AT (JDB) | 15925 | 13450 | 11050 | 8925 | 26810 |
| 2 | 4dr Wgn Prem (JDD) | 17375 | 14675 | 12175 | 9800 | 30605 |
| 3 | 4dr Wgn Ltd (JDF) | 20475 | 17400 | 14375 | 11650 | 35695 |
| 4 | 4dr Wgn Touring (JDG) | 20825 | 17650 | 14600 | 11775 | 37405 |
| | add BlindSpot (ex 1.3.4) | 275 | 225 | 175 | 150 | 400 |
| | add Navigation (ex 1.3.4) | 325 | 300 | 250 | 200 | 675 |
| | deduct w/o Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| | deduct w/o Navigation (ex 1.2) | 325 | 300 | 250 | 200 | 675 |

OUTBACK 3.6R

| | | | | | | |
|---|-----------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Wgn Ltd (JDK) | 22450 | 19325 | 16750 | 13875 | 37895 |
| 2 | 4dr Wgn Touring (JDL) | 22750 | 19675 | 17100 | 14125 | 39605 |
| | deduct w/o HIDLights | 150 | 100 | 75 | 75 | 325 |
| | deduct w/o Navigation | 325 | 300 | 250 | 200 | 675 |

TOYOTA 24 36 48 60 msrp

YARIS

| | | | | | | |
|---|---------------------|------|------|------|------|-------|
| 1 | 3dr HB L MT (1421) | 6075 | 5150 | 4200 | 3375 | 16555 |
| 2 | 3dr HB L AT (1422) | 6800 | 5850 | 4675 | 3825 | 17305 |
| 3 | 3dr HB LE AT (1424) | 7600 | 6450 | 5275 | 4250 | 18205 |
| 4 | 5dr HB L AT (1462) | 7550 | 6425 | 5225 | 4275 | 17680 |
| 5 | 5dr HB LE AT (1466) | 8175 | 7025 | 5675 | 4675 | 18580 |
| 6 | 5dr HB SE MT (1463) | 7975 | 6800 | 5500 | 4600 | 19180 |
| 7 | 5dr HB SE AT (1464) | 8775 | 7475 | 6100 | 5025 | 19980 |

YARIS IA

| | | | | | | |
|---|-------------------|------|------|------|------|-------|
| 1 | 4dr Sdn MT (6263) | 8150 | 6550 | 5225 | 4375 | 16870 |
| 2 | 4dr Sdn AT (6262) | 9000 | 7225 | 5825 | 4825 | 17970 |

TOYOTA 24 36 48 60 msrp

COROLLA IM

| | | | | | | |
|---|------------------|-------|------|------|------|-------|
| 1 | 5dr HB MT (6273) | 9350 | 7900 | 6450 | 5250 | 19770 |
| 2 | 5dr HB AT (6272) | 10400 | 8775 | 7150 | 5750 | 20510 |
| | add Navigation | 325 | 300 | 250 | 200 | 675 |

COROLLA

| | | | | | | |
|---|----------------------------------|-------|------|------|------|-------|
| 1 | 4dr Sdn L AT (1832) | 9300 | 8125 | 6875 | 6150 | 19520 |
| 2 | 4dr Sdn LE AT (1852) | 9825 | 8650 | 7300 | 6500 | 19955 |
| 3 | 4dr Sdn XLE (1856) | 10800 | 9450 | 8000 | 7100 | 22955 |
| 4 | 4dr Sdn SE MT (1863) | 10325 | 9050 | 7600 | 6750 | 22685 |
| 5 | 4dr Sdn SE AT (1864) | 10950 | 9625 | 8025 | 7125 | 21465 |
| 6 | 4dr Sdn XSE (1866) | 10975 | 9600 | 8150 | 7225 | 23700 |
| 7 | 4dr Sdn LE ECO (1872) | 10175 | 8900 | 7500 | 6700 | 20355 |
| 8 | 4dr Sdn LE ECO Premium (1874) | 11100 | 9750 | 8250 | 7250 | 22320 |
| | add Alloy/Wtl (ex 1.3,4.5,6,7.8) | 225 | 200 | 175 | 150 | 475 |
| | add Moonroof (ex 1.3,4.6,7.8) | 425 | 300 | 250 | 200 | 600 |
| | add Navigation (ex 1.2,4.5,7.8) | 250 | 225 | 200 | 175 | 575 |

PRIUS PRIME

| | | | | | | |
|---|------------------------|-------|-------|-------|-------|-------|
| 1 | 5dr HB Premium (1237) | 13400 | 11775 | 10250 | 9350 | 28220 |
| 2 | 5dr HB Premium (1237) | 14150 | 12425 | 10750 | 9900 | 29920 |
| 3 | 5dr HB Advanced (1239) | 15150 | 13300 | 11450 | 10525 | 34220 |

PRIUS C

| | | | | | | |
|---|-------------------------|-------|------|------|------|-------|
| 1 | 5dr HB One (1201) | 9725 | 8400 | 6650 | 5500 | 21550 |
| 2 | 5dr HB Two (1203) | 10125 | 8725 | 6975 | 5775 | 22350 |
| 3 | 5dr HB Three (1205) | 10500 | 9025 | 7200 | 6000 | 23775 |
| 4 | 5dr HB Four (1207) | 11200 | 9625 | 7750 | 6475 | 25885 |
| | add Moonroof (ex 1.2,4) | 425 | 300 | 250 | 200 | 600 |

PRIUS

| | | | | | | |
|---|--------------------------------------|-------|-------|-------|-------|-------|
| 1 | 5dr HB One (1221) | 12725 | 11275 | 9650 | 8050 | 24395 |
| 2 | 5dr HB Two (1223) | 13150 | 11650 | 10075 | 9075 | 25605 |
| 3 | 5dr HB Two Eco (1224) | 12950 | 11475 | 10025 | 8975 | 26085 |
| 4 | 5dr HB Three (1225) | 14275 | 12600 | 11025 | 9900 | 29005 |
| 5 | 5dr HB Three Touring (1226) | 14150 | 12500 | 10800 | 9700 | 29035 |
| 6 | 5dr HB Four (1227) | 14375 | 12675 | 11275 | 10150 | 30605 |
| 7 | 5dr HB Four Touring (1228) | 14550 | 12775 | 11400 | 10225 | 31485 |
| | add Moonroof (ex 1.2,3.4,5,7) | 425 | 300 | 250 | 200 | 600 |
| | deduct w/o Moonroof (ex 1.2,3.5,6,7) | 425 | 300 | 250 | 200 | 600 |

86

| | | | | | | |
|---|----------------------|-------|-------|-------|------|-------|
| 1 | 2dr Cpe MT (6253) | 13400 | 11350 | 9425 | 7875 | 27375 |
| 2 | 2dr Cpe AT (6252) | 14425 | 12225 | 10175 | 8475 | 28095 |
| 3 | 2dr Cpe GT MT (625*) | 14650 | 12425 | 10325 | 8625 | 29505 |
| 4 | 2dr Cpe GT AT (625*) | 15650 | 13300 | 11025 | 9175 | 30225 |
| | add Navigation | 325 | 300 | 250 | 200 | 675 |

CAMRY

| | | | | | | |
|---|----------------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Sdn L (2514) | 12350 | 11275 | 9050 | 7625 | 24565 |
| 2 | 4dr Sdn LE (2532) | 13375 | 12025 | 9875 | 8200 | 25070 |
| 3 | 4dr Sdn SE (2546) | 14100 | 12675 | 10400 | 8725 | 26270 |
| 4 | 4dr Sdn XLE (2540) | 15250 | 13600 | 11275 | 9450 | 29520 |
| 5 | 4dr Sdn XSE (2548) | 16375 | 14650 | 12050 | 10150 | 31115 |
| 6 | 4dr Sdn XLE V6 (2554) | 17375 | 15475 | 12750 | 10825 | 36520 |
| 7 | 4dr Sdn XSE V6 (2550) | 18150 | 16100 | 13250 | 11225 | 37070 |
| | add BlindSpot (ex 1.4,5.6,7) | 275 | 225 | 175 | 150 | 400 |
| | add Moonroof (ex 1.5,6,7) | 475 | 325 | 250 | 225 | 700 |
| | add Navigation (ex 1.2,3.4.5) | 325 | 300 | 250 | 200 | 675 |
| | add PremAudio (ex 1.2,3.6.7.8) | 400 | 350 | 300 | 250 | 725 |
| | deduct w/o Moonroof (ex 1.2,3.4) | 475 | 325 | 250 | 225 | 700 |

CAMRY HYBRID

| | | | | | | |
|---|----------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Sdn LE (2559) | 15050 | 14150 | 11425 | 9150 | 28870 |
| 2 | 4dr Sdn SE (2561) | 16075 | 15100 | 12250 | 9825 | 30570 |
| 3 | 4dr Sdn XLE (2560) | 17225 | 15900 | 13200 | 10525 | 33320 |
| | add BlindSpot (ex 3) | 275 | 225 | 175 | 150 | 400 |
| | add Moonroof | 475 | 325 | 250 | 225 | 700 |

AVALON

| | | | | | | |
|---|----------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Sdn XLE (3544) | 15675 | 13775 | 11900 | 10025 | 34420 |
| 2 | 4dr Sdn XLE Plus (3545) | 16075 | 14175 | 12200 | 10325 | 36170 |
| 3 | 4dr Sdn XLE Premium (3546) | 16825 | 14825 | 12800 | 10750 | 37620 |
| 4 | 4dr Sdn XLE Touring (3548) | 17175 | 15150 | 13025 | 10975 | 38820 |
| 5 | 4dr Sdn Limited (3554) | 18025 | 15900 | 13675 | 11550 | 42220 |

AVALON HYBRID

| | | | | | | |
|---|----------------------------|-------|-------|-------|-------|-------|
| 1 | 4dr Sdn XLE Plus (3506) | 18375 | 15950 | 13625 | 10600 | 38420 |
| 2 | 4dr Sdn XLE Premium (3508) | 19125 | 16575 | 14125 | 11050 | 39870 |
| 3 | 4dr Sdn Limited (3514) | 20000 | 17450 | 14825 | 11575 | 43720 |

C-HR

| | | | | | | |
|---|----------------------------|-------|-------|-------|------|-------|
| 1 | 4dr Wgn XLE (2404) | 13225 | 11000 | 9775 | 8475 | 23545 |
| 2 | 4dr Wgn XLE Premium (2406) | 13850 | 11550 | 10275 | 8875 | 25395 |

RAV4 2WD

| | | | | | | |
|---|-------------------|-------|-------|-------|------|-------|
| 1 | 4dr Wgn LE (4430) | 14100 | 12175 | 10700 | 9375 | 25705 |
| 2 | | | | | | |

| TOYOTA | 24 | 36 | 48 | 60 | msrp |
|-----------------------------------|-------|-------|-------|-------|-------|
| RAV4 HYBRID | | | | | |
| 1 4dr Wgn Hybrid LE (4435) | 17475 | 14400 | 12425 | 10600 | 28430 |
| 2 4dr Wgn Hybrid LE Plus (4436) | 17600 | 14500 | 12550 | 10650 | 28905 |
| 3 4dr Wgn Hybrid XLE (4444) | 18000 | 14850 | 12825 | 10875 | 30325 |
| 4 4dr Wgn Hybrid SE (4456) | 19300 | 15950 | 13750 | 11675 | 33480 |
| 5 4dr Wgn Hybrid Limited (4454) | 20525 | 16900 | 14525 | 12350 | 36760 |
| add BlindSpot (ex 1.2,4,5) | 275 | 225 | 175 | 150 | 400 |
| add HiSeats (ex 1.2,4,5) | 150 | 125 | 125 | 100 | 200 |
| add Navigation (ex 1.2,5) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1.2,3,5) | 400 | 350 | 300 | 250 | 725 |
| add PwrSeat (ex 1.2,4,5) | 150 | 125 | 125 | 100 | 200 |
| deduct w/o PremAudio (ex 1.2,3,4) | 400 | 350 | 300 | 250 | 725 |

| TACOMA 2WD | 24 | 36 | 48 | 60 | msrp |
|---|-------|-------|-------|-------|-------|
| 1 Access Cab SR AT (7162) | 17850 | 16800 | 15500 | 13950 | 26445 |
| 2 Access Cab SR5 AT (7122) | 19350 | 18075 | 16675 | 15025 | 28905 |
| 3 Access Cab SR5 V6 AT (7126) | 21875 | 20400 | 18750 | 17000 | 31365 |
| 4 Access Cab TRD Sport V6 AT (7128) | 22175 | 20750 | 19075 | 17275 | 33140 |
| 5 Double Cab SR AT (7186) | 20550 | 19225 | 17675 | 16000 | 27275 |
| 6 Double Cab SR5 AT (7185) | 22050 | 20625 | 18950 | 17175 | 29795 |
| 7 Double Cab SR5 V6 AT (71**) | 24500 | 22900 | 21075 | 19075 | 32510 |
| 8 Double Cab TRD Off Road V6 AT (7150) | 26100 | 24400 | 22400 | 20325 | 35165 |
| 9 Double Cab TRD Sport V6 AT (71**) | 25825 | 24050 | 22150 | 20050 | 35695 |
| 10 Double Cab Limited V6 AT (7182) | 26925 | 25150 | 23125 | 20925 | 38385 |
| add BlindSpot (ex 1.2,3,5,6,7,8,9,10) | 275 | 225 | 175 | 150 | 400 |
| add HiSeats (ex 1.2,3,5,6,7,10) | 150 | 125 | 125 | 100 | 200 |
| add Leather (ex 1.2,3,4,5,6,7,10) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof (ex 1.2,3,4,5,6,7,10) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1.2,4,5,6,8,9,10) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1.2,3,4,5,6,7,10) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o BlindSpot (ex 1.2,3,4,5,6,7) | 275 | 225 | 175 | 150 | 400 |

| TACOMA 4WD | 24 | 36 | 48 | 60 | msrp |
|---|-------|-------|-------|-------|-------|
| 1 Access Cab SR AT (7514) | 20275 | 19075 | 17475 | 15750 | 27805 |
| 2 Access Cab SR5 AT (7516) | 21800 | 20475 | 18775 | 16900 | 31980 |
| 3 Access Cab SR5 V6 AT (7558) | 24250 | 22775 | 20925 | 18800 | 34540 |
| 4 Access Cab TRD Off Road V6 AT (7562) | 25000 | 23450 | 21425 | 19350 | 36425 |
| 5 Access Cab TRD Sport V6 MT (7559) | 23825 | 22350 | 20525 | 18475 | 35055 |
| 6 Access Cab TRD Sport V6 AT (7560) | 24750 | 23150 | 21250 | 19075 | 36425 |
| 7 Double Cab SR V6 AT (7594) | 25150 | 23625 | 21550 | 19375 | 32710 |
| 8 Double Cab SR5 V6 AT (75*0) | 26875 | 25300 | 23100 | 20750 | 35585 |
| 9 Double Cab TRD Off Road V6 AT (75**) | 26625 | 24900 | 22825 | 20575 | 38740 |
| 10 Double Cab TRD Sport V6 AT (75**) | 28425 | 26700 | 24375 | 22000 | 38770 |
| 11 Double Cab TRD Off Road V6 MT (7545) | 26425 | 24725 | 22675 | 20425 | 35730 |
| 12 Double Cab TRD Sport V6 MT (7543) | 27550 | 26150 | 23900 | 21550 | 35730 |
| 13 Double Cab Limited V6 AT (7582) | 29225 | 27450 | 25075 | 22625 | 41460 |
| 14 Double Cab TRD PRO V6 MT (7597) | 28050 | 26325 | 24050 | 21675 | 42765 |
| 15 Double Cab TRD PRO V6 AT (7598) | 28275 | 26500 | 24250 | 21825 | 44765 |
| add BlindSpot (ex 1.2,3,7,8,9,10,13,14,15) | 275 | 225 | 175 | 150 | 400 |
| add HiSeats (ex 1.2,3,7,8,13,14,15) | 150 | 125 | 125 | 100 | 200 |
| add Leather (ex 1.2,3,4,5,6,7,8,13,14,15) | 725 | 600 | 500 | 425 | 825 |
| add Moonroof (ex 1.2,3,4,5,6,7,8,13,14,15) | 475 | 325 | 250 | 225 | 700 |
| add Navigation (ex 1.2,4,5,6,7,9,10,11,12,13,14,15) | 325 | 300 | 250 | 200 | 675 |
| add PremAudio (ex 1.2,3,4,5,6,7,8,11,12,13,14,15) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o BlindSpot (ex 1.2,3,4,5,6,7,8,11,12) | 275 | 225 | 175 | 150 | 400 |

| TUNDRA 2WD | 24 | 36 | 48 | 60 | msrp |
|--|-------|-------|-------|-------|-------|
| 1 Double Cab SR 4.6L V8 (8239) | 22300 | 18550 | 15875 | 13500 | 32715 |
| 2 Double Cab SR5 4.6L V8 (8240) | 23150 | 19325 | 16525 | 14100 | 35440 |
| 3 Double Cab SR 5.7L V8 (824*) | 23025 | 19100 | 16425 | 13975 | 34315 |
| 4 Double Cab SR5 5.7L V8 (824*) | 24850 | 20750 | 17775 | 15125 | 37245 |
| 5 Double Cab LTD 5.7L V8 (8252) | 29725 | 25000 | 21525 | 18375 | 43150 |
| 6 CrewMax SR5 4.6L (8259) | 26775 | 22450 | 19350 | 16450 | 37860 |
| 7 CrewMax SR5 5.7L (8261) | 27475 | 23025 | 19800 | 16875 | 39335 |
| 8 CrewMax LTD 5.7L (8272) | 31450 | 26750 | 23000 | 19725 | 46650 |
| 9 CrewMax Platinum 5.7L (8275) | 31900 | 27025 | 23275 | 19975 | 49525 |
| 10 CrewMax 1794 5.7L (8276) | 31900 | 27025 | 23275 | 19975 | 49525 |
| add AlloyWhl (ex 1.3,5,8,9,10) | 250 | 225 | 200 | 175 | 550 |
| add BlindSpot (ex 1.3,5,8,9,10) | 275 | 225 | 175 | 150 | 400 |
| add Navigation (ex 1.3,5,8,9,10) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o BlindSpot (ex 1.2,3,4,6,7) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o Moonroof (ex 1.2,3,4,5,6,7) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o PremAudio (ex 1.2,3,4,6,7) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o PwrSeat (ex 1.3) | 150 | 125 | 125 | 100 | 200 |

| TUNDRA 4WD | 24 | 36 | 48 | 60 | msrp |
|---|-------|-------|-------|-------|-------|
| 1 Double Cab SR 4.6L V8 (8339) | 26300 | 22500 | 19450 | 16700 | 35765 |
| 2 Double Cab SR5 4.6L V8 (8340) | 27075 | 23250 | 20050 | 17250 | 38490 |
| 3 Double Cab SR 5.7L V8 (83**) | 26850 | 23050 | 19925 | 17125 | 37365 |
| 4 Double Cab SR5 5.7L V8 (83**) | 28675 | 24725 | 21275 | 18350 | 40295 |
| 5 Double Cab LTD 5.7L V8 (835*) | 33525 | 28925 | 25025 | 21625 | 46165 |
| 6 CrewMax SR5 4.6L (8359) | 29700 | 25575 | 22100 | 19000 | 40910 |
| 7 CrewMax SR5 5.7L (836*) | 32325 | 27875 | 24100 | 20825 | 42385 |
| 8 CrewMax LTD 5.7L (837*) | 34475 | 29725 | 25725 | 22325 | 49665 |
| 9 CrewMax Platinum 5.7L (837*) | 34775 | 30075 | 26025 | 22475 | 52575 |
| 10 CrewMax 1794 5.7L (837*) | 34725 | 30075 | 26050 | 22550 | 52575 |
| add TRD Sport Package (ex 1.2,3,4,5,6,8,9,10) | 1150 | 1000 | 850 | 725 | 3130 |
| add AlloyWhl (ex 1.3,5,8,9,10) | 250 | 225 | 200 | 175 | 550 |
| add BlindSpot (ex 1.3,5,8,9,10) | 275 | 225 | 175 | 150 | 400 |
| add Navigation (ex 1.3,5,8,9,10) | 325 | 300 | 250 | 200 | 675 |
| deduct w/o BlindSpot (ex 1.2,3,4,6,7) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o Moonroof (ex 1.2,3,4,5,6,7) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o PremAudio (ex 1.2,3,4,6,7) | 400 | 350 | 300 | 250 | 725 |
| deduct w/o PwrSeat (ex 1.3) | 150 | 125 | 125 | 100 | 200 |

| SIENNA 2WD | 24 | 36 | 48 | 60 | msrp |
|----------------------------------|-------|-------|-------|-------|-------|
| 1 4dr Wgn L (5328) | 16675 | 14200 | 11950 | 10475 | 31895 |
| 2 4dr Wgn LE (5338) | 17925 | 15275 | 12875 | 11350 | 34805 |
| 3 4dr Wgn SE (5342) | 22650 | 19450 | 16750 | 14600 | 40970 |
| 4 4dr Wgn SE Premium (5343) | 22950 | 19725 | 17050 | 14875 | 43350 |
| 5 4dr Wgn XLE (5348) | 21325 | 18250 | 15800 | 13725 | 39445 |
| 6 4dr Wgn XLE Premium (5349) | 21575 | 18500 | 15950 | 13950 | 41825 |
| 7 4dr Wgn Limited (5356) | 22150 | 19025 | 16350 | 14275 | 44880 |
| 8 4dr Wgn Limited Premium (5357) | 22675 | 19450 | 16775 | 14600 | 48400 |
| deduct w/o BlindSpot (ex 1.2) | 275 | 225 | 175 | 150 | 400 |
| deduct w/o Moonroof (ex 1.2) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation (ex 1.2) | 325 | 300 | 250 | 200 | 675 |

| TOYOTA | 24 | 36 | 48 | 60 | msrp |
|----------------------------------|-------|-------|-------|-------|-------|
| SIENNA AWD | | | | | |
| 1 4dr Wgn LE (5366) | 18875 | 16325 | 13725 | 12000 | 37345 |
| 2 4dr Wgn XLE (5376) | 22950 | 19975 | 17175 | 14950 | 41875 |
| 3 4dr Wgn XLE Premium (5377) | 23275 | 20225 | 17450 | 15200 | 44255 |
| 4 4dr Wgn Limited (5386) | 23625 | 20600 | 17675 | 15475 | 46240 |
| 5 4dr Wgn Limited Premium (5387) | 24250 | 21050 | 18125 | 15750 | 49760 |
| deduct w/o Navigation (ex 1) | 325 | 300 | 250 | 200 | 675 |

| HIGHLANDER 2WD | 24 | 36 | 48 | 60 | msrp |
|---------------------------|-------|-------|-------|-------|-------|
| 1 4dr Wgn I4 LE (6942) | 19950 | 17775 | 15025 | 12850 | 32275 |
| 2 4dr Wgn LE (6946) | 20975 | 18700 | 15875 | 13650 | 34325 |
| 3 4dr Wgn LE Plus (6947) | 21850 | 19525 | 16625 | 14350 | 36705 |
| 4 4dr Wgn XLE (6951) | 24325 | 21750 | 18525 | 16075 | 40165 |
| 5 4dr Wgn SE (6950) | 24275 | 21800 | 18600 | 16100 | 41335 |
| 6 4dr Wgn Limited (6954) | 24825 | 22175 | 18900 | 16375 | 43325 |
| 7 4dr Wgn Platinum (6955) | 26525 | 23775 | 20300 | 17625 | 46445 |
| add RearEnt (ex 1.2,3,7) | 325 | 275 | 225 | 200 | 1575 |

| HIGHLANDER AWD | 24 | 36 | 48 | 60 | msrp |
|---------------------------|-------|-------|-------|-------|-------|
| 1 4dr Wgn LE (6948) | 22425 | 20050 | 17000 | 14675 | 35785 |
| 2 4dr Wgn LE Plus (6949) | 23400 | 20900 | 17825 | 15400 | 38165 |
| 3 4dr Wgn XLE (6953) | 25275 | 22600 | 19275 | 16750 | 41625 |
| 4 4dr Wgn SE (6952) | 25825 | 23025 | 19725 | 17150 | 42795 |
| 5 4dr Wgn Limited (6956) | 26275 | 23475 | 20100 | 17425 | 44785 |
| 6 4dr Wgn Platinum (6957) | 28050 | 25100 | 21475 | 18625 | 47905 |
| add RearEnt (ex 1.2,6) | 325 | 275 | 225 | 200 | 1575 |

| HIGHLANDER HYBRID | 24 | 36 | 48 | 60 | msrp |
|---------------------------|-------|-------|-------|-------|-------|
| 1 4dr Wgn LE (6964) | 23750 | 20700 | 18200 | 15650 | 37915 |
| 2 4dr Wgn XLE (6965) | 26275 | 22925 | 20225 | 17475 | 42925 |
| 3 4dr Wgn Limited (6966) | 26750 | 23525 | 19625 | 16075 | 46405 |
| 4 4dr Wgn Platinum (6967) | 27425 | 24125 | 20125 | 16525 | 49525 |
| add RearEnt (ex 1,4) | 325 | 275 | 225 | 200 | 1575 |

| 4RUNNER 2WD | 24 | 36 | 48 | 60 | msrp |
|---------------------------------|-------|-------|-------|-------|-------|
| 1 4dr Wgn SR5 V6 (8642) | 22975 | 21900 | 18600 | 15025 | 37005 |
| 2 4dr Wgn SR5 Premium V6 (8646) | 23800 | 22700 | 19300 | 15600 | 39620 |
| 3 4dr Wgn Limited V6 (8648) | 25975 | 24675 | 21025 | 17100 | 44170 |
| add 3rdSeat (ex 1.2) | 400 | 350 | 275 | 250 | 1365 |
| deduct w/o Moonroof (ex 1) | 475 | 325 | 250 | 225 | 700 |
| deduct w/o Navigation | 325 | 300 | 250 | 200 | 675 |
| deduct w/o 3rdSeat (ex 3) | 400 | 350 | 275 | 250 | 1365 |

| 4RUNNER 4WD | 24 | 36 | 48 | 60 | msrp |
|--------------------------------------|-------|-------|-------|-------|-------|
| 1 4dr Wgn SR5 V6 (8664) | 25200 | 24175 | 21625 | 19675 | 38075 |
| 2 4dr Wgn SR5 Premium V6 (8666) | 26100 | 25025 | 22450 | 20425 | 40410 |
| 3 4dr Wgn Off Road V6 (8670) | 26100 | 25025 | 22425 | 20450 | 39375 |
| 4 4dr Wgn Off Road Premium V6 (8672) | 26975 | 25875 | 23225 | 21100 | 41790 |
| 5 4dr Wgn Limited V6 (8668) | 28150 | 26950 | 24225 | 22050 | 47570 |
| 6 4dr Wgn TRD Pro V6 (8674) | 27250 | 26150 | 23450 | 21350 | 44120 |
| add 3rdSeat (ex 3,4,5,6) | 400 | 350 | 275 | 250 | 1365 |
| deduct w/o Moonroof (ex 1,3,6) | 475 | 325</ | | | |

2018 Used Models

| VOLKSWAGEN | | 24 | 36 | 48 | 60 | msrp |
|---------------------------|--|-------|-------|-------|-------|-------|
| GTI | | | | | | |
| 1 | 4dr HB S MT (AU21X2) | 13375 | 12100 | 9650 | 8175 | 27310 |
| 2 | 4dr HB S AT (AU21XY) | 14125 | 12850 | 10325 | 8675 | 28410 |
| 3 | 4dr HB SE MT (AU22X2) | 14800 | 13575 | 10925 | 9150 | 32060 |
| 4 | 4dr HB SE AT (AU22XY) | 15625 | 14300 | 11575 | 9650 | 33160 |
| 5 | 4dr HB Autobahn MT (AU23X2) | 16200 | 14850 | 11950 | 10025 | 35965 |
| 6 | 4dr HB Autobahn AT (AU23XY) | 16950 | 15575 | 12625 | 10475 | 37065 |
| | deduct w/o Leather (ex 1,2) | 600 | 475 | 400 | 325 | 700 |
| GOLF R | | | | | | |
| 1 | 4dr HB w/DCC/Nav MT (BQ12S6) | 21350 | 19600 | 15825 | 13225 | 40680 |
| 2 | 4dr HB w/DCC/Nav AT (BQ12ST) | 22125 | 20350 | 16425 | 13750 | 41780 |
| BEETLE | | | | | | |
| 1 | 2dr Cpe 2.0T S AT (5C22P6) | 9775 | 7750 | 6700 | 5075 | 21115 |
| 2 | 2dr Cpe 2.0T SE AT (5C24P6) | 11050 | 8775 | 7625 | 5775 | 24915 |
| 3 | 2dr Cpe 2.0T Coast AT (5C23P6) | 11200 | 8925 | 7675 | 5800 | 24015 |
| 4 | 2dr Cpe 2.0T Dune AT (5C26P6) | 12075 | 9625 | 8300 | 6275 | 27685 |
| | add HIDLights (ex 1,4) | 150 | 100 | 75 | 75 | 325 |
| | add HISeats (ex 2,3,4) | 125 | 100 | 100 | 75 | 150 |
| | add PremAudio (ex 1,3,4) | 325 | 275 | 225 | 200 | 625 |
| BEETLE CONVERTIBLE | | | | | | |
| 1 | 2dr Conv 2.0T S AT (5C83P6) | 13425 | 10925 | 8900 | 6775 | 26335 |
| 2 | 2dr Conv 2.0T SE AT (5C85P6) | 14175 | 11575 | 9500 | 7200 | 28935 |
| 3 | 2dr Conv 2.0T Coast AT (5C84P6) | 14650 | 11975 | 9750 | 7400 | 27735 |
| 4 | 2dr Conv 2.0T Dune AT (5C87P6) | 15175 | 12350 | 10150 | 7700 | 32985 |
| | add HIDLights (ex 1,4) | 150 | 100 | 75 | 75 | 325 |
| | add Navigation (ex 1,3,4) | 250 | 225 | 200 | 175 | 575 |
| | add PremAudio (ex 1,3,4) | 325 | 275 | 225 | 200 | 625 |
| JETTA SEDAN | | | | | | |
| 1 | 4dr Sdn 1.4T S MT (1631F1) | 7175 | 6600 | 5400 | 4800 | 19540 |
| 2 | 4dr Sdn 1.4T S AT (1631F6) | 8200 | 7375 | 6050 | 5375 | 20540 |
| 3 | 4dr Sdn 1.4T Wolfsburg Edition MT (163WF1) | 7600 | 6950 | 5650 | 5025 | 21240 |
| 4 | 4dr Sdn 1.4T Wolfsburg Edition AT (163WF6) | 8425 | 7700 | 6300 | 5500 | 22240 |
| 5 | 4dr Sdn 1.4T SE MT (1633F1) | 8475 | 7625 | 6300 | 5500 | 22140 |
| 6 | 4dr Sdn 1.4T SE AT (1633F6) | 9325 | 8350 | 6925 | 5975 | 23140 |
| 7 | 4dr Sdn 1.8T SE Sport AT (1633R6) | 10050 | 9025 | 7400 | 6400 | 24140 |
| 8 | 4dr Sdn 1.8T SEL AT (1635R6) | 10925 | 9600 | 7975 | 6775 | 27140 |
| | add HISeats (ex 3,4,5,6,7,8) | 125 | 100 | 100 | 75 | 150 |
| GLI | | | | | | |
| 1 | 4dr Sdn 2.0T AT (163GN6) | 13175 | 11725 | 9525 | 8500 | 30440 |
| PASSAT | | | | | | |
| 1 | 4dr Sdn 2.0T S (A331P6) | 9000 | 7850 | 6650 | 5975 | 24385 |
| 2 | 4dr Sdn 2.0T R-Line (A33CP6) | 10475 | 9125 | 7550 | 6725 | 27085 |
| 3 | 4dr Sdn 2.0T SE (A333P6) | 10800 | 9375 | 7775 | 6850 | 28385 |
| 4 | 4dr Sdn 2.0T SE w/Technology (A335P6) | 11600 | 10100 | 8250 | 7275 | 30490 |
| 5 | 4dr Sdn 2.0T SEL Premium (A337P6) | 12450 | 10875 | 8850 | 7625 | 32545 |
| 6 | 4dr Sdn 3.6L V6 GT (A33GTM) | 12600 | 10925 | 8925 | 7725 | 30040 |
| 7 | 4dr Sdn 3.6L V6 SEL Premium (A337TM) | 14225 | 12425 | 10000 | 8575 | 35545 |
| | deduct w/o BlindSpot | 275 | 225 | 175 | 150 | 400 |
| | deduct w/o HIDLights (ex 1) | 150 | 100 | 75 | 75 | 325 |
| TIGUAN | | | | | | |
| 1 | 4dr Wgn S (BW22VS) | 12125 | 9825 | 7550 | 5700 | 25590 |
| 2 | 4dr Wgn S 4Motion (BW22VJ) | 13750 | 11050 | 8600 | 6600 | 26890 |
| 3 | 4dr Wgn SE (BW23VS) | 13900 | 11225 | 8550 | 6500 | 27745 |
| 4 | 4dr Wgn SE 4Motion (BW23VJ) | 15525 | 12450 | 9650 | 7400 | 29045 |
| 5 | 4dr Wgn SEL (BW24VS) | 15125 | 12250 | 9575 | 7300 | 32085 |
| 6 | 4dr Wgn SEL 4Motion (BW24VJ) | 16800 | 13500 | 10600 | 8250 | 33385 |
| 7 | 4dr Wgn SEL Premium (BW25VS) | 17350 | 13950 | 10825 | 8350 | 37245 |
| 8 | 4dr Wgn SEL Premium 4Motion (BW25VJ) | 19025 | 15225 | 11950 | 9275 | 38545 |
| | add BlindSpot (ex 3,4,5,6,7,8) | 275 | 225 | 175 | 150 | 400 |
| | add Moonroof (ex 1,2,5,6,7,8) | 475 | 325 | 250 | 225 | 700 |
| TIGUAN LIMITED | | | | | | |
| 1 | 4dr Wgn S (5N2LV1) | 9100 | 6925 | 5100 | 3825 | 24940 |
| 2 | 4dr Wgn S 4Motion (5N2LV3) | 10475 | 8050 | 5975 | 4600 | 26915 |
| ATLAS | | | | | | |
| 1 | 4dr Wgn 2.0T S FWD (CA1ANZ) | 17025 | 14600 | 11925 | 9375 | 31745 |
| 2 | 4dr Wgn 2.0T SE FWD (CA1BNZ) | 18350 | 15725 | 12900 | 10125 | 34835 |
| 3 | 4dr Wgn 2.0T SE w/Technology FWD (CA1CNZ) | 19375 | 16600 | 13575 | 10650 | 36935 |
| 4 | 4dr Wgn 2.0T SEL FWD (CA1DNZ) | 20200 | 17250 | 14125 | 11150 | 40405 |
| 5 | 4dr Wgn 3.6L S FWD (CA1AUZ) | 18225 | 15550 | 12750 | 10025 | 33145 |
| 6 | 4dr Wgn 3.6L S 4MOTION (CA1AUR) | 19650 | 16875 | 13800 | 10850 | 34945 |
| 7 | 4dr Wgn 3.6L SE FWD (CA1BUZ) | 19550 | 16750 | 13700 | 10800 | 36235 |
| 8 | 4dr Wgn 3.6L SE 4MOTION (CA1BUR) | 21025 | 17975 | 14775 | 11600 | 38035 |
| 9 | 4dr Wgn 3.6L SE w/Technology FWD (CA1CUZ) | 20575 | 17625 | 14425 | 11325 | 38335 |
| 10 | 4dr Wgn 3.6L SE w/Technology 4MOTION (CA1CUR)22075 | 18850 | 15425 | 12150 | 10135 | 40135 |
| 11 | 4dr Wgn 3.6L SEL FWD (CA1DUZ) | 21375 | 18300 | 14975 | 11800 | 42135 |
| 12 | 4dr Wgn 3.6L SEL 4MOTION (CA1DUR) | 22875 | 19550 | 16000 | 12550 | 43935 |
| 13 | 4dr Wgn 3.6L SEL Premium 4MOTION (CA1EUR) | 24950 | 21350 | 17475 | 13750 | 49735 |
| 14 | 4dr Wgn 3.6L Launch Edition FWD (CA1LUZ) | 18725 | 16050 | 13150 | 10350 | 34745 |
| 15 | 4dr Wgn 3.6L Launch Edition 4MOTION (CA1LUR) | 20225 | 17250 | 14150 | 11175 | 36545 |